



### Fundamentally Focused Corporate Investor Presentation

AltaGas



AltaGas

### **Forward-Looking Information**

This presentation contains forward-looking information (forward-looking statements). Words such as "may", "can", "would", "could", "should", "likely", "will", "intend", "contemplate", "plan", "anticipate", "aim", "seek", "future", "commit", "propose", "contemplate", "estimate" "focus", "strive", "forecast", "expect", "project", "target", "potential", "objective", "continue", "outlook", "quidance", "growth", "long-term", "vision", "opportunity" and similar expressions suggesting future events or future performance, as they relate to AltaGas Ltd. (AltaGas or the Corporation) or any affiliate of the Corporation, are intended to identify forward-looking statements. In particular, this presentation contains forward-looking statements with respect to, among other things, business objectives, strategy, expected growth, results of operations. performance, business projects and opportunities and financial results. Specifically, such forward-looking statements included in this document include, but are not limited to, statements with respect to the following: AltaGas' ability to optimize capital allocation, demand for natural gas and LPG; AltaGas' expectations and beliefs surrounding the energy evolution, including that natural gas will be critical in the energy transition globally; AltaGas' continued deleveraging with a target of 4.0x adjusted net debt to normalized EBITDA; AltaGas' focus areas including equity self-funding model, commercial de-risking; continued de-leveraging, optimizing returns and capital allocation and the anticipated benefits therefrom; AltaGas' goal of increasing durability through reduction of commodity exposure over time; AltaGas' strategic priorities and its ability to execute thereon; AltaGas' financial roadmap; allocation of normalized EBITDA from Utilities to take-or-pay or fee-for-service contracts and counterparty credit quality; AltaGas' dividend policy and anticipated dividend payout through 2028; expected annual dividend CAGR through 2028; AltaGas' capital allocation framework; the belief that selling MVP is the quickest path to accelerate deleveraging; AltaGas' path to achieving its leverage target; the belief that AltaGas will have additional financial flexibility once Pipestone II and REEF are online with further flexibility from asset optimization, organic growth, cost management and disciplined capital allocation; near, medium and long-term optimization opportunities across stataGas' global exports platform; AltaGas' commercial de-risking goals including the global exports tolling target of 60%+, AltaGas' hedging program, contracting, diversification, ARP modernization programs, remaining active on rate cases and other regulatory matters, AltaGas' intention and ability to deliver on its core objectives, the belief that natural gas remains critical for energy affordability, reliability and emissions reductions; the expectation that NGL demand will grow through 2040; data center growth potential, demand for natural gas and opportunities for WGL to service growing demand; projected WCSB LPG available for exports; the expectation that Asian LPG demand will grow through 2050 requiring Canadian exports: expectations surrounding Asian propane and butane import needs: the expectation that Canadian propane and butane supply will increase materially. Canadian natural gas and NGL outlook: the expectation that Canadian LNG developments will create adjacent opportunities; AltaGas' commitment to improving returns at WGL and closing the ROE gap; accelerated replacement program spending through 2028 and anticipated benefits therefrom; the Company's intention to extend its service territory and improve system reliability; WGL and SEMCO's RNG advancements; AltaGas' structural shipping advantage; AltaGas' ability to leverage and optimize existing assets and the anticipated benefits therefrom; global exports long-term tolling targets; growth opportunities and the expectation that they will strengthen AltaGas' value chain; the expectation that AltaGas will become the preeminent Midstream platform in Western Canada; progress on the construction and de-risking of REEF and Pipestone II; the expectation that REEF and Pipestone II will remain on track and on budget; anticipated in-service dates for REEF and Pipestone II; the status of negotiations and long-term tolling arrangements for REEF Phase I; the expectation that REEF will provide benefits to RIPET once online; planned infrastructure and capacity for Phase I of REEF; expectations of developing REEF in phases and the benefits therefrom including capital-efficient construction; descriptions of future phase build-outs for REEF; projected gross expenditure of \$1.35 billion for REEF; future abilities to leverage REEF's phase I capital investments; expectations with respect to minimizing onsite work and effects on capital cost risk; the expectation that 60%+ of REEF will be fixed price contracts; projected annual EBITDA range for REEF, anticipated benefits to customers of REEF including access to premium downstream markets improving the long-term profitability of their businesses; anticipated logistical advantages of REEF; anticipated normalized EBITDA and planned capital program and AltaGas' ability to achieve its 2024 guidance; key 2024 budget assumptions; the 2024 capital budget and expected allocations among Utilities, Midstream and Corporate/Power; anticipated growth opportunities in Utilities and Midstream, and AltaGas' 2024 hedging philosophy and the anticipated benefits therefrom.

These statements involve known and unknown risks, uncertainties and other factors that may cause actual results, events and achievements to differ materially from those expressed or implied by such statements. Such statements reflect AltaGas' current expectations, estimates, and projections based on certain material factors and assumptions at the time the statement was made. Material assumptions include: anticipated timing of asset sale and acquisition closings; effective tax rates, U.S./Canadian dollar exchange rates; inflation; interest rates, credit ratings, regulatory approvals and policies; expected commodity supply, demand and pricing; volumes and rates; propane price differentials; degree day variance from normal; pension discount rate; financing initiatives; the performance of the businesses underlying each sector; impacts of the hedging program; weather; firac spread; access to capital; future operating and capital costs; timing and receipt of regulatory approvals; seasonality; planned and unplanned plant outages; timing of in-service dates of new projects and acquisition and divestiture activities; taxes; operating expenses; returns on investments; dividend levels; key 2024 budget assumptions and transaction costs.

AltaGas' forward-looking statements are subject to certain risks and uncertainties which could cause results or events to differ from current expectations, including, without limitation: risks related to conflict in Eastern Europe; health and safety risks; infrastructure; natural gas supply risks; volume throughput; service interruptions; transportation of petroleum products; market risk, inflation; general economic conditions; cyber security, information, and control systems; climate-related risks; environmental regulatory risks; lingation; changes in law; findigenous and treaty rights; political uncertainty and civil unrest; decommissioning, abandonment and reclamation costs; reputation risk; regulatory risks; interest rates; interest rat

Many factors could cause AltaGas' or any particular business segment's actual results, performance or achievements to vary from those described in this presentation, including, without limitation, those listed above and the assumptions upon which they are based proving incorrect. These factors should not be construed as exhaustive. Should one or more of these risks or uncertainties materialize, or should assumptions underlying forward-looking statements prove incorrect, actual results may vary materially from those described in this presentation as intended, planned, anticipated, believed, sought, proposed, estimated, forecasted, expected, projected or targeted and such forward-looking statements included in this presentation, should not be unduly relieved upon. The impact of any one assumptions, risk uncertainty, or other factor on a particular forward-looking statement cannot be determined with certainty because they are interdependent and AltaGas' future decisions and actions will depend on management's assessment of all information at the relevant time. Such statements except as required by law. The forward-looking statements contained in this presentation are expressly gualified by these cautionary statements.

Financial outlook information contained in this presentation about prospective financial performance, financial position, or cash flows is based on assumptions about future events, including economic conditions and proposed courses of action, based on AltaGas management's assessment of the relevant information currently available. Readers are cautioned that such financial outlook information contained in this presentation should not be used for purposes other than for which it is disclosed herein.

Additional information relating to AltaGas, including its quarterly and annual MD&A and Consolidated Financial Statements, AIF, and press releases are available through AltaGas' website at www.altagas.ca or through SEDAR+ at www.sedarplus.ca.

#### NON-GAAP MEASURES

This presentation contains references to certain financial measures that do not have a standardized meaning prescribed by US GAAP and may not be comparable to similar measures presented by other entities. The non-GAAP measures and their reconciliation to US GAAP financial measures are shown in AltaGas' MD&A as at and for the period ended December 31, 2023. These non-GAAP measures provide additional information that management believes is meaningful regarding AltaGas' operational performance, liquidity and capacity to fund dividends, capital expenditures, and other investing activities. Readers are cautioned that these non-GAAP measures should not be construed as alternatives to other measures of financial performance calculated in accordance with US GAAP.

EBITDA is a measure of AltaGas' operating profitability prior to how business activities are financed, assets are amortized, or earnings are taxed. EBITDA is calculated from the Consolidated Statements of Income (Loss) using net income (loss) before income taxes adjusted for pre-tax depreciation and amortization, and interest expense. Normalized EBITDA includes additional adjustments for transaction costs related to acquisitions, unrealized losses (gains) on risk management contracts, gains on investments, gains on sale of assets, restructuring costs, dilution loss on equity investment, provisions (reversal of provisions) on assets, provisions on investments accounted for by the equity method, foreign exchange gains, and accretion expenses related to asset retirement obligations. AltaGas presents normalized EBITDA is used by Management to enhance the understanding of AltaGas' earnings over periods. The metric is frequently used by analysts and investors in the evaluation of entities within the industry as it excludes items that can vary substantially between entities depending on the accounting policies chosen, the book value of assets, and the capital structure.

Normalized earnings per share is calculated with reference to normalized net income divided by the average number of shares outstanding during the period. Normalized net income is calculated from the Consolidated Statements of Income (Loss) using net income (loss) applicable to common shares adjusted for transaction costs related to acquisitions and dispositions, unrealized losses (gains) on risk management contracts, non-controlling interest portion of non-GAAP adjustments, gains on sale off assets, provisions on assets, restructuring costs, dilution loss on equity investment and provisions on investments accounted for by the equity method. Normalized net income the comparability of AltaGas' earnings, as these metrics refer the underlying performance of AltaGas' business activities. Funds from operations before net changes in operations assets and liabilities and expenditures to settle asset retirements obligations.

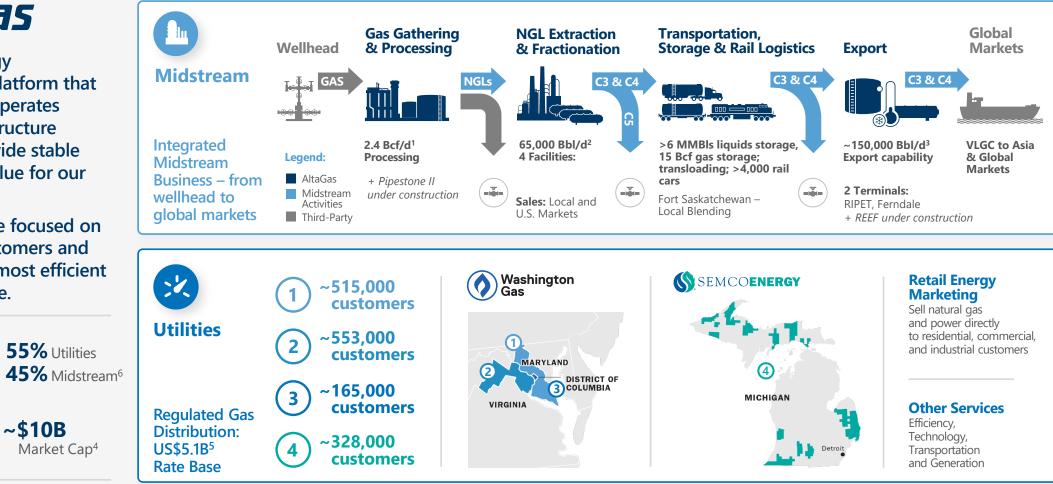
Net debt, adjusted net debt and adjusted net debt to normalized EBITDA are used by the Corporation to monitor its capital structure and access its capital structure relative to earnings. It is also used as a measure of the Corporation's overall financial strength and is presented to provide this perspective to analysts and investors. Net debt is defined as short-term debt, plus current and long-term portions of long-term portions of finance lease liabilities, and Hybrid Notes, less cash and cash equivalents. Adjusted net debt is defined as net debt adjusted for current and long-term portions of finance lease liabilities, and Hybrid Notes, less cash and cash equivalents. Adjusted net debt as defined as net debt adjusted for the preceding twelve-month period.

## **Two Core Businesses, One Strong Platform**

## AltaGas

A leading energy infrastructure platform that invests in and operates long-life infrastructure assets that provide stable and growing value for our stakeholders.

Everyday we are focused on connecting customers and markets in the most efficient manner possible.



**Notes:** 1) Based on ALA working interest capacity in FG&P and extraction, based on licensed capacity; 2) Based on ALA 100% working interest facilities and ALA % capacity in non-operated facilities, based on licensed capacity; 3) Includes RIPET and Ferndale as operational capacity (third REEF terminal will add 55,000 Bbbl/d); 4) As of Aug 28, 2024; 5) As of December 31, 2023; 6) 2024E Normalized EBITDA. \*see *"Forward Looking Information"*.

### AltaGas

Employees<sup>5</sup>

AltaGas

(ALA-TSX)

~2.900

## **AltaGas Value Proposition**

### **Diversified, Low-Risk Business Model with Visible Growth and Disciplined Capital Allocation**

#### Low Risk Energy Infrastructure Platform Providing Stable and Growing Earnings / Cash Flows



- **Robust energy fundamentals** for natural gas and NGLs
- **Low-risk commercial frameworks** >80% utilities / take-or-pay and fee-for-service contracts



>90% of earnings from Utilities / Investment Grade counterparties



Diversified platform provides opportunity to optimize capital allocation





- Utilities modernization programs and customer growth provides visible and low-risk growth
- Growing **global LPG demand** provides **structural growth tailwind**
- Opportunities to fill latent capacity through lower-capex investments drive improving returns
- Energy evolution provides opportunities to augment growth





**Balance sheet de-risking** – follow path to 4.0x adjusted net debt / normalized EBITDA<sup>1</sup>



Equity Self-funding model



**Prudent** and **sustainable dividend payout ratio** (~50-60% of normalized EPS<sup>1</sup>)



Disciplined capital allocation

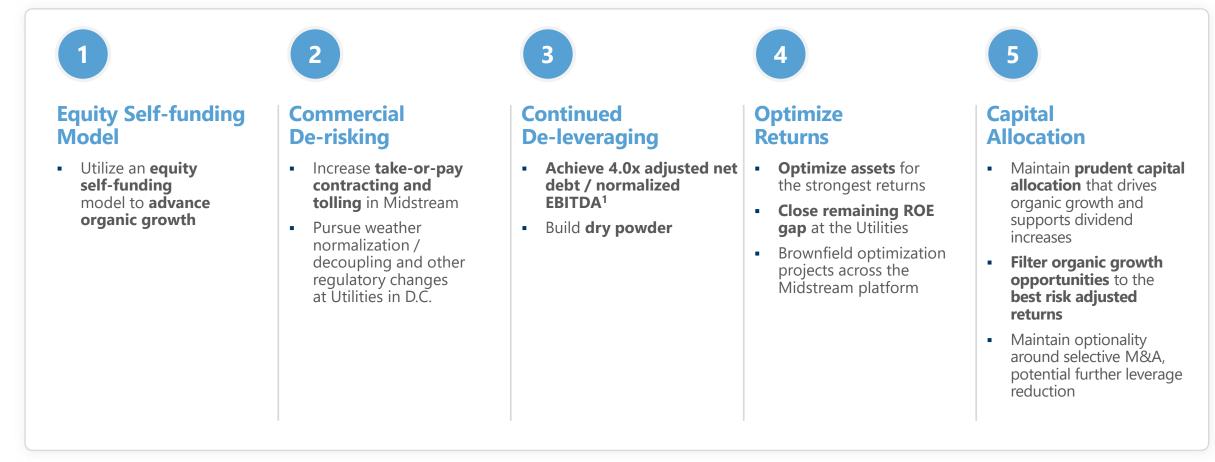
Notes: 1) Net Debt includes bank debt plus long-term notes, less cash, and excludes prefs and hybrids.



#### Low Risk Commercial Model; Industry-Leading Growth

### **Our Focus Areas**

### Focus on growing, de-risking, and strengthening the enterprise.



Notes: 1) Adjusted Net Debt includes bank debt plus long-term notes, less cash, and excludes prefs and hybrids.



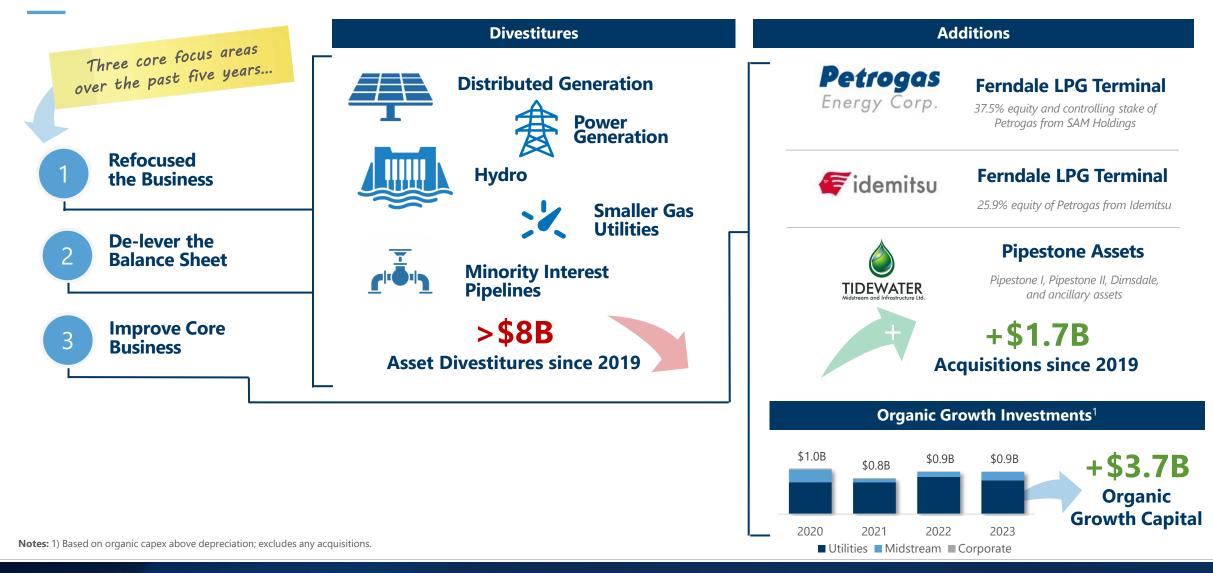
## AltaGas History – Repositioning the Platform Since 2019



Notes: 1) Adjusted net debt is defined as net debt adjusted for current and long-term portions of finance lease liabilities, hybrid capital, and debt associated with acquisitions that occurred in the last half of the fiscal year



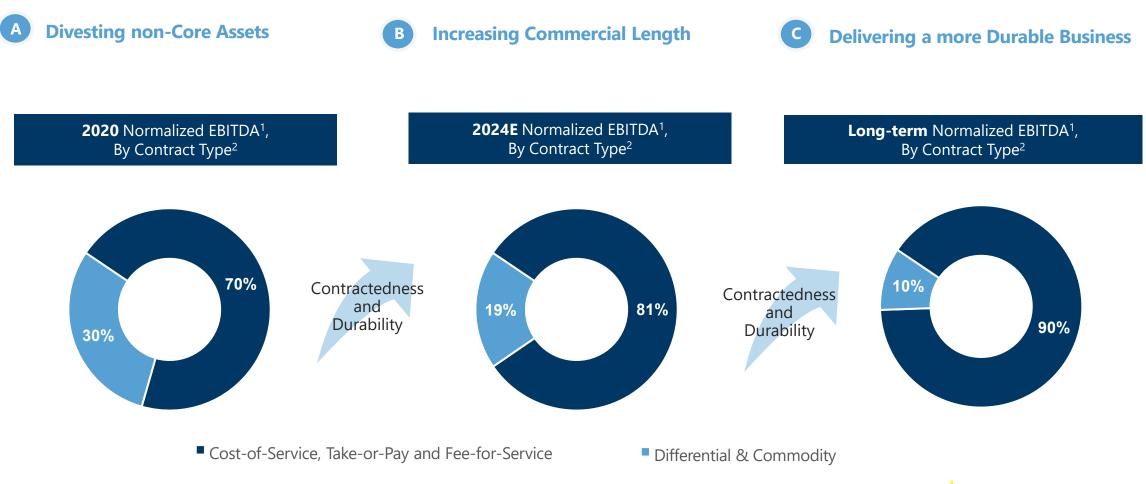
## **Corporate Activity and Focus Since 2019**





More than \$12 Billion of Capital Recycling to Reposition the Business

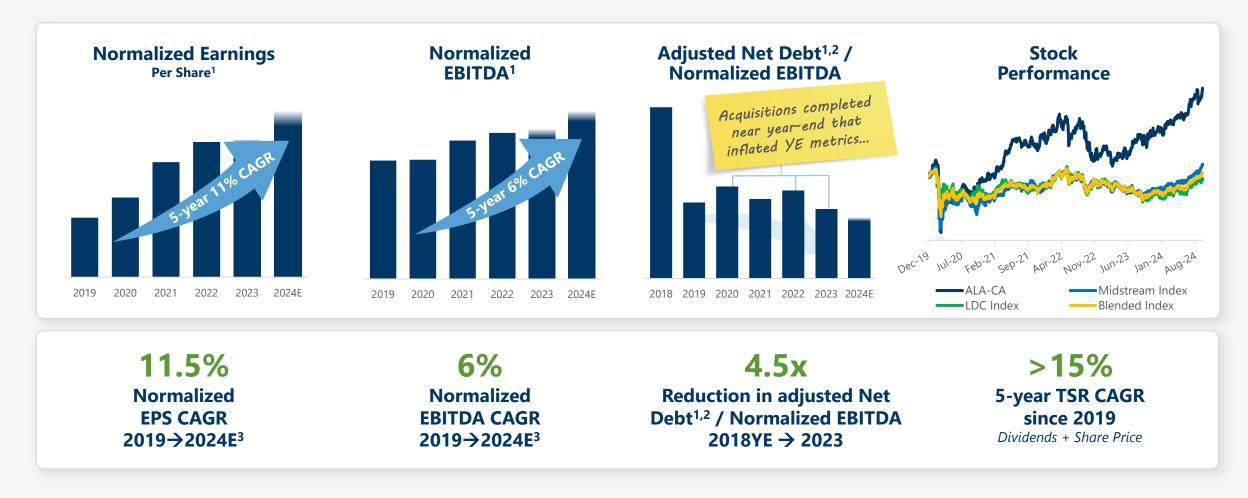
## **Increasing Durability of the Platform**



Notes: 1) Adjusted net debt is defined as net debt adjusted for current and long-term portions of finance lease liabilities, hybrid capital, and debt associated with acquisitions that occurred in the last half of the fiscal year



## **Executing on Strategic Priorities to Compound Long-term Value**

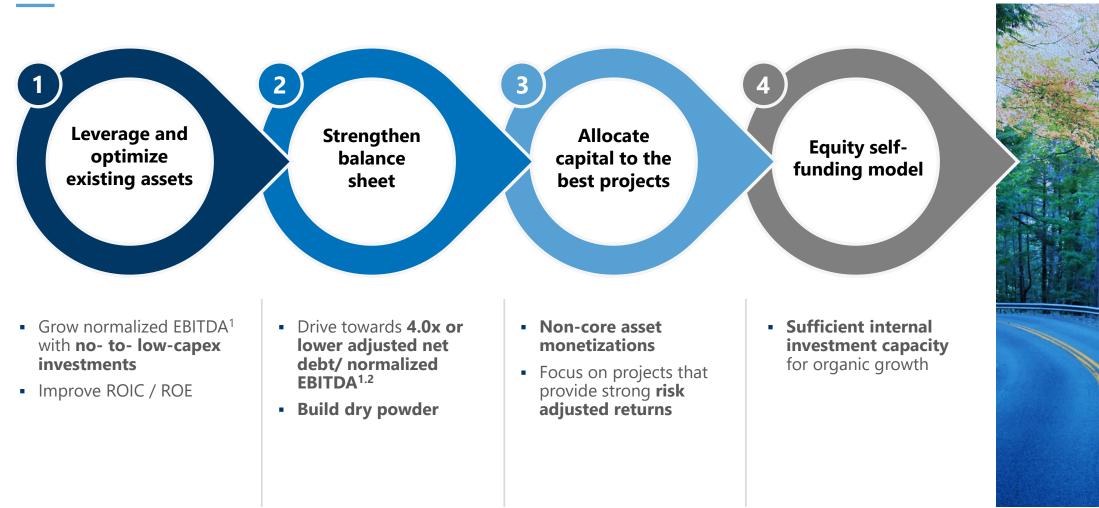


**Notes:** 1) Non-GAAP financial measure, see discussion in the advisories; 2) Adjusted net debt is defined as net debt adjusted for current and long-term portions of finance lease liabilities, hybrid capital, and debt associated with acquisitions that occurred in the last half of the fiscal year; 3) "E" denotes: 2024 normalized EPS guidance ranges of \$2.05-\$2.25 and normalized EBITDA guidance ranges of \$1.675B -\$1.775B. See "Forward-looking information"

### AltaGas

#### **Execution of Strategic Priorities Driving Superior Value Creation**

### **Our Financial Roadmap**



**Notes:** 1) Non-GAAP measure; see discussion in the advisories. 2) Adjusted net debt is defined as net debt adjusted for current and long-term portions of finance lease liabilities, hybrid capital, and debt associated with acquisitions that occurred in the last half of the fiscal year. \*See "Forward-looking Information".

### AltaGas

#### **Operating with Strong Financial Discipline and Living within Guardrails**

### Low-Risk Energy Infrastructure

**Steady and Reliable Growth** 

#### Low Risk Energy Infrastructure Platform

Long-life infrastructure assets that provide durable and growing normalized EPS and FFO

> ~45% Midstream<sup>1,3,4</sup>

> > Corporate/Other

~55%

Utilities<sup>1,3,4</sup>

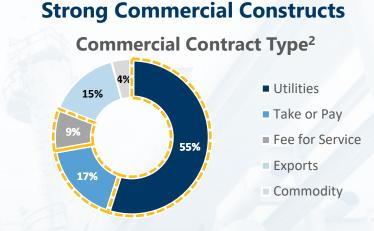
### **Investment Grade Credit Rating**

Credit Ratings			
	S&P	Fitch	Moody's
AltaGas	BBB- (negative)	BBB (negative)	
SEMCO	BBB (negative)		A3 (stable)
WGL Holdings	BBB- (negative)	BBB (negative)	
Washington Gas	A- (negative)	A (negative)	

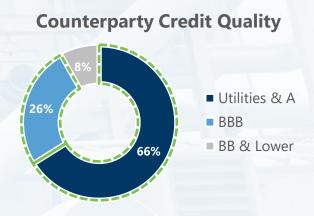
On the path to

**4.0**x

Adjusted Net Debt<sup>5</sup> / Normalized EBITDA



~80% of 2024E normalized EBITDA<sup>3</sup> from Utilities, take-or-pay or fee-for-service contracts



>90% of 2024E Normalized EBITDA<sup>3</sup> expected from Utilities or investment grade counterparties

**Notes:** 1) 2024E normalized EBITDA; 2) Commodity: Frac exposed volumes, hedged and unhedged; 3) Non-GAAP measure; see discussion in the advisories; 4) Represents mid-point guidance; 5) Adjusted net debt is defined as net debt adjusted for current and long-term portions of finance lease liabilities, hybrid capital, and debt associated with acquisitions that occurred in the last half of the fiscal year. \*See "Forward-looking information"

## **Compounding Long-term Dividends at 5-7% CAGR**



Notes: 1) Non-GAAP financial measure, see discussion in the advisories. Peer payout ratios based on 2024 estimates from Factset; \*See "Forward-looking information"

### AltaGas

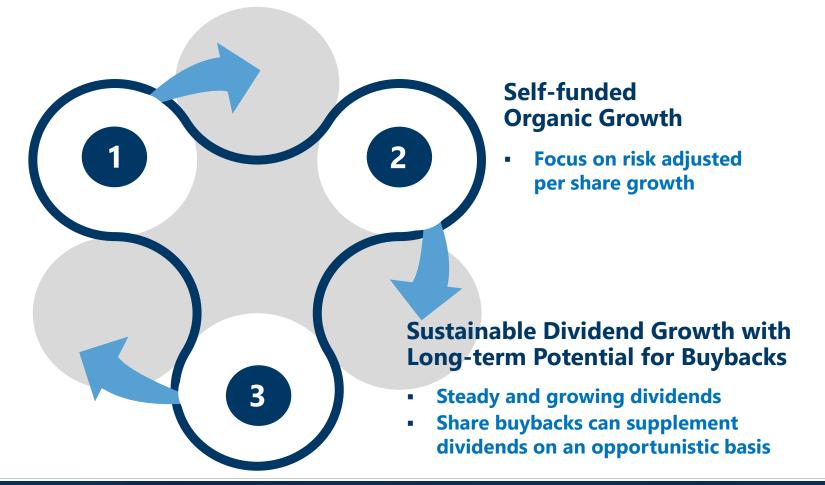
#### **Dividend Recommendation Aligns with Medium Term Normalized EPS Growth**

## **Capital Allocation Framework**

Disciplined capital allocation within an equity self-funding model delivers shareholder value.

### Financial Strength and Flexibility

- Strong balance sheet (4.3x)
- Reasonable dividend payout
- Excess investment capacity (equity self-funded)



Notes: \*See "Forward-looking Information"

## **Commercial De-risking will Drive Long-term Value**

- Medium-term Global Exports tolling target of 60%+
- Active and systematic hedging for residual commodity exposure
- Focus on take-or-pay and fee-for-service contracting
- Customer and resource play diversification
- Long-term cost contracting (Five-year CN agreement, VLGC time charters, etc.)

AltaGas Utilities

EIII.

AltaGas

- Utilize ARP modernization programs to upgrade assets and improve safety and reliability (provides an appropriate immediate return on investments through rate riders)
- Remain active and persistent on rate cases to minimize regulatory lag
- Pursuing weather and usage normalization across jurisdictions (currently in place in Virginia and Maryland)
- Advocating for prescribed timelines in D.C.

Notes: \*See "Forward-looking Information"



## **Delivering on Core Objectives**

- Taking Active Steps to Drive an Appropriate Premium Valuation
- Delivering on these variables is key for long-term energy infrastructure investor demands



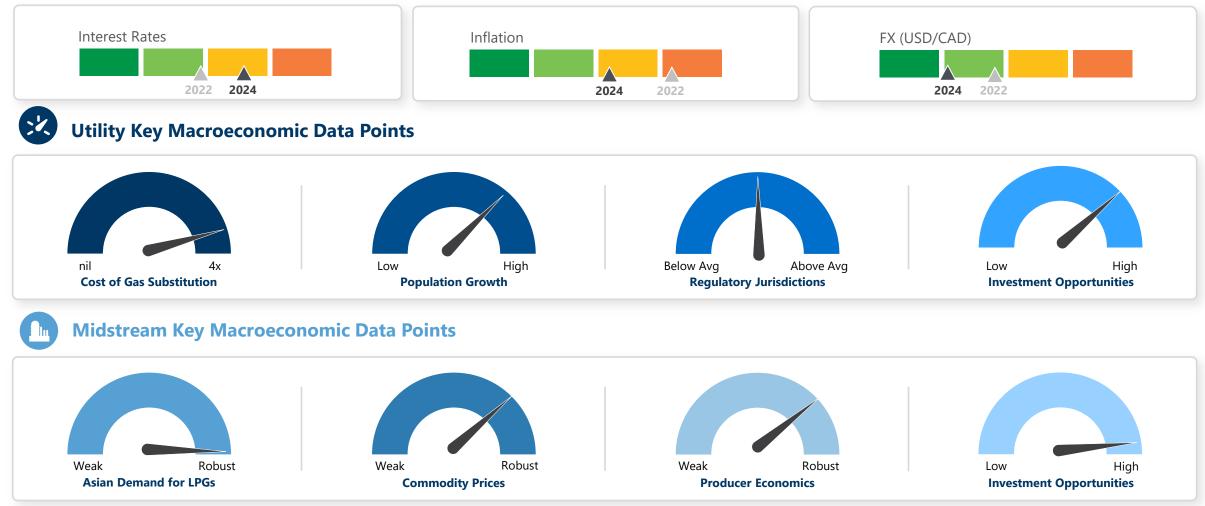
Notes: \*See "Forward-looking Information".

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### Balancing Energy Infrastructure Investors Desire for Growth, Income and Low Risks

## Macro Set Up

#### **Macro Data Points**

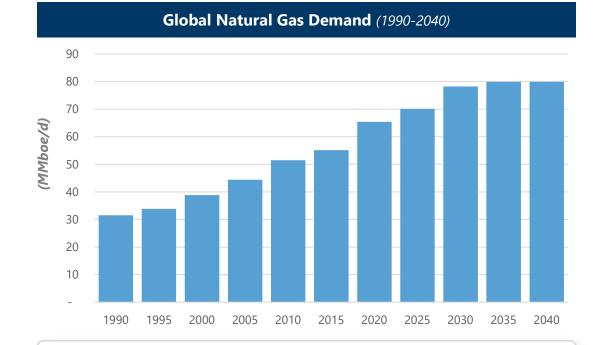


Sources: U.S. Bureau of Labor Statistics and U.S. Census Bureau, AGA, Bloomberg, Regulatory Research Associates and FactSet. Notes: \*See "Forward-looking Information"



## Fundamentals for Natural Gas and NGLs are Robust

### Natural Gas and NGL Adoption is Strong Across Emerging Markets, Driving Structural Tailwind



Natural Gas remains critical for energy affordability, reliability, and emission reductions.



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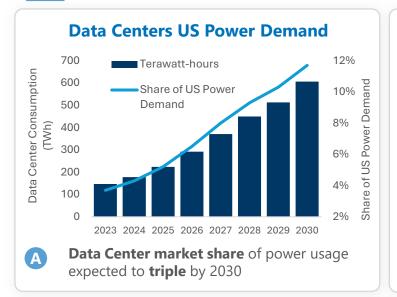


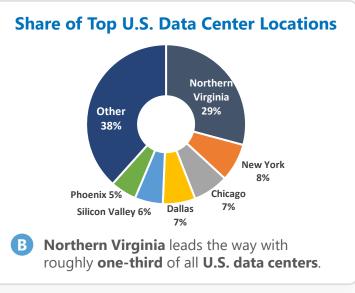
Strong global NGL demand growth expected through 2040, led by Asia.

#### Global Natural Gas and NGL Adoption Continued to Expand

## Data Centers Usage Will Alter Use and Cost of Power

Northern Virginia is the Epicenter for AI and Global Data Centers





#### **Path for Value Creation**

- Our service territory covers the most active area globally for data center build out.
- **Numerous opportunities advancing** for WGL to service **growing demand** with reliable and affordable gas as challenges on power delivery increasingly apparent.
- Potential to augment already strong Utilities long-term growth outlook.
- Risk management opportunity with planned **accelerated rate base depreciation** for faster cash paybacks and manage client concentration risk.
- Securing gas supply part of ongoing focus for data center customers.



PJM – Data Center Power Demand Forecast

 PJM data center load forecast is expected to increase 4x from current levels.

**C** 

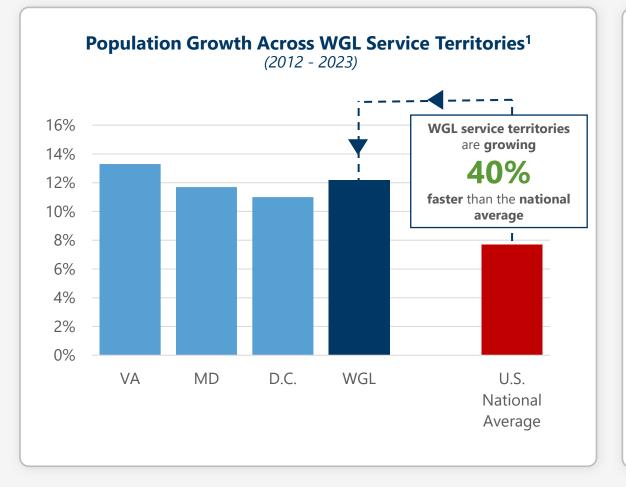
• Loudoun Country (*Dominion* + *NOVEC*) is expected to show largest increase.

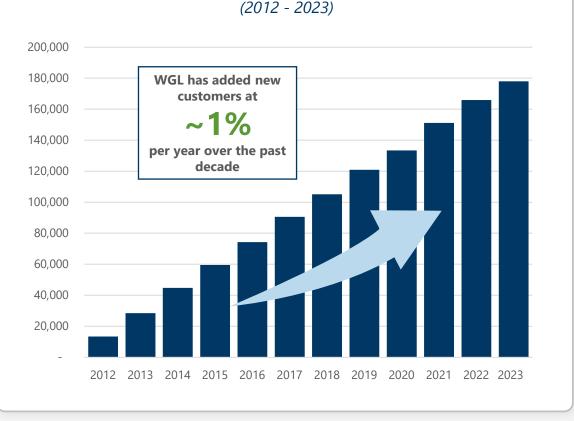
Source: McKinsey & Co, PJM, TD Securities

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#### **Cautiously Optimistic About Data Center Growth Potential**

## **DMV Population and Demographics Provide Strong Tailwind**





Cumulative Customer Additions Across WGL<sup>2</sup>

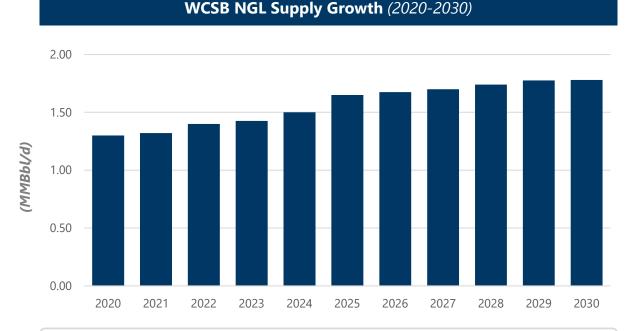
Sources: 1) U.S. Census Bureau and publicly available regional data, including 2020 estimates; 2) Internal data. Notes: See "Forward-looking Information"

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#### **Customer additions is a foundational core platform growth story**

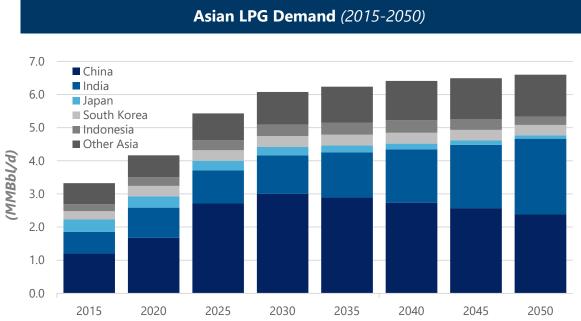
## **Canadian Midstream Set-up is Compelling**

Rising WCSB Production and Global Connectivity Underpin Strong Multi-year Growth Trajectory



Canadian NGL supply expected to rise by ~500 MBbls/d through 2030 – while North America demand will be flat. Growing WCSB NGLs require additional market access.

Sources: Wood Mackenzie; Refinitiv/Reuters; Notes: 1) LPG includes propane and butane; \*See "Forward-looking Information"



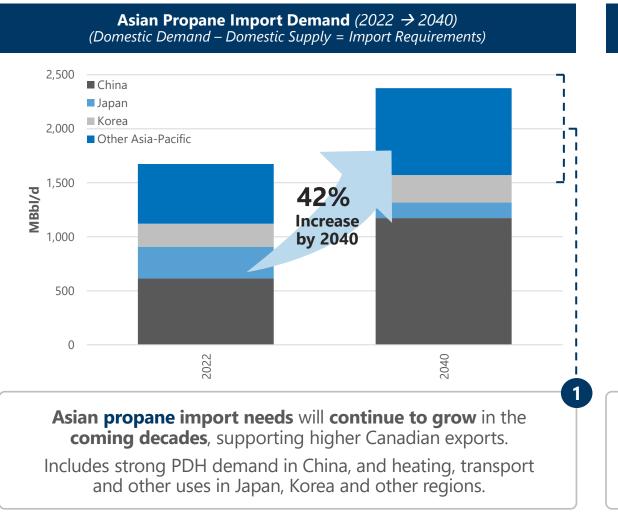
Asian LPG demand is expected to grow through 2050, led by China and India. Asia's growing LPG import needs will drive higher calls on Canadian exports.

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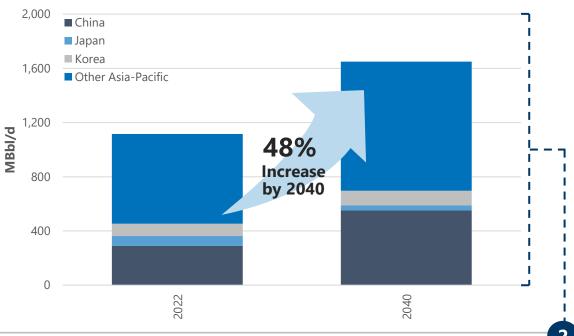
**Rising Domestic Supply and Rising Global Demand Underpin Compelling Investment Thesis** 

### Asian LPG Import Demands to Grow ~45% by 2040

Propane and Butane Imports to Grow from 2.5 MMBbl/d to 4.0 MMBbl/d



#### **Asian Butane Import Demand** (2022 $\rightarrow$ 2040) (Domestic Demand – Domestic Supply = Import Requirements)



Asian butane import needs will continue to grow in the coming decades, supporting higher Canadian exports.

Includes growth in cooking, blending and other end markets.

Source: Energy Aspects. Notes: \*See "Forward-looking Information"

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#### **Robust Asian Demand is Expected to Grow**

### Canada: Natural Gas and NGL Outlook is Robust

#### 25 2.000 2,000 Cardium Deep Basin Duvernay Deep Basin Duvernay Ethane Propane ■ Cardium ■ Alberta Montney ■ BC Montney Other 1,800 1,800 Butane Natural Gasoline Others Montney Field Condensate 20 1,600 1,600 1,400 1,400 MBbl/d 1,200 1,200 15 MBbl/d Bcf/d ī 1,000 1,000 Т LPGs Montney Montney 1 800 800 10 $\checkmark$ 600 600 н 1 NGLs 400 400 5 Т Т 200 **Deep Basin** 200 н **Deep Basin** Т 0 0 2020 2026 2030 2021 2022 2023 2024 2025 2027 2028 2029 2020 2022 2023 2024 2025 2026 2028 2029 2030 2021 2027 2020 2021 2022 2023 2024 2025 2028 2029 2030 2026 2027 Canadian **NGLs production** to **rise** by Montney to represent 65% of total Canadian gas production to rise by 40% >35% over the same period with limited production growth through 2030; through 2030 to >22 Bcf/d. domestic demand growth. **Deep Basin** will also march higher.

WCSB NGL Outlook, by Product (2020-2030)

Sources: Wood Mackenzie. Notes: \*See "Forward-looking information"

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**Canadian Natural Gas Production** (2020-2030)

#### Canada Set to Show Significant Gas/NGL Growth

WCSB NGL Outlook, by Play (2020-2030)

## Alberta: Marked Montney Liquids-rich Growth on Horizon

250

200

150

100

50

0

2020

Blueskv

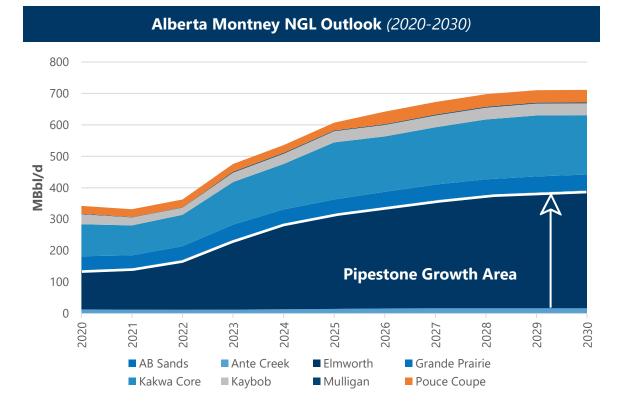
2021

2022

2023

2024

**MBbl/d** 



Alberta Montney expected to be the largest NGL supply in Canada, representing 40% of Canadian production by 2030. Alberta Deep Basin expected to also show upwards of 30% NGL supply growth by 2030. Recent M&A activity reiterates growth potential.

2025

■ Charlie Lake ■ Dunvegan ■ Falher ■ Glauconitic ■ Notikewin ■ Wilrich

Harmattan Growth Area

2027

2028

2029

2030

2026

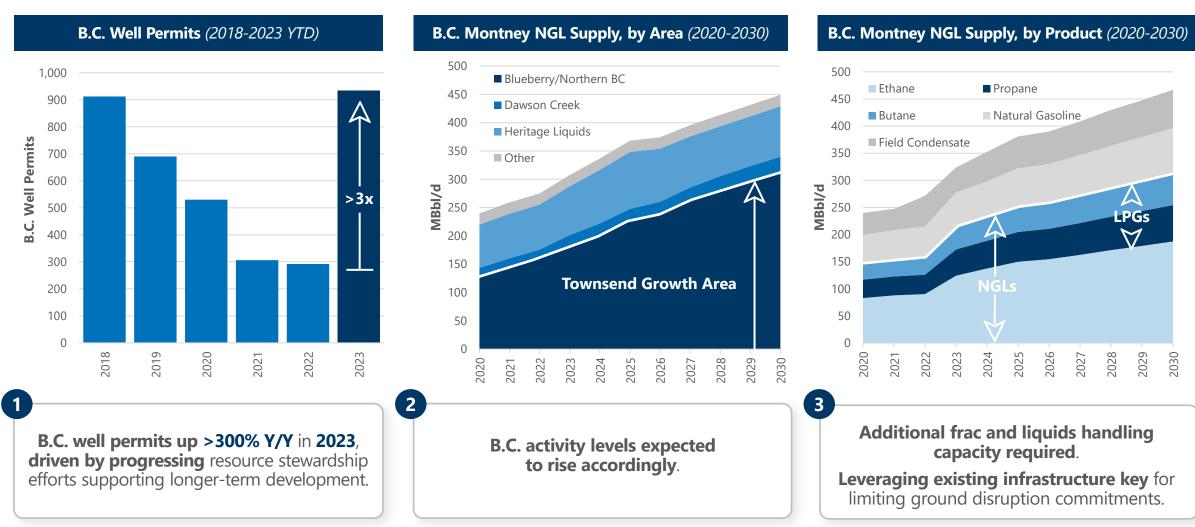
Deep Basin NGL Outlook (2020-2030)

Source: Wood Mackenzie; Notes: See "Forward-looking Information"

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#### **Energy Fundamentals are a Tailwind for Midstream**

### BC: Progressing Resource Stewardship Efforts Supports Development



Source: Wood Mackenzie. Notes:\*See "Forward-looking Information"

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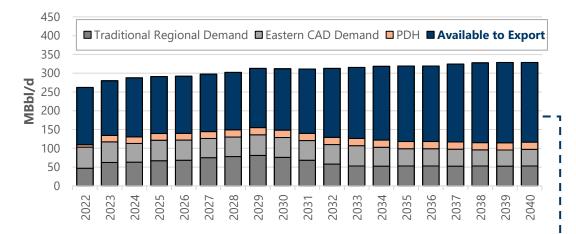
## **Canadian LNG Developments Drive Adjacent Opportunities**

	Project Summary		Export Capacity	Associated LPGs <sup>1</sup> (Propane / Butane)
LNG CANADA	<b>\$48B</b> Phase 1 LNG export facility in Kitimat, BC with an <b>expected 2025 in-</b> service date.		Phase 1 14 mmtpa Phase 2: +14 mmtpa	Liquids Per Phase ~50 Mbbl/d 20-25 Mbbl/d
Woodfibre LNG	<b>\$6.4B</b> LNG export facility in Squamish, BC with an <b>expected 2027 in-service</b> <b>date</b> .		2.1 mmtpa	7-8 Mbbl/d 3.5 Mbbl/d
	<b>\$8.7B</b> floating LNG export facility in Gingolx, BC with an <b>expected 2027-2028 in-service date</b> .	the second secon	12 mmtpa	40-45 Mbbl/d 18-22 Mbbl/d
(Cedar Tilbury I/II)	<ul> <li>• US\$4B Cedar LNG (Late 2028, Haisla Nation, Pembina)</li> <li>• \$0.6B Tilbury LNG 1B Expansion (2026, Fortis)</li> <li>• \$3.3B Tilbury LNG Phase 2 (2027+, Fortis)</li> </ul>		6.2 mmtpa	20-24 Mbbl/d 9-11 Mbbl/d

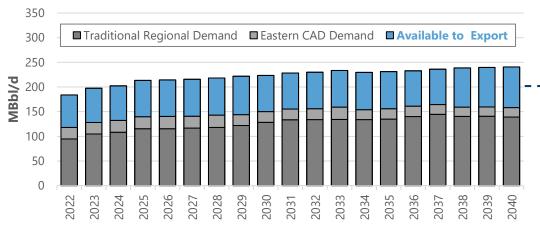


## **Excess Canadian LPGs Best Served in Premiere Asian Markets**

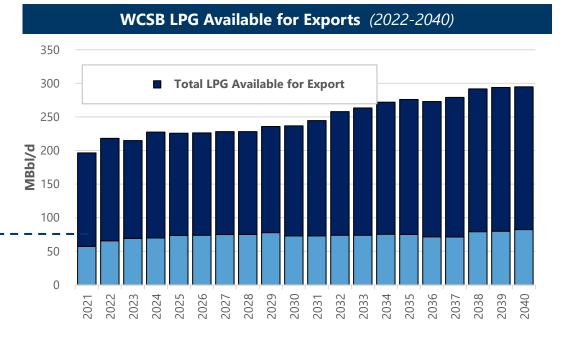
#### WCSB Propane Supply Available for Exports (2022-2040)



WCSB Butane Supply Available for Exports (2022-2040)



Source: Wood Mackenzie. Notes: \*See "Forward-looking Information"



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#### The Marginal Canadian LPG Barrel Needs to be Exported



## High Growth Rate Regulated Utilities Platform

### **High Growth Utilities Platform**

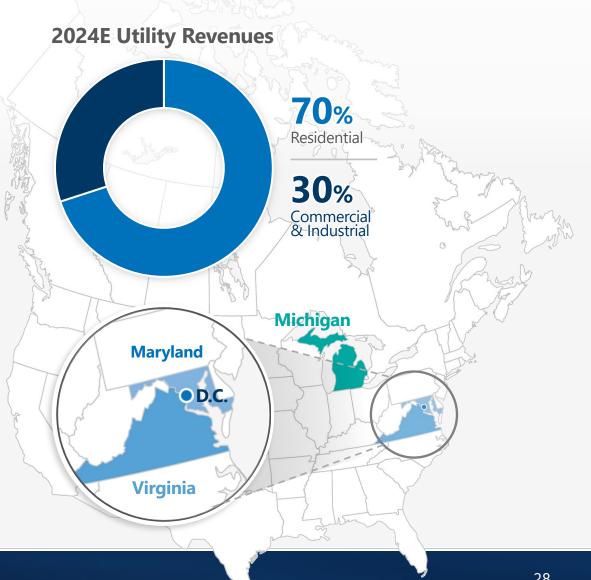
- ~1.6 million customers with population growing ~40% faster than the national average<sup>1</sup>
- ~70% of revenue from residential customers
- Limited weather/usage sensitivity across ~70% of rate base
- ~US\$5.1 billion regulated rate base; ~9% CAGR since 2019

### **Strong and Transparent Growth**

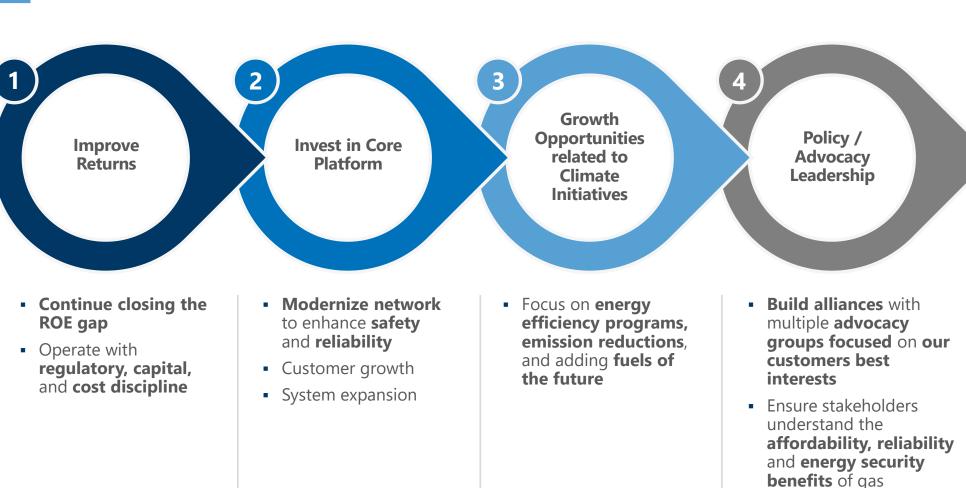
- Strong growth through customer additions and modernization programs
- Modernization programs provide incentive to upgrade networks for safety and reliability with limited rate lag

Utilities Breakd	own	Customers <sup>2</sup>	Rate Base (US\$MM) <sup>2</sup>	Allowed ROE
Washington Gas	Maryland	515,000	1,569	9.50%
	Virginia	553,000	1,860	9.65%
C	D.C.	165,000	777	9.65%
SEMCOENERGY	Michigan	328,000	894	9.87%

Notes: 1) United States Census Bureau, using data over the past 10 years; 2) As of December 31, 2023. \*See "Forward-looking Information



### **Utilities Strategic Focus**



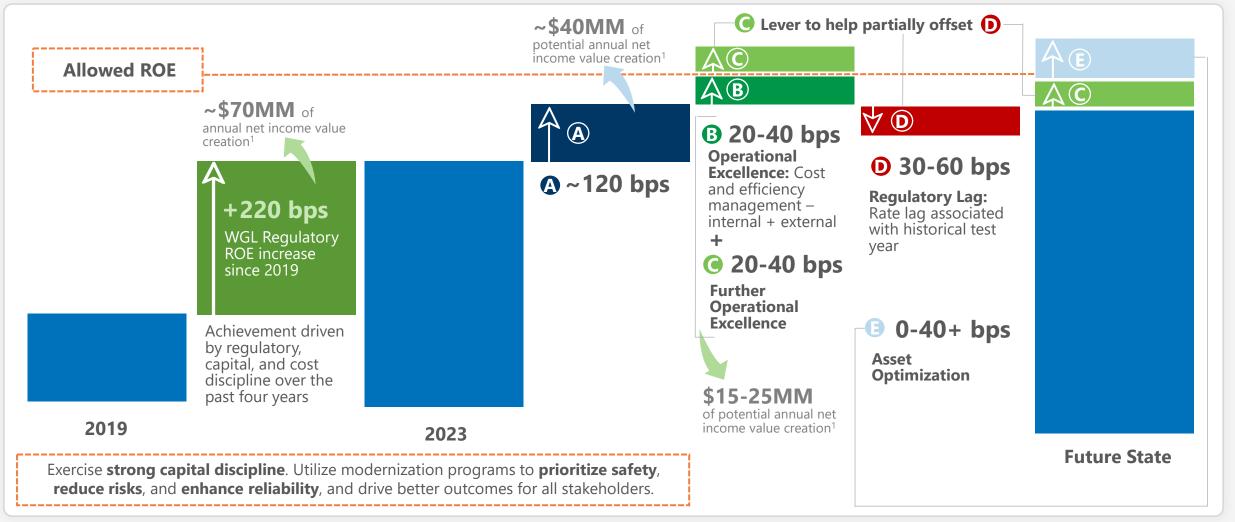


Notes: \*See "Forward-looking Information"



#### Active Steps will Drive Long-term Value Creation

# **1** Continuing to Improve Returns at WGL

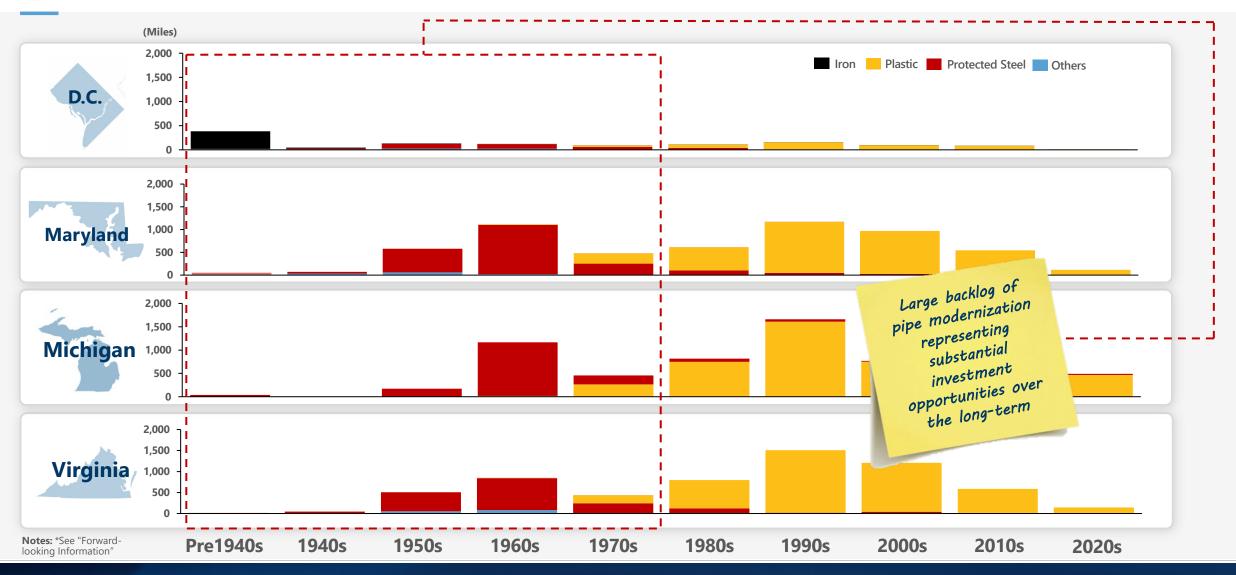


1. Based on a future projection of rate base.

**Closing the Remaining ROE Gap is an ~\$850MM Value Creation Opportunity** 

### **Address Aging Infrastructure**

Utilities Positioned for Large Ongoing Investment Opportunities



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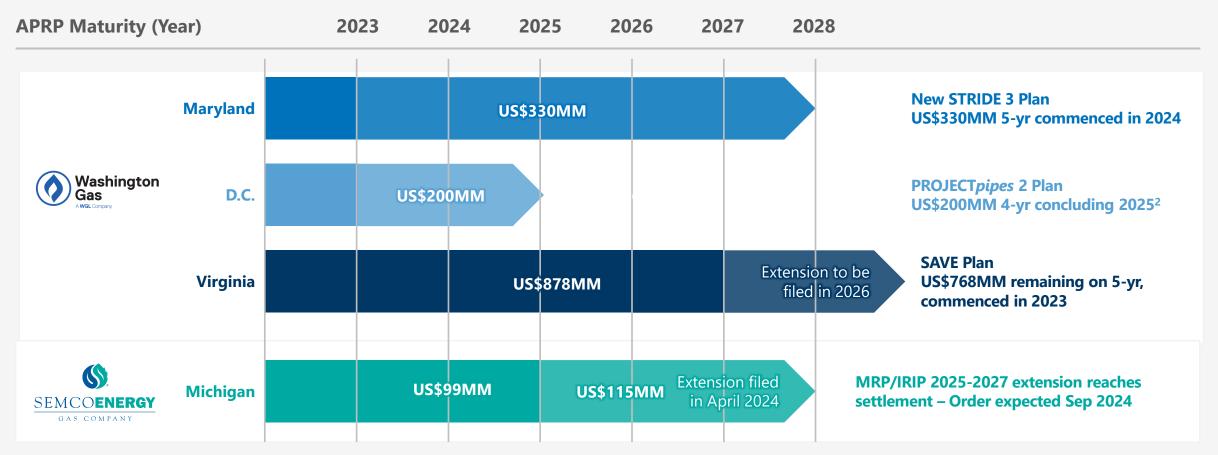
2

AltaGas has a Large Backlog of Pipeline Replacements on the Horizon

# 2 Accelerated Replacement Programs

The Foundation for Improved Safety and Reliability with Better Outcomes for All Stakeholders

### **Approximately US\$1.4 billion of System Reinforcement Projects over next 5 years**<sup>1</sup>

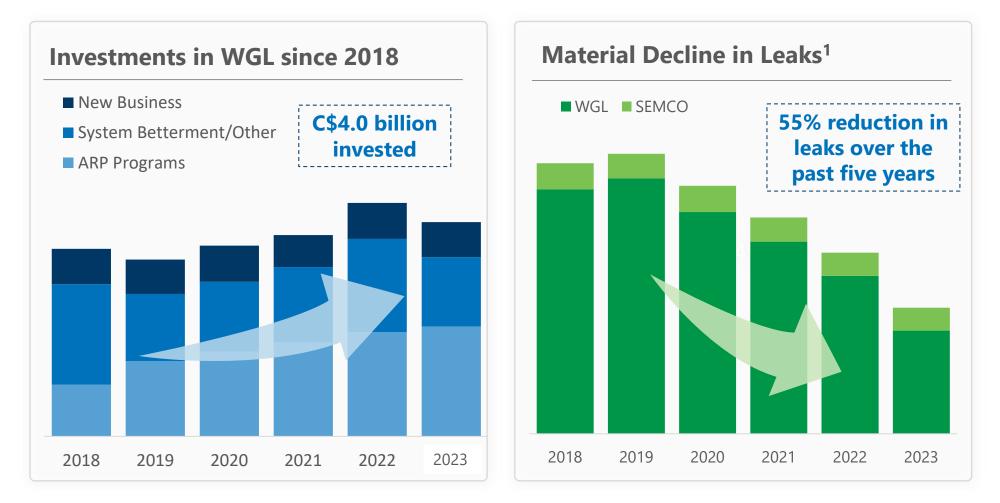


**Notes:** 1) US\$1.4 billion in programs include approved and filed; 2) 1-year extension of PROJECT*pipes*2 filed for US\$57.3 million, which targets expanding the previous US\$150MM program; 3) Michigan's ARP consists of Mains Replacement Program of \$46.3 million and Infrastructure Reliability Improvement Program of \$68.3 million for the period 2025-2027. \*See "Forward-looking Information"

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32





ARP investments in WGL are paying off with material reductions in leaks; which is driving improved safety and reliability with environmental and emissions benefits.

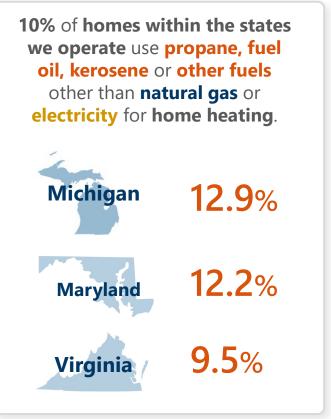
Notes: 1) Internal data, represents Grade 1 and 2 leaks. \*See "Forward-looking Information"

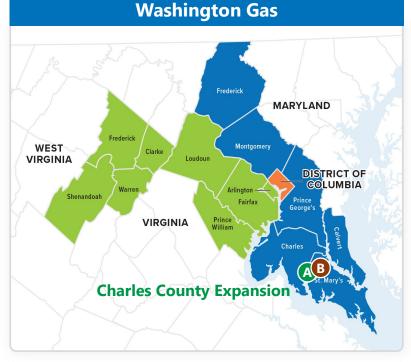
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#### **Investments are Driving the Intended Outcomes**

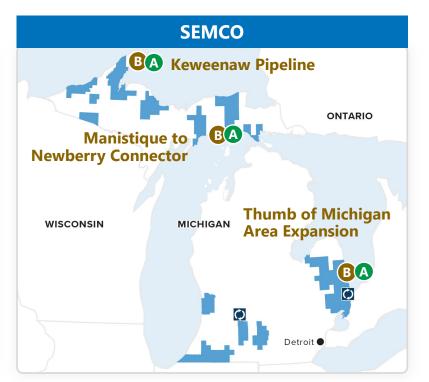
# 2 Advance System Expansion and Reliability Projects

Advance pragmatic extension to service territory to bring natural gas to currently unserved customers A and progress long-term projects focused on improving system reliability **B** for the long-term.





Several service area extension opportunities being evaluated to extend mainline and bring gas to under/non-serviced communities.



>220 miles of distribution line extension being considered to ensure long-term reliability for both served and unserved customers.

#### Notes: \*See "Forward-looking Information"

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**Extension and Reinforcement Opportunities Augment Ongoing System Modernization** 





- WGL is advancing several RNG opportunities across the DMV
- Currently, five to ten in-territory facilities are potential sources of supply
- WGL's focus is in-territory projects and interconnects, representing up to 4 bcf of annual supply potential



- Pursuing various RNG interconnect opportunities within Michigan with two recently completed
- Opportunities are focused on in-territory dairy farms and landfills
- Three other potential projects are currently being evaluated with developers
- Discussions are in various stages, focused on understanding timing and costs
- Several other RNG expansion opportunities are in the pipeline

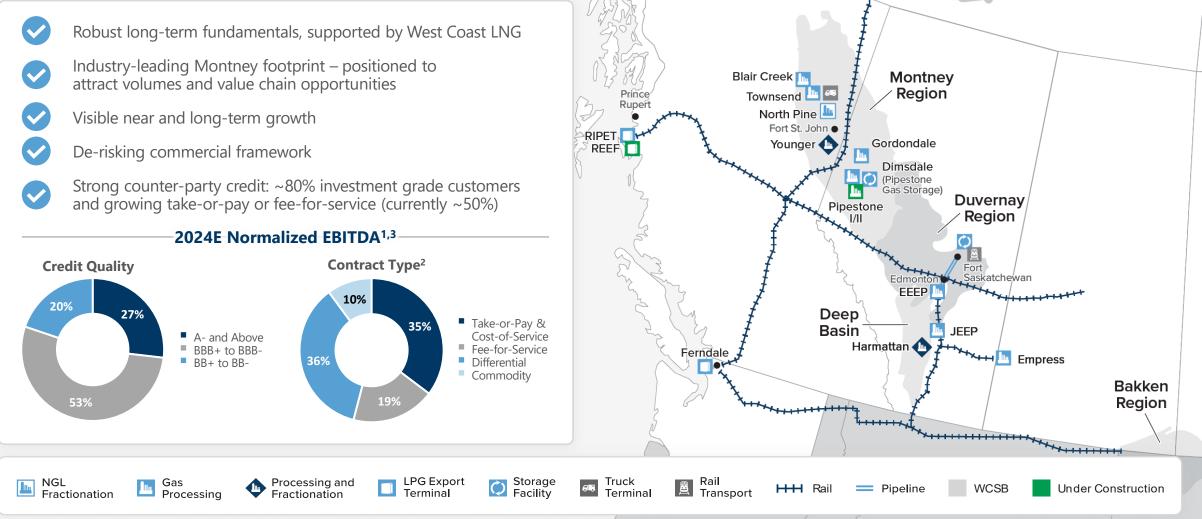
Total capex potential across all projects is upwards of \$275-550MM<sup>1</sup>.

AltaGas' focus will be on rate base or "rate base-like" investments across the RNG value chain.

Notes: \*See "Forward-looking Information"; 1) Actual capital investment will vary based on construction costs and our role within the project RNG value chain.

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## Premiere, Globally Connected Midstream Platform



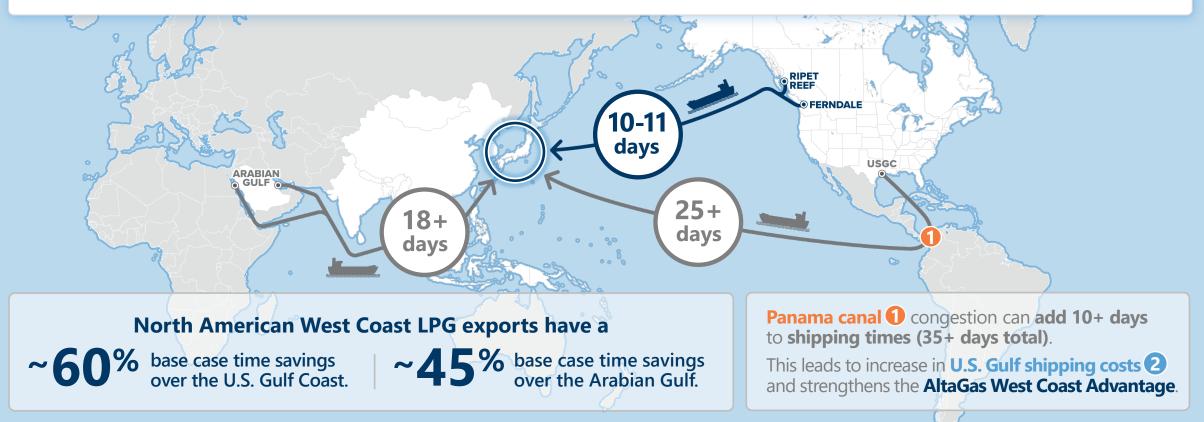
Notes: 1) Non-GAAP financial measure; see discussion in the advisories.; 2) Differential: Merchant unhedged Global Export and other marketing volumes; Commodity: Frac exposed volumes, hedged and unhedged.; 3) Totals may not add due to rounding; \*See "Forward-looking Information"

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#### **Globally Connected Infrastructure**

## The AltaGas West Coast Advantage

AltaGas' West Coast Advantage results in significant increases in producers' realized LPG prices and creates tailwinds for the broader energy industry.



Sources: Argus and Bloomberg. Notes:\*See "Forward-looking Information"

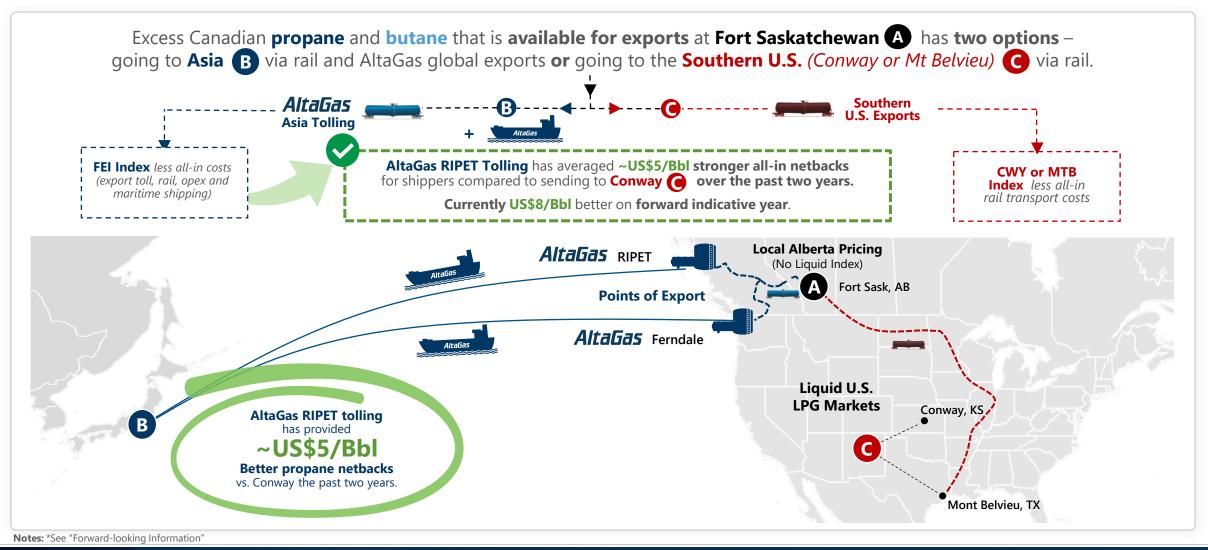
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Westcoast LPG Exports from AltaGas' Deepwater Ports Structurally Advantaged

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### Battle of the Barrels Leaves Asian Tolling as Clear Winner

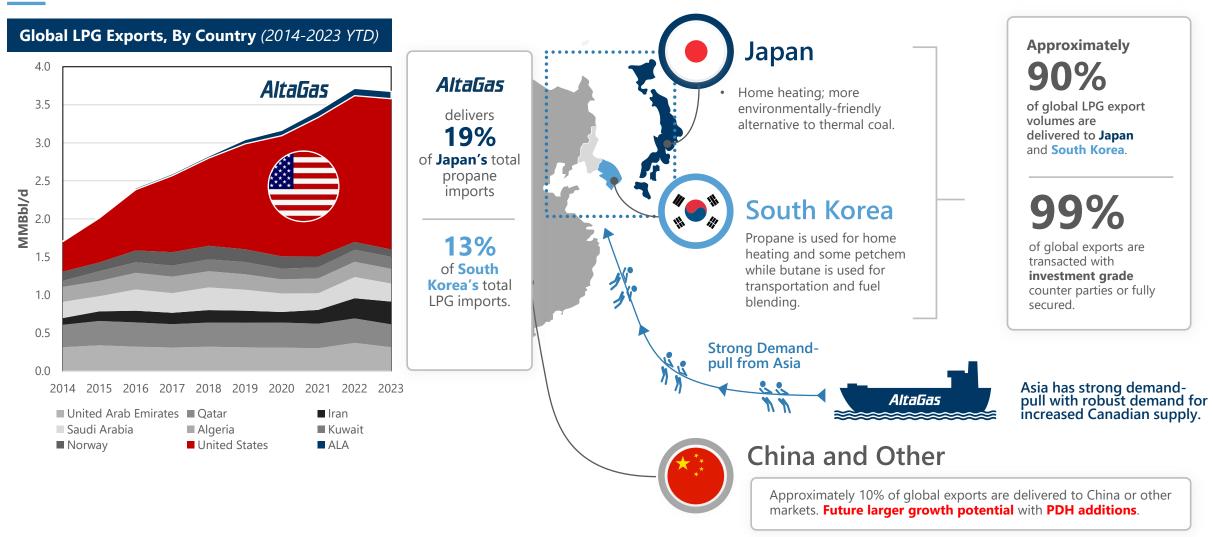
RIPET Tolling has Averaged ~US\$5/Bbl Netback Premium Over Conway Over the Past Two Years





RIPET Asian Tolling at Structural Advantage Relative to Conway or Belvieu

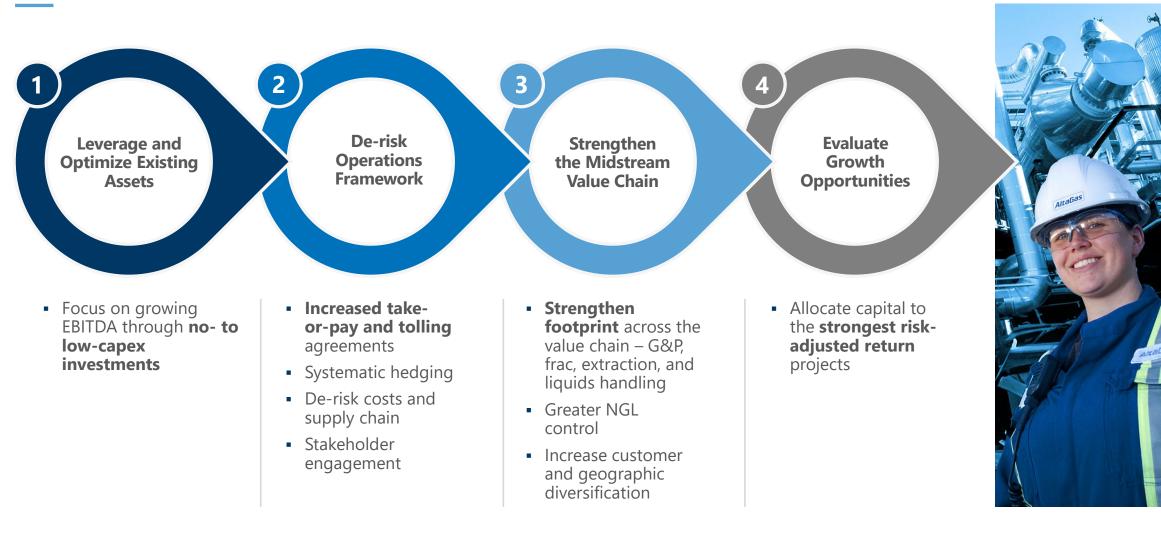
### North America Balancing the Global LPG Market



Sources: Wood Mackenzie. Notes: \*See "Forward-looking Information"

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### **Midstream Strategic Focus**



Notes: \*See "Forward-looking Information"

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#### Asset Optimization and Selective Capital Deployment = Value Creation

## Leverage and Optimize Existing Assets

Low-to-No- Capital-Intensive Projects

**Medium Capital-Intensive Projects** 

**Larger Capital-Intensive Projects** 



**Townsend: Whitespace Optimization**  $\bigcirc$ Long-term CN Agreement Maritime Time Charters

\$25MM-\$200MM **Capital Spend** 



- **Global Exports Logistics Optimizations**
- Additional Frac and Liquids Handling
- **G&P** Processing Expansions
- **Dimsdale Expansion**



Pipestone II REEF: LPG and Dock **REEF Bulk Liquids**  $\checkmark$ Pipestone III

**Project Legend:** Sanctioned

Advanced, Not Currently Sanctioned

Under Evaluation

Notes: \*See "Forward-looking Information"

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Advancing all three project types is key for near- medium- and long-term value creation.

## 2 Commercial De-risking

A

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#### Minimize Commodity Exposure

- Increase take-or-pay and fee-for-service contracting
- Medium-term global exports tolling target of 60%+
- Active and systematic hedging for any residual commodity exposure

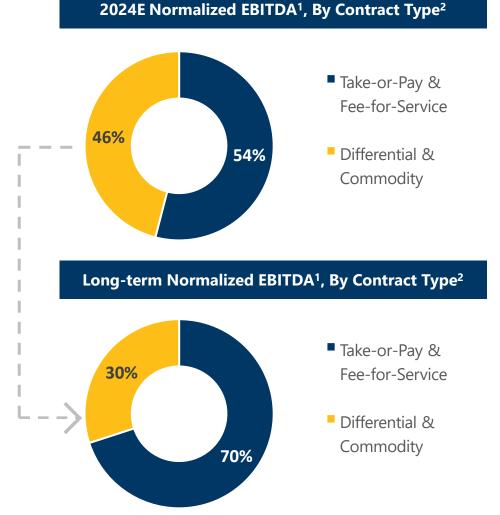
#### Lock-in Operating Costs

- Lock in operating and logistical costs to provide long-term visibility for customers and reduce earnings volatility
  - VLGC time charters
  - 5-yr CN contract
- Actively hedge any residual Baltic freight and diesel shipping costs

#### **De-Risk Operations and Supply**

- Diversify across customer and geographic resource plays
- Secure long-term LPG export supply agreements
- Secure long-term off-take agreements with customers in Asia

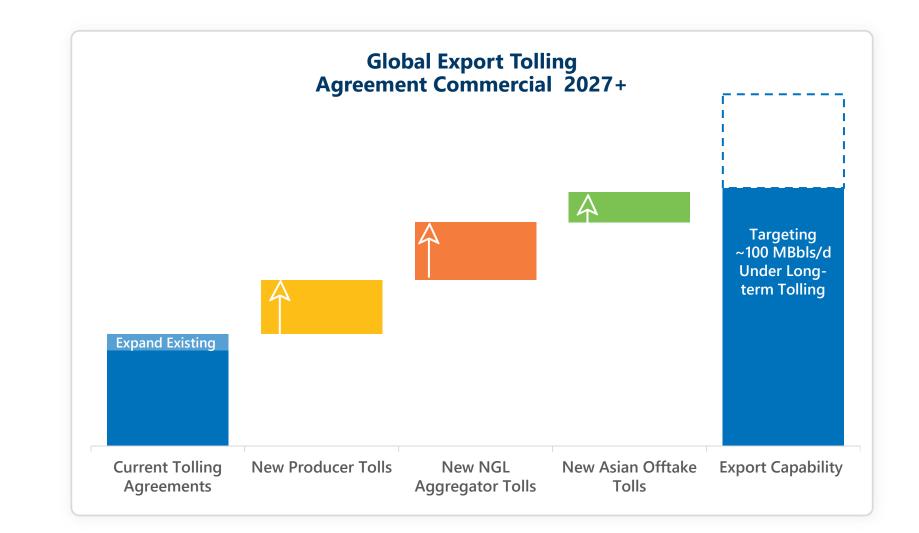




#### Acute Focus on Reducing Risk Through Strong Commercial Frameworks

### **Global Exports Tolling** Building the Long-term Commercial Stack 2

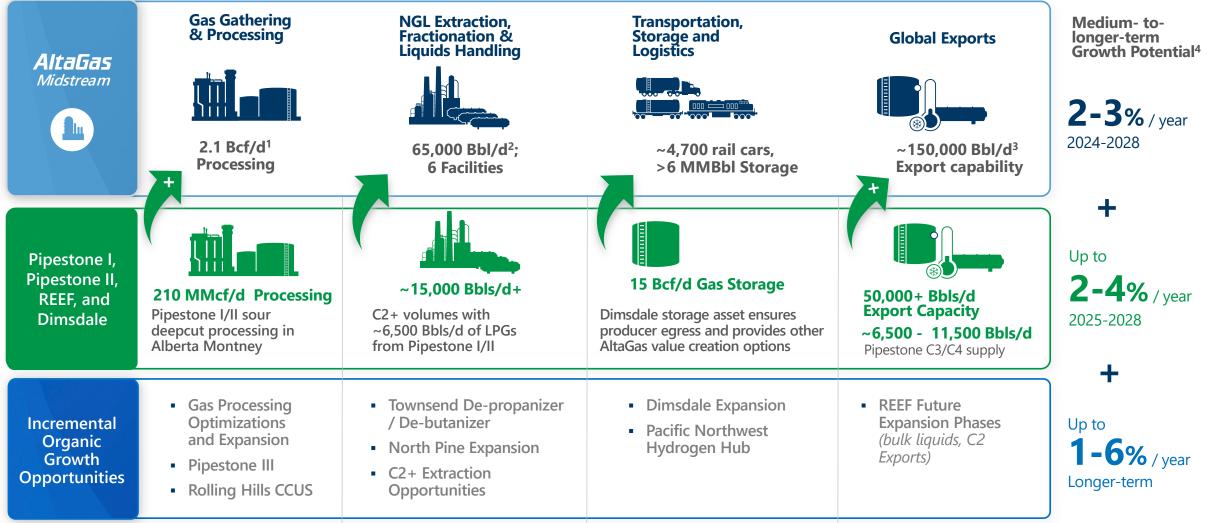
- Strong fundamentals and structural pricing advantage support tolling agreements as growing production increases the importance of LPG netbacks.
- Interest across multiple customers, including Canadian producers, NGL aggregators, and Asian off-takers.





## Strengthening the AltaGas Value Chain

The Multifaceted Approach to Strengthening the Franchise



**Notes:** 1) Based on ALA working interest capacity in FG&P and extraction, based on nameplate capacity. 2) Based on ALA 100% working interest facilities and ALA % capacity in non-operated facilities, based on nameplate capacity 3) Includes RIPET and Ferndale. 4) Represents growth in the Midstream segment normalized EBITDA. \*See "Forward-looking Information"

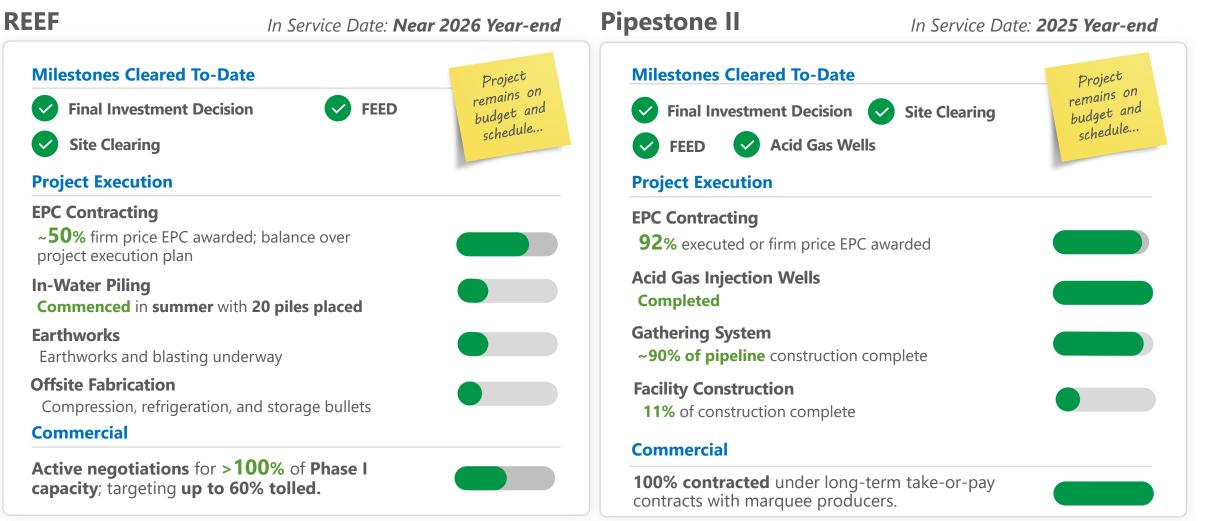
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#### **Building Blocks to Become Preeminent Midstream Platform in Western Canada**

## **3 Midstream Project Execution**





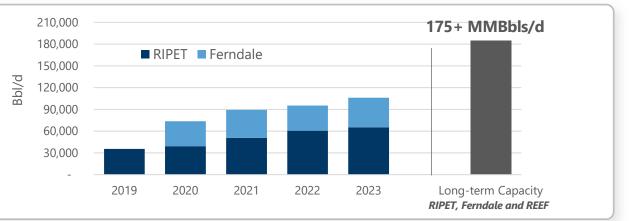
Notes: See "Forward-looking information"

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## **3** Global Exports Optimization and Growth

- Near, medium, and long-term optimization opportunities across platform. Will build on track record of growing from ~35 MBbls/d in 2019 to 120+ MBbls/d currently.
- Includes rail, logistics, and operations projects to improve connectivity and have lowest possible operating costs.
- REEF will provide benefits to RIPET, once online.





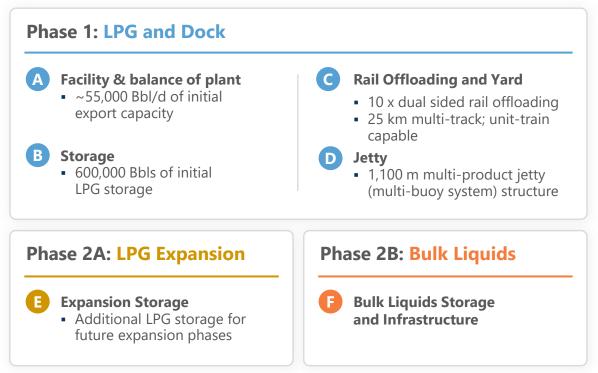
Notes: See "Forward-looking Information"

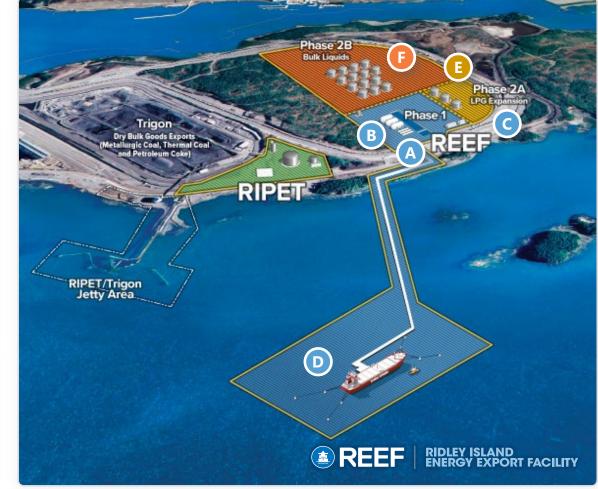
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## REEF - A Multi-Phased Growth Project

## Large-scale LPG and bulk liquids marine export terminal

Phased construction for a capital-efficient build-out





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#### **Phased Build-Out Results in Capital-Efficient Construction**

# A Ridely Island Energy Export Facility (REEF)



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#### **Effectively Managing Project Execution and Risk**

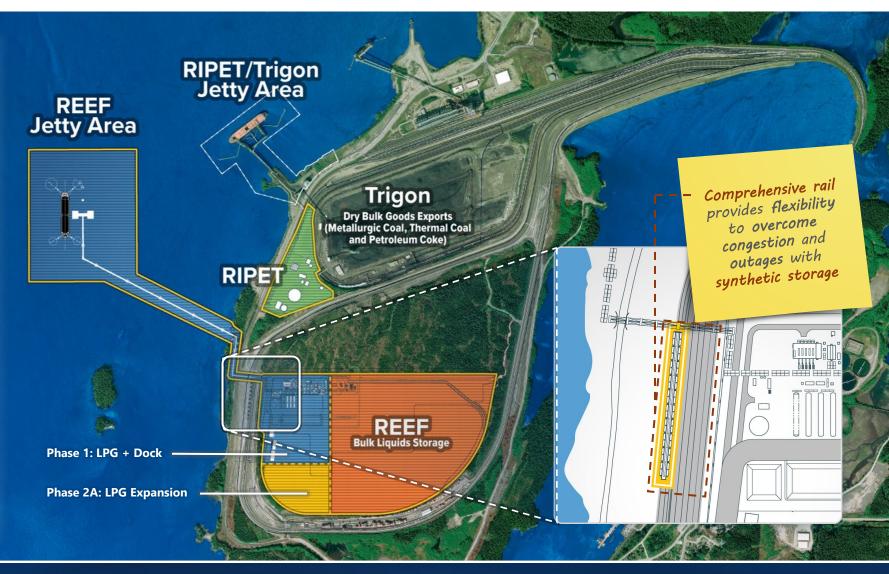
## 4 REEF - Logistical Advantages

🛓 Marine

- Deepest natural harbour in North America
- Ice free port year-round
- Easy VLGC access and movement
- Long-term multi vessel loading capabilities
- Shortest shipping distance to Japan and South Korea



- Comprehensive logistics network
- 10 dual sided rail offloading
- 25 km total track
- Unit-train compatible



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#### **REEF will Operate with Large Logistical Flexibility**

### **2024 Financial Guidance Highlights**



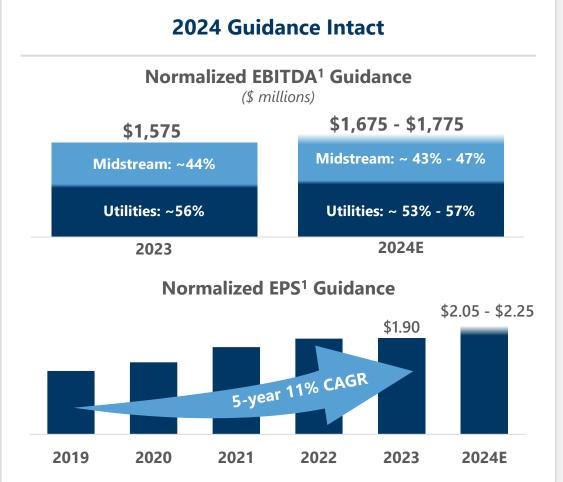
AltaGas is focused on building a low-risk energy infrastructure platform that delivers resilient and durable value for our stakeholders that compounds over time.

**Notes:** 1) Non-GAAP financial measure, see discussion in the advisories \*See "Forward-looking information"

## 2024 Guidance Puts and Takes

Well-positioned to achieve our 2024 guidance figures. Expect **midpoint** of Normalized EPS<sup>1</sup> of \$2.05 - \$2.25 and **upper end** of Normalized EBITDA<sup>1</sup> of \$1.675 billion to \$1.775 billion.





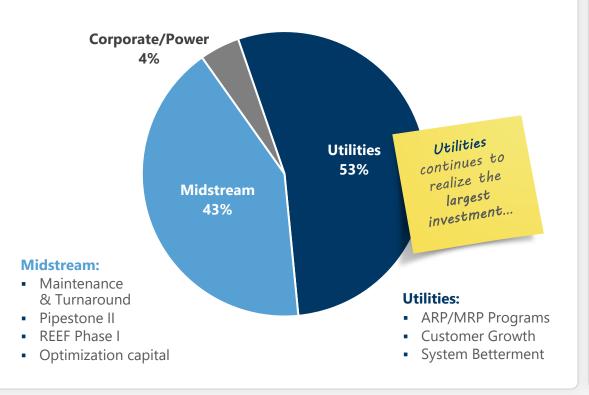
1) Non-GAAP financial measure; see discussion in the advisories; \*See "Forward-looking Information"



## 2024 Capital Spending Allocation

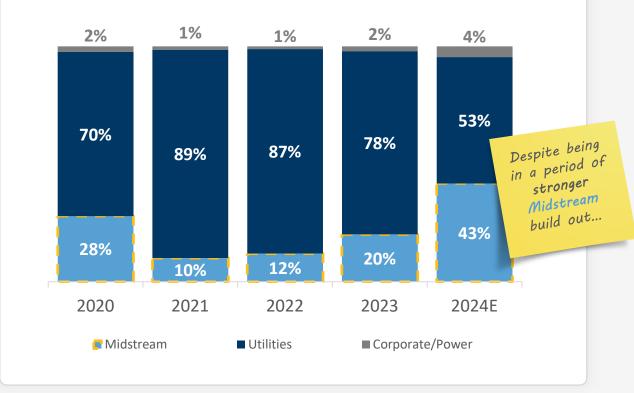
#### 2024 Capital Budget: \$1.3 Billion

Largest 2024 capital outlays include Utilities ARP, System Betterment, Pipestone II and REEF Phase I projects.



#### **Increased Midstream Allocation**

Strong organic growth opportunities across both platforms – driving healthy competition for capital. Attractive opportunities in Midstream driving increased allocation.



Notes: \*See "Forward-looking Information"

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#### Significant Growth Opportunities in Utilities and Midstream

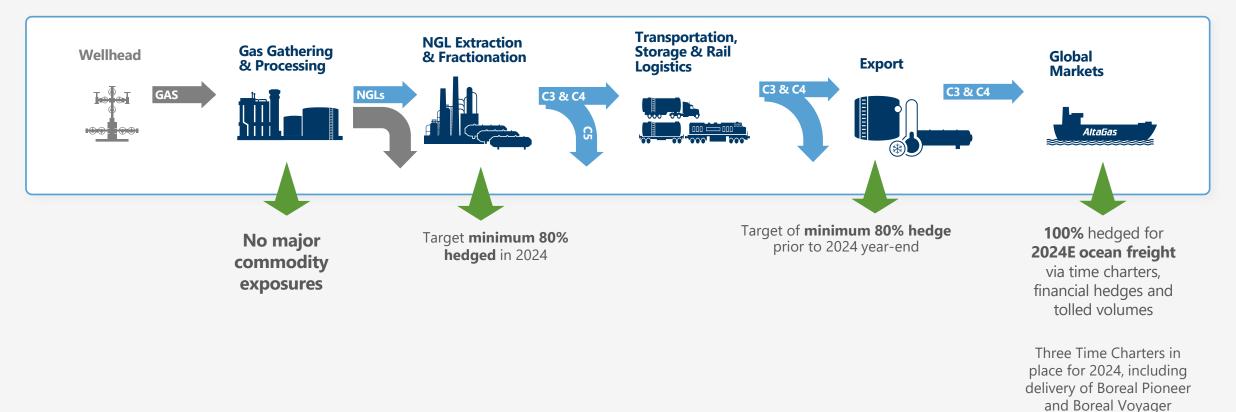
## 2024 Hedging

**Hedging Philosophy** 

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Residual commodity exposures actively managed through hedging program



Notes: \*See "Forward-looking Information"

