

# Forward-Looking Information

This presentation contains forward-looking information (forward-looking statements). Words such as "may", "can", "would", "could", "should", "likely", "will", "intend", "contemplate", "plan", "anticipate", "believe", "aim", "seek", "future", "commit", "propose", "contemplate", "stimate", "focus", "strive", "forecast", "expect", "project", "target", "guarantee", "potential", "objective", "continue", "outlook", "guidance", "growth", "long-term", vision", "opportunity" and similar expressions suggesting future events or future performance, as they relate to the Corporation or any affiliate of the Corporation, are intended to identify forward-looking statements. In particular, this presentation contains forward-looking statements with respect to, among other things, business objectives, strategy, expected growth, results of operations, performance, business projects and opportunities and financial results. Specifically, such forward-looking statements included in this document include, but are not limited to, statements with respect to the following: anticipated benefits of certain projects, acquisitions and agreements including, but not limited to, the REEF JV, the Pipestone Acquisition, the 5-year CN agreement, AltaGas' marrime time charters and RNG development; the expectation that RNG development; the expectation that RNG development; the expectation that construction will on REEF will commence in July 2024; expectations surrounding Canadian LNG supply and Asian LPG demand; AltaGas' 2024 priorities; progress on the MVP project and expected timing thereof, the expectation that Washington Gas will become an offtake customer for RNG production; AltaGas' focus on commercial midstream de-risking by minimizing commodity exposure, lock-in operating costs and de-risking operations and supply; the Company's capital allocation framework within an equity self-funding model and the shareholder value derived therefrom; AltaGas' focus on de-risking the balance sheet to achieve its net debt to normalized EBITDA target, the eq

These statements involve known and unknown risks, uncertainties and other factors that may cause actual results, events and achievements to differ materially from those expressed or implied by such statements. Such statements reflect AltaGas' current expectations, estimates, and projections based on certain material factors and assumptions at the time the statement was made. Material assumptions include: anticipated timidifferentials; degree day variance from normal; pension discount rate, financing initiatives; the performance of the businesses underlying each sector; impacts of the hedging program; weather; seasonality, frac spread; access to capital; future operating and capital costs; timing and receipt of regulatory approvals; seasonality; planned and unplanned plant outages; timing of in-service dates of new projects and acquisition and divestiture activities; taxes; operational expenses; returns on investments; dividend levels; and transaction costs.

AltaGas' forward-looking statements are subject to certain risks and uncertainties which could cause results or events to differ from current expectations, including, without limitation: health and safety risks; operating risks; infrastructure; natural gas supply risks; volume throughput; service interruptions; transportation of petroleum products; market risk; inflation; general economic conditions; cyber security, information, and control systems; climate-related risks; environmental regulation risks; regulatory risks; litigation; changes in law; Indigenous and treaty rights; political uncertainty and civil unrest; six related to conflicts in Eastern Europe and the Middle East; decommissioning, abandonment and reclamation costs; reputation risk; weather data; capital market and liquidity risks; interest rates; internal credit risk; foreign exchange risk; debt financing, refinancing, and debt service risk; counterparty and supplier risk; technical systems and processes incidents; dependence on certain partners; growth strategy risk; construction and development; underinsured and uninsured losses; impact of competition in AltaGas' businesses; counterparty credit risk; composition risk; collateral; rep agreements; market value of common shares and other securities; variability of dividends; potential sales of additional shares; labor relations; key personnel; risk management costs and limitations; commitments associated with regulatory approvals for the acquisition of WGL; cost of providing retirement plan benefits; failure of service providers; risks related to pandemics, epidemics or disease outbreaks, and the other factors discussed under the heading "Risk Factors" in the Corporation's Annual Information Form for the year ended December 31, 2023 ("AIF") and set out in AltaGas' other continuous disclosure documents.

Many factors could cause AltaGas' or any particular business segment's actual results, performance or achievements to vary from those described in this press release, including, without limitation, those listed above and the assumptions upon which they are based proving incorrect. These factors should not be construed as exhaustive. Should one or more of these risks or uncertainties materialize, or should assumptions underlying forward-looking statements prove incorrect, actual results may vary materially from those described in this presentation as intended, planned, anticipated, believed, sought, proposed, estimated, forecasted, expected, projected or targeted and such forward-looking statements included in this presentation, should not be unanadement of all information at the relevant time. Such statements speak only as of the date of this presentation. AltaGas does not intend, and does not assume any obligation, to update these forward-looking statements except as required by law. The forward-looking statements contained in this presentation are expressly qualified by these cautionary statements.

Financial outlook information contained in this presentation about prospective financial performance, financial position, or cash flows is based on assumptions about future events, including economic conditions and proposed courses of action, based on AltaGas management's assessment of the relevant information currently available. Readers are cautioned that such financial outlook information contained in this presentation should not be used for purposes other than for which it is disclosed herein.

Additional information relating to AltaGas, including its quarterly and annual MD&A and Consolidated Financial Statements, AIF, and press releases are available through AltaGas' website at www.altagas.ca or through SEDAR+ at www.sedarplus.ca.

#### **NON-GAAP MEASURES**

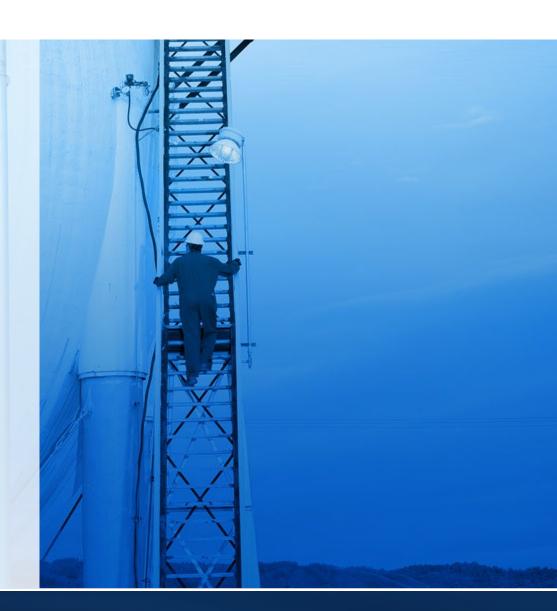
This presentation contains references to certain financial measures that do not have a standardized meaning prescribed by US GAAP and may not be comparable to similar measures presented by other entities. The non-GAAP measures and their reconciliation to US GAAP financial measures are shown in AltaGas' Management's Discussion and Analysis (MD&A) as at and for the period ended December 31, 2023. These non-GAAP measures provide additional information that management believes is meaningful regarding AltaGas' operational performance, liquidity and capacity to fund dividends, capital expenditures, and other investing activities. Readers are cautioned that these non-GAAP measures should not be construed as alternatives to other measures of financial performance calculated in accordance with US GAAP.

EBITDA is a measure of AltaGas' operating profitability prior to how business activities are financed, assets are amortized, or earnings are taxed. EBITDA is calculated from the Consolidated Statements of Income (Loss) using net income (loss) adjusted for pre tax depreciation and amortization, interest expense, and income tax expense (recovery). Normalized EBITDA includes additional adjustments for transaction costs related to acquisitions, unrealized losses (gains) on risk management contracts, gains on investments, gains on sale of assets, restructuring costs, dilution loss on equity investment, provisions (reversal of provisions) on assets, provisions on investment obligations. AltaGas presents normalized EBITDA as a supplemental measure. Normalized EBITDA is used by Management to enhance the understanding of AltaGas earnings over periods. The metric is frequently used by analysts and investors in the evaluation of entities within the industry as it excludes items that can vary substantially between entities depending on the accounting policies chosen, the book value of assets, and the capital structure.

Normalized earnings per share is calculated with reference to normalized net income divided by the average number of shares outstanding during the period. Normalized net income is calculated from the Consolidated Statements of Income (Loss) using net income (loss) applicable to common shares adjusted for transaction costs related to acquisitions and dispositions, unrealized losses (gains) on risk management contracts, non-controlling interest portion of non-GAAP adjustments, gains on investments, gains on sale of assets, provisions on assets, restructuring costs, dilution loss on equity investment and provisions on investments accounted for by the equity method. Normalized net income per share is used by Management to enhance the comparability of AltaGas' earnings, as these metrics reflect the underlying performance of AltaGas' business activities. Funds from operations is calculated from the Consolidated Statements of Cash Flows and is defined as cash from operations before net changes in operating assets and liabilities and expenditures incurred to settle asset retirement obligations.

# Agenda

- 2023 Achievements
- Project Updates
- Macro Outlook
- 2024 Priorities
- Q4 Business Updates
- Capital Allocation and Guidance
- Investment Proposition



## 2023 Achievements



#### **Growth and Execution**

#### Closed Alaska Utilities Sale

>\$1B cash for de-leveraging and growth

## REEF JV

Advances project; secure future growth

#### **7% Rate Base Growth**<sup>2</sup>

\$745MM invested on behalf of customers

#### **Pipestone Acquisition**

Strengthens value chain; drives growth

#### **Commercial**

40%

2023 exit global exports tolling percentage

**5-Year** CN Agreement Cost and service predictability

Maritime Time Charters
Hedges long-term shipping rates

**RNG Development** 

Infrastructure investment and offtake



Notes:1) Non-GAAP financial measure; see discussion in the advisories; 2) Includes Washington Gas and SEMCO; and 3) net debt changes excludes Hybrids issued to swap out Prefs, debt at year-end related to the Pipestone acquisition, and finance lease liabilities.



# Pipestone and REEF Updates



### **Pipestone II**

Sour Deep Cut Gas Processing Plant with Liquids Handling Infrastructure – *Alberta Montney* 

Final Investment Decision: Positive – Reached December 22, 2023

#### **Commercial Contracting:**

100% contracted under long-term TOP with marquee producers.

#### **Engineering:**

Completed and will be constructed on a fixed price turnkey basis for the majority of the capital costs.

#### **Construction:**

Spud acid gas well; pipeline and facility work will follow in the spring/summer, pending weather conditions.



#### **REEF**

LPG Export Facility with Rail, Dock and Marine Infrastructure – Ridley Island, B.C.

Final Investment Decision: Expected late Q2/24 Gating Items: Commercial Capital Cost EPC

#### **Commercial Contracting:**

Advanced negotiations under negotiation with several large investment grade counterparties.

#### **Engineering:**

Completing FEED and Class III cost estimate; procurement and construction contracting underway.

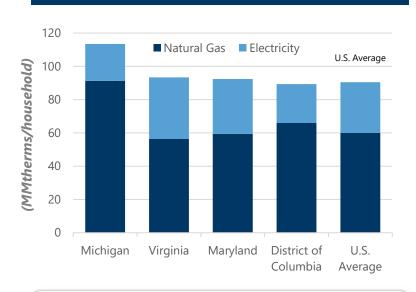
#### **Construction:**

Expected to commence in July 2024, pending positive FID.

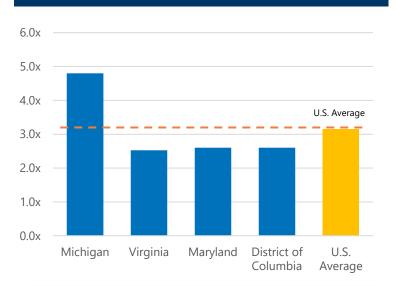
# Gas Utilities Critical for Long-term Energy Delivery

### Affordability, Reliability and Climate Benefits Remain Strong

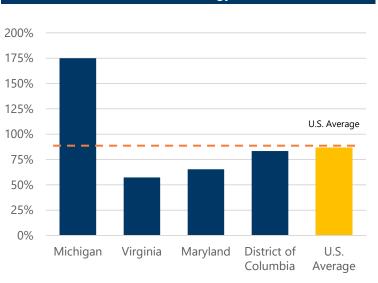
## Annual U.S. Household Energy Demand Gas vs. Electric



## Cost of Electricity Over Natural Gas Delivered



### Electrification Costs – Household Energy Bills



Demand for natural gas within AltaGas' jurisdictions represents ~70% of total household energy consumed.

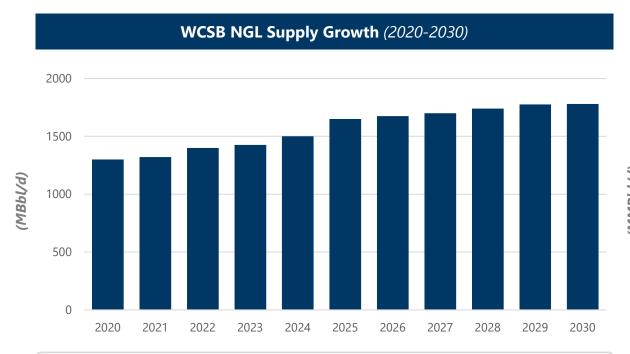
The current delivered cost of electricity over natural gas is approximately three times.

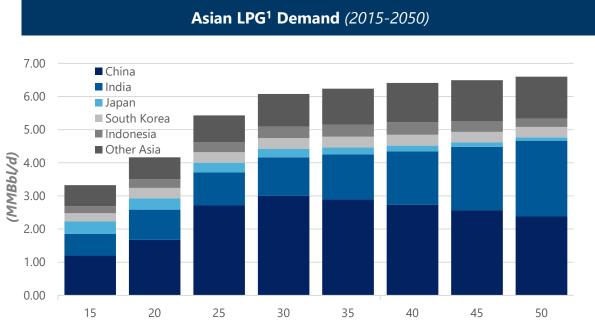
Switching to an all-electric home would increase the average monthly bill by ~\$275 (>75% of the average monthly household savings).

Sources: Energy Analysis, AGA; RRA; Internal Analysis Using US Government Reported Public Information.; Notes: internal calculation, based on 2022 data, measured using therms equivalent.

# Canadian Midstream Set-up is Compelling

## Rising WCSB Production and Global Connectivity Underpin Strong Multi-year Growth Trajectory





Canadian NGL supply expected to rise by ~500 MBbls/d through 2030 – while North America demand will be flat.

Growing WCSB NGLs require additional market access.

Asian LPG¹ demand is expected to grow through 2050, led by China and India. Asia's growing LPG import needs will drive higher calls on Canadian exports.

Sources: Wood Mackenzie; Refinitiv/Reuters; Notes: 1) LPG includes propane and butane; \*See "Forward-looking Information"

## **2024 Priorities**

### **Corporate**

#### **Equity Self-funding**

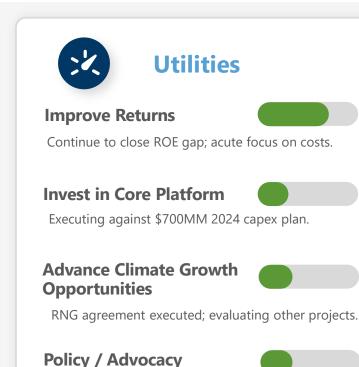


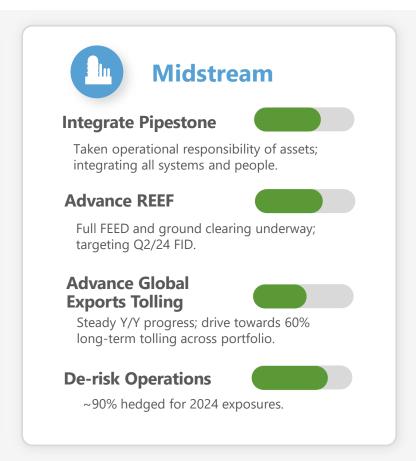
## **Balance Sheet Management**



#### **Capital Allocation**

Operate with strong capital discipline; ensure the best projects continue to gain resources and funding.





Advancing initiatives is key for near- medium- and long-term value creation.

Engaging in local data collect and support.

# Midstream – Q4/23 Performance



### Strong Q4/23 Midstream results supported by robust global exports performance.



## Normalized **Midstream EBITDA**

+12%
Y/Y Growth

- Strong global exports performance.
- Continued G&P and Frac and Liquids Handling volume growth.
- AFUDC on MVP.



Y/Y volume growth

#### **Global Exports**

- Seasonally weak period due to reduced local supply at Ferndale and logistical challenges.
- Two late ship loadings impacted quarter by 12 kbd.



#### **Gathering & Processing**

+3%

Y/Y volume growth

- Strong 5% Y/Y Montney volume growth.
- Strong performance at Townsend and Harmattan.
- NEBC activity remains strong.



### **Frac and Liquids Handling**

+9%

Y/Y volume growth

- Strong Montney and Deep Basin volume growth.
- North Pine, Younger and Harmattan all strong Y/Y.
- NEBC activity remains strong.



#### **Pipestone Acquisition**

- Closed acquisition December 22, 2023.
- Integration advancing with employees onboarded and asset being integrated into AltaGas systems and network.
- Pipestone II reached positive FID; construction advancing.



#### **Other Developments**

- REEF continued to move towards FID in Q2/24 with full FEED underway; earthworks commenced in November.
- MVP continues to make strong progress with an updated end of Q2/24 ISD.

# **Utilities – Q4/23 Performance**



### Q4/23 Utilities results relatively in line with expectations with strong long-term fundamentals.



## Normalized **Utilities EBITDA**

+6%

Y/Y Growth

- Strong Retail performance.
- Lower O&M costs.
- Continued rate base growth through modernization investments.
- Virginia rate case.
- Warm weather DC and MI.





## Virginia Re





#### Recent regulatory outcomes across all WGL jurisdictions – VA, MD and D.C.

 Evaluating future rate case needs to close remaining ROE gap and ensure appropriate revenues for safe and reliable service.

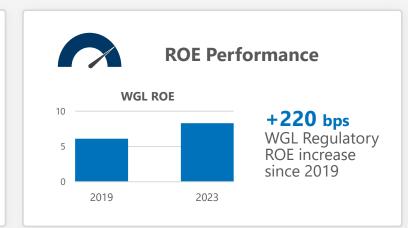
Regulatory



#### **Modernization Investments**

\$192<sub>MM</sub> Invested Capital

- Improving safety and reliability.
- Connecting customers.
- 14% reduced leaks Y/Y.



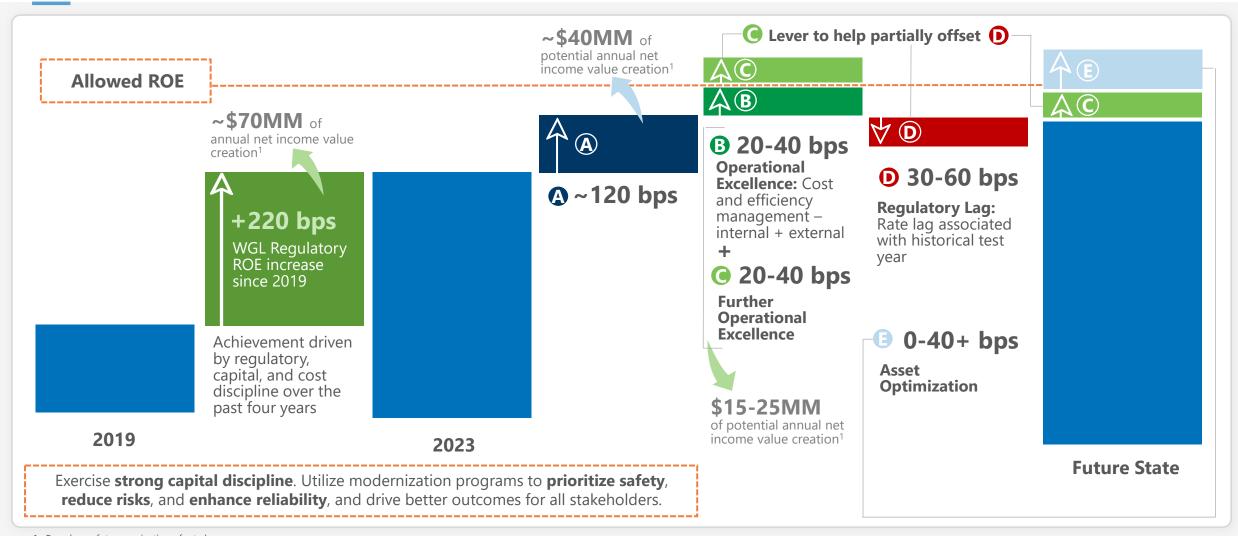


#### **Climate Initiatives**

- WGL will be offtake customer for 10% of RNG production from Prince Willian Landfill in VA.
- Investing US\$25 million in interconnect infrastructure to facilitate RNG delivery.
- Expected to earn 100 bps premium to allowed ROE in VA, as part of the Virginia Energy Innovation Act.



# Continuing to Improve Returns at WGL



1. Based on a future projection of rate base.

# Commercial Midstream De-risking Remains a Top Priority

A

#### **Minimize Commodity Exposure**

- Increase take-or-pay and fee-for-service contracting
- Medium-term global exports tolling target of 60%+
- Active and systematic hedging for any residual commodity exposure

В

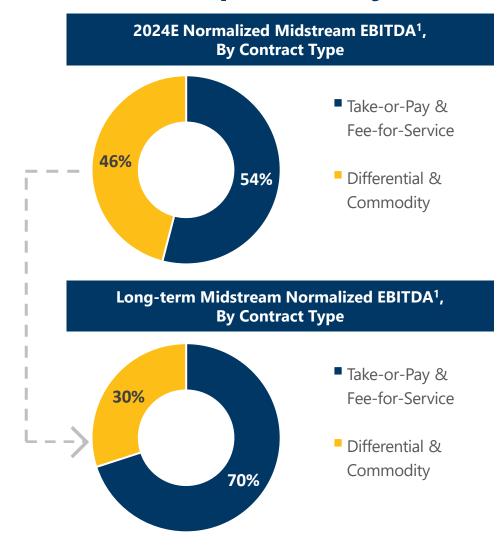
#### **Lock-in Operating Costs**

- Lock in operating and logistical costs to provide long-term visibility for customers and reduce earnings volatility
  - VLGC time charters
  - 5-yr CN contract
- Actively hedge any residual Baltic freight and diesel shipping costs

C

### **De-Risk Operations and Supply**

- Diversify across customer and geographic resource plays
- Secure long-term LPG export supply agreements
- Secure long-term off-take agreements with customers in Asia



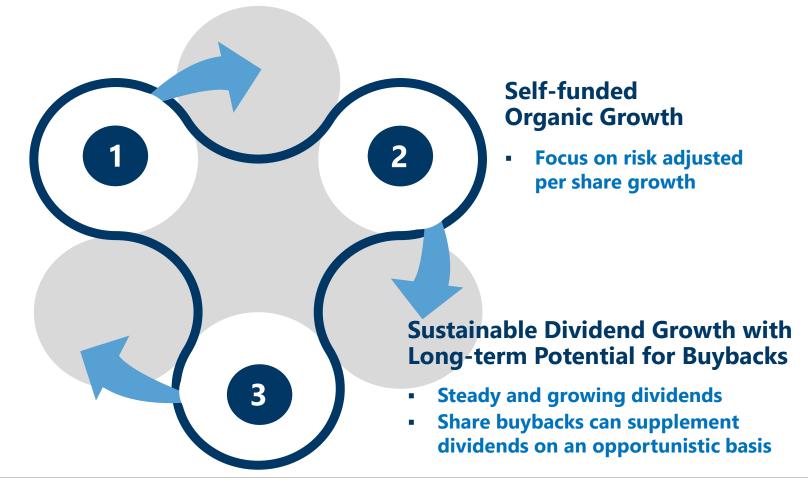
Notes: 1) Non-GAAP measure; see discussion in the advisories. \*See "Forward-looking Information".

# **Capital Allocation Framework**

Disciplined capital allocation within an equity self-funding model delivers shareholders value.

# Financial Strength and Flexibility

- Strong balance sheet (4.5x)
- Reasonable dividend payout
- Excess investment capacity (equity self-funded)



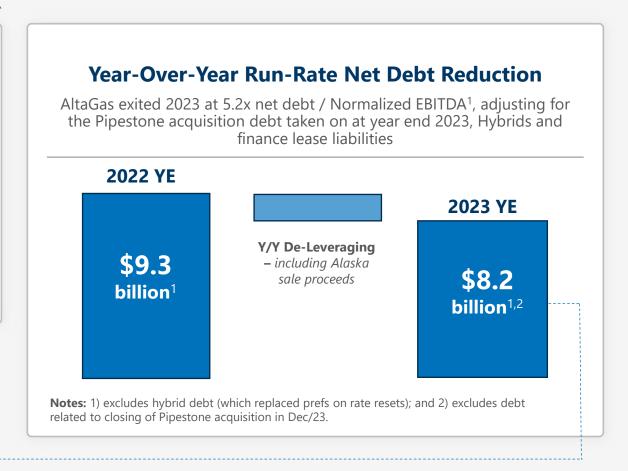
**Notes:** \*See "Forward-looking Information"

## 2023 Debt Reduction

### **Deleveraging journey continues toward goal of 4.5x**

- Sale of MVP is the quickest path to accelerate deleveraging.
- Additional deleveraging expected once Pipestone II and REEF come online.
- Asset optimization, organic growth, cost management, and disciplined capital allocation will further enhance financial flexibility

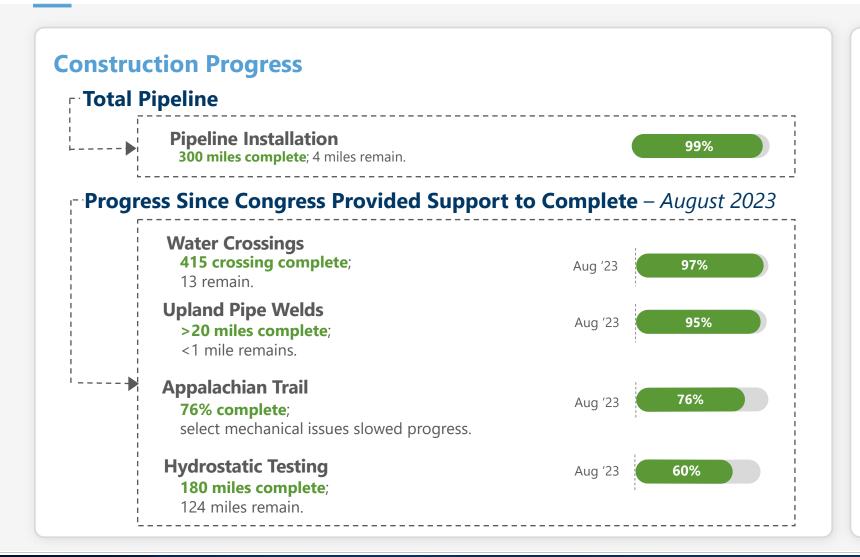




Notes:1) Non-GAAP financial measure; see discussion in the advisories;

# **MVP Update**

**Target Completion End of Q2/24** 

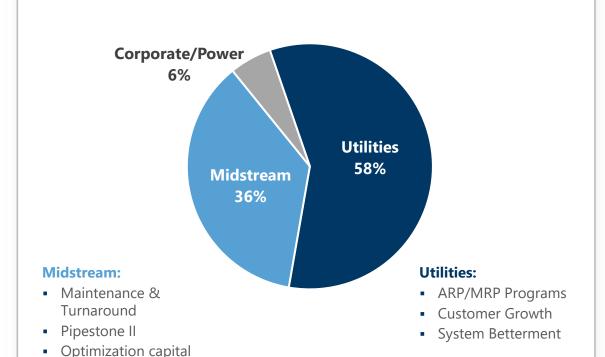




# 2024 Capex Budget

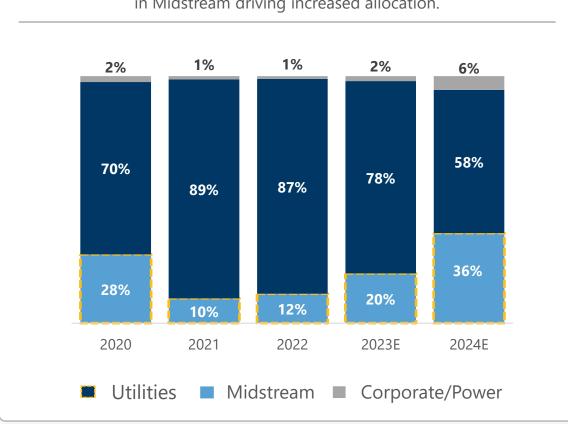
### 2024 Capital Budget: \$1.2 Billion

Largest 2024 capital outlays include Utilities ARP, System Betterment, and the Pipestone II facility.



### **Increasing Midstream Allocation**

Strong organic growth opportunities across both platforms – driving healthy competition for capital. Attractive opportunities in Midstream driving increased allocation.

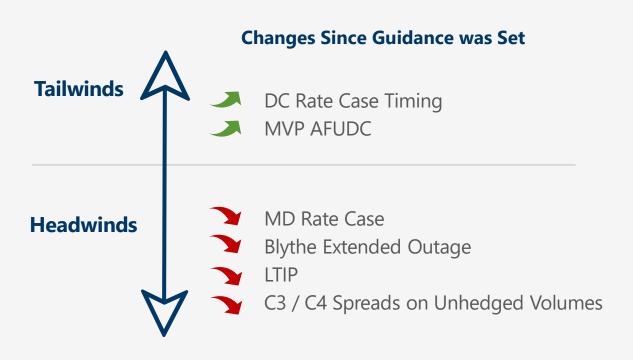


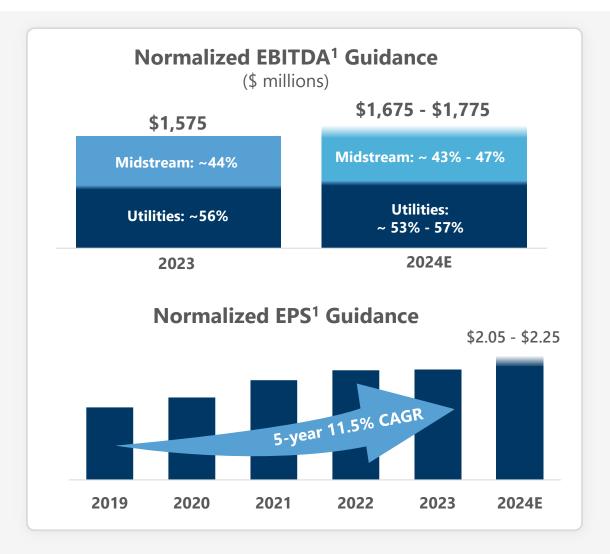
Notes: \*See "Forward-looking Information"



## 2024 Guidance Puts and Takes

Well positioned to achieve our 2024 guidance figures of Normalized EPS of \$2.05 - \$2.25 and Normalized EBITDA of \$1.675 billion to \$1.775 billion.





Notes: 1) Non-GAAP financial measure; see discussion in the advisories; \*See "Forward-looking Information"

# **Value Proposition**

### Diversified, Low-Risk Business Model with Visible Growth and Disciplined Capital Allocation

- Low Risk Energy Infrastructure Platform Providing Stable and Growing Earnings / Cash Flows
- Robust energy fundamentals for natural gas and NGLs
- Low-risk commercial frameworks >80% utilities / take-or-pay and feefor-service contracts
- >90% of earnings from Utilities / Investment Grade counterparties
- Diversified platform provides
   opportunity to optimize capital
   allocation

- Visible, Industry-Leading Growth
- Utilities modernization programs and customer growth provides visible and low-risk growth
- Growing global LPG demand provides structural growth tailwind
- Opportunities to fill latent capacity through lower-capex investments drive improving returns
- Energy evolution provides opportunities to augment growth

- **Disciplined Capital Allocation**
- Balance sheet de-risking follow path to 4.5x net debt / normalized EBITDA<sup>1</sup>
- **Equity Self-funding model**
- Prudent and sustainable dividend payout ratio (~50-60% of normalized EPS¹)
- Disciplined capital allocation

Notes: 1) Non-GAAP measure; see discussion in the advisories. \*See "Forward-looking Information"



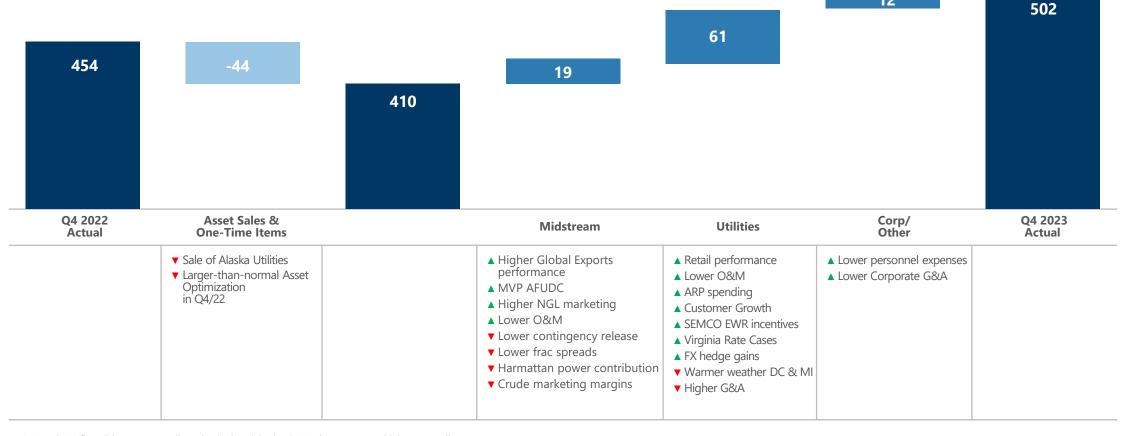
Q4 and 2023 Variances

AltaGas

# Consolidated: Q4/23 vs. Q4/22

#### Normalized EBITDA<sup>1,2</sup>

(\$ millions)

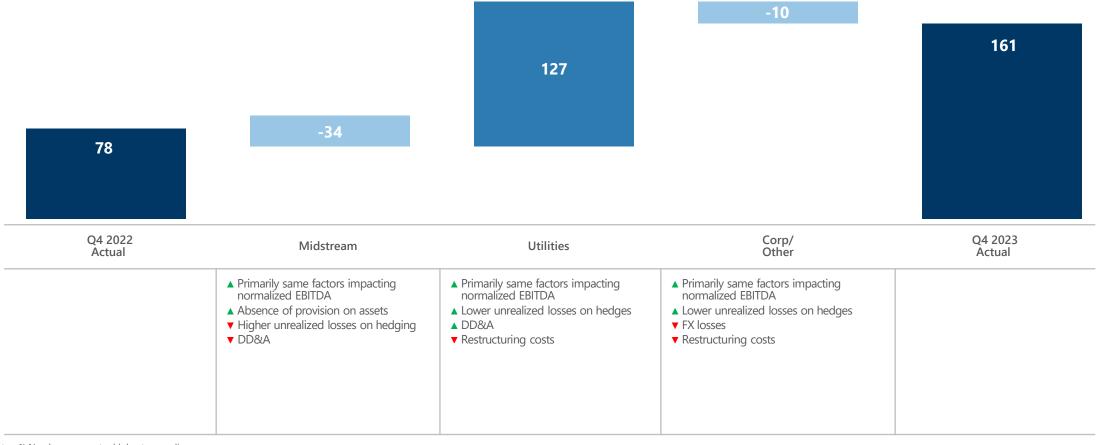


Notes: 1) Non-GAAP financial measure; see discussion in the advisories; 2) Numbers may not add due to rounding. See "Change in Composition of Non-GAAP Measures" within MD&A for additional details.



# Consolidated: Q4/23 vs. Q4/22

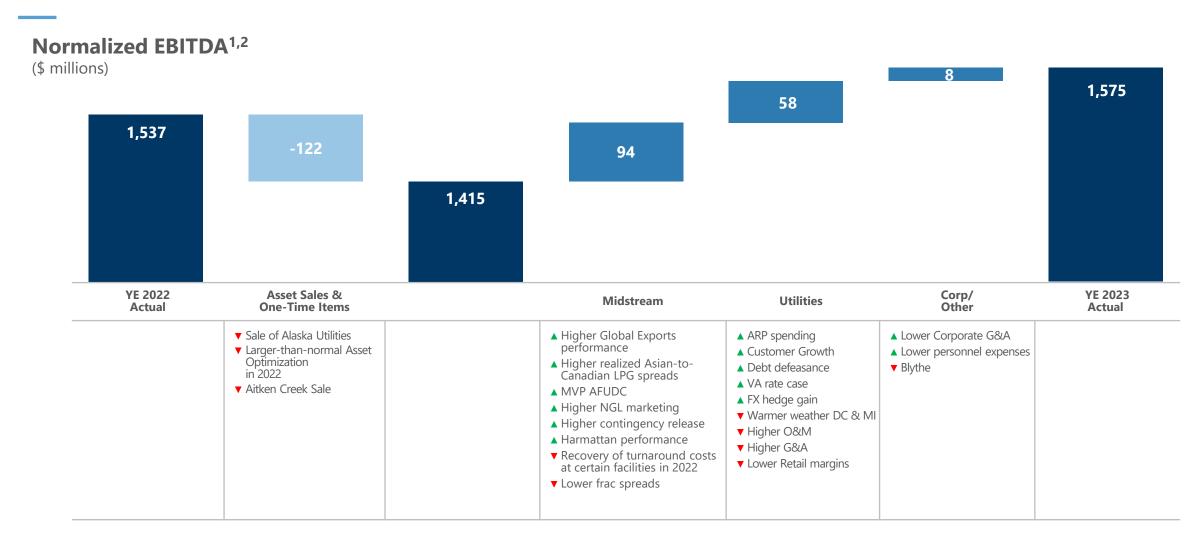
Income (Loss) Before Income Taxes<sup>1</sup> (\$ millions)



Notes: 1) Numbers may not add due to rounding.



## Consolidated: FY 2023 vs. FY 2022

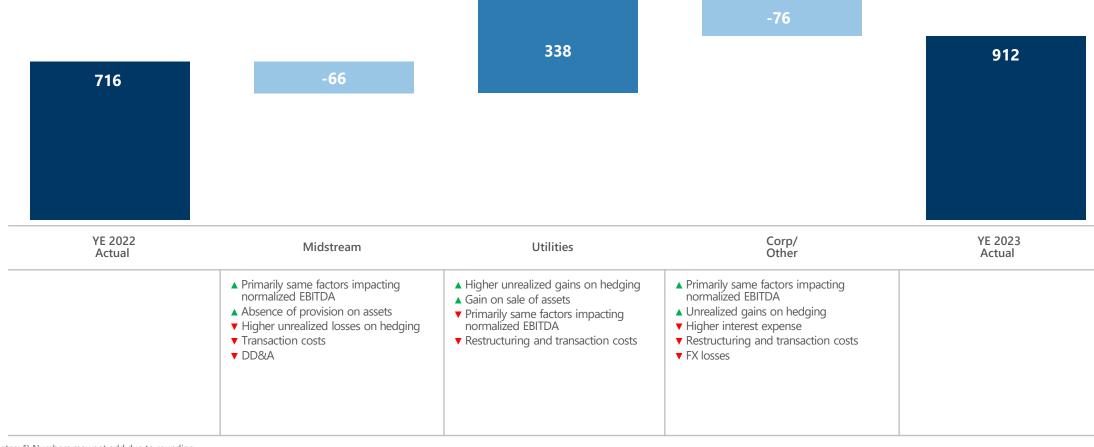


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# Midstream: Q4/23 vs. Q4/22

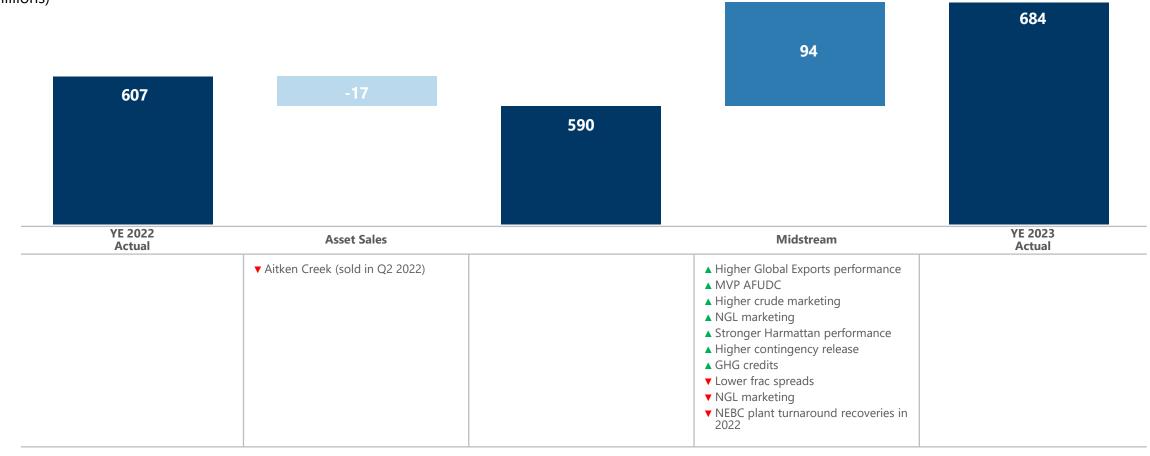


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## Midstream: FY 2023 vs. FY 2022





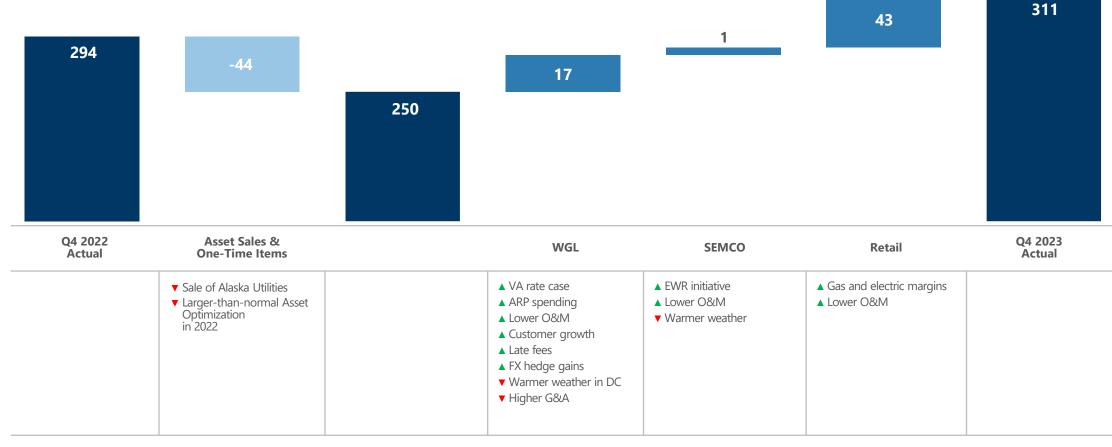
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# **Utilities: Q4/23 vs. Q4/22**

#### Normalized EBITDA<sup>1,2</sup>

(\$ millions)



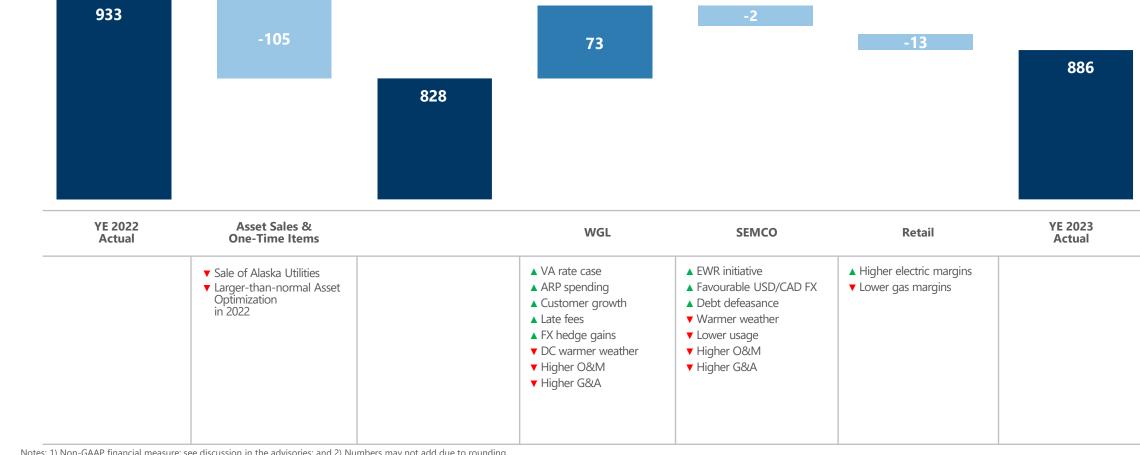
Notes: 1) Non-GAAP financial measure; see discussion in the advisories; and 2) Numbers may not add due to rounding.



## Utilities: FY 2023 vs. FY 2022

#### Normalized EBITDA<sup>1,2</sup>

(\$ millions)

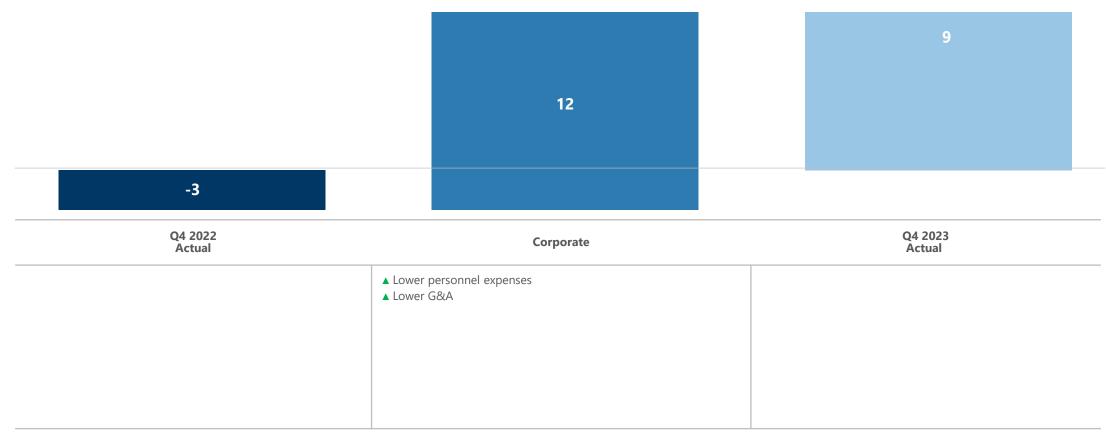


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# Corporate/Other: Q4/23 vs. Q4/22

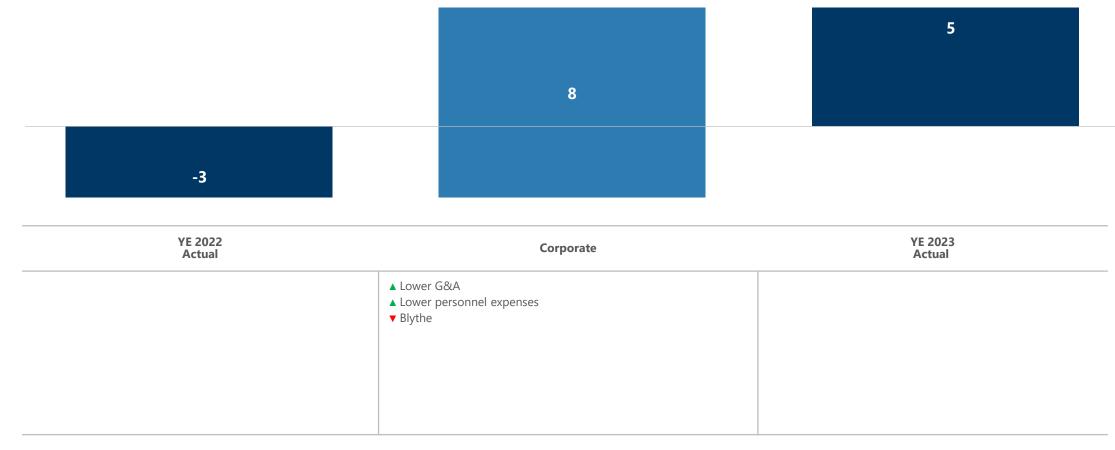
Normalized EBITDA<sup>1,2</sup> (\$ millions)



Notes: 1) Non-GAAP financial measure; see discussion in the advisories; 2) Numbers may not add due to rounding.

# Corporate/Other: FY 2023 vs. FY2022

Normalized EBITDA<sup>1,2</sup> (\$ millions)



Notes: 1) Non-GAAP financial measure; see discussion in the advisories; 2) Numbers may not add due to rounding;

## **Contact Information**

### For more information visit www.altagas.ca or reach out to one of the following:

#### Jon Morrison

Senior Vice President, Corporate
Development and Investor Relations
Jon.Morrison@altagas.ca

#### **Investor Inquiries**

1-877-691-7199 <u>investor.relations@altagas.ca</u>

### **Adam McKnight**

Director, Investor Relations
<a href="mailto:Adam.McKnight@altagas.ca">Adam.McKnight@altagas.ca</a>

### **Media Inquiries**

1-403-206-2841 media.relations@altagas.ca

#### **Daine Biluk**

Director, Corporate Development and Investors Relations daine.biluk@altagas.ca

#### Jennifer Sudermann

Manager, Investors Relations
<a href="mailto:Jennifer.sudermann@altagas.ca">Jennifer.sudermann@altagas.ca</a>