





### Q2/23 Earnings Summary

AltaGas

July 28, 2023

### **Forward-Looking Information**

#### FORWARD-LOOKING INFORMATION

This presentation contains forward-looking information (forward-looking statements). Words such as "may", "can", "would", "could", "should", "likely", "will", "intend", "contemplate", "plan", "anticipate", "believe", "aim", "seek", "future", "commit", "propose", "contemplate", "estimate", "focus", "strive", "forecast", "expect", "project", "target", "guarantee", "potential", "objective", "continue", "outlook", "guidance", "growth", "long-term", "vision", "opportunity" and similar expressions suggesting future events or future performance, as they relate to the Corporation or any affiliate of the Corporation, are intended to identify forward-looking statements. In particular, this presentation contains forward-looking statements with respect to a mong other things, business objectives, strategy, expected growth, results of operations, performance, business projects and opportunities and financial results. Specifically, such forward-looking statements included, but are not limited to, statements with respect to the following: anticipated construction, impacts on maritime shipping costs and in-service date of a new VLGC; the expected project costs of the MVP pipeline, its progress and the remaining milestones; achieving investment grade credit rating and continued strengthening of AltaGas' balance sheet; AltaGas' growth in its base business and earnings per share and its ability to create durable long-term earnings growth; reter AltaGas' first mover advantage and differentiated LPG value proposition; forecasted rate base growth; expectation for regular, sustainable annual dividend growth, including, results of approximately to achieve its medium-term net debt to normalized EBITDA target of applications, hearings, and decisions of rate cases before Utilities regulators; expectations of future performance and its ability to meet growth targets; AltaGas' ability to achieve its medium-term net debt to normalized EBITDA for 2023; expectation that the Midstream segment will contribute approximately 40 to 45 percent of n

These statements involve known and unknown risks, uncertainties and other factors that may cause actual results, events and achievements to differ materially from those expressed or implied by such statements. Such statements reflect AltaGas' current expectations, estimates, and projections based on certain material factors and assumptions at the time the statement was made. Material assumptions include: effective tax rate of approximately 22 percent, U.S./Canadian dollar exchange rates; inflation; interest rates, credit ratings, regulatory approvals and policies; expected commodity supply, demand and pricing; volumes and rates; propane price differentials; degree day variance from normal; pension discount rate; financing initiatives; the performance of the businesses underlying each sector; impacts of the hedging program; weather; frac spread; access to capital; future operating and capital costs; timing of in-service dates of new projects and acquisition and divestiture activities; taxes; operational expenses; returns on investments; dividend levels; and transaction costs.

AltaGas' forward-looking statements are subject to certain risks and uncertainties which could cause results or events to differ from current expectations, including, without limitation: risks related to conflict in Eastern Europe; health and safety risks; operating risks; infrastructure; natural gas supply risks; volume throughput; service interruptions; transportation of petroleum products; market risk; inflation; general economic conditions; cyber security, information, and control systems; climate-related risks; environmental regulation risks; regulatory risks; foreign exchange risk; debt financing, and debt service risk; counterparty and supplier risk; technical systems and processes incidents; dependence on certain prisk; weather data; capital strategy risk; construction and development; underinsured losses; impact of competition in AltaGas' businesses; counterparty credit risk; collateral; rep agreements; market value of common shares and other securities; variability of dividends; potential sales of additional shares, labor relations; key personnel; risk management costs and limitations; commitments associated with regulatory approvals for the acquisition of WGL; cost of providing retirement plan benefits; falure of service providers; risks related to pandemics, epidemics or disease outbreaks, including COVID-19; and the other factors discussed under the heading "Risk Factors" in the Corporation's Annual Information Form for the year ended December 31, 2022 and set out in AltaGas' other continuous disclosure documents.

Many factors could cause AltaGas' or any particular business segment's actual results, performance or achievements to vary from those described in this press release, including, without limitation, those listed above and the assumptions upon which they are based proving incorrect. These factors should not be construed as exhaustive. Should one or more of these risks or uncertainties materialize, or should assumptions underlying forward-looking statements prove incorrect, actual results may vary materially from those described in this presentation as intended, planned, anticipated, believed, sought, proposed, estimated, forecasted, expected, projected or targeted and such forward-looking statements included in this presentation, should not be unduly relied upon. The impact of any one assumption, risk, uncertainty, or other factor on a particular forward-looking statement with certainty because they are interdependent and AltaGas' future decisions and actions will depend on management's assessment of all information at the relevant time. Such statements speak only as of the date of this presentation. AltaGas does not assume any obligation, to update these forward-looking statements except as required by law. The forward-looking istatements contained in this presentation are expressly qualified by these cautionary statements.

Financial outlook information contained in this presentation about prospective financial performance, financial position, or cash flows is based on assumptions about future events, including economic conditions and proposed courses of action, based on AltaGas management's (Management) assessment of the relevant information currently available. Readers are cautioned that such financial outlook information contained in this presentation should not be used for purposes other than for which it is disclosed herein.

Additional information relating to AltaGas, including its quarterly and annual MD&A and Consolidated Financial Statements, AIF, and press releases are available through AltaGas' website at www.altagas.ca or through SEDAR at www.sedar.com.

#### NON-GAAP MEASURES

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This presentation contains references to certain financial measures that do not have a standardized meaning prescribed by US GAAP and may not be comparable to similar measures presented by other entities. The non-GAAP measures and their reconciliation to US GAAP financial measures are shown in AltaGas' Management's Discussion and Analysis (MD&A) as at and for the period ended March 31, 2023. These non-GAAP measures provide additional information that management believes is meaningful regarding AltaGas' operational performance, liquidity and capacity to fund dividends, capital expenditures, and other investing activities. Readers are cautioned that these non-GAAP measures should not be construed as alternatives to other measures of financial performance calculated in accordance with US GAAP.

EBITDA is a measure of AltaGas' operating profitability prior to how business activities are financed, assets are amortized, or earnings are taxed. EBITDA is calculated from the Consolidated Statements of Income (Loss) using net income (loss) adjusted for pre tax depreciation and amortization, interest expense, and income tax expense (recovery). Normalized EBITDA includes additional adjustments for transaction costs related to acquisitions and dispositions, unrealized losses (gains) on risk management contracts, gains on investments, gains on sale of assets, restructuring costs, dilution loss on equity investment, provisions (reversal of provisions) on assets, provisions on investments accounted for by the equity method, foreign exchange gains, and accretion expenses related to asset retirement obligations. AltaGas presents normalized EBITDA as a supplemental measure. Normalized EBITDA is used by Management to enhance the understanding of AltaGas' earnings over periods. The metric is frequently used by analysts and investors in the evaluation of entities within the industry as it excludes items that can vary substantially between entities depending on the accounting policies chosen, the book value of assets, and the capital structure.

Normalized earnings per share is calculated with reference to normalized net income divided by the average number of shares outstanding during the period. Normalized net income is calculated from the Consolidated Statements of Income (Loss) using net income (loss) applicable to common shares adjusted for transaction costs related to acquisitions and dispositions, unrealized losses (gains) on risk management contracts, non-controlling interest portion of non-GAAP adjustments, gains on investments, gains on sale of assets, provisions on assets, restructuring costs, dilution loss on equity investment and provisions on investments accounted for by the equity method. Normalized net income per share is used by Management to enhance the comparability of AltaGas' earnings, as these metrics reflect the underlying performance of AltaGas' business activities. Funds from operations is calculated from the Consolidated Statements of Cash Flows and is defined as cash from operations before net changes in operating assets and liabilities and expenditures incurred to settle asset retirement obligations.

### **Q2 2023 Financial Results Summary**



# Q2 2023 Highlights

#### **Financial:**

- Normalized EPS<sup>1</sup> was \$0.06 in the second quarter of 2023 compared to \$0.14 in the second quarter of 2022, while GAAP EPS<sup>2</sup> was \$0.47 in the second quarter of 2023 compared \$0.12 in the second quarter of 2022. Results were inclusive of approximately \$7 million of wildfire impacts and approximately \$12 million of negative hedge and ship timing impacts. These combined factors reduced normalized EPS by an approximately \$0.05 in the second quarter of 2023, with the hedge and ship timing normalized EPS impact of approximately \$0.03 expected to reverse in the coming quarters.
- Normalized EBITDA<sup>1</sup> was \$239 million in the second quarter of 2023 compared to \$276 million in the second quarter of 2022, while income before income taxes was \$182 million in the second quarter of 2023 compared to \$85 million in the second quarter of 2022. Results were inclusive of the wildfire, hedge, and ship timing impacts previously mentioned, with the approximate \$12 million hedge and ship timing impacts expected to reverse in the coming quarters.
- Normalized FFO per share<sup>1</sup> was \$0.53 in the second quarter of 2023 compared to \$0.71 in the second quarter of 2022, while Cash from Operations per share<sup>3</sup> was \$1.32 in the second quarter of 2023 compared to \$1.88 in the second quarter of 2022. The decrease in normalized FFO per share was mainly due to lower normalized EBITDA and higher interest expense, including hybrid debt which replaced previous preferred shares. Results were inclusive of the wildfire, hedge, and ship timing impacts with the combined factors having a \$0.07 negative normalized FFO per share impact in the second quarter of 2023, with the hedge and ship timing impacts of approximate \$0.04 normalized FFO per share expected to reverse in the coming quarters.
- AltaGas exited the second quarter of 2023 with net debt of \$7.7 billion, excluding hybrid notes and preferred shares, compared to net debt of \$9.3 billion at 2022 year-end, excluding hybrid notes and preferred shares. On a trailing basis AltaGas' Net Debt<sup>1</sup> to normalized EBITDA was approximately 5.1x at the end of the second quarter of 2023, excluding hybrid notes and preferred shares. AltaGas remains committed to further reducing its financial leverage and achieving its medium-term Net Debt to normalized EBITDA target of below 5.0x and long-term target of approximately 4.5x, excluding hybrid notes and preferred shares.

#### **Operating:**

- The Utilities segment reported normalized EBITDA of \$102 million in the second quarter of 2023 compared to \$116 million in the second quarter of 2022, while income before taxes was \$105 million in the second quarter of 2023 compared to a loss before income taxes of \$9 million in the same quarter of 2022. The largest driver of the year-over-year variances was the lack of contribution from the Alaskan Utilities during the second of quarter of 2023, which had contributed \$15 million in the second quarter of 2022 and was subsequently divested during the first quarter of 2023. Warmer weather also had a \$4 million negative impact in the second quarter of 2023 relative to the second quarter of 2022.
- The Midstream segment reported normalized EBITDA of \$134 million in the second quarter of 2023 compared to \$163 million in the second quarter of 2022, while income before taxes in the segment was \$181 million in the second quarter of 2023 consistent with income before taxes of \$181 million in the second quarter of 2022. Drivers of the year-over-year variances included the previously mentioned wildfires, hedge and ship timing impacts, with the hedge and ship timing impacts expected to reverse in the coming quarters, as well as the lost contribution from the Aitken Creek gas processing facility that was sold in the second quarter 2022, which had an \$11 million negative year-over-year variance in the quarter.

### AltaGas

(1) Non-GAAP measure; see discussion and reconciliation to US GAAP financial measures in the advisories of this news release or in AltaGas' Management's Discussion and Analysis (MD&A) as at and for the period ended June 30, 2023, which is available on www.sedar.com. (2) GAAP EPS is equivalent to Net income applicable to common shares divided by shares outstanding. (3) Cash from Operations per share is equivalent to cash from operations divided by shares outstanding.

# Q2 2023 Highlights

#### **Corporate Developments:**

- Effective July 1, 2023, Vern Yu joined as AltaGas' President and Chief Executive Officer and was appointed to the Board of Directors. Mr. Yu has over three decades of experience in energy
  infrastructure, including the Utilities and Midstream sectors, across North America.
- During the second quarter of 2023, Fitch affirmed AltaGas' credit rating at 'BBB'/'F3' with a Stable Outlook and S&P affirmed AltaGas' credit rating at 'BBB-' with a Stable Outlook.
- AltaGas is pleased with the progress shown on removing the remaining milestones to complete the Mountain Valley Pipeline over the past few months, including receipt of all remaining
  permits to both finish construction and operate the pipeline. The pathway to completion was reinforced by the July 27, 2023 U.S. Supreme Court's ruling to vacate the stays that were
  placed on the pipeline by the Fourth Circuit.
- On April 4, 2023, AltaGas and Royal Vopak (Vopak) entered a 50/50 joint venture to develop the Ridley Island Energy Export Facility (REEF), a large-scale LPG and bulk liquids terminal and marine infrastructure on Ridley Island. REEF further bolsters AltaGas' industry-leading liquified petroleum gases (LPG) export business, adding additional egress for domestic customers to premium global downstream markets.
- In April 2023, AltaGas entered into a seven-year time charter agreement with two one-year optional extensions for a new 86,700 cubic meter dual-fuel Very Large Gas Carrier (VLGC) with delivery expected in the first half of 2026. The agreement further reduces AltaGas' maritime shipping costs by approximately 25 percent relative to normal Baltic freight forward pricing while lowering pricing volatility.
- On May 15, 2023, AltaGas closed its offering of \$400 million senior unsecured medium-term notes with a coupon rate of 4.638 percent, due on May 15, 2026. The net proceeds were used
  to pay down existing indebtedness under AltaGas' credit facility and to refinance the senior unsecured medium-term note that matured in June 2023.

#### **Regulatory:**

- On May 18, 2023, Washington Gas filed an application for authority to increase rates in Maryland. The requested rates are designated to collect an incremental US\$28 million in revenues, net of approximately US\$21 million of costs currently collected through its Accelerated Replacement Programs (ARP) modernization program, the Strategic Infrastructure Development Enhancement Plan (STRIDE) surcharge. The Maryland Public Service Commission (PSC of MD) has 210 days to consider the application and a decision is expected around mid-December 2023.
- On June 16, 2023, Washington Gas filed an application with the PSC of MD for the third phase of its ARP modernization program, seeking approval for approximately US\$495 million of modernization investments on behalf of our customers over the five-year period from January 1, 2024 to December 31, 2028.
- On April 23, 2023, Washington Gas, State Corporation Commission (SCC) of Virginia Staff and the Office of the Attorney General filed a proposed stipulation for a settlement that includes
  a revenue increase of US\$73 million and return on equity of 9.65 percent. On July 17, 2023, the Hearing Examiner report was issued recommending the SCC of Virginia approve the
  proposed stipulation with certain recommendations. Remaining process steps on the rate case are expected to be concluded in the coming months.

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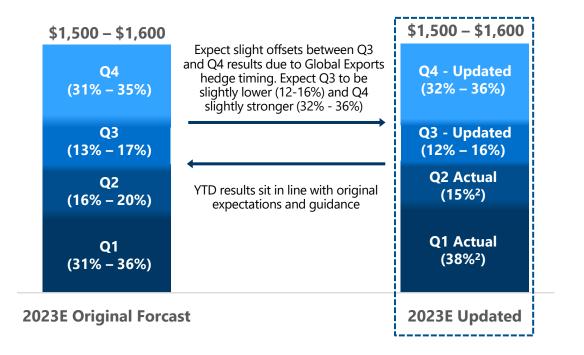
# 2023 Guidance Seasonality Update

# After the first half of 2023, AltaGas is reiterating its 2023 guidance with some modest adjustments in expected quarterly contribution due to timing on certain items.

#### Normalized EBITDA<sup>1</sup> Guidance

(\$ millions)

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#### 2023 Guidance Update

2023 full year normalized EBITDA guidance (\$1.5B - \$1.6B) remains intact.

- **Q1:** Actual results were ahead of original guidance range, with certain tailwinds more than offsetting headwinds during the quarter.

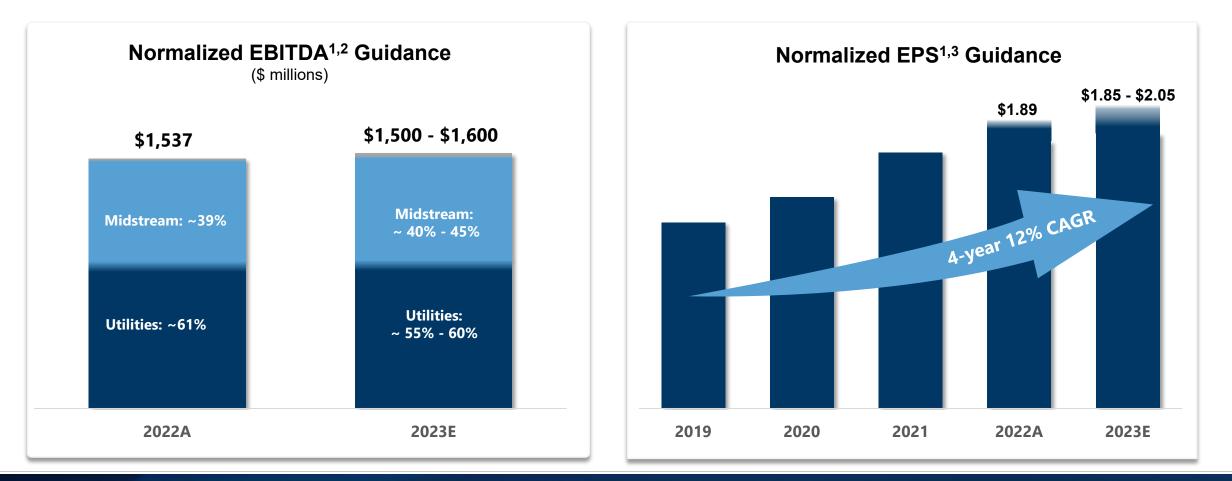
**Q2:** Actual results were slightly lower than the original guidance range due to hedge timing differences and certain one-time headwinds, including wildfires, which more than offset tailwinds during the quarter.

- **Q3:** Currently expect results to be slightly lower than original guidance range due to hedge timing differences versus Q4 and other factors.
- **Q4:** Expect results to be slightly higher than original guidance range, partially due to hedge timing versus Q3.

## 2023 Guidance

Growth in Base Business Underpins Strong EPS Growth

Strategy focused on growing earnings per share and creating durable long-term earnings growth.



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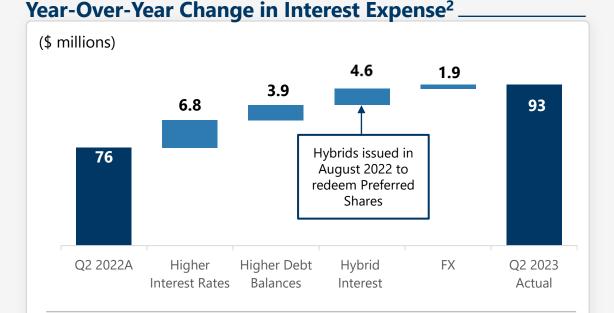
Non-GAAP financial measure; see discussion in the advisories.

Nearest GAAP measure of Net Income Before Income Taxes for the full year 2022 was \$716 million.

Nearest GAAP measure of Net Income per Common Share for the full year 2022 was \$1.42.

See "Forward-looking Information"

# Net Debt and Interest Expense Reconciliation – Q2 2023

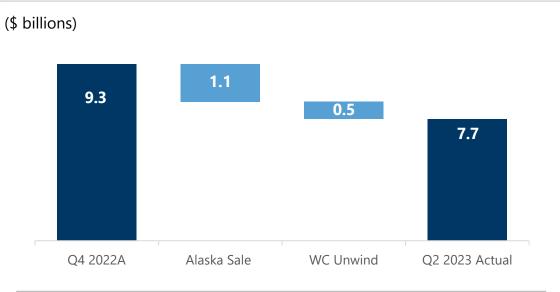


#### Q2 2023 interest expense is relatively in line with 2023 run-rate expectations This is clude at

This includes:

- Elevated interest rates on floating debt and recent debt issuance.
- \$4.6 million incremental Hybrid interest expense associated with Hybrids issued to redeem preferred shares.
- Stronger U.S. dollar.
- Offset by the Alaska Utilities divestiture and de-leveraging event on March 1, 2023.

#### Q2/23 vs. 2022 Year-End Net Debt<sup>1</sup> Reduction<sup>2</sup>.



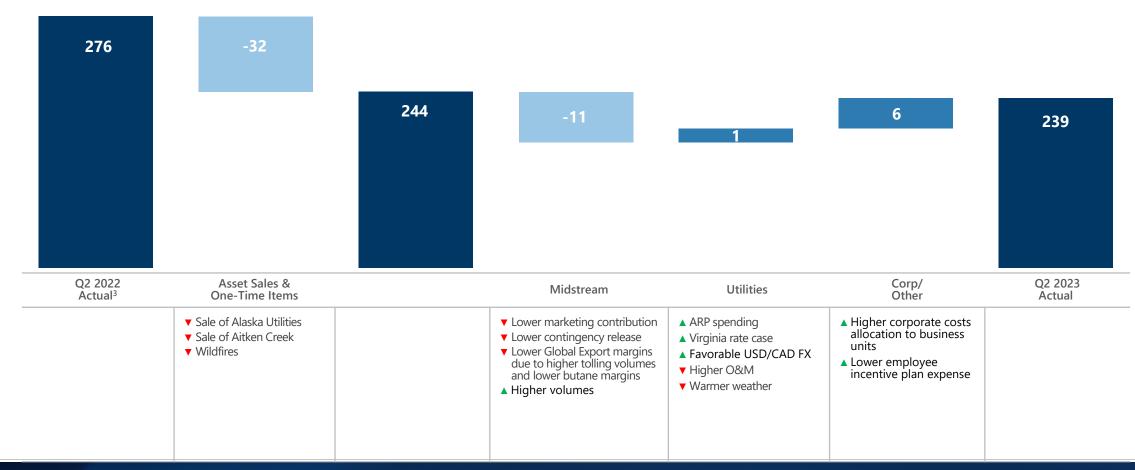
- Strong progress towards medium-term target of <5x net debt/EBITDA through significant de-leveraging in Q1 2023.
- Proceeds from the Alaskan Utilities Divestiture that closed on March 1, 2023, were used to reduced net debt by ~\$1.1 billion CAD.
- Working capital unwind in H1/2023 associated with seasonal gas storage withdrawals at elevated gas prices that were injected in the summer 2022.

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# Consolidated: Q2/23 vs. Q2/22

#### Normalized EBITDA<sup>1,2</sup>

(\$ millions)



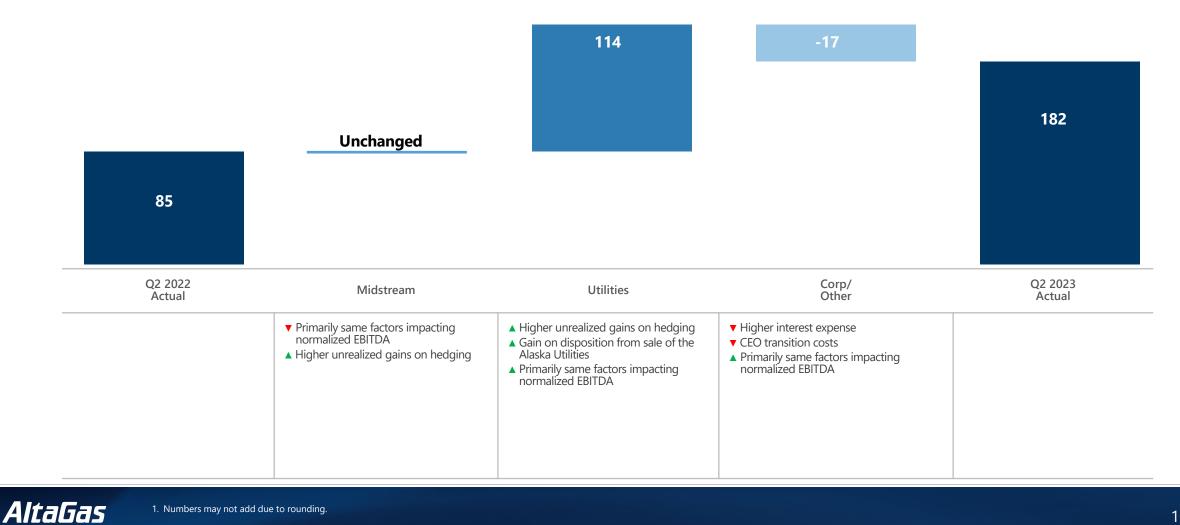
### AltaGas

Non-GAAP financial measure; see discussion in the advisories.
 Numbers may not add due to rounding.

3. In the third quarter of 2022, Management changed AltaGas' non-GAAP policy to remove normalization adjustments relating to acquired contingencies. Prior periods have been restated to reflect this change. See "Change in Composition of Non-GAAP Measures" within MD&A for additional details.

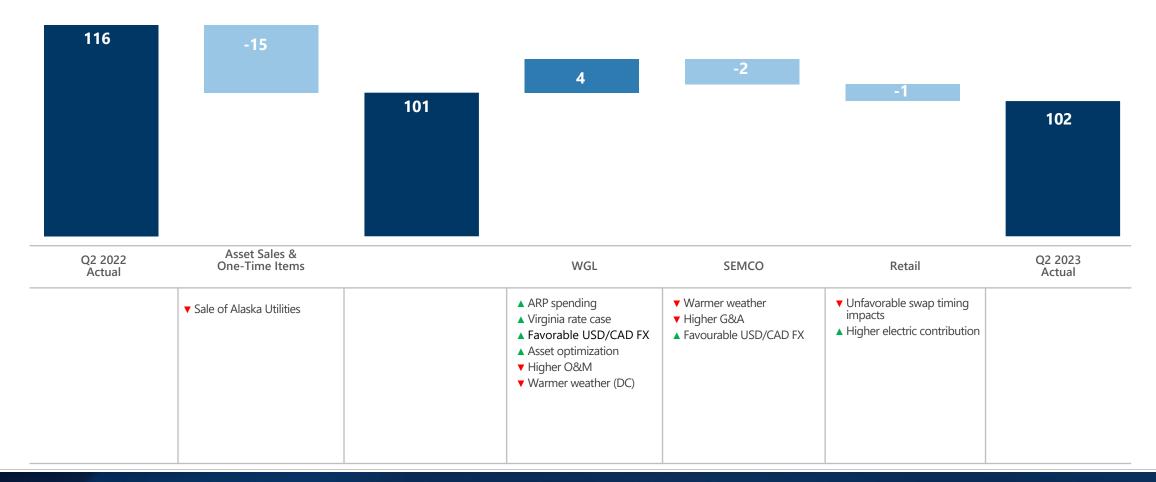
# Consolidated: Q2/23 vs. Q2/22

Income Before Income Taxes<sup>1</sup> (\$ millions)





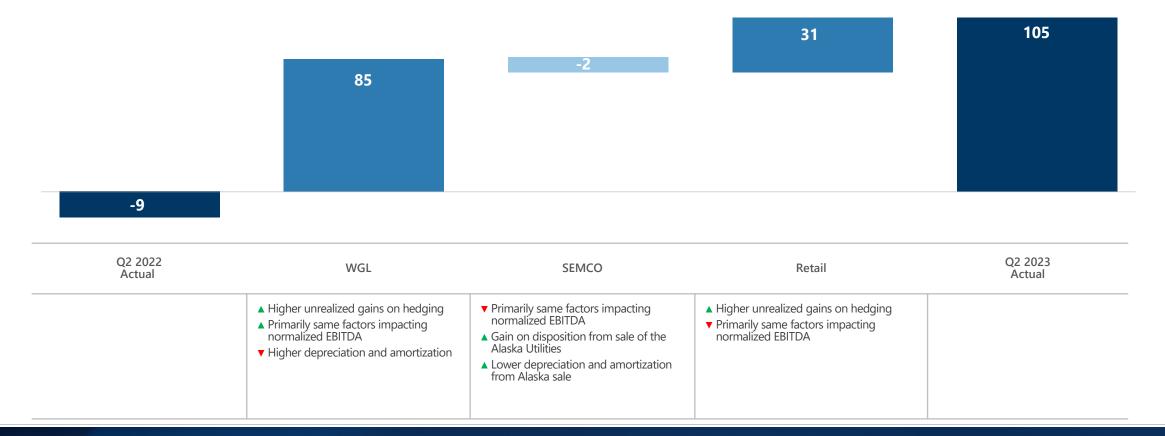
**Normalized EBITDA**<sup>1,2</sup> (\$ millions)







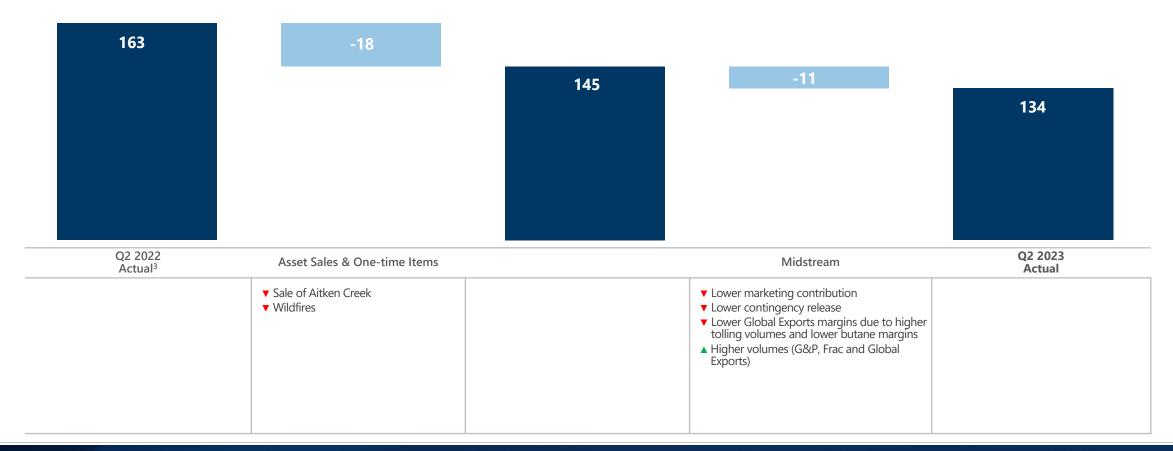
Income Before Income Taxes<sup>1</sup> (\$ millions)



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## Midstream: Q2/23 vs. Q2/22

**Normalized EBITDA**<sup>1,2</sup> (\$ millions)

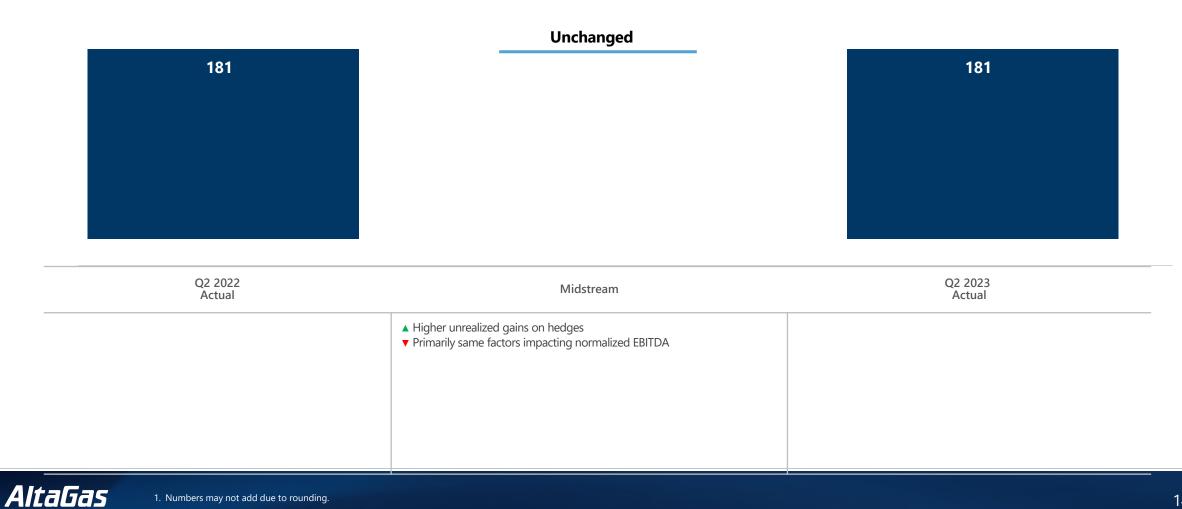




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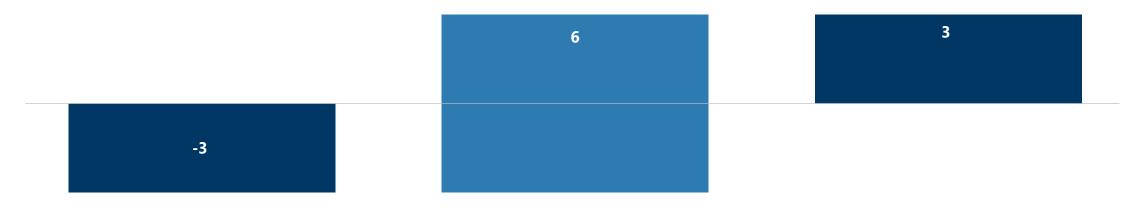


Income Before Income Taxes<sup>1</sup> (\$ millions)



## Corporate/Other: Q2/23 vs. Q2/22

**Normalized EBITDA**<sup>1,2</sup> (\$ millions)



Q2 2022 Actual	Corporate	Q2 2023 Actual
	<ul> <li>Higher corporate costs allocation to business units</li> <li>Lower employee incentive plan expense</li> </ul>	



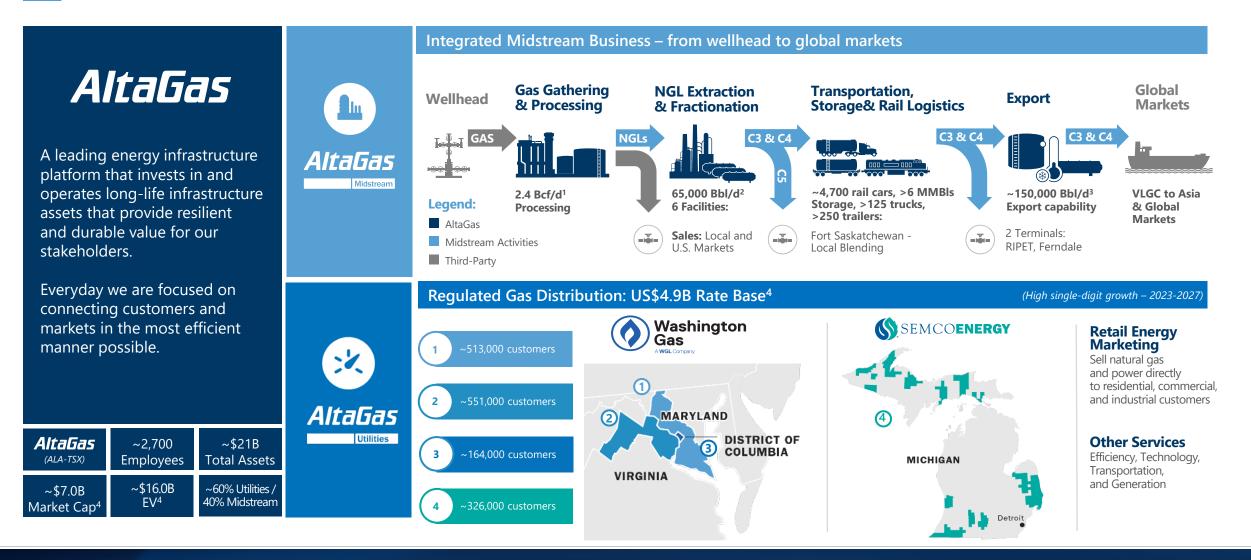
## Corporate/Other: Q2/23 vs. Q2/22

Loss Before Income Taxes<sup>1</sup> (\$ millions)



### **One Strong Platform Focused on Connecting Customers and Markets**

Investing for the Benefit of all Stakeholders



#### AltaGas

1. Based on ALA working interest capacity in FG&P and extraction, based on nameplate capacity 2. Based on ALA 100% working interest facilities and ALA % capacity in non-operated facilities, based on nameplate capacity 3. Includes RIPET and Ferndale 4. As of July 27, 2023 See "Forward-looking Information"

# **Contact Information**

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