

### Fundamentally Focused, Geared for Growth 2021 Investor Day



## **Forward-Looking Information**

This presentation contains forward-looking information (forward-looking statements). Words such as "guidance", "may", "can", "would", "vuill", "intend", "plan", "anticipate", "believe", "aim", "seek", "propose", "contemplate", "estimate", "focus", "strive", "forecast", "expect", "project", "target", "potential", "objective", "continue", "outlook", "vision", "opportunity" and similar expressions suggesting future events or future performance, as they relate to the Company or any affiliate of the Company, are intended to identify forward-looking statements. In presentation contains forward-looking statements with respect to a mong other things, strategy, business objectives, expected growth, results of operations, performance, business projects and opportunities and financial results. Specifically, such forward-looking statements included in this document include, but are not limited to, statements with respect to the following: anticipated area base growth in the Utilities division through 2026; anticipated 2021 full year normalized EPS, FFO per share, leverage ratios, net debt, market cap and ROE; anticipated MEB cprocessing volumes through 2022; global exports volume CAGR through 2026; long term ROE target; anticipated area base growth in the Utilities cervice; estimated 2021 ARP capex deployment, normalized Utilities EBITDA and WGL ROE; ARP program spending and total Utilities capex in 2022; WGL climate goals; anticipated ace 2022 Willites revenues; estimated 2022 Midstream segment; anticipated 2022 normalized EBITDA and WGL ROE; ARP program spending and total Utilities capex in 2030; Midstream 2030 climate goals; enterprise ESG goals for emissions, safety and diversity and inclusion; net debt/normalized EBITDA targets; segmentation of anticipated 2022 normalized EBITDA of \$1.55 billion; anticipated 2022 normalized EBITDA of \$1.55 billion; and quarterly EBITDA by centerly easificated dividend forward look and counterparty classification; expected annual dividend CAGR through 2026; anticipated dividend dived t

AltaGas' forward-looking statements are subject to certain risks and uncertainties which could cause results or events to differ from current expectations, including, without limitation: risk related to COVID - 19; health and safety risks; risks related to the integration of Petrogas; operating risks; regulatory risks; cyber security, information, and control systems; litigation risk; climate-related risks, including carbon pricing; changes in law; political uncertainty and civil unrest; infrastructure risks; service interruptions; decommissioning, abandonment and reclatamation costs; reputation risk; weather data; Indigenous land and rights claims; crown duty to consult with Indigenous popeles; capital market and liquidity risks; general economic conditions; internal conditions; becomment and reclamation costs; reputation risk; composition risk; collateral; rep agreements; delays in U.S. Federal Government budget appropriations; market value of common shares and other securities; variability of dividends; potential sales of additional shares; volume throughput; natural gas supply risk; risks related December 31, 2020 and uninsured losses; compliance with Section 404(a) of Sarbones-Oxley Act; and the other factors discussed under the heading "Risk Factors" in the Corporation's Annual Information Form for the year ended December 31, 2020 and set out in AltaGas' other continuous disclosure documents. Many factors could cause AltaGas' or any particular business segment's actual results, performance or achievements to vary from those described in this press release, including, without limitation, they ensore add the assemptions associated, projected or targeted and such forward-looking statements prove incorred, actual results market and processes incidents; they ere on a sumptions underlying forward-looking statements are subject to certain partners; growth strategy risk; certain constructions; weather securities; cancel and uninsured losses; commitments associated with regulatory approvals of the activities; and

Financial outlook information contained in this presentation about prospective financial performance, financial position, or cash flows is based on assumptions about future events, including economic conditions and proposed courses of action, based on AltaGas management's (Management) assessment of the relevant information currently available. Readers are cautioned that such financial outlook information contained in this presentation should not be used for purposes other than for which it is disclosed herein.

Additional information relating to AltaGas, including its quarterly and annual MD&A and Consolidated Financial Statements, AIF, and press releases are available through AltaGas' website at www.altagas.ca or through SEDAR at www.sedar.com.

#### Non-GAAP Measures

This presentation contains references to certain financial measures that do not have a standardized meaning prescribed by US GAAP and may not be comparable to similar measures presented by other entities. The non-GAAP measures and their reconciliation to US GAAP financial measures are shown in AltaGas' Management's Discussion and Analysis (MD&A) as at and for the period ended September 30, 2020. These non-GAAP measures provide additional information that management believes is meaningful regarding AltaGas' operational performance, liquidity and capacity to fund dividends, capital expenditures, and other investing activities. Readers are cautioned that these non-GAAP measures should not be construed as alternatives to other measures of financial performance calculated in accordance with US GAAP.

EBITDA is a measure of AltaGas' operating profitability prior to how business activities are financed, assets are amortized, or earnings are taxed. EBITDA is calculated from the Consolidated Statements of Income (Loss) using net income (loss) adjusted for pre-tax depreciation and amortization, interest expense, and income tax expense (recovery). Normalized EBITDA includes additional adjustments for transaction costs related to acquisitions and dispositions, unrealized losses (gains) on risk management contracts, gains on investments, gains on sale of assets, restructuring costs, dilution loss on equity investment, COVID-19 related costs, provisions (reversal of provisions) on assets, provisions on investments accounted for by the equity method, foreign exchange gains, and accretion expenses related to asset retirement obligations. AltaGas presents normalized EBITDA as a supplemental measure. Normalized EBITDA is used by Management to enhance the understanding of AltaGas' earnings over periods. The metric is frequently used by analysts and investors in the evaluation of entities within the industry as it excludes items that can vary substantially between entities depending on the accounting policies chosen, the book value of assets, and the capital structure.

Normalized EPS is calculated as normalized net income divided by the average number of shares outstanding during the period. Normalized net income is calculated from the Consolidated Statements of Income (Loss) using net income (loss) applicable to common shares adjusted for transaction costs related to acquisitions and dispositions, unrealized losses (gains) on risk management contracts, non-controlling interest portion of non-GAAP adjustments, gains on investments, gains on sale of assets, provisions on assets, restructuring costs, dilution loss on equity investment, COVID-19 related costs, and provisions on investments accounted for by the equity method. Normalized net income per share is used by Management to enhance the comparability of AltaGas' earnings, as these metrics reflect the underlying performance of AltaGas' business.

Net debt is used by the Corporation to monitor its capital structure and financing requirements. It is also used as a measure of the Corporation's overall financial strength and is presented to provide this perspective to analysts and investors. Net debt is defined as short-term debt (excluding third-party project financing obtained for the construction of certain energy management services projects), plus current and long-term portions of long-term debt, less cash and cash equivalents, C OVID-19 related costs, and statutory tax rate change. Normalized net income (loss) is used by Management to enhance the comparability of AltaGas' earnings, as it reflects the underlying performance of AltaGas' business activities.

## Focus of the Day



## **Agenda and Speakers**





### **Pentti Karkkainen** Chair of the Board and Independent Director



## **Our Governance Philosophy and Commitment**

- Robust governance and strong leadership are core to achieving our strategy and delivering sustained value for our stakeholders. As the ultimate steward for AltaGas, the Board has a fiduciary responsibility to ensure it's providing the proper foresight, oversight, and insight to steer the organization towards a prosperous and sustainable future.
- This has been a driving force behind many of the transformational changes that have taken place within AltaGas over the last few years as we carefully balance our need to strengthen the company's organizational capacity, increase the diversity of seasoned perspectives that drive decisions within our organization, and benefit from the strong institutional knowledge that exists within the platform. Together we believe this will allow us to drive the best outcomes for our stakeholders.
- From our perspective, everything starts with AltaGas' Board having a strong mandate and well-defined operating principles around all aspects of ESG. This includes sturdy philosophical beliefs around what we view as essential, what we believe and do not believe, and how we will take purposeful steps to drive continuous improvement.
- We have an unwavering commitment to our core values, our approach to governance and oversight, combined with how we invest in and support our people, our customers, our communities and the environment. We believe this will allow us to build both a sustainable and financially successful future.







## **Our Commitment to Our Stakeholders**

Working with all our stakeholders is engrained in our approach to doing business. It is part of our organizational DNA and has been a foundational principle of our nearly three decades of operations.

From initial project development through to operations and reclamation, we have a dedicated team of specialists in stakeholder relations tasked with ensuring our projects undertake and reflect the unique considerations of the communities in which we operate.

When we work in an area, we're committed to the long-term; whether it is through community investments or supporting local training programs. We are committed to developing a safe workforce and sustainable regions where we operate.



### Randy Crawford President and Chief Executive Officer



## **One Strong Platform Focused on Connecting Customers and Markets**

Investing for the Benefit of our Customers, Investors and the Environment



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Notes: 1. Based on ALA working interest capacity in FG&P and extraction 2. Based on ALA 100% working interest facilities and ALA % capacity in non-operated facilities 3. Includes RIPET and Ferndale 4. As December 13, 2021 5. Based on 2022 guidance. See "Forward-looking Information"

## Who We Are



Our Vision Our Mission

A Leading North American infrastructure company that connects customers and markets to affordable and reliable sources of energy.

To improve quality of life by safely and reliably connecting customers to affordable sources of energy for today and tomorrow.

Our Values

Every day, our team of approximately 3,000 people strong is guided by our core values. These values are not negotiable. They are our fuel, foundation and focus.



## Focus of the Day



Revisit the journey that we have been on

2018 Exit: Where the company was.

Early 2019: What we said we would do.

What we have done so far.



Share our philosophical views about running the platform

A discussion of guiding principles and what we believe matters for long-term value creation. Discuss the road ahead

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What you can expect from AltaGas in the days ahead.

An understanding of our forward growth trajectory.





# The Journey We Have Been On

## 2018 Exit - Where we Were



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- Three business segments
- Several non-core operations
- Multiple non-operated and passive investments
- Nearing a period of leadership succession with the next generation needing to be groomed, developed, promoted and, in some cases, added externally



Needed to improve liquidity and financial flexibility



- Asset base was underearning
- Capex + dividends averaged 1.3x EBITDA over the previous five years, DRIP was diluting shareholder upside
- Systems and processes required modernization
- Multiple optimization opportunities existed

## What We Said We Would do in Early 2019



- Reposition the platform
- Transition to a lower-risk, high-growth utilities and midstream platform
- Focus on operational excellence and core assets
- Promote high performers and next generation leaders
- Add key external talent across the organization
- Complete non-core asset sales to de-leverage the balance sheet
- Maintained investment grade credit rating
- Avoid equity issuances to protect shareholder upside



- Instill a disciplined capital allocation process
- Recycle capital to improve returns and bolster strategic positioning
- Optimize returns of existing asset base
- Upgrade systems and processes
- Adopt digitization opportunities centered on improving core operations

## What We Have Done



- Repositioned the business; now operate two core platforms
- Focused solely on operated and core utilities and midstream operations
- Exited most passive investments; MVP remains
- Added six new Board members, with deep utilities experience
- Added key executive talent
- Hired and promoted 40% new senior leaders
- Completed >\$6 billion in asset sales (2018-2021)
- Maintained investment grade credit rating and lowered debt costs

### Systems and Process

Capital

Allocation

 Upside
 Delivered industry-leading EPS and FFO growth (eclipsed gas

 $\checkmark$ 

- - Upgrading systems and improving processes

Instilled **disciplined capital** 

allocation process (self-funding

model for four years running)

Raised no equity, turned off

utilities and midstream peers)

DRIP, protected shareholder

 Adopting digitization efforts to improve core operations



## Execution of the Strategic Plan is Creating Outsized Wins...

- Execution of the strategy continues to deliver compounding value.
- This is validated by the model check points.
- And reiterated through in the model outputs that we are driving towards.







Notes: 1. 2021E based on consensus; Source: Factset; 2. LDC Constituents: ATO, CMS, NJR, DTE, NI, NWN, OGS, SWX, SR UGI and WEC; Midstream Constituents: ENB-CA, TRP-CA, PPL-CA, KEY-CA and GEI-CA; Blended: 56% LDC 44% Midstream; 3. 2020 Normalized Net Debt to EBITDA based on run-rate performance to reflect the closing of Petrogas; and 4. See "Forward-looking Information"

## ...And Driving a Different Forward Trajectory

### Over a three-year period AltaGas has...





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1. Based on the Mid-point of Guidance. 2. Consensus; Source: Factset. 3. Non-GAAP financial measure; see discussion in the advisories; 4. Net debt to Normalized EBITDA. See "Forward-looking Information"

2021E

# ...Which is Driving Compounding Value for our Stakeholders





Notes: 2021E based on consensus data; Normalized figures - Non-GAAP financial measure. Source: Peers – FactSet; Gas LDC Peers: ATO, CMS, NJR, DTE, NI, NWN, OGS, SWX, SR, UGI, WEC; Midstream Peers: PPL, KEY, GEI, ENB, TRP

## The Road Ahead

## Strategy and ESG Work in Harmony

Leading with Strong ESG Practices is Built into the Fullness of our Process







## Building a Sustainable Future – Delivering Better Outcomes

Steps to Reduce our Carbon Footprint in Support of the Low-carbon Economy are Ongoing

As the world moves to lower carbon ecosystem, natural gas will help bridge the gap needed to get us there.



Our distribution network enables us to deliver natural gas today and provides a foundation for the delivery of lower-carbon solutions in the years ahead.

- Replacing aging infrastructure has reduced methane emissions while increasing safety and reliability to our customers.
- Our facilities incorporate LEED building construction standards and 40% of WGL's fleet is comprised of lower emitting compressed natural gas vehicles that are compatible with RNG.
- Increasing energy efficiency for our customers is the cleanest and lowest cost way to reduce the household carbon footprint.



### The growing demand for cleaner energy in Asia will be a driving force behind our Midstream business.

- We are facilitating the delivery of diversified, lower carbon intensive fuels for our downstream customers in Asia.
- When compared to burning higher carbon intensive fuels like coal, this has a significant positive impact on carbon emissions in Asia.
- Assessing the electrification of assets in new build and facility expansions, where possible.
- Our Fugitive Methane Management Program uses infrared and acoustic detection technologies track live data for analytics and predictive modelling.
- RIPET was specifically designed with energy savings and GHG-reduction features such as ethane waste recycling.
- Introduced cogeneration technology at Harmattan, which reduces energy waste and improves operational efficiency. Next steps involve investing in carbon capture and storage (CCS) / acid gas injection (AGI) technology.



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1. 2018 data includes partial year of WGL to account for acquisition closing date See "Forward-looking Information"

## **Our Emerging Ecosystem Growth and Focus**

Extending our Footprint into Adjacent Markets Over the Long-term

Our emerging ecosystem focus areas are natural extensions to invest in these adjacent energy markets.

### **Utilities Strategy**



### **Midstream Strategy**



Strong focus on growing the value and scale of our leading energy export capabilities while positioning the platform to export additional clean burning fuels.





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# The Hydrogen Opportunity

A Potential Fit for all AltaGas' Assets

Flexible approach to the energy evolution that can leverage existing infrastructure today with hydrogen being a common element of future opportunities.

Hydrogen	Midstream
	<ul> <li>Logistics, storage and transportation of hydrogen fits within our core competency.</li> <li>Demand for hydrogen/ammonia export may be an opportunity for the future within key Asian markets.</li> <li>Location of our existing export facilities is our competitive advantage.</li> <li>Strategic partnerships that could be leveraged to de-risk opportunities.</li> </ul>
	Utilities
	<ul> <li>Focus on our core competencies and pipeline network where capital has already been invested.</li> <li>Network of hard to replicate infrastructure provides opportunities for blending.</li> <li>Opportunities on fuel for transport and fuel cells for fleets to test the waters.</li> </ul>

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## **Utilities Strategic Priorities**

Strong multi-year growth through investing to benefit customers, investors and the environment

- 1. Operate a safe and reliable system to deliver critical energy to customers
- 2. Invest to modernize our network
  - Upgrade platform to enhance the customer value proposition
- 3. Continue operational excellence improvements
  - Leverage technology to enhance capabilities
- 4. Position the asset base for the fuels of the future

Capital investments have helped reduce non-fuel O&M costs while driving meaningful improvements in emissions and reliability.



## Leveraging Our Core Competency

**Connecting Customers and Markets, for Today and Tomorrow** 



## **Midstream Strategic Priorities**

### Strong multi-year growth through optimization, expansion and evolution

1. Operate a safe and reliable system to deliver critical energy to customers.

### 2. Maximize the potential of our export platform:

- Develop unit train capability
- Leverage land position at Ferndale
- Further extend our value chain downstream, including the Asian markets
- Establish direct market access through market tolling agreements

### 3. Leverage export capability to advance integrated model

- Optimize industry-leading footprint in the Montney
- Expand the position in FSK

4. Position the asset for the fuels of the future



## **The Road Ahead**

Continue to Execute on Long-term Strategic Plan; Large Organic Growth Opportunities on Horizon



## **Our Value Proposition**

A Continuous Focus on Compounding

A Diversified Infrastructure Company with a Robust Pipeline of Lower-risk Growth Opportunities



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1. Using Midpoint of Guidance Range See "Forward-looking Information"





### **Blue Jenkins** Executive Vice President and President, Utilities



## **Overview of Rate Regulated Platform**

### **Stable and Predictable Results**

- 1.7 million customers in stable and growing jurisdictions
- US\$4.6 billion regulated rate base
- Limited sensitivity through regulated fixed distribution charges and decoupling
- ~70% of revenue derived from residential customers

### Strong and Transparent Growth

- High single digit compound annual rate base growth through 2026
- Strong risk-adjusted returns
- Capital program secured through ARP programs and maintenance and system betterment

#### **Utilities Modeling Parameters** 888 88 F % 2022 Capital Spending Customers Rate Base (US\$MM)<sup>1</sup> Allowed ROE (US\$MM)<sup>3</sup> Maryland 506,000 1,301 9.70% 180 Washington Gas 2 Virginia 545,000 9.20% 224 1,537 DC 3 166,000 626 9.25% 119 Michigan SEMCOENERGY 747 9.87% 314,000 60 ENSTAR 5 Alaska 150,000 338 11.56%<sup>2</sup> 24



- 1. As of Q3/21 TTM
- 2. Weighted average Allowed ROE for ENSTAR and CINGSA
- 3. Regulated Capital Spending Only See "Forward-looking Information"

## **Our Utilities Strategies**

### **Utilities Strategy**

Operate a safety-focused, digitally-enabled and high-growth utility that exceeds our customers' expectations and excels in the emerging energy ecosystem.

Strong focus on organic opportunities centered on safety and reliability, better customer outcomes and environmental benefits, which also steadily grow our rate base.





## Focus for the Day





## The Journey we Have Been On

### Late 2018 – Where We Were



- Strong operations at SEMCO, ENSTAR and CINGSA (high degree of operational excellence).
  - Earning allowed returns, delivering strong customer service and balancing the needs of all stakeholders.
- WGL not exhibiting Operational Excellence.
  - Materially underearning on allowed returns.
  - Significant regulatory lag and catch up needed.
  - Weak capital & cost discipline.
  - Rising leak rates.

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 Average customer experience and stakeholder outcomes.



- Provide safe, reliable and affordable service to our customers.
- Drive operational excellence.
- **Earn our Return:** Close the ROE gap and realized our allowed returns.
- Improve business processes, lower operating costs and drive better outcomes.
- Improve the customer experience.
- Investor in our systems through APR programs; improve system safety and reliability; reduce our environmental footprint and growth the rate base.
- Reduce incoming leak rates to lower operating costs and drive better outcomes.

### What We Have Done



- ✓ Closed ROE gap to be close to being in line with allowed return at WGL.
- Improved business processes and focused on driving down operating costs (further opex savings and improvements in customer outcomes focus of years ahead).
- Deployed ~US\$700 million on ARPs from 2019-2021E (focused on large system upgrades)
- ✓ Grew the rate base by ~15% 2019-2021E via addressing aging infrastructure.
- ✓ Reduced incoming leak rates at WGL by ~16% Y/Y in 2020 and 13% Y/Y YTD 2021.
- Executed rate cases and APR program extensions to minimize regulatory lag.

## **Execution of the Utilities Plan is Creating Outsized Wins...**

- Execution of the Utilities strategy continues to deliver compounding value.
- This is validated by the operational check points.
- And reiterated through in the financial outputs.





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Represent total leaks
 ROE represents annual average, exit rate is higher
 Non-GAAP financial measure

## ...And Supporting our Corporate Strategy and Results






# Market Realities on Gas Demand and Affordability

Natural Gas will be one of the Transition Fuels of the Future



# **Energy Consumption and Demand Characteristics**

#### **Total Household Energy Consumption – Therms per Home per Month**<sup>1,2</sup>







#### Percent of Household Energy Demand from Natural Gas vs. Electricity <sup>1,2</sup>



### Affordability Remains Key Consideration Through the Energy Evolution



### 2019 Total Household Energy Affordability (Cost as % of Income)<sup>1,2</sup>

#### Cost of Electricity over Natural Gas per Therm <sup>1,2</sup>





U.S. Bureau of Labor Statistics and U.S. Census Bureau; based on 2019 data. 2. Total Energy Cost means natural gas plus electricity.

### Affordability Remains Key Consideration Through the Energy Evolution

#### Average Monthly Cost to Switch to Electricity<sup>1,2</sup>



#### Average Cost Increase from Switching to Electricity (Cost as % of Income)<sup>1,2</sup>



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U.S. Bureau of Labor Statistics and U.S. Census Bureau; based on 2019 data.
 Total Energy Cost means natural gas plus electricity.

# Natural Gas will Remain a Critical Transition Fuel

Economic and Emission Reductions Are Aligned; Affordability will be a key Variable in the Energy Evolution

- Through the energy evolution
   AltaGas will tirelessly advocate for our customers' long-term
   interests with a focus on safety,
   reliability and affordability.
- AltaGas will continue delivering the positive benefits of natural gas, including the emission reduction benefits, versatility, low cost and economic prosperity that comes with its use.



• A natural gas heated home in the U.S. emits 20% less CO2 on a full-cycle basis.<sup>2</sup>



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Energy Analysis, AGA.

2. "Typical US Home" defined as 2,000 ft2 home in an average climate, using national energy prices for space heating, water heating and clothing drying, and meets 2009 code standards. See "Forward-looking Information"



# The Utilities Road Ahead



### **Focus within the Utilities**

Progress in Journey 25% 50% 75% ●-----

Maintaining Strong Financial Performance **Focus:** Maintain the strong improvement that has been shown in operational and financial performance since 2019. Today

Near-term Focuses

Upgrade Assets for Improved Stakeholder Outcomes **Focus:** Upgrade platform with focus on safety and reliability, better customer outcomes and environmental benefits, which also steadily grow our rate base.

Today



 $(\overline{\mathbf{s}})$ 

Positioning the Platform for a Changing Ecosystem **Focus:** Continue to position our Utilities for the future, including providing carbon free solutions with renewable natural gas and hydrogen.

#### Today



Advance ARP programs, improve safety, lower emissions and actualize climate business plans.



### **Building Resilient Infrastructure Across Jurisdictions**

- As one of the pioneering North American gas utilities, with our origins dating back more than 170 years, we are proud to have played a role in helping fuel America into the great nation that it is today.
- Our rich history also leaves us operating one of the most mature infrastructure networks in North America. As such, we are
  aggressively investing new capital to upgrade our system to drive improved safety and reliability, deliver better customer
  outcomes and create positive environmental benefits.
- Since acquiring WGL in 2018, AltaGas has invested >US\$1,300 million to upgrade our network, including >US\$700 million being spent on Accelerated Replacement Programs (ARP) programs.
- AltaGas has a substantial inventory of >US\$1 billion of approved ARP programs that are planned to be executed through 2025 with a strong focus on safety and reliability, leak remediation and GHG emissions reductions. Making these pipeline improvements puts us one step closer to enabling the delivery of low to carbon neutral fuels like RNG and hydrogen in the future.
- WGL has removed 240 Mt CO<sub>2</sub> e since inception of pipeline replacement programs, the equivalent to removing 52,000 cars from the road.



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#### % Cast Iron & Bare Steel Natural Gas Distribution Pipelines<sup>1</sup>



#### AltaGas Spending on Accelerated Pipeline Replacement (US\$MM)



PHMSA data; reflect state distribution systems not our Utilities service areas.
 Adjusted for the acquisition closing date.
 See "Forward-looking Information"

# Accelerated Replacement Programs WGL has Substantial Inventory of Future ARP Spend

Utility	Location	Program	
<b>SEMCOENERGY</b> Gas company	Michigan	<ul> <li>2019 rate case settlement provides for a renewed Mains Replacement Program for 2021-2025 with total spending ~US\$60 million and the introduction of a new Infrastructure Replacement Improvement Program for 2020-2025 with total spending ~US\$55 million over 5 years beginning in 2021.</li> </ul>	
Washington	Virginia	<ul> <li>Authorized to invest US\$500M, including cost of removal over a five-year calendar period ending in 2022.</li> <li>On December 1, 2021, filed application with regulator seeking approval for an amended SAVE Plan to invest approximately US\$890 million over the 2023-2027 period.</li> </ul>	
Gas AWGL Company	Maryland	<ul> <li>STRIDE renewal approved in 2018 to be US\$350M over 5 years (2019-2023).</li> </ul>	
	Washington D.C.	<ul> <li>On December 11, 2020, the Commission approved a US\$150 million, three-year PROJECT<i>pipes</i> 2 plan from 2021-2023.</li> </ul>	



# **Utilities Capital**

Disciplined Capital Allocation Provides Strong Risk Adjusted Returns and Minimizes Regulatory Lag





### **Forward Rate Base Growth**

Positioned for Strong Long-term Growth

- Long-term capital plan maintains a disciplined approach to capital allocation prioritizing safety and reliability; maintaining customer affordability and minimizing regulatory lag.
- Secured capital program provides strong riskadjusted returns and stable and transparent earnings and cashflow growth over the longterm.
- Strong multi-year rate base growth underpinned by approved ARP programs; system betterment spending and customer growth.
- Utilization of ARP programs and maintenance and system betterment spending designed to match depreciation ensures timely recovery of invested capital.

### Forecasted Rate Base Growth (2022-2026)



# **Emissions Reduction Goals**

We have applied our learnings from the D.C. climate business plan and implemented emissions reducing initiatives across our broader organization. We believe natural gas can and will be decarbonized with low- to- no-carbon intensive fuels like RNG and hydrogen, and that alternative technologies will emerge to make these opportunities more scalable and affordable.

	End-Use	<ul> <li>Enhancing customer offering by promoting emerging technologies and energy efficiency programs</li> <li>Energy efficiency programs: gas heat pump pilot program in Maryland service area (EmPOWER Maryland)</li> <li>Combined heat and power (CHP) and distributed energy systems</li> </ul>	WGL Climate Goals
	Sourcing & Supply	Enabling the emerging energy ecosystem by advocating for supportive public policy <ul> <li>Certified Gas (CG)</li> <li>Renewable Natural Gas (RNG)</li> <li>Power-to-gas (P2G) and Hydrogen</li> </ul>	10% Delivery of all energy sourced from low carbon fuels by 2030 reducing Scope 3 emissions at WGL
	Distribution & Transmission	<ul> <li>Modernizing infrastructure prioritizes safety while reduces methane emissions</li> <li>PROJECT<i>pipes</i> in D.C.; SAVE in Virginia; STRIDE in Maryland</li> <li>Advanced leak detection and enhanced response; the use of drawdown compressors</li> <li>Third-party damage prevention</li> </ul>	and our carbon footprint <b>30%</b> Absolute Reduction in Scope 1 & 2 Emissions at
	Fleet & Facilities	<ul> <li>Lowering our direct emissions through building upgrades and converting vehicles to low emission natural gas</li> <li>40% of WGL's fleet is compressed natural gas; introducing RNG into vehicles for carbon free emissions</li> <li>Plan to upgrade Bloom solid oxide fuel cell for blending up to 50% hydrogen to power Springfield operations center</li> </ul>	WGL by 2030 (2008 Baseline)
	RNG	Sourcing supply to purchase RNG for delivery to D.C. The use of Certified Gas through sustainable extraction. P2G Replaces batteries for storage by converting power to renewable gas. H2 Green Hydroger be blended into a systems directly of the sys	gas
Alta	<b>535</b> 1. See "Fo	rward-looking Information"	48

# **Advancing Lower Carbon Fuels**

A Focus on Advancing the Fuels of the Future in a Pragmatic and Purposeful Manner



- Blending certified gas into existing supply can reduce GHG emissions by up to 1-2%.<sup>1</sup>
- Purchasing certified gas can reduce upstream GHG emissions by up to 60-80%.<sup>1</sup>
- Contracted CG was introduced in 2021 with a leading U.S. independent producer, in partnership with the Project Canary, to procure and deliver low emission intensity responsibly sourced gas "RSG".
- Estimated to reduce 4,609 Mt of CO<sub>2</sub> when compared to the industry average, the equivalent of ~1,000 passenger cars off the road.
- This is the first RSG that has flowed through our delivery system, and we plan to pursue various other contracts and opportunities.
- At our unregulated retail arm, starting in 2022 CG will be introduced up to 50% of customer usage with the option to cover 100%.



- Supporting the Piscataway Bioenergy Project, AltaGas' first RNG project in partnership with the WSSC Water to transform biowaste into renewable energy.
- Ten other RNG projects currently under various levels of discussion with four in a more advanced state of development.
- Opportunity set is focused on landfill gas and water resource recovery facilities.
- Currently advancing regulatory work to support these types of projects with a goal of helping the DMV area realize on climate goals while protecting consumers from rate shock and other unintended consequences.
- RNG is currently more expensive than geologic natural gas but is meaningfully below the cost of the full residential electrification in many applications.<sup>2</sup>



- Hydrogen is a promising fuel due to its longduration storage capability and application in hard to decarbonize sectors.
- Green hydrogen can be blended into natural gas systems, reducing the carbon intensity of gas while increasing the heat content.
- At an industry-level, a select handful of pilot programs are underway, with the U.S. Department of Energy recently accelerated funding.
- While we plan to pursue the introduction of hydrogen into our delivery systems, our current focus is on network upgrades, which is the foundation for the fuels of the future.
- Seeking regulatory approval for a pilot program to support a zero emissions mobility that will use hydrogen to power fuel cells in medium duty vehicles.
- Continue to advocate for affordability and are working with the regulators in our regions to develop supportive frameworks.

# **Utilities Strategic Priorities**

Strong multi-year growth through investing to benefit customers, investors and the environment

- 1. Operate a safe and reliable system to deliver critical energy to customers
- 2. Invest to modernize our network
  - Upgrade platform to enhance the customer value proposition
- 3. Continue operational excellence improvements
  - Leverage technology to enhance capabilities
- 4. Position the asset base for the fuels of the future

Capital investments have helped reduce non-fuel O&M costs while driving meaningful improvements in emissions and reliability.







### Randy Toone Executive Vice President and President, Midstream

# **Premier Midstream Business**

### Leveraging Core Export Strategy Structural Advantage to Markets in Asia



### AltaGas

Non-GAAP financial measure; see discussion in the advisories.
 Differential: Merchant unhedged Global Export and other marketing volumes; Commodity: Frac exposed volumes, hedged and unhedged
 Totals may not add to 100% due to rounding.
 See "Forward-looking Information"

# **Our Midstream Strategy**

### **Midstream Strategy**

Operate a world class Midstream platform that safely connects producers to domestic and global markets and is positioned for the energy evolution.

Operate long-life midstream assets that are positioned for where the market is headed. This includes providing global connectivity, improved customer outcomes and environmental benefits.





### Focus of the Day





## The Journey We Have Been On

	11

### From Fragmented to Focused with Growing Scale



- Smaller Canadian Midstream platform.
- Diversified asset bases across the WCSB with a number of smaller and less core assets.
- Strong local community relations and indigenous participation in our company.
- Strong safety track record.

### What We Said We Would Do



- Build a platform positioned for where the market is headed.
- Build a leading footprint in the Montney in Northeastern B.C.
- Build the premier energy export platform focused on providing the industry with global connectivity and access to premium markets.
- Optimize our asset base for improved stakeholder outcomes.
- Continue to enhance our strong working relationship with First Nations, Governments and Regulators.
- Partner with our customers.

### What We Have Done Since 2018 Exit



- Significantly advanced our midstream and global exports strategy.
- Commissioned RIPET the first LPG export terminal off the Canadian West Coast.
- Expanded midstream and energy export capabilities through acquiring controlling stake in Petrogas.
- ✓ Increased LPG global export capacity to ~150,000 Bbl/d.
- Increasing throughput at existing facilities RIPET, Ferndale, Townsend, North Pine, etc.
- ✓ Drove 300 bps improvement in ROIC across segment (2019: 9% ROIC → 2021E: 12% ROIC).

# **Execution of the Midstream Plan is Creating Outsized Wins...**

- Execution of the Midstream strategy continues to deliver compounding value.
- This is validated by the operational check points.
- And reiterated through in the financial outputs.
- Executing on this strategy will also provide the capital and license to pursue energy transition opportunities that are in our core operations.





### AltaGas

1. Non-GAAP financial measure; 2. 2021 figures are based on mid-point of guidance or internal AltaGas outlook. See "Forward-looking Information"

### ...And Supporting our Corporate Strategy and Results

Operate a world class Midstream platform that safely connects producers to domestic and global markets and is positioned for the energy evolution.

### **Our Corporate Strategy**

Invest in and operate **long-life infrastructure assets** that provide **resilient and durable value** for our stakeholders.

**Midstream Strategy** 

Our focus is **steady returns** that **compound** value over time.



 $\times$   $\times$   $\times$   $\times$   $\times$   $\times$   $\times$ 

 $\times$  × × ×

### Focus within Midstream

Progress in Journey
25% 50% 75%

Optimize Existing Asset Base for Appropriate Rates of Return Focus: Maximize facility utilization and flows for ideal AltaGas and industry outcomes.

Provide services that align with best industry outcomes.

Today

exports.

Near-term Focuses

Continue to Position for Where the Market is Headed; What Customers Need

Positioning the Platform for

a Changing Ecosystem

**Focus:** Continue to leverage industry leading footprint for where the market is headed (i.e., Montney, unconventional resource development, global exports, increased connectivity).

energy evolution.

Built industryleading footprint in NEBC Montney and West Coast LPG exports.

Today

Continue to

increase

throughput in

network, including

Position for incremental basin growth and shifts in market activity.



Focus: Position AltaGas to continue be a leader in the

Advance emissions intensity plans, set targets, improve disclosures and advance new growth initiatives that are within our core operations.



# The West Coast Structural Advantage

West Coast Positioned for Long-term Structural Advantage

The RIPET and Ferndale Advantages results in significant increases in producers' realized prices and tailwinds for the broader energy industry.



North American West Coast LPG exports have a

~60%

~45%

base case time savings over the U.S. Gulf Coast. base case time savings over the Arabian Gulf.

# **Global Export Facilities**



### Strong Asian Demand Pull From Investment Grade Partners

Robust LPG Demand from Key Asian Markets; Canada Represents an Important Supply Diversification



# Market Balances will Continue to Support Export Growth

North America will Remain Oversupplied While Demand in Asian Remains Robust

#### North American LPG Supply/Demand



5,250 5,000 (1,250) 4,750 (1,500)4,500 (MMBbls/d) 4,250 1,750) 4,000 3.750 Ю 2,000) 3,500 21/22 22/22 23/22 24/22 Q1/19 Q2/19 Q2/19 Q3/19 Q1/20 Q1/19 Q1/20 Q1/19 Q1/20 (2, 250)Asia-Pac Demand

#### Asian Demand Remains Robust



- North America remains heavily oversupplied with LPGs; imbalance expected to grow; the marginal molecule needs to be exported.
- Asian demand growth is robust; market undersupply continues to increase.
- Asian PDH demand expected to rise ~60% over 2022-2023.
- Asian prices continue to do the heavy lifting to attract volumes.



#### C4 FEI-Conway (US\$/Gal)





# The Midstream Road Ahead

# **Continued Optimization of Existing Asset Base**

From Wellhead to Tidewater and Beyond, we are Focused on Connecting Customers and Markets for Better Outcomes



# **Ridley Island:** Near-term Optimization and Growth



#### Robust Growth on the back of Modest Investments

- From Manifest → Unit Trains: Reduced transport times, reduced rail car usage, reduced operating costs.
- **Time Charters:** Reduce Ocean Freight and reduce costs.
- **Ramping production volumes in NEBC** will continue to facilitate this over coming years.
- Volume growth associated with LNG Canada will represent large growth opportunity in 2024+.



# Ridley Island: Medium and Longer-term Growth



# Ferndale: Near-term Optimization and Growth



#### Robust Growth on the back of Modest Investments

- From Manifest → Unit Trains: Reduced transport times, reduced rail car usage, reduced operating costs.
- **Time Charters:** Reduce ocean freight and reduce costs.
- Continue **increase in WCSB production volumes** should support this over the coming years.
- Advancing work on moving a **higher degree of U.S. source LPGs efficiently.**



### Ferndale: Longer-term Growth

**Longer-term Alternative Fuel Opportunity** 



- Long-term we continue to look at advancing AltaGas' participation in fuels of the future.
- This includes pursuing conceptional work on ammonia exports on location.

**1,600 Acres of Land Recently Acquired with Multiple Conceptual Ideas Under Evaluation** 

# Increasing Capabilities, Compounding Throughput

From Wellhead to Tidewater and Beyond, we Connect our Customers to Premium Markets





### **New Ships Provide Strategic Advantages**

Extending Value Chain to Connect Downstream, While De-risking, Improving Economics and Lowering Emissions

#### Agreement

- Signed 7-year agreements with 3-year extension options for two 91,000 cubic meter (cbm) LPG VLGCs.
- AltaGas will have proprietary use and a disponent owner of vessels over the term.

#### Strategic Advantages

- Extends AltaGas further down the value chain to Asian customers.
- Reduce exposure to spot shipping rates and locking in savings with extended term on 1/3 of cargos.
- Vessels are 15% more fuel efficient, carry 8% larger loads and will reduce total shipping costs to Asia by approximately 25% compared to a standard VLGC.
- Creates optionality and operational flexibility as ships can be used at both RIPET/ Ferndale export terminals.
- Most economic and environmentally-friendly mode of transportation. Includes being able to run on bi-fuel and consume propane for transport.

#### 91,000 cbm Very Large Gas Carriers









# Leveraging Footprint for Growth Across the Value Chain



#### Advancement of Project Work Across the Value Chain

- Continue to advance business development, commercial and engineering work around longer-term growth opportunities across the midstream market in NEBC and Alberta.
- All of which is focused on leveraging our existing infrastructure assets and network to continue to connect customers and markets.
- Heavy focus on developing opportunities in partnership with customers and other stakeholders and focused on the right structures and arrangements that benefit all parties.







### AltaGas

Source: National Bank Financial See "Forward-looking Information"

# **Midstream Growth**

#### Significant Pipeline of Growth Opportunities

#### Driving Strong Expansion

Organic Expansion and Optimization

Large Strategic Growth and Project development

Emission Reductions and Energy Evolution

- Significant pipeline of identified growth opportunities to potentially be sanctioned over the next five years.
- This includes ~30% focused on emission reductions and energy evolution, ~15% focused on organic expansion and optimization of the existing asset base and ~55% focused on large strategic growth and project development.
- Largest part of capital spend weighted towards 2023-2024+ and aligned with Montney volume growth associated with LNG Canada COD.

Global exports volume CAGR of:



through 2026.

Midstream ROIC should continue to rise over the next five years.
## **Our Approach to Reducing Emissions Intensity**

Using a Multi-Pronged Approach to Achieving our Targeted 40% Emissions Intensity Reduction by 2030<sup>1</sup>





### **Midstream Climate Goals**

Aligning our Midstream Business Strategy to Support Meaningful Climate Action

#### **Our Midstream 2030 Climate Goals:**



**40% Emissions Intensity Reduction**<sup>1</sup> by 2030

**Regulatory Compliance** 

Scope 1 Emissions Reduction

Scope 2 Emissions Reduction



**15% Absolute Reduction**<sup>1</sup> in Harmattan Emissions by 2026

Develop new projects to participate in the energy evolution that are aligned with our core strategic focus and operations



	Scope 3 Emissions Reduction		
Understanding our Footprint	• • • •	Continuous monitoring, reporting, and performance management	
Optimizing our Existing Assets	• • • 0	Investments to increase utilization and efficiency of existing assets	
Building for the Future		Investments in low emissions-intensity projects and participating in the global energy evolution	

## **Midstream Strategic Priorities**

#### Strong multi-year growth through optimization, expansion and evolution

1. Operate a safe and reliable system to deliver critical energy to customers

#### 2. Maximize the potential of our export platform:

- Develop unit train capability
- Leverage land position at Ferndale
- Further extend our value chain downstream, including the Asian markets
- Establish direct market access through market tolling agreements

#### 3. Leverage export capability to advance integrated model

- Optimize industry-leading footprint in the Montney
- Expand the position in FSK

4. Position the asset for the fuels of the future





### **Shaheen Amirali**

**Executive Vice President, Chief External Affairs and Sustainability Officer** 



## Focus of the Day





## **ESG Integration**

Embedding priorities into our business leads to sustainable value creation





### **ESG** Performance



#### AltaGas

1. Senior Leaders as of Dec 1, 2021; Workforce as of May 31, 2021. Includes Petrogas. See "Forward-looking Information"



#### **Diversity** and Inclusion **Emissions** Safety 88 $\bigcirc$ MIDSTREAM Striving for our internal diversity to reflect Striving for incident-free operations starts with setting 40% Reduce Overall Scope 1 and 2 GHG emissions intensity by 40% by 2030 (from a 2019 baseline)<sup>1</sup> the communites where we live and work yearly goals and a focus on continuous improvement MANAGEMENT Reduce Scope 1 GHG emissions by 15% for the Harmattan facility by 2026 (from a 2019 baseline) Personal Safety Goal for 2022: Total **15%**1 Strive to achieve at least 40% female 40% Recordable Injury Frequency of 1.46, representation at VP and above 1 M representing a 12% reduction from 2020 levels, enterprise-wide by 2030 UTILITIES Maintain at least 40% male 2 40% representation at VP and above levels, enterprise-wide Reduce Washington Gas' Scope 1 and 2 GHG emissions by at least 30% by 2030 (from a 2008 baseline) **BOARD OF DIRECTORS** Deliver at least 10% of fuel from lower carbon sources by 2030. Help Washington Gas customers reduce emissions by lowering the carbon content of the fuel delivered through the distribution system<sup>2</sup> **≥10% 50%** Strive to increase female and ethnic/racial \* diversity on the Board from 45% to 50% by 2025

## **ESG Strategy Execution**

The importance of stakeholder outreach



Mutually beneficial solutions lead to best outcomes





### James Harbilas Executive Vice President and Chief Financial Officer



## Macro Set UP

**Macro Data Points** 





Sources: U.S. Bureau of Labor Statistics and U.S. Census Bureau, AGA, Bloomberg, Peters & Co. and FactSet. See "Forward-looking Information"

## **Diversified, Lower-Risk Model**

Focused on Durability and Steady Growth

#### **Diversified Asset Mix<sup>1</sup>**

Diversified model that operates long-life infrastructure assets that provide durable and growing EPS and FFO.

Platform provides stability through economic cycles and short-term market volatility.



Model provides flexibility and optionality to support disciplined capital allocation with multiple levers to pull.

Above-average and highly visible growth; focused on trying to create consistent returns.

#### **Investment Grade Credit Rating**

Credit Ratings			
	S&P	Fitch	Moodys
AltaGas	BBB- (stable)	BBB (stable)	
SEMCO	BBB (stable)	B	A3 (stable)
WGL Holdings	BBB- (stable)	BBB (stable)	
Washington Gas	A- (stable)	A- (stable)	

#### **Committed to investment grade credit rating and continued balance sheet strengthening**

- Medium-term target of <5x net debt/EBITDA and long-term target of ~4.5x net debt/EBITDA.
- Focus is to prudently deleverage by realizing the strong organic growth within core businesses.
- Opportunistically accelerate deleveraging through additional non-core asset sales.
- Balance deleveraging with the need to fund strategic growth and strengthen the business.





~96% of 2022E normalized EBITDA<sup>3</sup> from Utilities and investment grade counterparties

### AltaGas

- 2022E normalized EBITDA;
- Differential: Merchant unhedged Global Export and other marketing volumes; Commodity: Frac exposed volumes, hedged and unhedged. Non-GAAP measure; see discussion in the advisories

See "Forward-looking Information"

## The Road will be Paved with Pragmatism



## **Capital Allocation Priorities**

#### Acute Focus on Balancing the Multiple Items Needed to Achieve Corporate Priorities

We maintain a disciplined approach to capital allocation within a self-funding model designed to deliver resilient and durable value for our stakeholders that compounds over time. Our capital allocation priorities focus on three core pieces:





# Growth Criteria

**Strenuous Internal Process for Capital Deployment** 

- Any growth capital at AltaGas, organic or inorganic, faces the same framework and criteria for deployment.
- It also needs to be focused on ensuring safe and reliable operations and connecting customers and markets to affordable sources of energy.



## **Improve Financial Strength and Flexibility**

Large Balance Sheet Repair has Unfolded without any Equity Issuances, Focused on Completing the Journey

- We continue to focus on further reducing our leverage ratios and increasing the margins of safety within the platform.
- Medium-term goal of achieving a net debt/EBITDA <5x remains top priority.
- Focused on **decreasing leverage ratios** towards ~4.5x over the long-term.
- We will balance this objective with the need to fund strategic growth and strengthen the business. Incremental non-core asset sales will be considered to accelerate deleveraging with MVP being the most meaningful.



#### Net Debt<sup>1</sup>/normalized EBITDA<sup>1</sup>

#### AltaGas

1. Non-GAAP financial measure; see discussion in the advisories. 2. 2020 Run-rate as at December 31, 2020. 3. Normalized. See "Forward-looking Information"

# **Dividend Philosophy and Expected Growth Trajectory**



AltaGas

1. Based on the Mid-point of Guidance See "Forward-looking Information"

# Hedging Philosophy and Update



# **Treasury Update**

#### A Strong Focus on Liquidity, Flexibility and a Proper Tenured Maturity Profile

- Continuous focus on ensuring that AltaGas operates with a high degree of flexibility, including >\$3 billion of liquidity.
- Strong emphasis on having a properly tenured maturity ladder with no outsized bullet payments.



S&P	Fitch	Moodys
BBB- (stable)	BBB (stable)	
BBB (stable)		A3 (stable)
BBB- (stable)	BBB (stable)	
A- (stable)	A- (stable)	
	BBB- (stable) BBB (stable) BBB- (stable)	BBB- (stable)BBB (stable)BBB (stable)BBB- (stable)BBB- (stable)BBB (stable)





### 2021 Review and 2022 Outlook

# 2021 Key Accomplishments

Strong Execution and Focus Positions AltaGas for Durable Long-term Value Creation

#### **Operational Priorities**

#### 🔀 Utilities



Continued to make progress closing the ROE gap at WGL through judicious capital, cost and regulatory discipline. Targeting a ~9.1% 2021E exit run-rate ROE.

Successfully completed D.C. and Maryland rate cases, while current CINGSA rate case is ongoing.



Progressing initiatives around climate business plan through ongoing execution on ARP programs and AltaGas participating in its first RNG project in partnership with WSSC Water.

Filed Virginia SAVE ARP rate case requesting approximately \$900 Million in funding between 2023-2027. The largest ARP case in Virginia's history.

#### Midstream



Continued to advance the global export strategy. This includes integrating Petrogas, filling new 25-year butane export license, acquisition of land adjacent to Ferndale and securing of two new time-chartered dual-fuel VLGCs.

- Significantly increased Global Export volumes across the two export facilities.
- Delivering of operational synergies of the combined AltaGas and Petrogas businesses, expecting to exceed the \$30 million run-rate target identified.





Improved OPEX governance and stewardship model; OPEX and CAPEX below plan in all facilities

#### **Enterprise and Financial Priorities**



On Track to meet the increased guidance ranges that were laid out in April for EBITDA (\$1.475 - \$1.525 billion) and Normalized EPS guidance range (\$1.65 - \$1.80); industry leading EPS growth.

Increased 2021 dividend by 4%; with a 6% increase announced for 2022.

Monetized U.S. Transport & Storage business for \$344 million (US\$275 million), reducing leverage by ~\$485 million or ~0.5x debt/EBTIDA and advancing AltaGas' de-risking strategy.



Refinanced 2021 debt maturities at lower interest rates while staggering and extending AltaGas' maturity profile.

On-going balance sheet de-leveraging and improved financial flexibility; raised no equity, protected shareholder upside

#### **Improved 2021 financial indicators**



## 2022 Financial Guidance Highlights (\$CAD unless otherwise noted)

Our corporate priorities are on delivering, de-levering, de-risking, investing and executing across all business segments.



**Annual Dividend Increase** 

### \$1.80-1.95

Anticipated Normalized EPS<sup>1</sup>

### **\$1.50 -1.55**B

Anticipated Normalized EBITDA<sup>1</sup>

### ~\$995м

**Planned Capital Program** 

We're focused on building a diversified, lower-risk, high-growth Utilities and Midstream business that is focused on delivering resilient and durable value for our stakeholders that compounds over time.

## 2022 Guidance – Management Assumptions







- Full year contribution of DC and MD rate cases that came into effect in early 2021
- Assumes new DC rates in November 2022; ENSTAR will file in 2022 and new CINGSA rates will be effective in September 2022
- ~1% organic new meter growth
- COVID-19 moratoriums lifted, and late fee collections resumed

## Strong Growth in Base Business Underpins 2022 Outlook

Anticipating normalized EBITDA<sup>1</sup> and EPS will grow 2% and 9% Y/Y, respectively using the mid-points as growth in core operations offsets the ~\$115MM 2021 contribution from abnormal weather in Q1 and the divested U.S. Transportation and Storage business.



### **Growth Continues in Core Business**

Utilities and Midstream Platforms Continue to be Positioned for Strong Growth in 2022



## **2022 Disciplined Capital Allocation**

Strong Organic Growth Drives Robust Risk-adjusted Returns

#### ~\$995 million in high-quality projects anticipated to drive earnings growth



#### **Capital Allocation Criteria:**

- Risk-adjusted returns exceed hurdle rates, which includes base hurdle rates, a value creation hurdle and required margin of safety to match risk parameters
- Strategic fit that has the prospect of continued **organic growth**
- Provides long-term earnings and cash flow durability
- Strong commercial underpinning and continue to leave AltaGas positioned for where the market is heading
- Reasonable cash-on-cash payback periods that does not leave the risk of stranded or long-term nonproductive capital

## **Illustrative EBITDA Seasonality**

Utilities seasonality driving quarterly EBITDA profile



# **Appendix: Non-GAAP Reconciliations**

#### **Normalized EBITDA<sup>1</sup>**

AltaGas

	Year Ended December 31, 2020
Net income after taxes (GAAP financial measure)	\$572
Add:	
Depreciation and amortization	414
Interest expense	274
Income tax expense	127
EBITDA	\$1,387
Add (deduct):	
Transaction costs related to acquisitions and dispositions	22
Unrealized gains on risk management contracts	(21)
Gains on sale of assets	(223)
Gain on re-measurement of previously held equity investment in AltaGas Idemitsu Joint Venture LP (AIJVLP)	(22)
Dilution loss and other adjustments to equity investments	42
Restructuring costs	6
COVID-19 related costs	2
Provisions on assets	109
Provisions on investments accounted for by the equity method	7
Accretion expenses	5
Foreign exchange gains	(4)
Normalized EBITDA	\$1,310

#### Normalized Net Income<sup>1</sup>

	Year Ended December 31, 2020
Net income applicable to common shares (GAAP financial measure)	\$486
Add (deduct) after-tax:	
Transaction costs related to acquisitions and dispositions	18
Unrealized gains on risk management contracts	(18)
Gains on sale of assets	(204)
Gain on re-measurement of previously held equity investment in AltaGas Idemitsu Joint Venture LP (AIJVLP)	(22)
Dilution loss and other adjustments to equity investments	42
Restructuring costs	5
COVID-19 related costs	2
Provisions on assets	81
Provisions on investments accounted for by the equity method	6
Normalized net income	\$396

 For reference, above and to the left are reconciliations of normalized EBITDA and normalized net income for AltaGas' most recently completed fiscal year (2020). These reconciliations have been provided to provide additional context as to the nature of reconciling items in calculating these non-GAAP measures compared to the comparable GAAP measures. For more information, please refer to AltaGas' 2020 Management Discussion and Analysis.

## **Appendix: Non-GAAP Reconciliations**

#### Normalized Funds From Operations<sup>1</sup>

	Year Ended December 31, 2020
Cash from operations (GAAP financial measure)	\$773
Add:	
Net change in operating assets and liabilities	203
Asset retirement obligations settled	4
Funds from operations	\$980
Add (deduct):	
Transaction costs related to acquisitions and dispositions	17
Current tax recovery on asset sales	(2)
Restructuring costs	6
COVID-19 related costs	2
Normalized funds from operations	\$1,003

• For reference, below is a reconciliation of normalized FFO for AltaGas' most recently completed fiscal year (2020). This reconciliation has been provided to provide additional context as to the nature of reconciling items in calculating this non-GAAP measure compared to the comparable GAAP measure. For more information, please refer to AltaGas' 2020 Management Discussion and Analysis.



### Fundamentally Focused, Geared for Growth 2021 Investor Day

