



Investor Presentation

Scotiabank CAPP Energy Symposium  
April 10 – 11, 2018

# Forward-looking Information

This presentation contains forward-looking statements. When used in this presentation, the words "will", "intend", "plan", "potential", "generate", "grow", "deliver", "can", "continue", "drive", "anticipate", "target", "come", "create", "position", "achieve", "seek", "propose", "forecast", "estimate", "expect", "solution", "outlook", "assumes" and similar expressions, as they relate to AltaGas or any affiliate of AltaGas (including AltaGas or an affiliate of AltaGas following completion of the WGL Transaction), are intended to identify forward-looking statements. In particular, this presentation contains forward-looking statements with respect to, among other things, business objectives; strategies; expected returns; expected growth (including growth in normalized EBITDA, normalized funds from operations, dividends, payout ratios, customers, rate base and the components thereof) and sources of growth; capital spending; cash flow and sources of funds; results of operations; performance; expectations regarding growth and development projects and other opportunities (including expected EBITDA contributions, capital expenditures, facility design specifications, cost, location and location benefits, ownership, operatorship, ability to expand, retrofit, double capacity, contracting capability, construction expertise, progress of construction; development timelines; capacity; connection capability to infrastructure; transmission options; options for producers; access to markets; potential end markets; sale and purchase of LPG; export capability; sources of supply; tolling arrangements; shipping costs; and timeline and targets and expected dates of construction completion; final investment decision; in-service and on-stream), expectations of Ridley Island Propane Export Terminal being Canada's first west coast propane terminal and potential for first mover competitive advantages; expectations regarding Astomos' propane shipments; ability to capture market share and propane processing capacity; expectations on future market prices; access to capital markets; liquidity; target ratios (including normalized FFO to debt and net debt to EBITDA), increase in gas production and demand for infrastructure in the Montney region; expectations regarding supply and demand for propane; sources of supply and WCSB exports and surpluses; expectations for the longevity and reliability of infrastructure assets; expectations of third party volumes at Gordondale; expectations with respect to optimizing capacity at Gordondale; expectations regarding future expansion; the quantity and competitiveness of pricing; barriers of entry for new gas generation and value of existing infrastructure; increasing optionality at Blythe, development of solar and battery projects and other renewable projects; potential energy storage opportunities; expected system betterment-related capital expenditures; the timing, scale, and importance of medium-term midstream projects and the RIPET; the commitment to maintaining a balanced long term mix across three business lines; natural gas pipeline replacement and refurbishment programs; cost, scale, and timing of the Marquette Connector Pipeline and WGL's Marcellus pipelines; the stability and predictability of dividends and the sources of funds therefor; expectations regarding volumes and throughput; competitiveness of WCSB gas; AltaGas' view with respect to the California power market; sources of future supply and opportunities that may become available for existing AltaGas facilities; commodity exposure; frac spread exposure; hedging exposure; foreign exchange; demand for propane; expectations regarding operating facilities; expected dates of regulatory approvals, licenses and permits; expected impacts of the US tax reform; and other expected financial results. In particular this presentation also contains forward looking statements with respect to the combination of AltaGas and WGL and related performance, including, without limitation: the transformative nature of the WGL Transaction; the portfolio of assets of the combined entity; total enterprise value; nature, number, value and timing of growth and investment opportunities available to AltaGas; the quality and growth potential of the assets; the strategic focus of the business; the combined customers, rate base and customer and rate base growth; growth on an absolute dollar and per share basis; strength of earnings including, without limitation, EPS, EBITDA, EBIT and contributors and components thereof; annual dividend growth rate, payout ratios, and dividend yield; the ability of the combined entity to target higher growth markets, high growth franchise areas, and other growth markets; the liquidity of the combined entity and its ability to maintain an investment grade credit rating; balance sheet strength; improved credit metrics and target credit metrics (including in respect of FFO/debt and net debt/EBITDA); the leveraging of respective core competencies and strategies; the ability to deliver high quality service at reasonable rates; the fact that closing of the WGL transaction is conditioned on certain events occurring; the acceptability of conditions from the Maryland PSC decision, the geographical and industry diversification of the business; the stability of cash flows and of AltaGas' business; the growth potential available to AltaGas in clean energy, natural gas generation and retail energy services; the significance and growth potential and expectations for growth in the Montney and Marcellus/Utica; export opportunities; expectations regarding WGL's midstream investments; intentions for further investment; expectations for normalized EBITDA allocation geographically, by business segments and the other components thereof; expected timing and capex for certain AltaGas and WGL projects and expected capital investment by business segment; future growth financing strategies; sources of financing and cash flow; long-term target business mix; access to capital; anticipated completion of the WGL Transaction, including certain terms and conditions thereof and the anticipated completion and timing thereof; execution of permanent financing plans, including the consideration and value of potential asset sales and future offerings; and the timing and receipt of all necessary regulatory approvals. Information and statements contained in this presentation that are not historical facts may be forward-looking statements.

These statements involve known and unknown risks, uncertainties and other factors that may cause actual results or events to differ materially from those anticipated in such forward-looking statements. Such statements reflect AltaGas' current views with respect to future events based on certain material factors and assumptions and are subject to certain risks and uncertainties, including, without limitation, changes in market competition, governmental or regulatory developments, changes in political environment, changes in tax legislation, general economic conditions, capital resources and liquidity risk, market risk, commodity price, foreign exchange and interest rate risk, operational risk, volume declines, weather, construction, counterparty risk, environmental risk, regulatory risk, labour relations, any event, change or other circumstance that could give rise to termination of the merger agreement in respect of the WGL Transaction, the inability to complete the WGL Transaction due to the failure to satisfy conditions to completion, including that a governmental entity may prohibit, delay or refuse to grant approval for the consummation of the WGL Transaction, uncertainty regarding the length of time required to complete the WGL Transaction, the anticipated benefits of the WGL Transaction may not materialize or may not occur within the time periods anticipated by AltaGas, impact of significant demands placed on AltaGas and WGL as a result of the WGL Transaction, failure by AltaGas to repay the bridge financing facility, potential unavailability of the bridge financing facility and/or alternate sources of funding that would be used to replace the bridge financing facility, including asset sales on desirable terms, lack of control by AltaGas of WGL and its subsidiaries prior to the closing of the WGL Transaction, impact of acquisition-related expenses, accuracy and completeness of WGL's publicly disclosed information, increased indebtedness of AltaGas after the closing of the WGL Transaction, including the possibility of downgrade of AltaGas' credit ratings, historical and pro forma combined financial information may not be representative of future performance, potential undisclosed liabilities of WGL, ability to retain key personnel of WGL following the WGL Transaction, risks associated with the loss of key personnel, risks relating to unanticipated costs of integration in connection with the WGL Transaction, including operating costs, customer loss or business disruption, changes in customer energy usage, and other factors set out in AltaGas' continuous disclosure documents. Many factors could cause AltaGas' or any of its business segments' actual results, performance or achievements to vary from those described in this presentation including, without limitation, those listed above as well as the assumptions upon which they are based proving incorrect. These factors should not be construed as exhaustive. Should one or more of these risks or uncertainties materialize, or should assumptions underlying forward-looking statements prove incorrect, actual results may vary materially from those described in this presentation as intended, planned, anticipated, believed, sought, proposed, forecasted, estimated or expected, and such forward-looking statements included in this presentation herein should not be unduly relied upon. These statements speak only as of the date of this presentation. AltaGas does not intend, and does not assume any obligation, to update these forward-looking statements except as required by law. The forward-looking statements contained in this presentation are expressly qualified by this cautionary statement.

Financial outlook information contained in this presentation about prospective financial performance, financial position or cash flows is based on assumptions about future events, including, without limitation, economic conditions and proposed courses of action, based on management's assessment of the relevant information currently available. Readers are advised to refer to AltaGas' news release regarding the acquisition of WGL for a further description of the assumptions underpinning the financial outlook information contained in this presentation relating to the combination of AltaGas and WGL. Readers are cautioned that such financial outlook information contained in this presentation should not be used for purposes other than for which it is disclosed herein.

In this presentation we use certain supplementary measures, including Normalized EBITDA, Normalized Funds from Operations ("FFO"), AFFO and net debt that do not have any standardized meaning as prescribed under U.S. generally accepted accounting principles ("GAAP") and, therefore, are considered non-GAAP measures. AltaGas' method of calculating these non-GAAP measures may differ from the methods used by other issuers. Readers are advised to refer to AltaGas' Management's Discussion and Analysis ("MD&A") as at and for the nine months ended September 30, 2017 for a description of the manner in which AltaGas calculates such non-GAAP measures and for a reconciliation to the nearest GAAP financial measure. In this presentation we also use the Non-GAAP measure "Earnings Before Interest and Taxes (EBIT)", which is disclosed in respect of WGL's business segments only. As described in WGL's annual report on Form 10-K filed with the SEC, WGL considers EBIT to be a performance measure that includes operating income, other income (expense), earnings from unconsolidated affiliates and is reduced by amounts attributable to non-controlling interests. EBIT is used in assessing the results of each segment's operations.

Readers are also cautioned that these non-GAAP measures should not be considered as alternatives to other measures of financial performance calculated in accordance with GAAP. Additional information relating to AltaGas can be found on its website at [www.altagas.ca](http://www.altagas.ca). The continuous disclosure materials of AltaGas, including its annual and interim MD&A and Consolidated Financial Statements, Annual Information Form, Information Circular, material change reports and press releases, are also available through AltaGas' website or directly through the SEDAR system at [www.sedar.com](http://www.sedar.com) and provide more information on risks and uncertainties associated with forward-looking statements.

Unless otherwise stated, dollar amounts in this presentation are in Canadian dollars.

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# AltaGas & WGL Strategic Combination

## Acquisition supports AltaGas' long-term vision and strategy



**~\$18  
Billion**

Total Enterprise Value<sup>1</sup>

**Strong  
Accretion**

to both EPS and  
FFO/share<sup>2</sup> metrics

**8-10%**

dividend growth  
(2019 – 2021)

**\$6  
Billion**

\$4.5 Secured growth  
\$1.5 Advanced growth  
opportunities

**Diversification**

(3 segments, 8 utility  
jurisdictions, in over 30  
states and provinces)

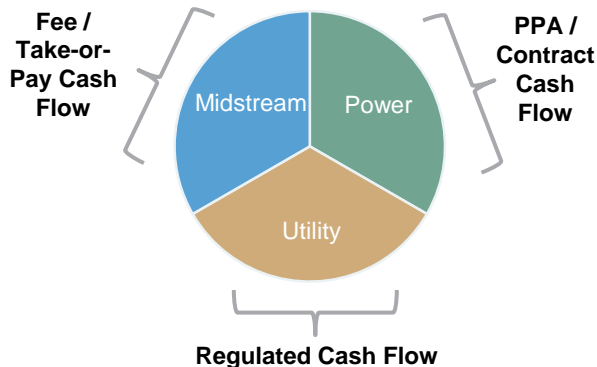
Strong  
**investment  
grade** balance  
sheet

**Stable high  
quality  
assets**

# Leading North American Diversified Energy Company

Premier footprint in Canada and the U.S.

## Balanced Long-Term Target Business Mix



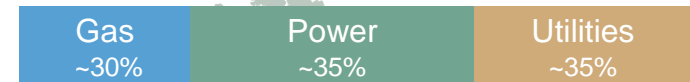
### AltaGas

- Gas Processing
- Regional LNG Facility
- LPG Export Terminal
- LPG Export Terminal Under Construction
- Storage Facility
- Storage Facility Under Construction
- Wind Power Generation
- Hydro Power Generation
- Biomass Power Generation
- Gas-Fired Power Generation
- Energy Storage
- Utilities

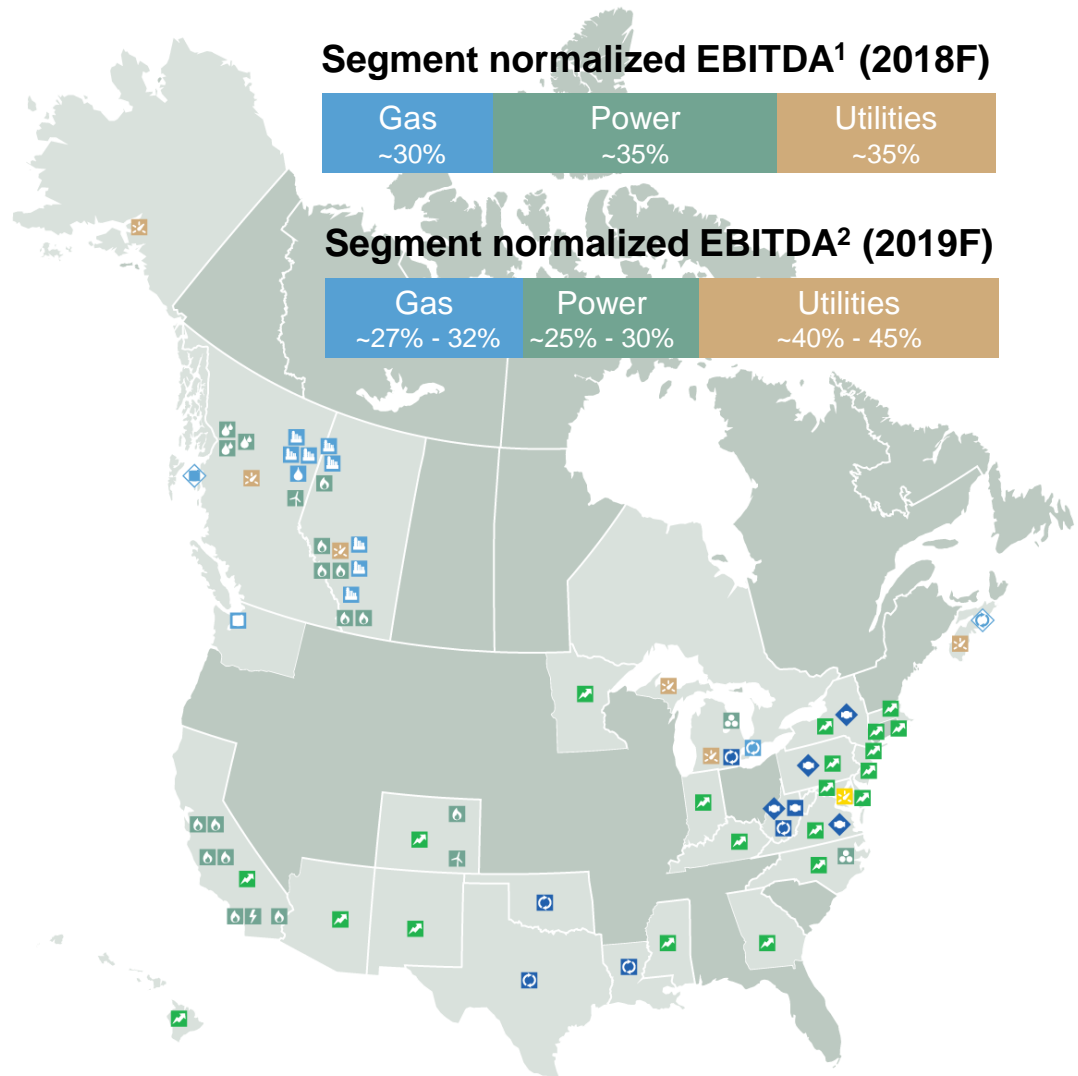
### WGL

- Distribution Generation
- Midstream Pipelines
- Midstream Pipelines Under Development
- Storage Facility
- Utilities

## Segment normalized EBITDA<sup>1</sup> (2018F)



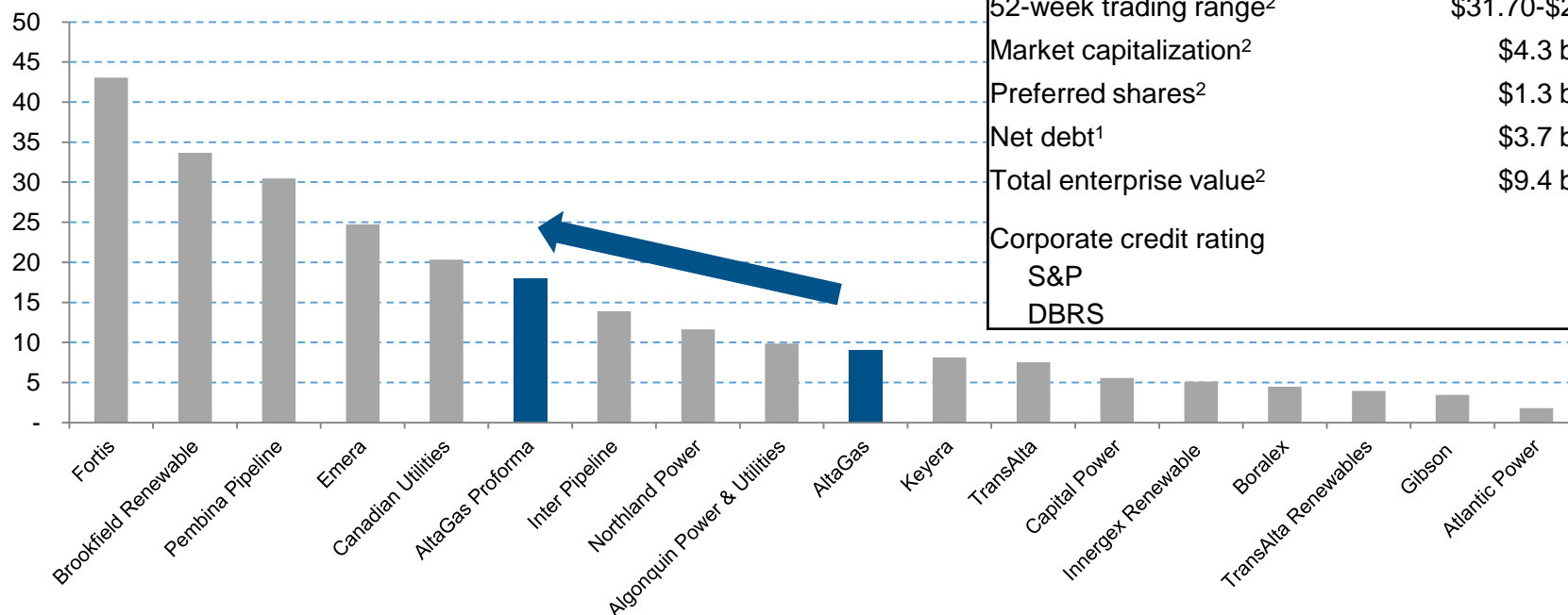
## Segment normalized EBITDA<sup>2</sup> (2019F)



# Larger Scale Enhances AltaGas' Competitive Position

## Peer Group

Enterprise Value (\$ billions)



## TSX: ALA Today \$CAD

Common shares outstanding <sup>1</sup>	177 million
Common share trading price <sup>2</sup>	\$24.51
52-week trading range <sup>2</sup>	\$31.70-\$22.82
Market capitalization <sup>2</sup>	\$4.3 billion
Preferred shares <sup>2</sup>	\$1.3 billion
Net debt <sup>1</sup>	\$3.7 billion
Total enterprise value <sup>2</sup>	\$9.4 billion
Corporate credit rating	
S&P	BBB
DBRS	BBB

~\$18 billion<sup>3</sup> energy  
infrastructure company post-close

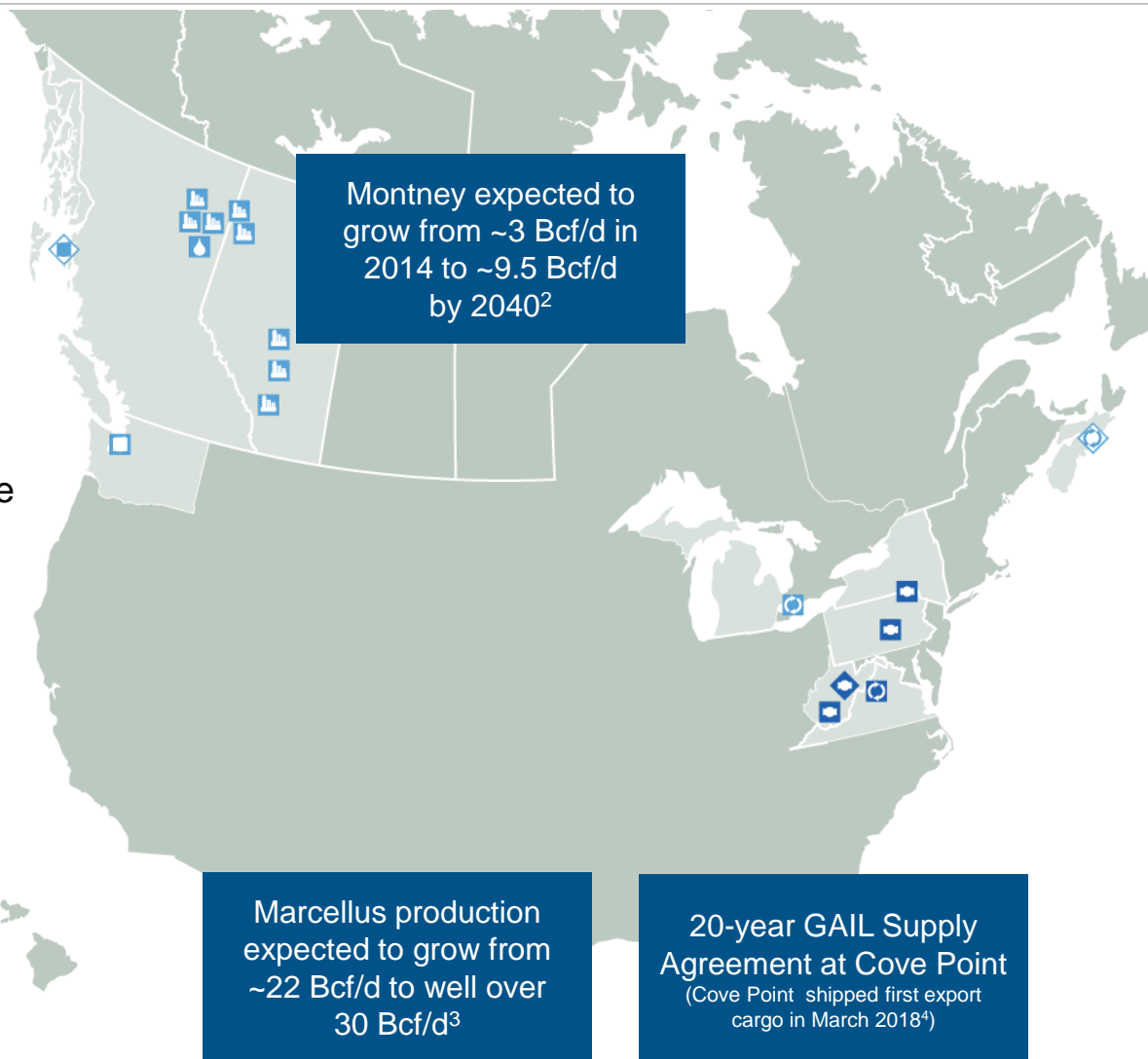
Increased diversification

Expanded access to  
capital and greater  
financial flexibility

# Combined Midstream in North America's Most Prolific Gas Plays

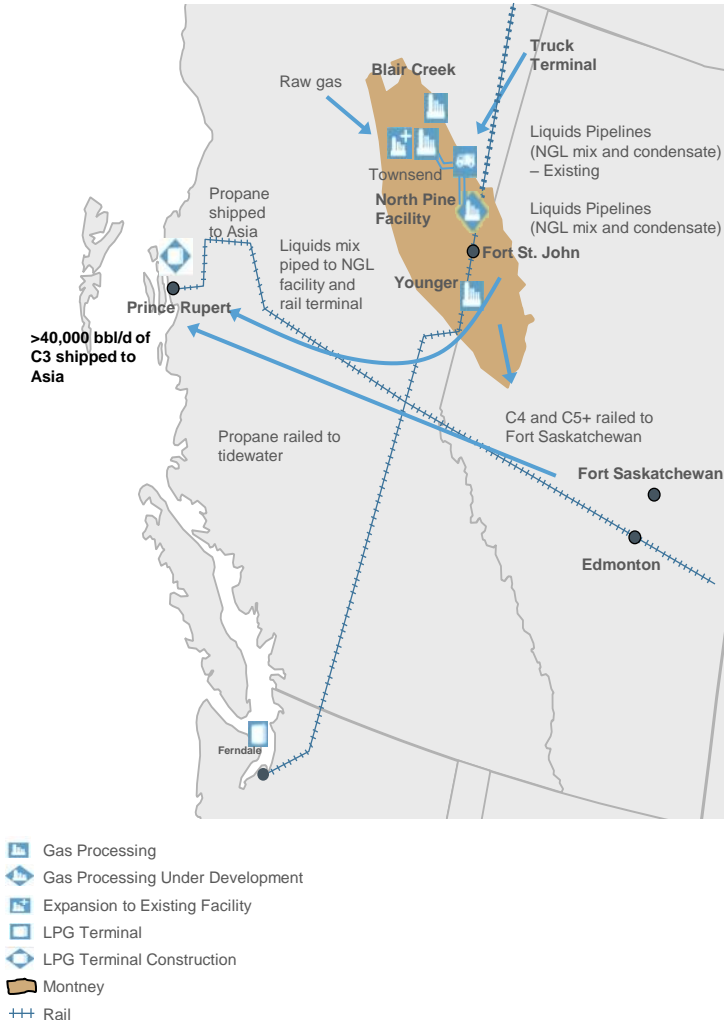
## Strategic infrastructure provides producers with global market access

- Unique opportunity providing critical infrastructure for energy exports at three sites on both the Pacific and Atlantic
- Only significant existing West Coast energy export terminal (Ferndale)<sup>1</sup> with a second (RIPET) under construction, moving natural gas liquids to key markets including Asia
- High grade asset base in sustainable plays drive growth
- Strategic footprint in vertically integrated Montney & Marcellus / Utica plays



# AltaGas' Northeast B.C. Strategy

Provides new market access for Western Canadian propane producers to Asia



**Ridley Island Propane Export Terminal (RIPET)**  
\$450 - \$500 Million<sup>1</sup>  
In service: Q1 2019

- Expected to be Canada's first propane export terminal, located on B.C.'s west coast
- Will provide producers with access to key markets to the west, including Asia, with significant shipping cost advantages vs. the Gulf coast
- 40,000 Bbls/d of export capacity

**North Pine NGL Facility**  
In service: Dec. 1, 2017

- NGL facility serving Montney producers in NE B.C.
- First train consists of 10,000 Bbls/d of C3+ processing capacity, with capacity of 6,000 Bbls/d of C5+
- Connected by rail to Canada's west coast, including to RIPET

**Townsend Phase 2A Gas Processing Facility**  
In service: Oct. 1, 2017

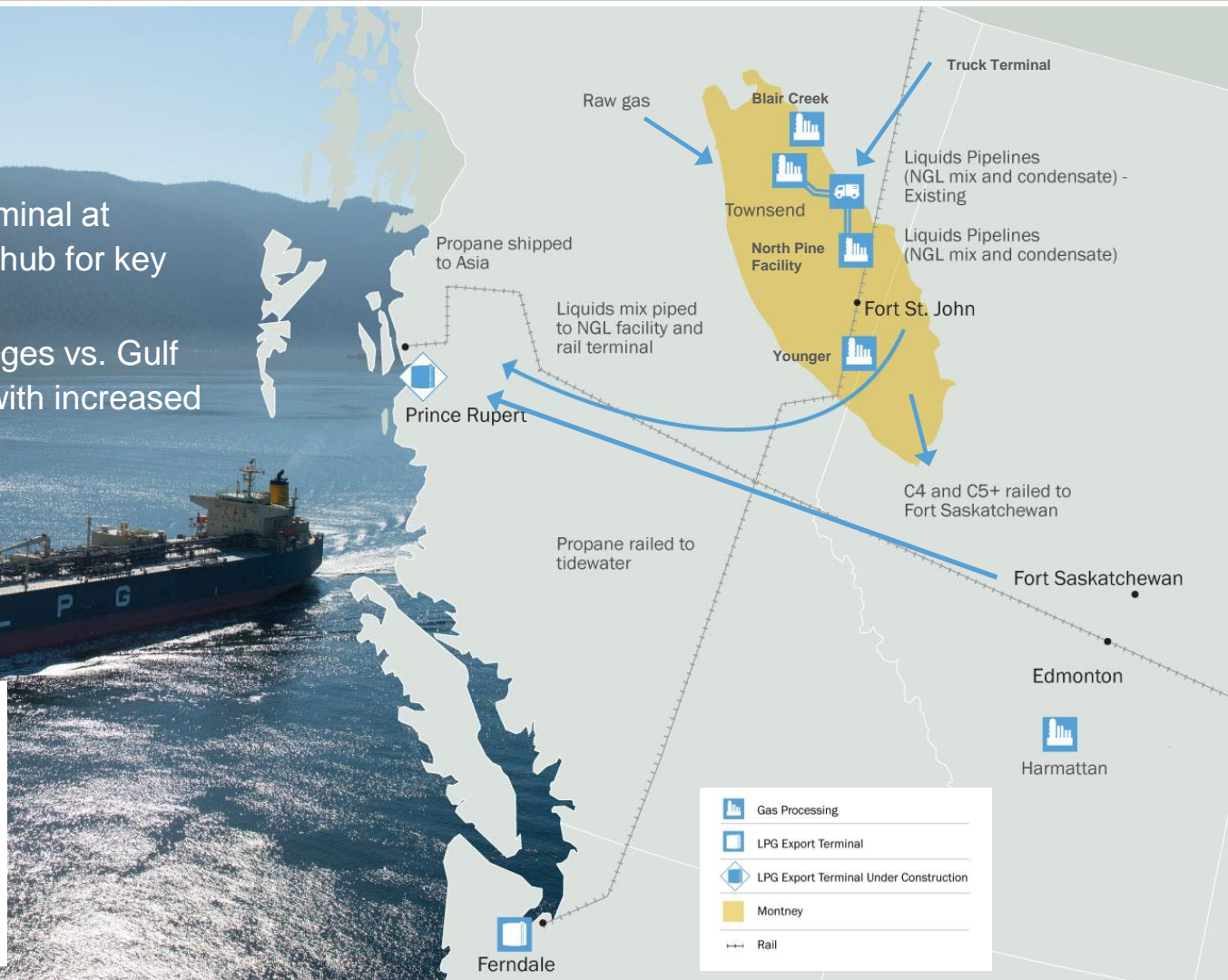
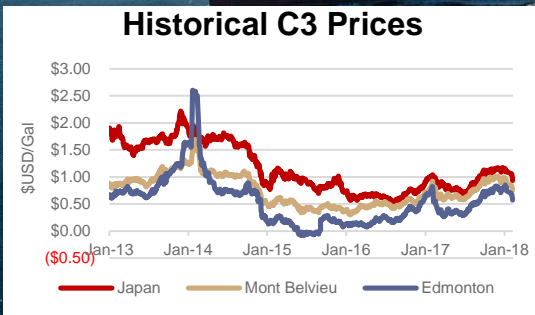
- Doubling the Townsend gas processing complex, phase two will consist of two separate gas processing trains
- First train (2A) is a 99 MMcf/d shallow-cut natural gas processing facility



# AltaGas' Northeast B.C. and Energy Export Strategy

Provides new market access for Western Canadian propane producers to Asia

- AltaGas' propane export terminal at RIPET is poised to create a hub for key global markets to the west
- Significant shipping advantages vs. Gulf coast, providing producers with increased netbacks





# Gordondale: New Long-Term Processing Arrangement

## Maximizing the long-term value and returns of deep cut facility

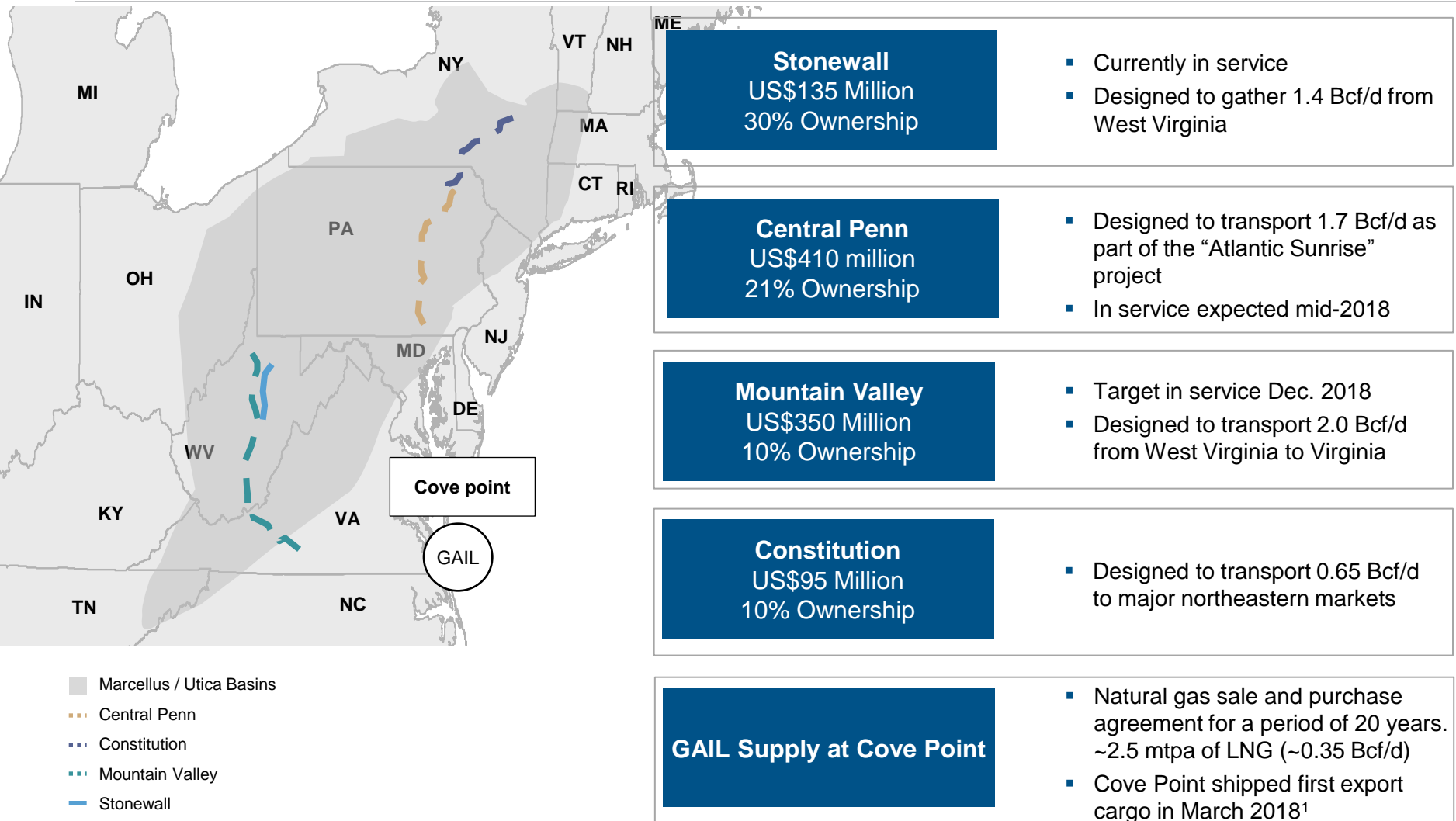
### New long-term take-or-pay agreement for at least 15 years

- Agreement provides stable long-term cash flow by filling the existing operational capacity of 120 Mmcf/d
- Enables AltaGas to source third party gas for the first time, in addition to Birchcliff
  - Active discussions with third party producers to tie in additional gas from the Gordondale/Pouce Coupe area within the liquids rich Alberta Montney
  - Incremental volumes will maximize existing licensed capacity of 150 Mmcd/d (2017 volumes were ~99 Mmcf/d)<sup>1</sup>, and lay the ground work for future plant expansion
- Growing propane volumes to be dedicated to AltaGas' Ridley Island Propane Export Terminal



# Marcellus Pipelines

Connecting low cost producers with U.S. consumption markets and exports



# Attractive Platform for Growth Through 2021

~C\$6 billion of identified capital investment opportunities

Energy  
Storage

Canadian  
Midstream  
Montney

Large Scale  
Power  
Development

Distributed  
Generation



U.S. Midstream  
Marcellus /  
Utica Footprint

Canadian  
Utilities  
System  
Betterment and  
Customer  
Growth

U.S. Utilities  
System  
Betterment and  
Customer  
Growth

**\$4.5 billion**

Secured growth



**\$1.5 billion**

Advanced growth  
opportunities

# Transaction Timeline Update

Close of WGL Acquisition continues to track to mid-2018

	Q1-17	Q2-17	Q3-17	Q4-17	Mid-18	Remainder of 2018
Transaction	■ Announcement				■ Expected close	
WGL Shareholder Vote		■ Approval received May 10, 2017				
Regulatory			<ul style="list-style-type: none"> <li>■ FERC approval received July 6, 2017</li> <li>■ Waiting period for HSR Act expired July 17, 2017</li> <li>■ CFIUS approval received July 28, 2017</li> </ul>	<ul style="list-style-type: none"> <li>■ Virginia regulatory approval received on October 20, 2017</li> <li>■ Announced settlement agreement with key stakeholders<sup>1</sup> in Maryland on December 4, 2017</li> </ul>	<ul style="list-style-type: none"> <li>■ Maryland regulatory approval received on April 4, 2018<sup>2</sup></li> <li>■ DC regulatory outcome expected mid-2018</li> </ul>	
Asset Sales					■ Asset monetizations	

# Financing Strategy

Prudent plan achieves acquisition accretion metrics and maximizes shareholder value

## Acquisition financing - Completed

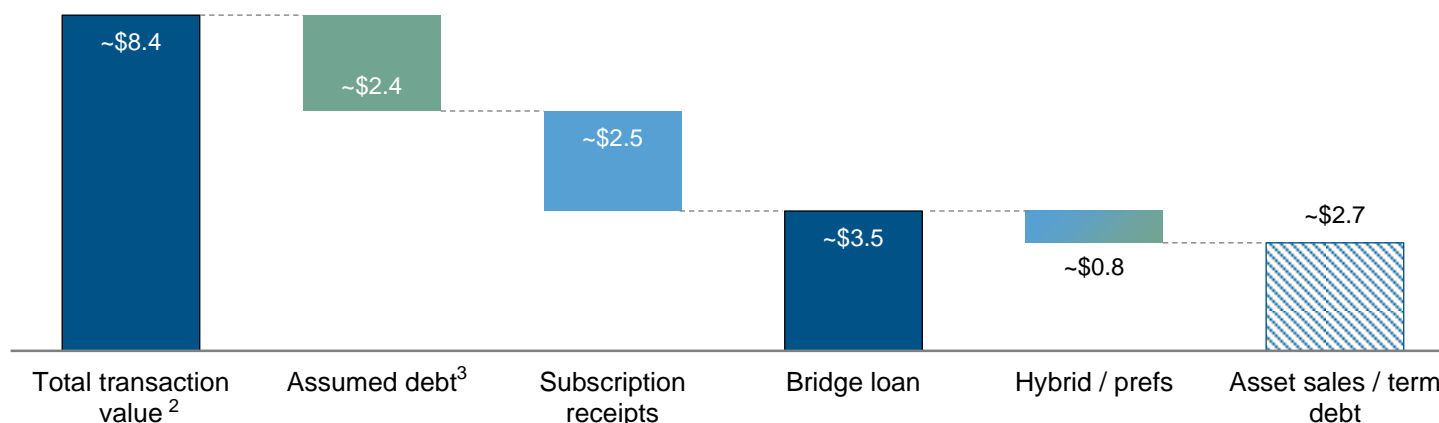
- Long-term financing plan structured to maintain strong investment grade credit profile
- C\$2.1bn bought deal and C\$400mm private placement of subscription receipts
- Committed C\$3.8bn acquisition bridge facility, 12 - 18 month asset sale bridge<sup>1</sup>
  - Original bridge facility of C\$6.3bn offset by issuance of \$2.5bn in subscription receipts

## Acquisition financing - Outstanding

- Monetization of assets of over C\$2bn
  - Consideration being given to potential sale of appropriate interest(s) in Northwest B.C. Hydro Facilities
  - Consideration also being given for potential of minority or majority interest, as well as outright sales of other assets
- Hybrids, preferred shares, and incremental debt provide funding flexibility for remaining portion

Asset sales aligned with long-term business mix and are expected to close over the course of 2018

## Acquisition funding sources (C\$bn)



# Governing Financial Principles

Delivering growth and security

## Principles

1

Dividend Sustainability

2

Target Expected Returns

3

Strong Stable Investment Grade  
Balance Sheet

4

Manageable Targeted  
Financing Requirements

5

Managed Commodity Exposure

6

Strong Counterparty  
Creditworthiness Overall

## Targets

- ✓ 50 - 60% FFO<sup>1</sup> payout ratio
- ✓ Expect ~85% of 2019 common dividends to be underpinned by Regulated Utilities

- ✓ Enhancing returns on existing assets
- ✓ Specified targets for growth projects

- ✓ BBB credit rating

- ✓ Flexible financing plan to support growth using both growing internally generated cash flow and external financing (as required)

- ✓ ~85% or greater of contracted EBITDA

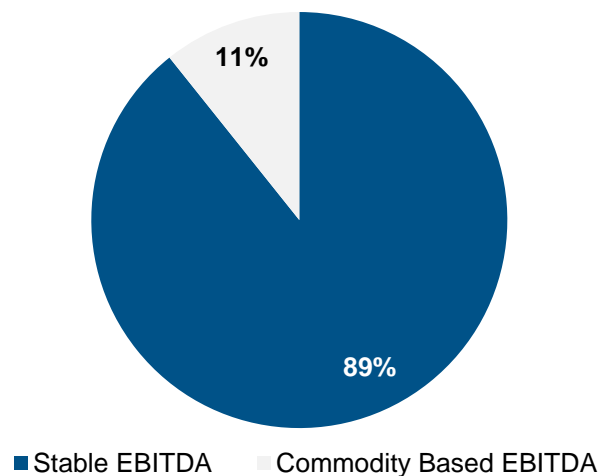
- ✓ > 85% of exposure with investment grade counterparties<sup>2</sup>



# Highly Contracted, Low-Risk Business Model

## Managed Commodity Exposure<sup>1</sup>

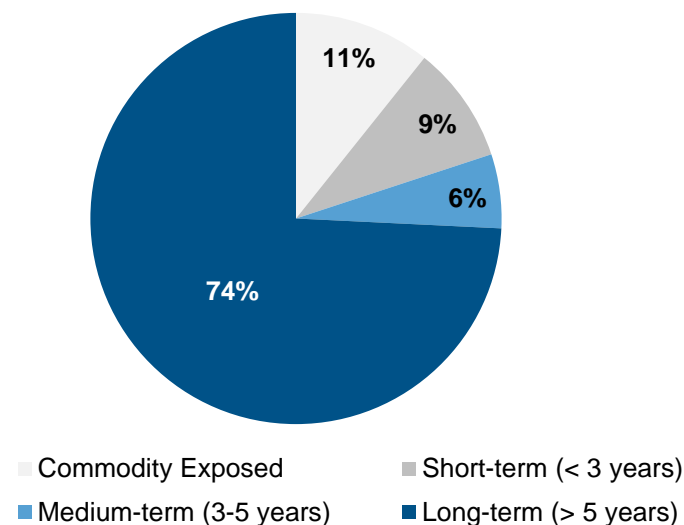
2019E (First full year including WGL)



**~11% of combined EBITDA  
exposed to commodity prices**

## Highly Contracted<sup>1,2</sup>

2019E (First full year including WGL)



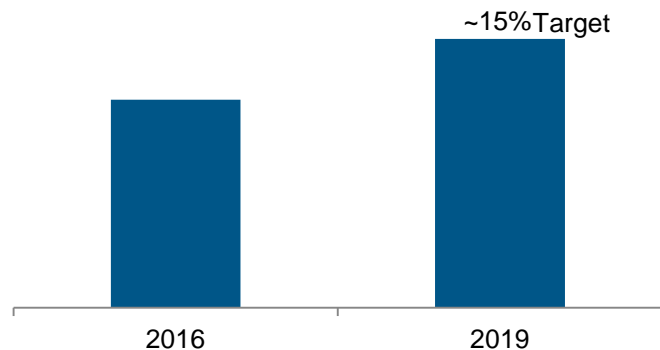
**~80% of normalized EBITDA  
underpinned by medium &  
long-term agreements**

**High-quality cash flows underpinned by long-term take-or-pay contracts  
and rate regulated franchises**

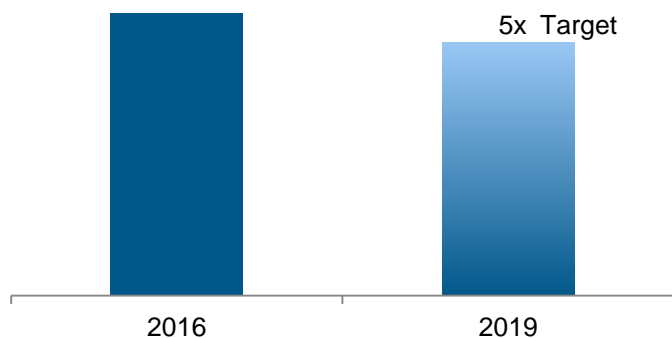
# Strong Investment Grade Credit Rating

Prudent deal financing enhances balance sheet strength over the long-term

FFO<sup>1</sup>/Debt



Net Debt/EBITDA



Combined larger platform and financing plan reinforce a **path to improved credit metrics** and a **strong investment grade balance sheet**

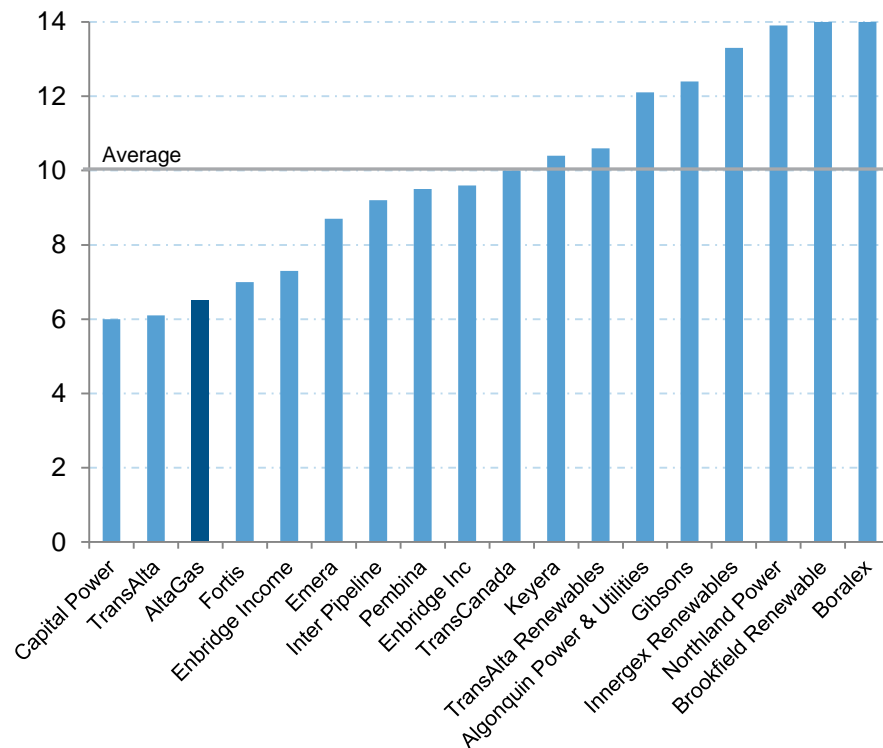
- Focus on stable cash flows

Credit Metric	Target
FFO / Debt	≥ 15%
Net Debt / EBITDA	~ 5.0x

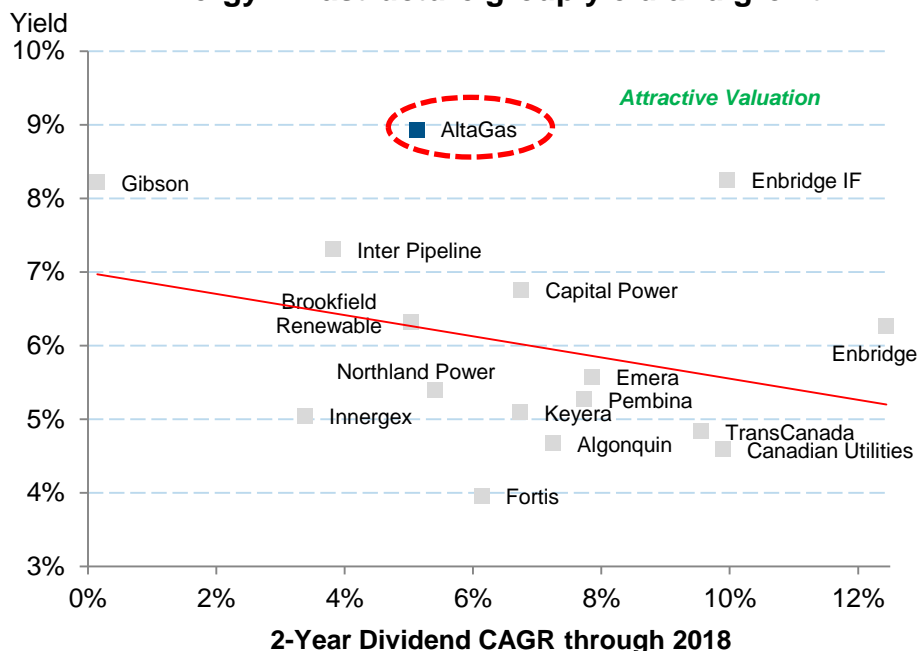
# Valuation Multiple

Attractive value for AltaGas, combined with sustainable dividend payment. AltaGas has one of the lowest multiples in the entire sector.

2019E P/AFFO<sup>1</sup>



Energy infrastructure group yield and growth<sup>2</sup>



# Key Takeaways

## Near-term catalysts

2018

- Maryland regulatory approval received on April 4, 2018<sup>1</sup>
- Regulatory outcome for DC expected mid-2018
- Debt/Hybrid Financing
- Various asset monetization initiatives for a total of over \$2B in proceeds, pending WGL regulatory approvals
- Potential new Gas and Power development initiatives

## Medium-term catalysts (12 – 24 Months)

2019 - 2020

- New battery storage and solar projects
- New Midstream projects including Townsend 2B, and North Pine (train 2)
- Completion of Ridley Island Propane Export Terminal (Q1 2019)
- Completion of Marquette Connector Pipeline in Michigan (Q4 2019)

**Commitment to maintaining balanced long-term mix across 3 business lines**