

ALTAGAS LTD.
Annual Information Form

For the year ended December 31, 2011

Dated: March 15, 2012

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All dollar amounts in this Annual Information Form are in Canadian dollars unless otherwise stated.

FORWARD-LOOKING INFORMATION

This Annual Information Form contains forward-looking statements. When used in this Annual Information Form the words "may", "would", "could", "will", "intend", "plan", "anticipate", "believe", "seek", "propose", "estimate", "expect", and similar expressions, as they relate to the Corporation, are intended to identify forward-looking statements. In particular, this Annual Information Form contains forward-looking statements with respect to, among other things, business objectives, expected growth, results of operations, performance, business projects and opportunities and financial results.

Specifically, such forward-looking statements are set forth in respect of AltaGas' overall strategy under the heading "AltaGas' Strategy", including with respect to the relative contribution of the gas, power and utilities businesses to revenue growth, statements as they relate to gas opportunities with respect to: expectations for the WCSB; growth opportunities from plant modifications, increasing interests, acquiring and constructing infrastructure and growing demand; the anticipated impact of the Harmattan Co-stream Project and Gordondale; the contribution of AltaGas' extraction infrastructure to throughput, utilization and profitability; the availability of opportunities to build or acquire gathering, processing, extraction or transmission infrastructure and generate operating synergies; and the impact of growing natural gas production in northeast British Columbia and northwest Alberta; statements as they relate to power opportunities with respect to: power demand growth and price recovery; the timing of new power generation and the impact of the planned decommissioning of thermal plants in Alberta, opportunities to develop new clean power generation capacity, the anticipated impact of the NW Projects; and statements as they relate to utility opportunities to build or expand natural gas distribution infrastructure in Alberta, British Columbia, Nova Scotia or the Northwest Territories and the anticipated acquisition of SEMCO. In addition, such forward-looking statements are set forth under:

- "General Development of AltaGas' Business – Historical Development – Development of the Gas Business", including in respect of the expected in service date of Gordondale, a natural gas processing facility and gathering system in the Gordondale area of the Montney reserve area and the expected full utilization of the Harmattan Complex upon completion of the Harmattan Co-stream Project;
- "General Development of AltaGas' Business – Historical Development – Development of the Power Business", including in respect of the expected in service date of the Forrest Kerr Project and the expected cash flows to be derived therefrom, the timing of construction of the McLymont Creek Project and Volcano Creek Project, the expected completion date of a waste heat recovery unit near Sparwood, British Columbia and the expected completion date of a second 15 MW cogeneration plant at the Harmattan facility;
- "General Development of AltaGas' Business – Historical Development – Development of the Utilities Business – Acquisition of SEMCO", including in respect of the expected acquisition date of SEMCO, the estimated total project costs to operational status of CINGSA and the expected timing of completion of CINGSA and availability of natural gas injections and withdrawals;
- "Gas Business – Extraction and Transmission", including in respect of potential changes in the convention for obtaining extraction rights in Alberta, the impact of commodity prices or operating costs on NGL extraction, the timing of start-up of the Harmattan Co-stream Project and the utilization of the Harmattan Complex resulting from the completion of the Harmattan Co-stream Project;
- "Gas Business – Field Gathering and Processing", including in respect of the timing of start-up of Gordondale, how AltaGas may underpin capital commitments, expectations regarding natural gas prices and demand for gathering and processing facilities in the WCSB associated with the drilling for liquids rich gas and the associated gas from oil-targeted drilling, estimates of the number of natural gas well completions in the WCSB in 2011 and total current gas production and AltaGas' competitiveness in the midstream marketplace;
- "Power Business", including in respect of expectations for growth through renewable energy projects and gas-fired generation opportunities, including cogeneration, the timing of commencement of operations at the Forrest Kerr Project, expectations regarding the sufficiency of coal reserves at the Highvale Mine for the Sundance B plant, the expected completion date of the second 15 MW cogeneration plant at the Harmattan Complex, expectations regarding the integration of power from the Glenridge wind development project in AltaGas' Alberta power portfolio, intentions with respect to the sale by BMWLP of RECs as an additional revenue stream, the timing of commencement of commercial operations at the Forrest Kerr Project, the cost, timing of development and construction of the McLymont Creek Project, the Volcano Creek Project and the Log Creek and Kookipi Creek run-of-river hydroelectric projects, expectations regarding the cost characteristics of the Sundance B plant, the ability to

generate further growth for the power infrastructure business with its renewable energy portfolio, the supply-demand balance for power in Alberta, the timing of development and intentions with respect to the development of AltaGas' hydroelectric and wind power development projects in Canada and the United States and the timing of development of LNG projects in western Canada, the demand for power from those LNG projects and the effect on AltaGas' power generation portfolio;

- "Utilities Business", including in respect of the potential for Heritage Gas to apply to the NSUARB for increases to the revenue deficiency account limit, AltaGas' belief in Heritage Gas' ability to continue to expand its customer base in Nova Scotia, expectations regarding increases in Heritage Gas' annual natural gas deliveries and its ability to access natural gas supplies sufficient to serve all its customers as it grows and expectations with respect to Heritage Gas' 2012 capital expenditures, expectations regarding the timing of a decision on AUI's General Rate Application for the period 2010-2012, expectations regarding the effect of AUI's 2013-2017 Incentive Rate Application and AUI's annual growth in service sites, expectations regarding PNG's 2012 capital expenditures and the timing of regulatory hearings for the 2012 revenue requirements applications and expectations regarding the remaining proven reserves of the Ikhil Joint Venture and the impact on those reserves of NWTPC ceasing to use such gas.

These statements involve known and unknown risks, uncertainties and other factors that may cause actual results or events to differ materially from those anticipated in such forward-looking statements. Such statements reflect AltaGas' current views with respect to future events based on certain material factors and assumptions and are subject to certain risks and uncertainties, including without limitation, changes in market, competition, governmental or regulatory developments, and general economic conditions and the other factors discussed under the heading "Risk Factors" in this Annual Information Form.

Many factors could cause AltaGas' or any particular segment's actual results, performance or achievements to vary from those described in this Annual Information Form, including without limitation those listed above and the assumptions upon which they are based proving incorrect. These factors should not be construed as exhaustive. Should one or more of these risks or uncertainties materialize, or should assumptions underlying forward-looking statements prove incorrect, actual results may vary materially from those described in this Annual Information Form as intended, planned, anticipated, believed, sought, proposed, estimated or expected, and such forward-looking statements included in this Annual Information Form, should not be unduly relied upon. Such statements speak only as of the date of this Annual Information Form. AltaGas does not intend, and does not assume any obligation, to update these forward-looking statements except as required by law. The forward-looking statements contained in this Annual Information Form are expressly qualified by this cautionary statement.

Financial outlook information contained in this Annual Information Form about prospective results of operations, financial position or cash flows is based on assumptions about future events, including economic conditions and proposed courses of action, based on management's assessment of the relevant information currently available. Readers are cautioned that such financial outlook information contained in this Annual Information Form should not be used for purposes other than for which it is disclosed herein.

GLOSSARY

In this Annual Information Form, unless the context otherwise requires, the following terms have the indicated meanings. A reference to an agreement means the agreement as amended, supplemented or restated from time to time.

"**AESO**" means Alberta Electric System Operator;

"**AltaGas**" or the "**Corporation**" means AltaGas Ltd., including, where the context requires, the operating affiliates of AltaGas;

"**AltaGas Services**" or "**ASI**" means AltaGas Services Inc., a predecessor by amalgamation to AltaGas Ltd.;

"**ASTC Partnership**" or "**ASTC**" means ASTC Power Partnership;

"**AUI**" means AltaGas Utilities Inc.;

"**AUC**" means the Alberta Utilities Commission;

"**AUH(US)**" means AltaGas Utility Holdings (U.S.) LLC, a limited liability corporation formed under the laws of Delaware and an indirect wholly-owned subsidiary of AltaGas;

"**Balancing Pool**" means the Alberta governmental agency established to manage unsold PPAs from the original PPA auction, and which serves as a liability backstop for all PPAs;

"**Bbls**" means stock tank barrels of ethane and NGLs, expressed in standard 42 U.S. gallon barrels or 34.972 imperial gallon barrels;

"**Bbls/d**" means Bbls per day;

"**Bcf**" means 1,000,000 Mcf of natural gas;

"**Bcf/d**" means Bcf per day;

"**BCUC**" means British Columbia Utilities Commission;

"**BMWLP**" means Bear Mountain Wind Limited Partnership;

"**Board of Directors**" means the board of directors of AltaGas, as from time to time constituted;

"**CBCA**" means the *Canada Business Corporations Act*, R.S.C. 1985, c. C 44, as amended from time to time, including the regulations from time to time promulgated thereunder;

"**CIAC**" means contributions in aid of construction;

"**CINGSA**" means Cook Inlet Natural Gas Storage Alaska, LLC;

"**CINGSA Storage Project**" means the in-field storage facility in the Cook Inlet area of Alaska that will be constructed, owned and operated by CINGSA;

"**Continental**" means Continental Energy Systems LLC;

"**Corporate Arrangement**" means the arrangement, under the provisions of section 192 of the CBCA, involving, among others, AltaGas, the Trust, AltaGas Holding Trust, the General Partner, AltaGas Holding Limited Partnership No. 1 and AltaGas Holding Limited Partnership No. 2, pursuant to which the business of the Trust was reorganized into a corporation effective July 1, 2010;

"**CPI**" means the Canadian Consumer Price Index;

"**DBRS**" means DBRS Limited;

"**Degree Day**" means the amount that the daily mean temperature deviates below 15 degrees Celsius at AUI and below 18 degrees Celsius at Heritage Gas, such that a one degree difference equates to one Degree Day;

"**DEI**" means Decker Energy International Inc.;

"EDS" means Ethylene Delivery System;

"EEEP" means the Edmonton ethane extraction plant and related facilities;

"ENSTAR" means the Alaska natural gas distribution business conducted by SEMCO Energy under the name ENSTAR Natural Gas Company;

"EPA" means electricity purchase agreement;

"ERCB" means the Alberta Energy Resources Conservation Board;

"eRPI" means the federal government of Canada's ecoEnergy renewable initiative;

"ERGSS" means Eaton Rapids Gas Storage System;

"Forrest Kerr Project" means the 195 MW run-of-river hydroelectric project, one of the three run-of-river hydroelectric projects in northwest B.C. that are the NW Projects and include the Forrest Kerr Project, the McLymont Creek Project and Volcano Creek Project;

"General Partner" means AltaGas General Partner Inc., a direct wholly-owned subsidiary of AltaGas and, prior to the Corporate Arrangement, the general partner of AltaGas Holding Limited Partnership No. 1 and AltaGas Holding Limited Partnership No. 2;

"GJ" means gigajoule or 1,000,000,000 joules;

"GJ/d" means GJ per day;

"Gordondale" means the Gordondale Gas Processing Facility being constructed in the Gordondale area of the Montney reserve area approximately 100 km northwest of Grande Prairie, Alberta;

"GreenWing" means GreenWing Energy Development Limited Partnership;

"GWh" means gigawatt-hour or 1,000,000,000 watt-hours; the watt-hour is equal to one watt of power flowing steadily for one hour;

"Harmattan Complex" means the Harmattan extraction plant and associated facilities;

"Harmattan Co-stream Project" means the project to connect the Harmattan Complex to the NGTL system to enable the processing of NGTL gas for the extraction of NGLs in the spare capacity at the Harmattan Complex;

"Heritage Gas" means Heritage Gas Limited;

"HSR Act" means the *Hart-Scott-Rodino Antitrust Improvements Act of 1976*, as amended;

"Ikhil Joint Venture" means the joint venture between AltaGas, Inuvialuit Petroleum Corporation and ATCO Midstream NTW Ltd., which owns and operates two gas wells, a processing facility and a pipeline that delivers natural gas to Inuvik Gas and NWTPC;

"Inuvik Gas" means Inuvik Gas Ltd.;

"JEEP" means the Joffre ethane extraction plant and related facilities;

"JFP" means Joffre Feedstock Pipeline;

"km" means kilometre;

"LNG" means liquefied natural gas;

"m³" means a cubic metre of natural gas at standard conditions of measurement;

"Mcf" means a thousand cubic feet of natural gas at standard imperial conditions of measurement;

"Mcf/d" means Mcf per day;

"**McLymont Creek Project**" means the 66 MW run-of-river hydroelectric project, one of the three run-of-river hydroelectric projects in northwest B.C. that are the NW Projects and include the Forrest Kerr Project, the McLymont Creek Project and Volcano Creek Project;

"**Mm**" means millions;

"**Mmcf**" means a million cubic feet of natural gas at standard conditions of measurement;

"**Mmcf/d**" means Mmcf per day;

"**MPSC**" means the Michigan Public Service Commission;

"**MW**" means megawatt; one MW is 1,000,000 watts; the watt is the basic electrical unit of power;

"**MWh**" means megawatt-hour or 1,000,000 watt-hours; the watt-hour is equal to one watt of power flowing steadily for one hour;

"**NEB**" means the National Energy Board;

"**NGL**" or "**NGLs**" means natural gas liquids, which includes primarily propane, butane and condensate;

"**Northeast System**" means the PNG(N.E.) distribution utility in the northeast part of British Columbia;

"**Nova Chemicals**" means NOVA Chemicals Corporation;

"**NovaGreen**" means NovaGreen Power Inc.;

"**NGTL**" means NOVA Gas Transmission Ltd.;

"**NTL**" means the northwest transmission line;

"**NSUARB**" means the Nova Scotia Utility and Review Board;

"**NW Projects**" means the three run-of-river hydroelectric projects in northwest B.C., the Forrest Kerr Project, McLymont Creek Project and Volcano Creek Project;

"**NWTPC**" means the Northwest Territories Power Corporation;

"**NWTPUB**" means the Northwest Territories Public Utility Board;

"**PJ**" means Petajoule which is one million GJ;

"**Plan**" means the Dividend Reinvestment and Optional Share Purchase Plan of the Corporation;

"**Pool**" means the Alberta Power Pool;

"**PNG**" means Pacific Northern Gas Ltd.;

"**PNG(N.E.)**" means Pacific Northern Gas (N.E.) Ltd.;

"**PPA**" means power purchase arrangement;

"**Preferred Shares**" means the preferred shares of AltaGas as a class, including, without limitation, the Series A Shares and Series B Shares;

"**Provident**" means Provident Energy Ltd.;

"**RAPP**" means the rolling 30-day average Pool price of electricity in Alberta;

"**RECS**" means Renewable Energy Credits;

"**RRO**" means the Rate Regulated Option;

"**Rep Agreements**" mean the Representation, Management and Processing Agreements at the Harmattan Complex;

"**RCA**" means the Regulatory Commission of Alaska;

"**RDA**" means Revenue Deficiency Account;

"**Required Regulatory Approvals**" means, collectively: (a) approval by the MPSC under Michigan Compiled Laws 460.6q, as added by 2008 Public Act 286; and (b) the RCA under Alaska Statutes 42.05.281 and related orders and regulations as obtained by or with respect to SEMCO or its subsidiaries and as obtained by or with respect to AltaGas or AUH(U.S.) or their subsidiaries, in each case in connection with the execution, delivery and performance of the Stock Purchase Agreement and the ancillary documents or the consummation of the acquisition of SEMCO;

"**S&P**" means Standard & Poor's Ratings Services;

"**Series A Shares**" means the cumulative redeemable 5-year rate reset preferred shares, Series A of AltaGas;

"**Series B Shares**" means the cumulative redeemable floating rate preferred shares, Series B of AltaGas;

"**SEMCO**" means SEMCO Holding Corporation;

"**SEMCO Energy**" means SEMCO Energy, Inc.;

"**SEMCO Shares**" means all of the issued and outstanding common stock shares of SEMCO;

"**shares**" means common shares of AltaGas;

"**share options**" means options to acquire shares granted pursuant to AltaGas' share option plan;

"**shareholders**" means the holders of shares;

"**Stock Purchase Agreement**" means the stock purchase agreement dated February 1, 2012 by and among AltaGas, AUH(US), SEMCO and Continental pursuant to which AUH(US) agreed to acquire the SEMCO Shares for an aggregate purchase price of US\$1,135,000,000, subject to adjustment, including approximately US\$355,000,000 in assumed debt, all as more particularly described under "*Acquisition of SEMCO*";

"**Tax Act**" means the *Income Tax Act* (Canada), R.S.C. 1985, c.1 (5th Supp.), as amended from time to time, including the regulations from time to time promulgated thereunder;

"**Taylor**" means AltaGas Holding Partnership, formerly Taylor NGL Limited Partnership, a limited partnership created pursuant to the laws of Ontario and reconstituted under the laws of Alberta;

"**Tcf**" means 1,000,000,000 Mcf;

"**TransAlta**" means TransAlta Utilities Corporation;

"**TransCanada**" means TransCanada Energy Ltd.;

"**Trust**" means AltaGas Income Trust, a trust established under the laws of Alberta and dissolved pursuant to the Corporate Arrangement;

"**Trust units**" means trust units of the Trust;

"**TSX**" means the Toronto Stock Exchange;

"**Utility Group**" means AltaGas Utility Group Inc.;

"**Volcano Creek Project**" means the 16 MW run-of-river hydroelectric project, one of the three run-of-river hydroelectric projects in northwest B.C. that are the NW Projects and include the Forrest Kerr Project, the McLymont Creek Project and Volcano Creek Project;

"**WCSB**" means Western Canada Sedimentary Basin;

"**Western System**" means the PNG regulated natural gas transmission and distribution utility in the west central portion of northern British Columbia; and

"**Younger Extraction Plant**" means the Younger extraction plant and related facilities.

METRIC CONVERSION

The following table sets forth certain standard conversions between Standard Imperial Units and the International System of Units (or metric units).

To Convert From	To	Multiply by	To Convert From	To	Multiply By
Mcf	cubic metres	28.174	metres	feet	3.281
cubic metres	cubic feet	35.494	miles	km	1.609
Bbls	cubic metres	0.159	km	miles	0.621
cubic metres	Bbls	6.290	acres	hectares	0.405
tonnes	long tons	0.984	hectares	acres	2.471
feet	metres	0.305	gigajoule	Mcf	0.9482

CORPORATE STRUCTURE

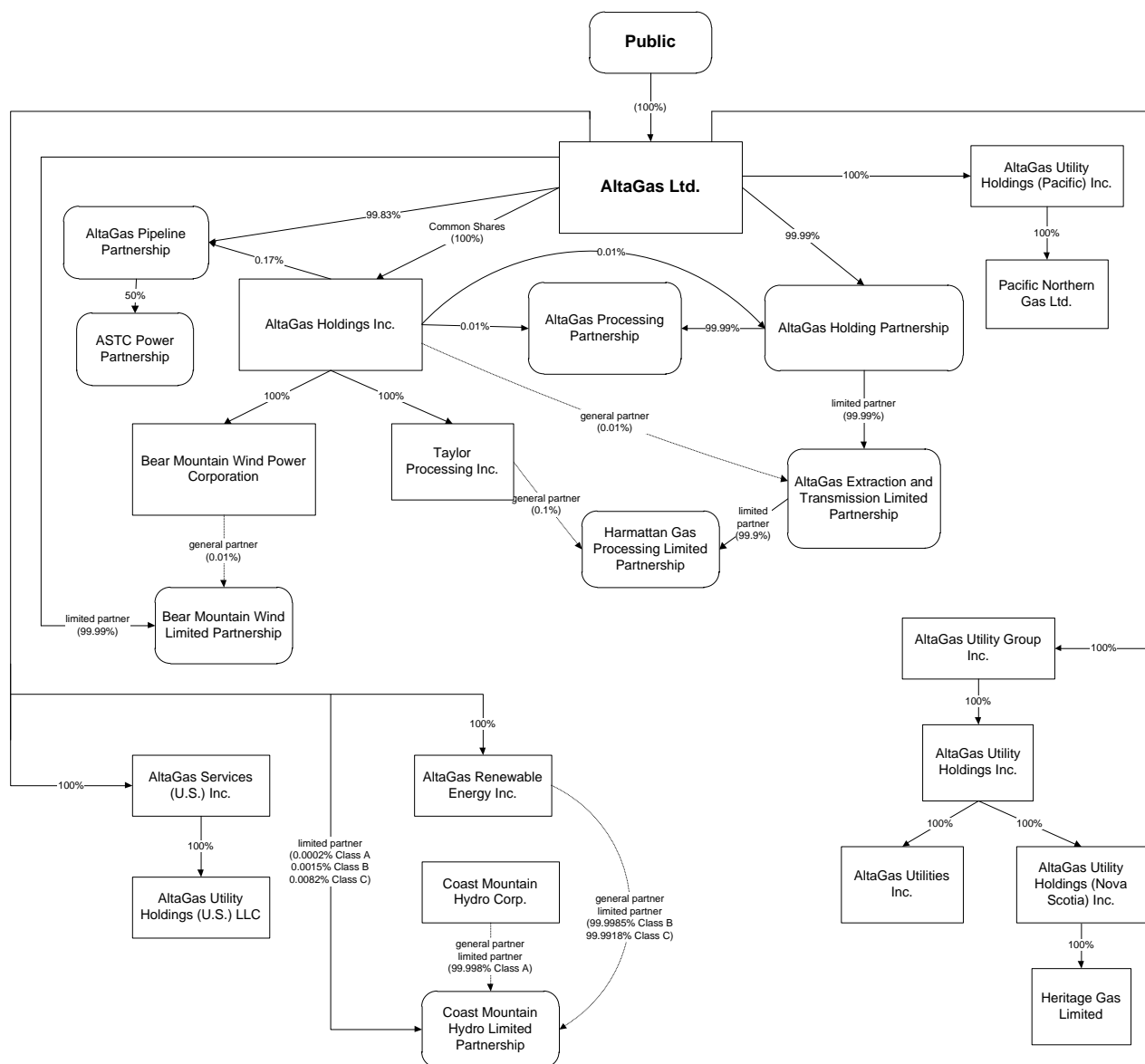
INCORPORATION

AltaGas' head, principal and registered office is located at 1700, 355 – 4th Avenue S.W., Calgary, Alberta, T2P 0J1. AltaGas is a public company trading on the Toronto Stock Exchange under the symbol “ALA”.

At December 31, 2011 AltaGas had 89,248,373 outstanding common shares and 8,000,000 outstanding Series A Shares. On February 22, 2012, AltaGas closed an offering of 13,915,000 subscription receipts which entitle the holder thereof to receive, without payment of additional consideration or further action, one common share of AltaGas upon closing of the acquisition of SEMCO. See “*General Development of AltaGas' Business – Historical Development – Acquisition of SEMCO*” and “*AltaGas Ltd. – Description of Capital Structure – Common Shares*”.

AltaGas' fiscal year-end is December 31 and references in this Annual Information Form to particular years mean AltaGas' fiscal years unless otherwise indicated.

The following organization chart presents the name and the jurisdiction of incorporation of AltaGas' material subsidiaries as at December 31, 2011. The chart does not include all of the subsidiaries of AltaGas. The assets and revenue of excluded subsidiaries in the aggregate did not exceed 20 percent of the total consolidated assets or total consolidated revenues of AltaGas as at and for the year ended December 31, 2011.



(1) Each corporation listed above (other than Taylor Processing Inc., AltaGas Renewable Energy Inc., AltaGas Services (U.S.) Inc., AltaGas Utility Holdings (U.S.) LLC, Coast Mountain Hydro Corp., AltaGas Utility Holdings (Nova Scotia) Inc. and Pacific Northern Gas Ltd.) is a corporation incorporated or formed by amalgamation or continuance under the CBCA. Each of Taylor Processing Inc. and AltaGas Utility Holdings (Nova Scotia) Inc. is a corporation incorporated under the *Business Corporation Act* (Alberta), each of AltaGas Renewable Energy Inc., Coast Mountain Hydro Corp. and Pacific Northern Gas Ltd. is a corporation incorporated under the *Business Corporation Act* (British Columbia) and each of AltaGas Services (U.S.) Inc. and AltaGas Utility Holdings (U.S.) LLC is a corporation formed under the laws of Delaware. Each partnership listed above (other than AltaGas Holding Partnership, Bear Mountain Wind Limited Partnership and Coast Mountain Hydro Limited Partnership) was established under the laws of Alberta. AltaGas Holding Partnership was established under the laws of Ontario and each of Bear Mountain Wind Limited Partnership and Coast Mountain Hydro Limited Partnership was established under the laws of British Columbia.

OVERVIEW OF THE BUSINESS

AltaGas is a diversified energy infrastructure business with an enterprise value of approximately \$4 billion and a focus on natural gas, power and regulated utilities. With the physical and economic links along the energy value chain, together with its efficient, reliable and profitable assets, market knowledge and financial discipline, AltaGas has provided strong, stable and predictable returns to its investors. AltaGas focuses on maximizing the profitability of its assets, providing services that are complementary to its existing businesses, and growing through the acquisition and development of energy infrastructure.

AltaGas has three operating businesses, Gas, Power and Utilities.

The Gas business serves producers in the WCSB and touches more than 2 Bcf/d of gas and includes natural gas gathering and processing, NGL extraction and fractionation, transmission, storage and natural gas marketing. Gas gathering systems move natural gas from producing wells to processing facilities. The gas is then compressed for transportation. The Extraction and field fractionation facilities reprocess natural gas to extract and recover ethane and NGLs. The Transmission pipelines deliver natural gas and NGLs to distribution systems, end-users or other downstream pipelines. AltaGas uses its market knowledge and expertise to create value by providing energy consulting and management services to commercial end-users, buys and resells energy, provides gas transportation, storage and gas marketing for producers and sources gas supply to some of its processing assets. In 2011, the Gas business included expansions at several gas processing facilities within liquids-rich development areas as well as construction of the Harmattan Co-stream Project and Gordondale, both of which have long-term contracts and are expected to be in service in 2012.

The Power business includes 555 MW of generating capacity from gas-fired, coal-fired, wind, biomass and run-of-river assets. AltaGas owns 50 percent of the Sundance B PPA, giving it the rights to power output and ancillary services from coal fired base load generation until December 31, 2020. Further generation is in various stages of construction and development including the NW Projects, which consist of the Forrest Kerr Project, currently under construction and expected to be in service in mid-2014, followed by the McLymont Creek Project and Volcano Creek Project, each of which is in the advanced stages of development and expected to be in service in late 2015. The 277 MW NW Projects are contracted with 60-year fully inflation indexed EPAs with BC Hydro.

The Utilities business is comprised of mainly natural gas distribution utilities. The utilities are allowed the opportunity to earn regulated returns that provide for recovery of costs and a return on and of capital from the capital investment base. AltaGas owns and operates utility assets that deliver natural gas to end-users in Alberta, British Columbia, and Nova Scotia. AltaGas also owns a one-third interest in the utility which delivers natural gas to end-users in Inuvik, Northwest Territories. The Utilities business is comprised of AUI, the Alberta utility business, PNG, the British Columbia utility business and Heritage Gas, the Nova Scotia utility business.

ALTAGAS' VISION AND OBJECTIVE

AltaGas' vision is to be a leading North American energy infrastructure company with a focus in Canada and the northern and western United States. The Corporation's overall objective is to generate superior economic returns by investing in low-risk, long-life energy assets underpinned by contracts with strong counterparties or regulated assets which provide stable returns. Over the past eighteen years AltaGas has built a portfolio of assets that provide the platform for future growth. The Corporation focuses on investing in proximity to owned assets and operations that provide stable, regulated, long-life cash flows with opportunities to grow and add additional earnings and cash flow which support further dividend and capital growth.

ALTAGAS' STRATEGY

In support of its overarching goal of creating long-term shareholder value and delivering superior economic returns to investors, AltaGas' strategy has remained focused on four key themes:

- Optimize its existing businesses by focusing on safe and reliable service to its customers and capitalizing on the strategic location of its current assets;
- Grow and diversify its Gas, Power and Utilities infrastructure platform;
- Maintain its financial strength and flexibility; and
- Continue to evolve its organizational capability to support the strategy.

The Board of Directors reviews the strategy annually, consistent with its mandate of overseeing and directing the Corporation's strategic direction. The Corporation continually assesses the macro-economic and micro-economic trends impacting its business and seeks opportunities to generate value for shareholders, including acquisitions, dispositions or other strategic transactions. Opportunities that AltaGas determines to pursue must meet strategic, operating and financial criteria.

Gas – Business Strategy

AltaGas' Gas business serves customers primarily in the WCSB and touches more than 2 Bcf/d of natural gas including natural gas gathering and processing, NGL extraction and fractionation, transmission, storage and natural gas marketing. Gas gathering systems move natural gas from producing wells to processing facilities where impurities and certain hydrocarbon components are removed. The gas is then compressed to meet downstream pipelines' operating specifications for transportation. Extraction and field fractionation facilities reprocess natural gas to extract and recover ethane and NGLs. AltaGas owns 1.6 Bcf/d of extraction processing capacity and 1.2 Bcf/d of raw field gas processing capacity.

Transmission pipelines deliver natural gas and NGLs to distribution systems, end-users or other downstream pipelines. AltaGas uses its market knowledge and expertise to create value by providing energy consulting and supply management services to commercial end-users, buys and resells energy, provides gas transportation, storage and gas marketing for producers and sources gas supply to some of the processing assets. The Gas business also includes several expansion and greenfield projects under development and construction.

The Gas business includes:

- Interests in six NGL extraction plants with net licensed inlet capacity of 1.6 Bcf/d. The extraction assets provide stable fixed-fee or cost-of-service type revenues and margin-based revenues;
- Five natural gas transmission systems with combined transportation capacity of approximately 0.5 Bcf/d and three NGL pipelines with combined capacity of 151,600 Bbls/d;
- More than 70 gathering and processing facilities in 31 operating areas in western Canada and a network of 6,500 km of gathering and sales lines that gather gas upstream of processing facilities and deliver natural gas into downstream pipeline systems that feed North American natural gas markets;
- 50 percent ownership of the 5.3 Bcf Sarnia natural gas storage facility connected to the Dawn hub in eastern Canada;
- Harmattan Co-stream Project under construction with expected in service date of second quarter 2012;
- Gordondale with deep-cut extraction capability under construction with planned in service date of late 2012;
- Several expansion projects to meet producer needs in liquids-rich and solution gas formations;
- A 50 percent interest in a natural gas storage project under development in Nova Scotia with potential gross storage capacity of 10 Bcf and in Michigan with potential storage capacity of approximately 50 Bcf; and
- Energy consulting, natural gas buys and sells and gas transportation services to optimize the value of the infrastructure assets and meet customer needs.

AltaGas pursues opportunities in the Gas business to deliver value to its customers and enhance long-term shareholder value. The Corporation's objectives are to:

- Increase throughput, utilization and efficiency of existing facilities;
- Provide cost-effective midstream services while delivering reliable and safe operations;
- Mitigate volume risk by directly recovering operating costs from customers;
- Acquire and develop new gas infrastructure assets to meet customers' needs; and
- Enhance operational efficiencies and returns through consolidation of facilities, plant upgrades and integration of business lines across the energy value chain.

The Gas business provides safe and reliable natural gas and NGL gathering, processing, extraction, transportation and storage services to its customers. The strategic focus is to increase profitability of the existing infrastructure, expand and add new infrastructure and redeploy assets to capitalize on increased exploration and drilling activities in the WCSB. AltaGas also focuses on long-term, fixed-fee, take-or-pay and cost-of-service contracts with strong counterparties to mitigate the impact of volume risk and increase stability of earnings.

Until recently, the WCSB was considered to be a maturing basin. Recent technological advancements have resulted in a significant change in the cost of production of natural gas in the WCSB. As a result, AltaGas remains confident that the

long-term demand for natural gas, combined with improvements in exploration, drilling and completion technology, will support the long-term viability of the WCSB. The emergence of unconventional gas plays in the WCSB such as Montney and Horn River, as well as increased focus on horizontal multi-fracturing technology have provided renewed life to the WCSB. As natural gas supply increases AltaGas expects growing demand for processing infrastructure in the WCSB. Strong NGL prices have resulted in increased producer focus on liquids-rich natural gas and oil thereby increasing the demand for processing capacity that allows producers to earn higher netbacks on liquids-rich gas and associated gas from increasing oil production.

The supply and demand fundamentals for natural gas and NGLs provide significant growth opportunities in the Corporation's Gas business. AltaGas expects to capitalize on these opportunities by increasing throughput at facilities, by increasing interests in existing plants, and acquiring and constructing new facilities in areas with growing demand for natural gas processing, extraction, storage and transmission capacity.

The natural gas supply to AltaGas' extraction plants, with the exception of the Harmattan Complex and Younger Extraction Plant, depends on natural gas demand pull from residential, commercial and industrial usages inside and outside of western Canada, and gas liquids demand pull from the Alberta petrochemical, propane heating and Canadian oil and gas industries. Natural gas supply to the Younger Extraction Plant is dependent on the amount of raw natural gas processed at the McMahon gas plant which is based on the robust natural gas producing region of northeast British Columbia. Harmattan's raw natural gas supply is based on producer activity in west-central Alberta. Many other facilities in the Harmattan area are currently underutilized, providing AltaGas with opportunities to consolidate and increase asset utilization and profitability. The Harmattan Complex is the only deep-cut and fractionation plant in the area. There is significant demand for gas processing capacity at the Harmattan Complex as a result of the high volume of liquids-rich gas being produced in the area. The Harmattan Co-stream Project will also increase utilization at the plant. The 20-year cost-of-service arrangement with Nova Chemicals for the Harmattan Co-stream Project is expected to add long-life, low-risk, stable cash flow that further strengthens AltaGas' business risk profile and creates significant shareholder value.

AltaGas also expects to see increased opportunities to acquire or build gathering and processing infrastructure from or on behalf of producers wishing to redeploy capital to exploration and production activities rather than dedicating to non-core activities such as gas processing. The Corporation also expects there to be opportunities to increase volumes by tying-in new wells and building or purchasing adjoining facilities and systems to create larger processing infrastructure to capture operating synergies and enhance its competitive advantage. The strategic location of some of its existing infrastructure is expected to allow the Corporation to capitalize on growing natural gas production in northeast B.C. and northwest Alberta in response to the development of unconventional sources of gas such as Montney and Duvernay shale gas plays. In addition, AltaGas is able to relocate certain units quickly and cost effectively to respond to the changing processing needs of its customers since field gas compression and processing units are mostly skid-mounted. Gordondale, when completed, is expected to meet liquids extraction needs in the Montney area as producers seek to increase netbacks by capitalizing on liquids-rich gas in this prolific area. The contractual underpinning of Gordondale is expected to provide stable cash flows. Overall, the diverse nature of its field processing and extraction infrastructure should provide ongoing opportunities for AltaGas to increase throughput, utilization and profitability.

Due to the integrated nature of AltaGas' gas gathering and processing assets, transmission services are often offered in combination with gathering and processing, natural gas marketing and extraction services. AltaGas works with customers to create transmission solutions in areas where pipeline capacity is required to meet producer and end-user demands. AltaGas pursues additional opportunities to enhance the value of its infrastructure through services ancillary to its infrastructure based businesses. These include maintaining the cost effective flow of gas through extraction plants and increasing services provided to producers. AltaGas has significant gas and power market knowledge which it employs across all its assets to enhance value along the energy value chain and more effectively serve customers' needs across Canada.

Power - Business Strategy

The Power business includes 555 MW of generating capacity from gas-fired, coal-fired, wind, biomass and run-of-river assets. 1,754 MW of further power generation is in various stages of construction and development including 277 MW for the NW Projects.

The Power business includes:

- 353 MW of coal-fired generating capacity in Alberta through the Sundance PPAs;
- 102 MW Bear Mountain Wind Park and a further 1,400 MW of wind power in various stages of development;
- 39 MW of gas-fired peaking plants and a further 3.4 MW under construction;
- 35 MW of biomass generation;
- 15 MW of cogeneration capacity and a further 15 MW under construction;
- 11.2 MW of operating run-of-river generation, a further 195 MW under construction, 82 MW in advanced stages of development and 56 MW under development;
- 3.4 MW waste-heat recovery project under construction; and
- Commercial and industrial power sales in Alberta.

At the end of 2011, the Power business comprised 407 MW of power generation capacity in Alberta. AltaGas' 50 percent ownership of the Sundance B PPAs represents the majority of its generation in Alberta. The PPAs provide AltaGas with the rights to power output and ancillary services from 353 MW of coal-fired base load generation until December 31, 2020. PPAs were established in 1999 under Alberta's program of power industry deregulation in order to separate ownership of the physical power generation assets from marketing of output.

In addition, AltaGas has 39 MW of gas-fired peaking power capacity in southern Alberta. In late 2010 the Corporation commissioned the 15 MW gas-fired cogeneration facility at the Harmattan Complex. This 54 MW of gas-fired capacity provides fuel diversity to AltaGas' Power business and partially backstops outages at Sundance. The cogeneration facility provides steam to the gas processing facility as well as base-load power to the Alberta electric grid. The peaking plants also provide revenue from the sale of energy and ancillary services due to their quick ramp-up capability. Currently under construction is a second 15 MW cogeneration unit at the Harmattan Complex and a 3.4 MW gas-fired peaking plant at Gordondale, both expected to be in service in second quarter 2012.

The Corporation employs a power hedging strategy which is designed to balance market and operational risk related to the Sundance PPAs, thereby reducing the exposure to Alberta spot power prices and providing earnings stability in the Power business. Hedges are executed with industry participants. AltaGas also sells power to commercial and industrial end-users in Alberta, providing further earnings stability. Counterparties are subject to credit reviews and credit thresholds in the normal course of business.

AltaGas recognizes that climate change concerns give rise to opportunities to create value. The Corporation is committed to capturing and retaining that value for its shareholders. AltaGas tracks and maintains its inventory of emission credits and offsets and pursues opportunities to generate emissions credits or offsets through efficient and environmentally responsible operations of existing or new assets. Lower emissions costs are also achieved by sourcing third-party emissions credits at costs that are lower than paying into the fund established by the Specified Gas Emitters Regulations in Alberta.

AltaGas owns 113 MW of operating wind and run-of-river power generation in British Columbia. The Bear Mountain Wind Park near Dawson Creek, British Columbia generates green attributes and RECs which AltaGas has retained. These credits have been certified by the California Energy Commission, enabling AltaGas to sell them in the California market. In addition, Bear Mountain Wind Park has qualified for eRPI, which grants \$10/MWh generated by the Bear Mountain Wind Park for 10 years beginning on October 31, 2009. AltaGas has entered into a long-term service agreement with the manufacturer of the wind turbines to operate and maintain the turbines. Also included in the portfolio of power generation assets in British Columbia is a 25 percent effective interest in a 7 MW run-of-river hydroelectric power generation facility and a 97 percent interest in a 9.8 MW run-of-river hydroelectric power facility. All power generation assets in British Columbia are underpinned by long-term EPAs with BC Hydro.

Growth in the Power business aligns with AltaGas' strategy of increasing earnings and cash flow stability and predictability. AltaGas' most significant undertaking to date is the construction of the aggregate 277 MW NW Projects. The NW Projects, estimated to cost \$1.0 billion, are underpinned by 60-year EPAs, fully indexed to CPI and have signed Impact Benefit Agreements with the Tahltan Nation. The 195 MW Forrest Kerr Project is under construction and is

expected to be in service in mid-2014. The 66 MW McLymont Creek Project and 16 MW Volcano Creek Project are in advanced stages of development and expected to be in service in late 2015. AltaGas also owns a 60 percent interest in a 6 MW waste heat recovery project, with a long-term EPA with BC Hydro, in Sparwood, British Columbia which is expected to be in service in third quarter 2012.

AltaGas recently expanded its footprint into the U.S. with the acquisition of a 50 percent interest in the Busch Ranch Wind Project and DEI. The Busch Ranch Wind Project is a 29 MW wind farm in Colorado with a 25-year PPA with the local utility, Black Hills/Colorado Electrical Utility Company, LP. DEI's primary assets are a 30 percent working interest in the 37 MW wood biomass power facility in Grayling, Michigan and a 50 percent working interest in the 48 MW wood biomass power facility in Craven County, North Carolina. AltaGas bears no construction risk and expects commercial operations to commence at the Busch Ranch Wind Project in late 2012. Both biomass facilities have long-term PPAs.

AltaGas pursues opportunities in the Power business to enhance long-term shareholder value. The Corporation's objectives are to:

- Execute power hedges to balance operational and market risk and to increase earnings stability from its Alberta power assets;
- Operate and dispatch the gas-fired peaking capacity to maximize revenue from both energy sales and ancillary services and minimize operating costs across its entire fleet of power generating assets;
- Identify and execute opportunities to create value from the regulation of greenhouse gas emissions;
- Acquire and develop power infrastructure backstopped by long-term power sales arrangements or supported by strong power supply and demand fundamentals; and
- Grow and diversify the power generation portfolio by geography and fuel source.

AltaGas' strategy is to build, own and operate long-life, low-risk power infrastructure assets to deliver strong, stable returns for investors. Growth is focused on clean and renewable sources of energy as the Corporation seeks to capitalize on increasing demand for clean power while reducing its carbon footprint.

The demand for renewable and clean generating capacity continues to be strong across North America, as industry addresses climate change legislation and utilities are faced with renewable portfolio standards. However, the poor economic environment over the past several years resulted in slowed demand growth for power and reduced focus on increasing clean power generation sources. In Alberta specifically, average power demand remained unchanged in 2008 and 2009, but showed renewed growth in 2010 and 2011 at a rate of approximately 2.5 percent and 3.0 percent respectively. AltaGas expects power demand growth to follow suit with a broader economic recovery. The potential retirement of a 560 MW coal-fired generator announced in early February 2011 and continued low reserve margins are expected to result in continued strong and volatile power prices in Alberta.

The demand for renewable and clean generating capacity continues to be strong across North America, as industry prepares to address climate change legislation and utilities are faced with renewable portfolio standards. In Alberta specifically, average power demand grew by approximately 3.0 percent in 2011 and is forecast to continue growing at that rate by the AESO. The potential retirement of a 560 MW coal-fired generator announced in early February 2011 has resulted in stronger and more volatile power prices since the announcement and AltaGas expects the pricing environment to continue in the short to medium term.

The Sundance B facility is among the lowest cost producers of power in the province, uniquely positioning AltaGas to maintain profitable operations during difficult economic conditions. The evolution of the RRO has changed the wholesale power market dynamics in Alberta. As of July 1, 2010 the RRO is based entirely on the month-ahead market price for electricity. RRO providers submit their regulated rate proposals to the appropriate regulatory body for approval. The AUC regulates investor-owned utilities and approves RRO rates for the cities of Calgary and Edmonton and rural Alberta. Before July 1, 2010 the RRO was calculated using a combination of both short-term and long-term market prices for electricity. The new RRO pricing mechanism has resulted in lower liquidity in the long-term market. While the changing market dynamics have presented opportunities for AltaGas to capitalize on the short-term price volatility this results in fewer opportunities to enter into long-term hedges.

AltaGas' primary means of securing long-term power sales is through its commercial and industrial power retail business. AltaGas actively markets electricity and gas directly to end-users, enabling the Corporation to secure fixed-price sales at competitive market prices while earning fees associated with the administration of the metered data and billing. These commercial and industrial sales are typically for 3 to 5 year terms, offering AltaGas price certainty and a

source of liquidity that has decreased in the wholesale market. Currently, AltaGas has approximately 70 MW of fixed-price sales to commercial and industrial customers for 2012, 60 MW for 2013, 50 MW for 2014 and 2015, all with average prices in the low \$60's per MWh, excluding retail fees.

Power generated from the Bear Mountain Wind Park is not currently exposed to power price volatility as the power generated is sold to BC Hydro at a fixed price with 50 percent escalated by CPI for 25 years. The British Columbia power market is established by the government's strategy to increase its green footprint and enter into EPAs with independent power producers. While the BC power market is linked to some of the northwest electric regions, namely Mid-Columbia and the California Oregon Border, the price received by AltaGas for power generated by the Bear Mountain Wind Park is driven by the contractual arrangement with BC Hydro. AltaGas also receives eRPI funding of \$10 per MWh from the federal government of Canada. In addition to the price received for power generated, AltaGas receives the economic benefit of any RECs produced as a result of power generated from the Bear Mountain Wind Park. There is significant opportunity to capitalize on the demand for RECs as North America moves forward on its climate change policies and establishes renewable portfolio standards for utilities.

Opportunities to develop and own additional power generation are also likely to arise with the growing North American demand for cleaner energy sources such as natural gas, hydroelectric and wind. The federal government's stated policy to have coal-fired generators retire at the end of their useful economic lives may prompt additional opportunities to develop new clean power generation capacity. The Bear Mountain Wind Park, Forrest Kerr Project under construction and the McLymont Creek Project and Volcano Creek Project under development are all examples of AltaGas' strategy in action.

AltaGas has approximately 1,730 MW of renewable power under development, including 1,400 MW of wind power under development, 137 MW of run-of-river hydroelectric developments and 195 MW run-of-river hydroelectric under construction. The wind projects are geographically dispersed in western North America, with 500 MW in Canada and 900 MW in the northern and western United States, while the run-of-river projects are located in British Columbia.

In 2011 there was considerable progress made in the natural gas industry in developing LNG projects in western Canada. The potential addition of 1.7 to 3.4 Bcf of LNG export facilities is expected to require an additional 300 to 600 MW of power generation to support the LNG facilities and the increased economic and industrial activity expected to occur in the region. The strategic location of AltaGas' assets and operational expertise, along with a track record of collaborating with the First Nations in British Columbia provide AltaGas a significant competitive advantage in its ability to capitalize on opportunities to increase its power generation portfolio to support LNG activities as they materialize.

Utilities - Business Strategy

AltaGas owns and operates utility assets that deliver natural gas to end-users in Alberta, British Columbia and Nova Scotia. AltaGas also owns a one-third interest in the utility which delivers natural gas to end-users in Inuvik, Northwest Territories and, assuming the completion of the acquisition of SEMCO described under "*Acquisition of SEMCO*", will thereafter also include SEMCO Energy's Alaska natural gas distribution business conducted under the name ENSTAR Natural Gas Company and the Michigan natural gas distribution business conducted by SEMCO Energy.

The stable, long-life energy infrastructure is underpinned by regulated returns and cost-of-service recovery that provide stable and predictable earnings and cash flows. The Utilities business enhances the diversification of AltaGas' portfolio of energy infrastructure assets and strengthens the Corporation's business risk profile, thus allowing the Corporation to meet its objective of generating superior economic returns by investing in regulated, long-life assets with stable earnings.

AUI in Alberta, PNG in British Columbia and Heritage Gas in Nova Scotia operate in regulated marketplaces where they are allowed the opportunity to earn regulated returns that provide for recovery of costs and a return on capital from the capital investment base. Return on rate base comprises regulator allowed financing costs and return on equity. Inuvik Gas in the Northwest Territories operates a natural gas distribution franchise in a "light-handed" regulatory environment where delivery service and natural gas pricing are market based.

Earnings in the Utilities business are highly seasonal, as revenues are primarily based on the demand for space heating in the winter months, mainly from November to March. Costs, on the other hand, are generally incurred more uniformly over the year. This typically results in stronger first and fourth quarters and weaker second and third quarters. In Alberta and Nova Scotia, earnings can be impacted by variations from normal weather resulting in delivered volumes being different than anticipated. Increases in the number of customers or changes in customer usage are other factors that might typically affect volumes and hence actual earned returns.

AUI

AUI serves primarily residential and small commercial consumers located in smaller population centres or rural areas of Alberta. The growth of AUI's service sites and business generally occurs through infill growth in established franchises. Growth for space and water heating in AUI's service areas continues to be concentrated in town distribution systems and relates to servicing new homes and commercial developments with natural gas. AUI serves almost all of the potential market in its existing service areas.

PNG

On December 20, 2011, AltaGas acquired all of the outstanding common shares of PNG pursuant to a statutory plan of arrangement. PNG owns and operates the Western System, a natural gas transmission and distribution utility within the west-central portion of northern British Columbia. PNG(N.E.) owns and operates the Northeast System, a distribution utility in the northeast part of British Columbia.

Heritage Gas

Heritage Gas has the exclusive rights to distribute natural gas to all or part of six counties in Nova Scotia, including the Halifax Regional Municipality. Heritage Gas in Nova Scotia is a relatively new energy alternative in the province and will continue to require significant capital investment as the natural gas distribution infrastructure is constructed to provide new services to consumers in its franchise areas. Heritage Gas provides Nova Scotia consumers with the opportunity to switch heating fuel sources, mainly from oil or electricity to natural gas.

Inuvik Gas and Ikhil Joint Venture

AltaGas has a one-third interest in Inuvik Gas, a distribution company serving the Town of Inuvik in the Northwest Territories and a 33.335 percent interest in Ikhil, a joint venture holding natural gas reserves and related assets at Ikhil near the Town of Inuvik.

AltaGas pursues opportunities in the Utilities business to enhance long-term shareholder value and deliver value to its customers. The Corporation's objectives are to:

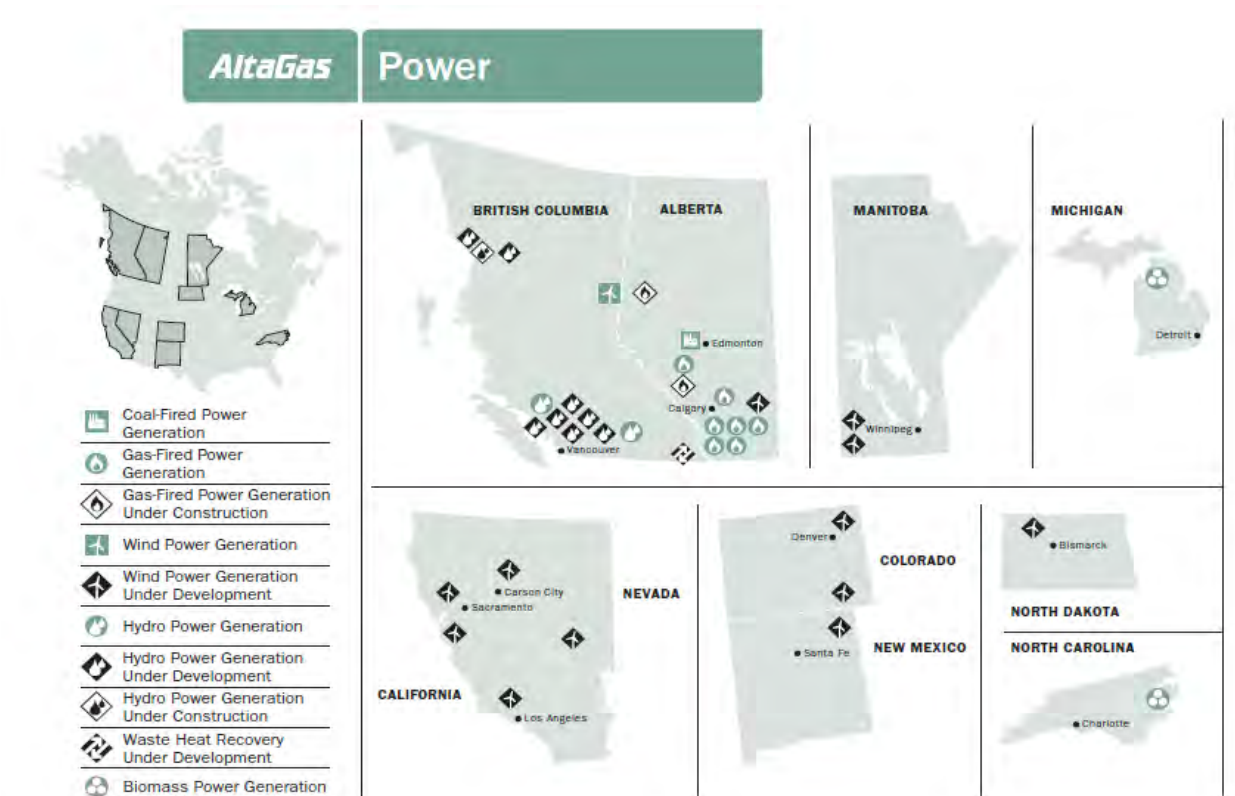
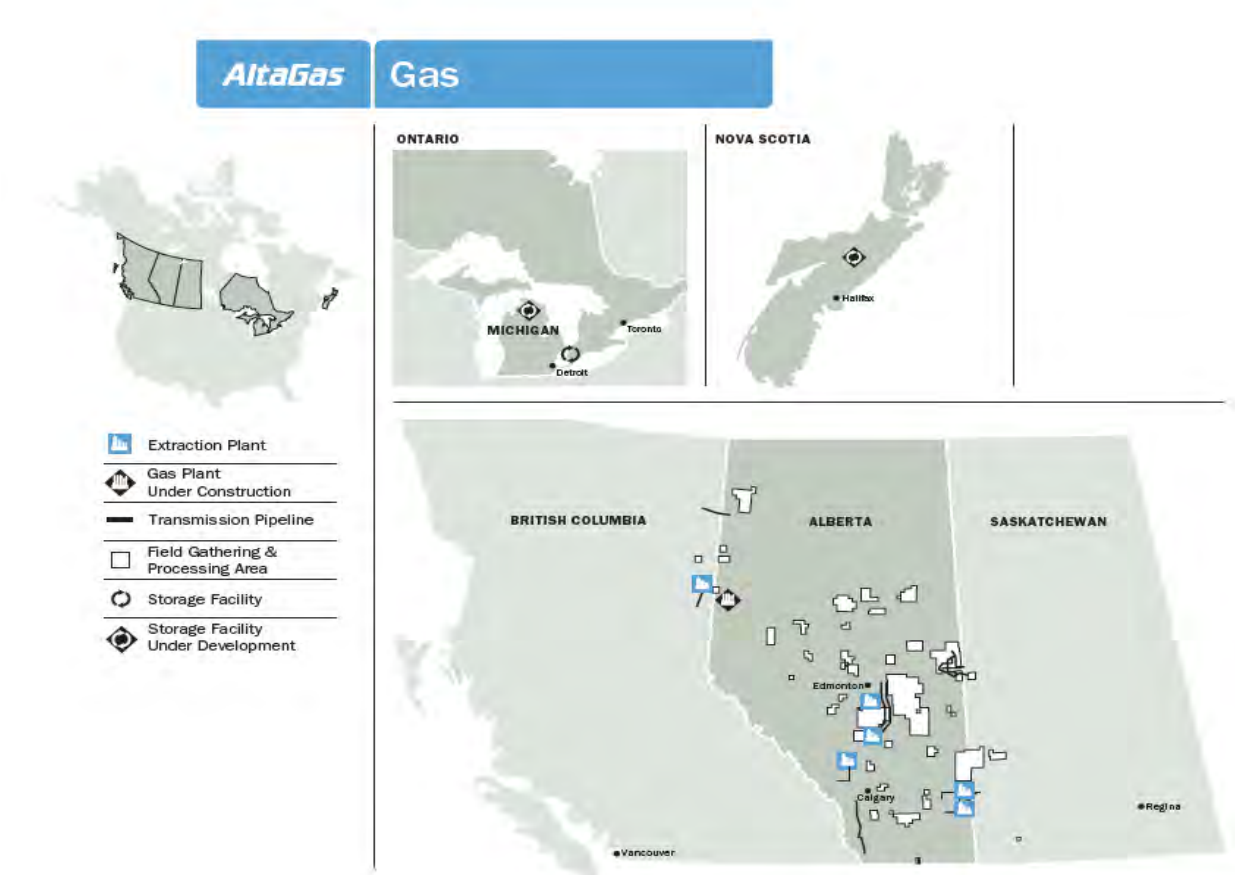
- Grow its existing utilities infrastructure through infill and expansion of services within current franchise areas;
- Continue the multi-year system rejuvenation program in Alberta to maintain public and worker safety, and to ensure reliable and efficient long-term operation of its gas delivery systems;
- Develop compressed natural gas opportunities within its current utilities' franchise areas;
- Continue to work within regulatory processes to ensure fair returns are earned for shareholders; and
- Develop or acquire assets in new market areas in Canada and in the United States.

Acquisition of SEMCO

On February 1, 2012, AltaGas and AUH(US) entered into the Stock Purchase Agreement with Continental and SEMCO pursuant to which AUH(US) agreed to acquire all of the issued and outstanding SEMCO Shares for aggregate consideration of US\$1,135,000,000, subject to adjustment, including approximately US\$355,000,000 in assumed debt. SEMCO is the sole shareholder of SEMCO Energy, a privately held regulated public utility company headquartered in Port Huron, Michigan with natural gas distribution operations in Alaska and Michigan. See *"General Development of AltaGas' Business – Historical Development – Acquisition of SEMCO"*.

The closing of the Acquisition is subject to receipt of the Required Regulatory Approvals, approvals under the HSR Act and the satisfaction or waiver of certain closing conditions. The closing of the Acquisition is expected to occur in the third quarter of 2012.

ALTAGAS' GEOGRAPHIC FOOTPRINT



AltaGas**Utilities**

GENERAL DEVELOPMENT OF ALTAGAS' BUSINESS

HISTORICAL DEVELOPMENT

ASI commenced operations on April 1, 1994 with a founding vision to build a major Canadian natural gas midstream business combining a portfolio of natural gas-related services with long-life assets to grow net income. The concept of a distinct, full-service midstream business was unique in Canada at the time. ASI commenced operations with two major contracts to provide transportation, regulatory and gas management services. The revenue generated from these contracts during 1994 and 1995, together with private placement equity financings, provided the funds for ASI to establish its midstream asset base and make the transition from a consulting services company to a midstream operating company.

Development of the Gas Business

The nature of AltaGas' participation in the midstream industry evolved from holding primarily service contracts and non-operated investments to include fully-operated natural gas facilities of which AltaGas owns 100 percent or in which it has a controlling interest.

In 2007 AltaGas offered to acquire all of the outstanding limited partnership units of Taylor. On January 10, 2008 AltaGas completed the acquisition of Taylor for the aggregate purchase price of \$593.6 million, including \$256.3 million of cash and 7.7 million Trust units valued at \$198.9 million for all the outstanding limited partnership units of Taylor not previously owned by AltaGas and assumed debt of \$132.5 million and \$5.9 million in transaction costs. The Taylor acquisition increased extraction operating capacity by 1,040 Mmcf/d, added 140,000 Bbls/d of transmission capacity, doubled extraction volumes produced to approximately 45,000 Bbls/d and increased the Field Gathering and Processing business operating capacity by 150 Mmcf/d.

In 2008 AltaGas invested \$55 million to increase natural gas volumes and boost the efficiency at the Harmattan Complex and \$12.6 million to upgrade the EDS pipeline. In 2009 AltaGas completed the addition of 10,000 Bbls/d of fractionation capacity at the Harmattan Complex for the processing of NGLs brought to the plant by truck.

On February 2, 2010, AltaGas offered to acquire all of the common shares of Landis Energy Corporation. On March 22, 2010 AltaGas completed the acquisition of Landis Energy Corporation for the aggregate purchase price of \$25.6 million. As part of the acquisition, AltaGas acquired a 50 percent interest in the Alton Natural Gas Storage Project near Truro, Nova Scotia with a potential 10 Bcf of storage capacity.

In 2010 AltaGas entered into a long-term contract with a major natural gas producer to build and operate a 120 Mmcf/d natural gas processing facility and associated gathering system in the Gordondale area of the Montney reserve area approximately 100 km northwest of Grande Prairie, Alberta. The plant will be equipped with liquids extraction facilities to capture the NGLs value for the producer. The plant is under construction and is expected to be in service in late 2012. Early processing of Gordondale production commenced in late 2011 utilizing existing infrastructure in the area and building a pipeline to the AltaGas Pouce Coupe facility.

In 2010 AltaGas received regulatory approval to build the Harmattan Co-stream Project. The Harmattan Co-stream Project will allow 250 Mmcf/d of rich, sweet natural gas sourced from the west leg of the NGTL system to be processed using spare capacity at the Harmattan Complex to recover ethane and NGLs. It will expand the availability of valuable feedstock for Alberta's petrochemical industry and retain extraction revenues and value in Alberta in an economical manner. The project is expected to result in the full utilization of this facility, providing producers with additional capacity to increase their netbacks on the west leg of the NGTL system.

In 2011 AltaGas completed expansions at the Alder Flats and Blair Creek gas processing facilities, adding a combined 18 Mmcf/d of capacity. AltaGas also acquired a 40 percent interest in the 40 Mmcf/d Marlboro facility in 2011.

Development of the Power Business

In 2001 AltaGas entered the power business by purchasing 353 MW of power output from two coal-fired power generation units in the province of Alberta under long-term PPAs.

In 2004 AltaGas acquired 25 MW of gas-fired peaking capacity under a long-term capital lease arrangement.

In 2008 AltaGas installed 14 MW of gas-fired power generation capacity at the Bantry and Parkland field gathering and processing sites. In 2008 AltaGas acquired an effective 25 percent ownership interest in the 7 MW Boston Bar Limited Partnership power plant and also acquired four run-of-river hydroelectric development projects with total potential of approximately 50 MW.

In 2008 AltaGas acquired NovaGreen for approximately \$38.5 million and the remaining 45 percent interest in GreenWing for \$12.3 million. NovaGreen's name was changed to AltaGas Renewable Energy Inc. and GreenWing's name was changed to AltaGas Renewable Energy Limited Partnership.

In 2009 AltaGas acquired the 100 MW Glenridge wind development project located near Medicine Hat, Alberta. With the acquisition of GreenWing and Glenridge, AltaGas has a portfolio of 1,500 MW of mature and early development wind projects in western Canada and the northern and western United States.

In October 2009, the Bear Mountain Wind Park was commissioned at a cost of approximately \$200 million. The 102 MW wind park comprises 34 turbines. The wind park was selected in 2006 as a successful bidder in the BC Hydro Fiscal 2006 Open Call for Power. Enercon GmbH, a leading turbine manufacturer based in Germany, provided and installed the turbines for the wind park under a fixed-price engineering, procurement and construction contract and operates and maintains the turbines under a long-term service agreement. AltaGas owns a 100 percent interest in the wind park.

In 2009 AltaGas invested \$16.2 million to acquire approximately a five percent equity position in Magma Energy Corporation. Magma Energy Corporation currently owns and operates an 8 MW geothermal energy plant in Nevada as well as a portfolio of geothermal exploration and development projects in the western United States and South America. AltaGas received the right to acquire a direct interest in certain future geothermal projects developed or acquired by the company.

In 2010 AltaGas announced the signing of a 60-year EPA with BC Hydro and an Impact Benefit Agreement with the Tahltan First Nation for the 195 MW Forrest Kerr Project. The project is under construction and expected to be in service in mid-2014. This project is expected to add a significant stream of low-risk, long-life cash flow that supports AltaGas' objective of providing shareholders with stable and predictable cash flows.

AltaGas has a 60 percent interest in a 6 MW waste heat recovery unit being constructed near Sparwood, British Columbia. The project is supported by a 20-year EPA with BC Hydro. The project is expected to be completed in the third quarter of 2012.

In 2010 AltaGas constructed a 15 MW cogeneration plant at the Harmattan facility. The 15 MW cogeneration facility provides the steam required for gas processing while providing clean base-load power to the Alberta power market.

In 2011 AltaGas commenced construction of a second 15 MW cogeneration plant at the Harmattan facility. The 15 MW cogeneration facility will provide steam for gas processing while providing clean base-load power to the Alberta power market. The second cogeneration plant is expected to be completed in the second quarter of 2012.

In 2011 AltaGas signed two 60-year fully CPI indexed EPAs with BC Hydro and two Impact Benefit Agreements with the Tahltan First Nation for the McLymont Creek Project and Volcano Creek Project in the same area as the Forrest Kerr Project. The three projects have a combined generating capacity of approximately 277 MW.

Effective January 1, 2012, AltaGas purchased the 25 MW of gas-fired peaking generators that formed part of the lease agreement between Maxim Power Corp. and AltaGas that was entered into in September 2004.

In 2011, AltaGas entered into an agreement to purchase DEI, a biomass development company with ownership interests in two operating plants in North Carolina and Michigan, totalling approximately 35 MW. The purchase closed in January 2012.

In 2011, AltaGas acquired a 50 percent interest in the Busch Ranch Wind Project from Black Hills Energy. This project is a 29 MW wind farm currently under construction in Colorado, with a commercial operation date of late 2012.

As part of the PNG acquisition, AltaGas acquired a 97 percent interest in the operating 9.8 MW McNair run of river hydroelectric generating facility located on the Sunshine Coast of BC, near Port Mellon. The McNair facility has been operating under a long-term EPA with BC Hydro since 2004. In addition to acquiring the operating facility, AltaGas acquired the exclusive option to obtain a 50 percent interest in the 45 MW Narrows Inlet run of river development projects, currently being developed by Renewable Power Corp. and Altaqua Renewable Power Corp.

Development of the Utilities Business

In 2009 AltaGas offered to acquire the remaining outstanding common shares of Utility Group not already owned by AltaGas by way of a take-over bid. On October 9, 2009 AltaGas completed the acquisition of Utility Group for a purchase price of \$75.2 million for the outstanding common shares of Utility Group, excluding those previously held by AltaGas or its affiliates and assumed \$123.8 million in debt and \$5.0 million in transaction costs. After the acquisition, Utility Group shares were delisted from the TSX. The Utility Group acquisition added three regulated businesses with more than 72,000 customers and infrastructure of over 20,000 km of pipelines. Utility Group holds an interest in the Ikhlil Joint Venture which produces and supplies natural gas in Inuvik, Northwest Territories

In November 2009 AltaGas acquired the 75.1 percent of the common shares not already owned by AltaGas and shareholder debt of Heritage Gas for \$111.0 million including closing costs, bringing AltaGas' ownership of Heritage Gas to 100 percent.

In 2010 Heritage Gas completed a \$19 million, 30 km natural gas pipeline construction project from the Halifax peninsula to Bedford, Nova Scotia. The expansion provides the foundation for further expansion into the growing communities in the Halifax Regional Municipality over the next several years.

Acquisition of PNG

In December 2011 AltaGas acquired all of the issued and outstanding common shares of PNG for consideration of \$36.75 per common share pursuant to a statutory plan of arrangement under the *Business Corporations Act* (British Columbia) following approval by over 99 percent of PNG common shareholders voting in person or represented by proxy at a special meeting held on December 12, 2011. The arrangement was approved by the Supreme Court of British Columbia on December 13, 2011 and the acquisition closed on December 20, 2011.

Acquisition of SEMCO

On February 1, 2012, AltaGas and AUH(US) entered into the Stock Purchase Agreement with Continental and SEMCO pursuant to which AUH(US) agreed to acquire all of the issued and outstanding SEMCO Shares for aggregate consideration of US\$1,135,000,000, subject to adjustment, including approximately US\$355,000,000 in assumed debt. SEMCO is the sole shareholder of SEMCO Energy, a privately held regulated public utility company headquartered in Port Huron, Michigan with natural gas distribution operations in Alaska and Michigan.

The closing of the acquisition is subject to receipt of the Required Regulatory Approvals, approvals under the HSR Act and the satisfaction or waiver of certain closing conditions. The closing of the acquisition is expected to occur in the third quarter of 2012.

Business of SEMCO

SEMCO's primary business is regulated gas distribution (the "Gas Distribution Business"). The Gas Distribution Business accounted for approximately 99 percent of SEMCO's 2010 consolidated operating revenues. SEMCO has other businesses, including operations and investments in propane distribution, intrastate natural gas pipelines and a natural gas storage facility in Michigan. The Gas Distribution Business purchases, transports, distributes and sells natural gas and related gas distribution services to residential, commercial and industrial customers and is SEMCO's largest business segment.

SEMCO also owns five underground gas storage facilities, together with related measuring, compressor and transmission facilities in Michigan and is indirectly involved, through CINGSA, in the construction, ownership and operation of the CINGSA Storage Project in Alaska.

The Gas Distribution Business and the CINGSA Storage Project are subject to regulation. The MPSC has jurisdiction over the regulatory matters related, directly or indirectly, to SEMCO's provision of service to its Michigan customers. The RCA has jurisdiction over the regulatory matters related, directly or indirectly, to SEMCO's provision of service to its Alaska customers, including the CINGSA Storage Project. These regulatory agencies have jurisdiction over, among other things, rates, accounting procedures and standards of service.

Gas sales revenue is generated by SEMCO primarily through the delivery and sale of natural gas to residential and commercial customers. These customers use natural gas mainly for space heating. Consequently, weather has a significant impact on SEMCO's gas sales revenue. As a result of the impact of weather on the Gas Distribution Business and the way in which revenues are currently collected from customers (based, in part, on volumetric distribution rates), most of SEMCO's gas sales revenue is generated in the first and fourth quarters of the calendar year. Gas sales revenue accounted for 93 percent of consolidated operating revenues in 2010 and 94 percent in 2009 and 2008.

The Gas Distribution Business also provides transportation service to large-volume commercial and industrial customers in Michigan and Alaska. Customers using this service purchase gas directly from third-party suppliers. The natural gas purchased by customers from third-party suppliers is then transported on SEMCO's gas transmission and distribution system to the customers. Unlike charges for gas sales service, the amount SEMCO charges its transportation service customers does not include the cost of gas, because these customers are not purchasing natural gas from SEMCO.

SEMCO Energy (Alaska)

SEMCO Energy's natural gas distribution business in Alaska, ENSTAR, distributes natural gas to approximately 132,000 customers in the metropolitan Anchorage area and surrounding Cook Inlet area, approximately 91 percent of which are residential. The remaining gas sales customers include hospitals, universities and government buildings. ENSTAR also provides gas transportation service to power plants, a liquefied natural gas plant, a refinery and a military base. ENSTAR's natural gas delivery system (including Alaska Pipeline Company's natural gas transmission system) includes approximately 414 miles of gas transmission pipelines and 2,800 miles of gas distribution mains. ENSTAR's pipelines and mains are located in Anchorage and the Cook Inlet area of Alaska.

ENSTAR currently has access to natural gas supplies located in close proximity to its service territory. ENSTAR's distribution system, including the APC transmission-level pipeline system, is not linked to major interstate and intrastate pipelines and thus to natural gas supplies elsewhere in Alaska, Canada, or the lower 48 states. As a result, ENSTAR generally procures natural gas supplies under RCA-approved gas supply agreements from producers in and near the Cook Inlet area of Alaska.

In July 2010, SEMCO Energy, through a subsidiary, entered into a joint venture agreement to invest in CINGSA. CINGSA was formed to construct, own and operate an in-field storage facility in the Cook Inlet area of Alaska otherwise known as the CINGSA Storage Project. The joint venture interest holders of CINGSA are the subsidiary of SEMCO Energy (65 percent), MidAmerican Energy Holdings Company (26.5 percent) and Cook Inlet Region Inc. and certain other Alaska native corporations (8.5 percent). The CINGSA Storage Project is currently under construction and AltaGas anticipates it will have, upon completion, an initial working capacity of 11 Bcf of natural gas with potential future expansion to 18 Bcf and the ability to inject and withdraw natural gas at a rate of 150 Mmcfd. Natural gas would be injected into the storage facility during each summer and withdrawn as needed for use each winter.

Four utilities, including ENSTAR Energy (78 percent), Chugach Electric Association (16 percent), Anchorage Municipal Light & Power (5 percent) and Alaska Electric and Energy Cooperative (1 percent), have entered into 20 year contracts for 100 percent of the initial storage capacity of CINGSA.

AltaGas estimates total project costs to operational status for CINGSA to be US\$150 million (approximately US\$100 million of which will be to SEMCO Energy's account), although a US\$180 million cost of the storage facility was previously approved by the RCA. The final cost to build the facility will be reconciled with the RCA 45 days prior to commercial operation date. Initial natural gas injections are anticipated by AltaGas to begin in April 2012, with withdrawal capabilities expected by AltaGas to be available to customers by November 2012. SEMCO Energy is currently constructing and will operate the facility when in service.

SEMCO Energy (Michigan)

In Michigan, SEMCO Energy distributes natural gas to approximately 286,000 customers located in both southern Michigan and Michigan's Upper Peninsula, approximately 91 percent of which are residential. The remaining customers include power plants, food production facilities, furniture manufacturers and other industrial customers. SEMCO Energy's natural gas transmission and delivery system in Michigan includes approximately 150 miles of gas transmission pipelines and 5,866 miles of gas distribution mains. The pipelines and mains are located throughout the southern half of Michigan's Lower Peninsula (including in and around the cities of Albion, Battle Creek, Holland, Niles, Port Huron and Three Rivers) and also in the central, eastern and western areas of Michigan's Upper Peninsula.

SEMCO has access to natural gas supplies throughout the United States and Canada via interstate and intrastate pipelines in and near Michigan. SEMCO has pipeline capacity contracts with ANR Pipeline Company, Great Lakes Gas Transmission Limited Partnership, Northern Natural Gas Company, Panhandle Eastern Pipe Line Company, Michigan Consolidated Gas Company, Consumers Energy Company and SEMCO Pipeline Company and SEMCO also owns or leases capacity at various underground storage facilities in Michigan.

To provide gas to SEMCO customers in Michigan, SEMCO has negotiated standard terms and conditions for the purchase of natural gas under the North American Energy Standards Board form of agreement with a variety of suppliers.

The distribution mains of SEMCO Energy's gas distribution business are, generally, located on or under public streets, alleys, highways and other public places, or on private property not owned by SEMCO Energy with permission or consent, except to an inconsequential extent, of the individual property owners. The distribution mains located on or under public streets, alleys, highways and other public places were installed under valid rights and consents granted by appropriate local authorities.

The gas distribution business also owns meters and service lines, gas regulating and metering stations, garages, warehouses and other buildings necessary and useful in conducting its business. In addition, the gas distribution business leases a significant portion of its transportation equipment and certain buildings.

SEMCO Energy's regulated gas distribution business owns five underground gas storage facilities, together with related measuring, compressor and transmission facilities, the two largest of which are the Morton Storage Field (2.0 Bcf) and the Collin Storage Field (1.7 Bcf). The storage facilities are all located in Michigan. The aggregate working capacity of the storage system is approximately 4.9 Bcf.

In addition, SEMCO Energy owns other unregulated businesses, organized as subsidiaries that generally complement the gas distribution business. SEMCO Energy owns a propane distribution business known as "Hotflame". Hotflame typically supplies approximately three million gallons of propane annually to approximately 6,000 retail customers in Michigan's Upper Peninsula and northeast Wisconsin. All non-regulated businesses contribute less than 2 percent of revenues of SEMCO Energy on an annual basis.

SEMCO Energy's other pipelines and storage business consists of three pipelines and a gas storage facility, all of which are located in Michigan. The three pipelines are:

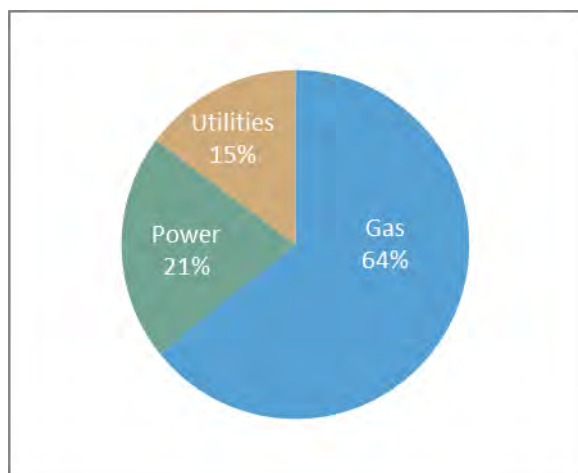
- the Greenwood Pipeline, a 17-mile pipeline that connects an interstate pipeline with the DTE Energy Greenwood Power Plant located near Port Huron, Michigan. The pipeline provides transportation services to the Greenwood Power Plant and also supplies customers of the gas distribution business in the service area north of Port Huron, Michigan.
- the Eaton Rapids Pipeline, a 33-mile pipeline that delivers gas from the ERGSS to the gas distribution business' systems in Battle Creek and Albion, Michigan, and to an ethanol plant located near Albion, Michigan; and
- a 33 percent interest in the Litchfield Lateral, a 31-mile pipeline located in southwest Michigan. This pipeline, which is leased entirely to ANR Pipeline Company, links the ERGSS with interstate pipeline supplies.

In addition, SEMCO Energy owns, through a subsidiary, a 50 percent equity interest in the ERGSS. This natural gas storage system, located near Eaton Rapids, Michigan, became operational in March 1990 and consists of approximately 12.8 Bcf of underground storage capacity. The gas distribution business leases 6.5 Bcf of the capacity under a long-term contract that expires in 2015. ERGSS contributes approximately US\$3 million in EBITDA on an annual basis.

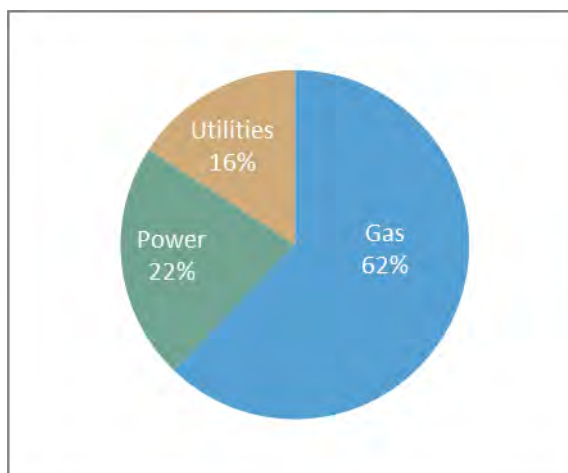
BUSINESS OF THE CORPORATION

AltaGas' net revenue for the 12-month period ended December 31, 2011 was \$526.7 million compared to \$485.9 million for the 12-month period ended December 31, 2010.

Net Revenue by Business for 2010 ⁽¹⁾⁽²⁾



Net Revenue by Business for 2011 ⁽¹⁾⁽²⁾



Notes:

- (1) Net revenue is gross revenue less the cost of sales.
- (2) Excluding Corporate Segment and intersegment eliminations

OPERATING BUSINESSES

Beginning with 2010, AltaGas has aggregated its business activities into three operating businesses; Gas, Power and Utilities. In the Gas business activities include extraction and transmission, field gathering and processing and energy services. The Power business consists of conventional coal-fired generation, gas-fired peaking plants and co-generation, wind power and hydroelectric. The Utilities business comprises natural gas distribution. In addition, Corporate consists of opportunistic investments, risk management contract results and revenues and expenses not directly identifiable with the operating businesses.

GAS BUSINESS

AltaGas' Gas Business contributed net revenue of \$339.6 million for the year ended December 31, 2011, representing approximately 62 percent of AltaGas' total net revenue before intersegment eliminations.

GAS BUSINESS – EXTRACTION AND TRANSMISSION

AltaGas' extraction business includes 100 percent ownership of the Harmattan Complex and JEEP, both in central Alberta, as well as interests in two extraction plants at Empress, Alberta, EEEP at Edmonton, Alberta and the Younger Extraction Plant in British Columbia. AltaGas operates EEEP, JEEP, the Harmattan Complex and the Younger Extraction Plant. The extraction plants provide stable fixed-fee or cost-of-service type revenues and margin-based revenues. AltaGas' net raw gas licensed inlet capacity at these plants was 1,569 Mmcfd at December 31, 2011.

The value of ethane and NGL extraction is a function of the difference between the value of the ethane, propane, butane and condensate as separate marketable commodities and their value as constituents of the natural gas stream. If the components are not extracted and sold at prices that reflect the value for each of the individual commodities, they are sold as part of natural gas and generate revenue for their heating value at the prevailing natural gas price.

In most cases the NGL recovered at natural gas processing and extraction plants in western Canada are delivered into a system of pipelines that collects and moves NGL to Fort Saskatchewan, Alberta or Sarnia, Ontario. NGL are used

directly as an energy source and as feedstock for the petrochemical and crude oil refining industries. Ethane is the feedstock for ethylene production.

Extraction - Plant Fee Structures

Extraction facility owners have the right to extract liquids from the natural gas stream, either directly as the owner of the natural gas, or through NGL extraction agreements. The typical commercial arrangement involves the ethane and NGL extraction plant owner contracting with the gas shipper on a natural gas transmission system for the right to extract NGLs from the transporter's natural gas. By removing ethane and NGLs, the extraction plant is, in effect, extracting or shrinking a portion of the energy content of the shipper's natural gas. The extraction plant owner pays the transporter for the extracted energy or alternatively purchases a sufficient volume of natural gas from the market to replace the extracted energy, thereby keeping the transporter whole. This purchased gas is referred to as shrinkage or make-up gas.

Based on the results of the ERCB NGL Extraction Inquiry released in February 2009, the convention for obtaining extraction rights may change over the next three years, whereby the entitlement to the NGLs within the common-stream natural gas transported on Alberta-regulated gas transmission pipelines will be transferred to receipt shippers rather than the export delivery transporters. On October 5, 2011, NGTL applied to the NEB for amendments to its tariffs to the transfer extraction rights to the receipt shippers, including the gas extraction rights convention for EEEP. The NEB is developing a process to hear this application. AltaGas is monitoring this development.

Extraction contract terms may be for firm or interruptible processing, and may vary from monthly to multi-year in length. Currently the majority of AltaGas' extraction agreements are one-year term arrangements. AltaGas' share of all ethane production is sold through long-term, cost-of-service or fee-for-service arrangements that bear no commodity price risk. The sales price received under these contracts provides for a return on and of capital and the recovery of certain operating costs, including shrinkage gas attributable to that production. AltaGas' share of ethane production is sold at the outlet of the plants, with the product purchaser responsible for all downstream transportation and handling. AltaGas' ethane sales provide a stable, predictable cash flow base.

AltaGas' NGL production is sold under a variety of arrangements. At December 31, 2011, approximately 60 percent of AltaGas' NGL production was sold under long-term, fee-for-service contracts. These volumes do not bear any commodity price risk. The revenue from this portion of NGL sales provides a stable, predictable cash flow base.

On the portion of the NGL production that is not sold under long-term fee-for-service contracts, performance is subject to frac spread which is the price spread between NGLs extracted and the natural gas purchased to make up the heating value of the NGLs extracted. At December 31, 2011, approximately 40 percent of AltaGas' NGL production (13 percent of total extraction production) was sold under contracts subject to frac spread. If commodity prices or operating costs make NGL extraction uneconomical, the NGLs may be reinjected or the facilities may be turned down or shut-in. If this occurs, the operational flexibility of the commercial contracts translates into a minimal effect on margins.

Extraction – Plant Production

Extraction production is a function of natural gas volume processed, natural gas composition, recovery efficiency of the extraction plant and plant on-line time. The following tables are a summary of AltaGas' capacity and the total production associated with extraction and fractionation plants in which AltaGas holds an interest:

Extraction or Fractionation Plant	Interest (%)	AltaGas' Inlet Processing Capacity (Mmcfd)	Operated or Non-Operated
EEEE	48.667	190	Operated
Empress ATCO	7.2	79	Non-Operated
Empress Provident	11.25	135	Non-Operated
JEEP	100.0	250	Operated
Younger	56.667	425	Operated
Harmattan Complex	100.0	490	Operated
Total⁽²⁾		1,569	

Note:

(1) Excludes Bantry Fractionator products and field NGLs.

Total Liquids Production (Bbls/d)⁽¹⁾⁽²⁾		
	2011	2010
NGLs	13,580	12,088
Ethane	27,642	25,792

Note:

(1) Excludes Bantry Fractionator products and field NGLs.

(2) Average volumes for the fourth quarter.

Extraction - Empress ATCO Extraction Plant

AltaGas' ownership interest in the Empress ATCO extraction plant was 7.2 percent at December 31, 2011. The remaining 92.8 percent interest in the facility is held by nine other owners with varying interests. AltaGas' ownership corresponds to a 79 Mmcf/d share of the plant's 1,100 Mmcf/d of natural gas inlet capacity.

The Empress ATCO plant, located on the Alberta-Saskatchewan border at Empress, Alberta is one of six extraction plants in the area. The Empress ATCO plant has two processing trains which provide the flexibility to easily manage production to reduce operating costs and operational risk, minimizing downside risk associated with fluctuating production volumes.

AltaGas is currently daily subscribed and processing gas under monthly and yearly arrangements. As there are five other extraction plants in the Empress area, there is considerable competition among the owners of the plants for producers' extraction rights.

Extraction - Empress Provident Extraction Plant

AltaGas acquired a 10 percent interest in the Empress Provident extraction plant in April 1998 and increased its share to 11.25 percent in December 2006. The plant, which began operations in September 1996, is located 2 km southeast of the Empress ATCO extraction plant.

The plant is licensed to process 1,200 Mmcf/d of natural gas, of which 135 Mmcf/d is AltaGas' share. AltaGas has managed its gas supply risk at this plant by securing 89 percent of inlet capacity on a long-term basis to ensure that its share of 135 Mmcf/d is fully utilized at all times.

AltaGas' ethane production is sold under a long-term, cost-of-service type contract that provides for the recovery of certain operating costs. Approximately 74 percent of AltaGas' share of propane plus production from this plant generates fixed-fee revenue plus reimbursement of associated operating costs under a long-term processing arrangement. The remainder is sold under a one-year evergreen marketing arrangement at the monthly market price for propane plus.

Extraction - Joffre Ethane Extraction Plant

AltaGas owns 100 percent of JEEP which has processing capacity of 250 Mmcf/d of natural gas and is capable of producing up to 10,400 Bbls/d of ethane and NGLs. The plant, which was constructed in 2002 at a net cost to AltaGas of \$24.8 million for its initial 50 percent interest, started operations in December 2002. AltaGas operates the facility which is located at Joffre, Alberta.

The plant is adjacent to NOVA Chemicals' Joffre petrochemical complex and recovers ethane and NGLs from the fuel gas used at the complex. All ethane production from JEEP is sold under a long-term, cost-of-service type contract with NOVA Chemicals. Under this ethane sales agreement, a small portion of the operating cost risk is borne by AltaGas, based on the ratio of NGLs to total plant production. AltaGas sells its NGL production under a one-year evergreen marketing agreement based on the monthly average market price for NGLs.

Extraction - Edmonton Ethane Extraction Plant

AltaGas acquired a 48.67 percent interest in EEEP in August 2004 for \$48.2 million, including an environmental liability of \$5.0 million, for a net cash outlay of \$43.2 million. The remaining interest in the plant is held by ATCO Midstream Ltd. AltaGas operates the plant. EEEP is directly connected to the Alberta Ethane Gathering System, and to BP Canada Energy Resources' Co-Ed NGL pipeline, providing safe and reliable outlets for the plant products.

The plant has a licensed gross inlet capacity of 390 Mmcf/d of natural gas and gross production capacity of specification ethane of 23,000 Bbls/d and NGLs of 7,500 Bbls/d.

The processed gas from the facility supplies end-use markets in the city of Edmonton, Alberta. AltaGas' share of the plant products is sold under long-term contracts through cost-of-service or cost-plus sales arrangements.

In 2011, the original long term gas supply contract with ATCO pipelines that supplied gas to EEEP was replaced with a new service as a result of the integration of the ATCO and NGTL pipelines.

NGTL has included the gas extraction rights convention for EEEP as a part of its October 5, 2011 application to transfer extraction rights to the NGTL receipt shippers.

Extraction – Younger Extraction Plant

AltaGas owns a 56.7 percent interest in the Younger Extraction Plant. The remaining interest is held by Provident. The Younger Extraction Plant, located at Taylor, British Columbia, processes natural gas transported on the Spectra Energy transmission system and Canadian Natural Resources Limited's Stoddart transmission system to recover NGLs.

The Younger Extraction Plant has a license capacity to process up to 750 Mmcf/d of natural gas. AltaGas' share of the natural gas processing capacity is 425 Mmcf/d and Provident's share is 325 Mmcf/d. AltaGas owns 100 percent of the facilities related to fractionation, storage, loading, treating or terminalling of NGLs. AltaGas operates the Younger Extraction Plant.

All of AltaGas' NGL production from the Younger Extraction Plant is sold to Provident under a long-term NGL purchase agreement which consists of a return on capital, recovery of operating costs, shrinkage make-up and a profit-share component. Provident sources gas supply to the Younger Extraction Plant as part of the NGL purchase agreement. AltaGas' ethane production is sold to Dow Chemicals under a long-term fee-for-service contract.

In 2011 AltaGas entered into an agreement to participate in the construction of an up to 250 Mmcf/d natural gas pipeline to bring liquids rich gas from the Montney area of British Columbia to the Younger Extraction Plant. AltaGas owns 30 percent of the pipeline. The pipeline was fully operational in the fourth quarter of 2011.

Extraction - Harmattan Complex

AltaGas owns a 100 percent interest in the Harmattan Complex located 100 km north of Calgary, Alberta. Harmattan has natural gas processing capacity of 490 Mmcf/d consisting of sour gas treating, NGL extraction and 35,000 Bbls/d of NGL fractionation and terminalling. Harmattan also has a 450 Bbls/d capacity frac oil processing facility, a 200 tonnes/d capacity industrial grade CO₂ facility and a 10,000 Bbls/d capacity NGL truck offload facility.

The Harmattan Complex extracts NGLs from the raw natural gas delivered for processing, fractionates the recovered NGLs into specification ethane, propane, butane and condensate, and provides storage and terminalling services for each product. The terminalling options for each product are:

Ethane – The Harmattan Complex is connected to the Alberta Ethane Gathering System by an interconnecting pipeline that is owned by AltaGas. All ethane produced at the Harmattan Complex is delivered to the Alberta Ethane Gathering System.

Propane – Producers may have their propane loaded onto either rail or truck. The propane truck and rail loading facilities, which are located at Didsbury, Alberta, are connected by pipeline to the main complex.

Butane and Condensate – Producers may have their butane and condensate delivered to either the Rangeland or Cremona pipeline or loaded onto trucks at the Harmattan Complex.

At the Harmattan Complex, natural gas processing services are provided to approximately 60 producers under contracts with a variety of commercial arrangements and terms. Fee-for-service revenues are generated from the raw natural gas processing, NGL extraction, fractionation and terminalling, and custom NGL processing. Fee-for-service means that fees are charged to the customer for the service provided on a per unit volume basis.

Approximately 35 percent of the natural gas volume processed at the Harmattan Complex is done under the terms of the Rep Agreements which have life-of-reserves dedications. In addition to the natural gas processed under the Rep Agreements, a further 25 percent of the natural gas currently being processed at the Harmattan Complex is committed for over three years with annual minimum volume obligations. The balance of the raw natural gas processed at the

Harmattan Complex is processed under contracts with terms varying from one month to life-of-reserves. The majority of the contracts provide for fee escalation based on the Canadian Consumer Price Index.

Under the terms of many of the raw natural gas processing agreements, a component of the compensation received by AltaGas for providing services to the producers is derived by AltaGas having the right to purchase a portion of the producers' ethane, propane, butane and condensate for a price equal to the value of the equivalent natural gas. This commercial arrangement is known as product-in-kind.

The profitability of product-in-kind arrangements is a function of the difference between the value of specification ethane, propane, butane and condensate and the value of NGLs if they remain in the natural gas. The ethane acquired by AltaGas under the product-in-kind arrangements is sold under a long-term contract for a price that includes full recovery of the cost of acquiring the ethane from the producers plus a premium. The propane, butane and condensate volumes acquired by AltaGas are sold into the Alberta market at prevailing prices.

AltaGas has received approval from the ERCB to construct the Harmattan Co-Stream Project which will allow the extraction of NGLs from gas in the west leg of the NGTL system using unused capacity in the NGL recovery units at Harmattan. AltaGas has entered into a processing agreement with NOVA Chemicals related to ethane and NGL extraction at Harmattan as part of the proposed Harmattan Co-Stream Project. The processing agreement between AltaGas and NOVA Chemicals is for an initial term of 20 years. AltaGas will deliver all NGLs or co-stream gas products on a full cost-of-service basis to NOVA Chemicals. The agreement provides that all capital expenditures and operating costs related to the proposed project be fully recovered through fees under normal operations. Construction commenced in 2011 with plant start-up expected in the second quarter of 2012.

Extraction – Competition

AltaGas' extraction assets are well positioned to operate in a competitive environment and take advantage of their strategic locations and contract terms in order to compete in the NGL industry.

Competition exists for AltaGas' Empress ATCO and Empress Provident extraction facilities as there are six extraction plants in the Empress area, resulting in significant competition for natural gas supply. AltaGas' Empress plants mitigate this risk by utilizing long-term natural gas supply contracts and by accessing gas supply through its Energy Services business.

AltaGas' JEEP and EEEP facilities are strategically located and take advantage of the gas consumption by the petrochemical industry and the City of Edmonton, respectively.

The Younger Extraction Plant processes natural gas produced in the Fort St. John basin located in northeast British Columbia. This facility is strategically located as the only straddle extraction plant in this area of British Columbia. While the Younger Extraction Plant is the only straddle extraction plant in the area, the Alliance pipeline competes for local natural gas supply.

The Harmattan Complex is well-positioned as the high-volume, low-cost processing facility in its service area. The Harmattan Complex is a significant service provider with a large capture area in west central Alberta. Many other facilities in the Harmattan area are currently underutilized, providing AltaGas with opportunities to consolidate and increase asset utilization and profitability. The Harmattan Co-Stream Project is expected to increase utilization at the plant.

Transmission – Business Description

AltaGas owns five natural gas transmission systems with transportation capacity of approximately 554 Mmc/d and three NGL pipelines with combined capacity 151,600 Bbls/d.

The following table provides a summary of the gross capacity of AltaGas' transmission pipelines at December 31, 2011. The majority of the transmission pipeline transportation contracts are fixed-fee or transport-or-pay.

Transmission Pipeline	Product	Area	Ownership (percent)	Operating Capacity	Length (km)	Operated/ Non-operated ⁽¹⁾
Battle Lake	natural gas	Central Alberta	100.0	15 Mmc/d	16	Operated
Cold Lake	natural gas	East central Alberta	99.2	80 Mmc/d	253	Operated
Kahntah ⁽²⁾	natural gas	Northeast British Columbia	100.0	35 Mmc/d	55	Operated
Suffield	natural gas	Southeast Alberta	100.0	400 Mmc/d	243	Operated
Summerdale	natural gas	Central Alberta	100.0	24 Mmc/d	18	Operated
Porcupine Hills	NGL	Southwest Alberta	100.0	11,600 Bbls/d	164	Operated
EDS	NGL	Central Alberta	100.0	90,000 Bbls/d	180	Operated
JFP	NGL	Central Alberta	100.0	50,000 Bbls/d	180	Operated

Notes:

- (1) AltaGas operates the Cold Lake pipeline and has subcontracted out the operator function at its other pipelines.
- (2) The Kahntah pipeline was taken out of service in 2011 due to low gas flows in the area, but remains available for use when demand for services is requested.

Transmission – Suffield

The Suffield natural gas transmission system consists of two natural gas pipelines which transport natural gas produced in and around the Suffield military block in southeast Alberta to the TransCanada Pipelines mainline at Burstall, Saskatchewan. The Suffield system is regulated by the NEB and rates on the system are based on a market-based tolling methodology. The two pipelines have 400 Mmc/d of combined transmission capacity. The south Suffield pipeline is a 147-km pipeline of six to 16-inch diameter pipe and the north Suffield pipeline is 96 km of 16-inch diameter pipe.

The majority of the Suffield system's capacity is currently contracted by Cenovus Energy Inc. ("Cenovus") through transport-or-pay and volume commitments that will expire in 2022 and be renewable for one-year periods thereafter. Volume commitments decline annually from 284,489 GJ/d in 2011. On the Suffield system Cenovus pays AltaGas based on a daily contract quantity. To the extent that annual volumes shipped are less than the annualized daily contract quantity, AltaGas does not refund the shipper for payments made under the daily contract quantity but posts the shortfall quantity to a shortfall account as a credit until such time as the shipper reduces the shortfall by delivering excess quantities or until the shortfall amounts expire.

Transmission – EDS and JFP

The EDS is used to transport ethylene, the main product produced by the NOVA Chemicals Joffre petrochemical complex, to industrial customers and storage facilities in the Edmonton and Fort Saskatchewan areas of Alberta. The EDS is an 180-km, 12-inch diameter pipeline with capacity of 90,000 Bbls/d. The JFP transports NGLs from Fort Saskatchewan to the NOVA Chemicals Joffre petrochemical complex. The JFP is an 180-km, 10-inch diameter pipeline with capacity of 50,000 Bbls/d.

The EDS transportation agreement has an initial term of 12 years to 2016 with provisions for extensions thereafter. The payments made to AltaGas by NOVA Chemicals for transportation services are the sum of a fixed, transport-or-pay fee plus the full recovery of actual costs incurred in operating EDS. The fixed-fee is subject to an interest rate adjustment every three years based on then-current interest rates. The EDS transportation agreement also contains provisions that define the incremental fees that will be charged to NOVA Chemicals in the event that additional capital is invested by AltaGas in the system. The termination of the EDS transportation agreement at the end of the initial 12-year term requires five years' notice by NOVA Chemicals. After the initial term, the notice period to terminate is three years.

NOVA Chemicals has the option to purchase the pipeline after the initial term on three years' notice at a price based on a 30-year straight-line depreciation, subject to a floor price. NOVA Chemicals cannot selectively renew only the EDS transportation agreements; the termination of the EDS transportation agreement requires the termination of the JFP transportation agreement. The terms of the JFP transportation agreement are essentially identical to the terms in the EDS agreement. NOVA Chemicals cannot selectively renew only the JFP transportation agreement; the termination of the JFP transportation agreement requires the termination of the EDS transportation agreement.

Transmission – Porcupine Hills

The Porcupine Hills pipeline in southwest Alberta is a single-shipper condensate pipeline. The Porcupine Hills condensate pipeline delivers condensate from the Shell Waterton plant to the Town of Turner Valley for Shell Canada. In 2010, the Porcupine contract was renegotiated and extended to March 31, 2015 with an option to renew annually thereafter.

Transmission – Cold Lake, Kahntah, Summerdale and Battle Lake

AltaGas owns and operates the majority of the Cold Lake natural gas transmission system, which consists of 36 receipt points and 37 delivery points (including four pipeline interconnects). The majority of the capacity on the Cold Lake system is contracted to AltaGas' Energy Services business which markets or exchanges most of the gas on the Cold Lake system. The Kahntah pipeline was constructed to transport natural gas from British Columbia to Alberta. Due to lower producer volumes and reduced drilling activity in the area the Kahntah transportation agreement terminated on March 31, 2010. The Kahntah pipeline has been taken out of service until gas prices recover and gas production in the area recommences, providing opportunities to extend the life of this asset. The Summerdale pipeline capacity is contracted to AltaGas' Energy Services business to enable that business to optimize marketing and exchange opportunities. The Battle Lake pipeline capacity is contracted to several shippers under agreements that are extended annually.

Transmission – Competition

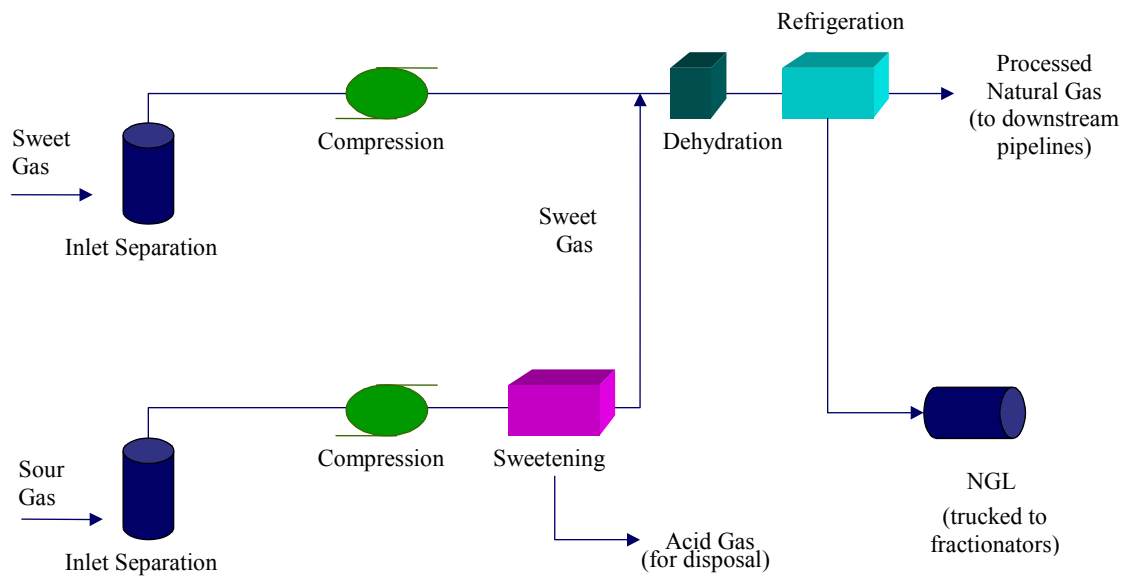
AltaGas competes with other midstream entities operating in the WCSB. AltaGas' transmission assets are well positioned to operate in a competitive environment and take advantage of their strategic locations and contract terms in order to compete with others. AltaGas continually investigates new pipeline opportunities in developing areas and in the vicinity of other AltaGas assets.

GAS BUSINESS – FIELD GATHERING AND PROCESSING

The Field Gathering and Processing business consists of over 70 gathering and processing facilities in 31 operating areas located in western Canada and approximately 6,500 km of gathering lines upstream of processing facilities that deliver natural gas into downstream pipeline systems that feed North American natural gas markets. AltaGas has a total gross licensed processing capacity of 1.2 Bcf/d, of which one-third is capable of processing sour gas. AltaGas operates all but four of its facilities.

The gathering systems move natural gas on behalf of producers from the wellhead to AltaGas processing facilities where impurities and certain hydrocarbon components are removed and the gas is compressed to meet the operating specifications of downstream pipeline systems that deliver gas to domestic and export energy markets. Field Gathering and Processing's main business drivers are throughput, gathering and processing fees and operating costs. Throughput is impacted by new well tie-ins, reactivations, recompletions, well optimizations performed by producers and natural production declines in areas served by AltaGas' processing facilities.

Field Gathering and Processing – Typical Field Gas Processing Plant



Raw natural gas produced at the wellhead is a mixture of methane and other hydrocarbon components and impurities, including water vapour, carbon dioxide and hydrogen sulphide. Raw gas with amounts of hydrogen sulphide in excess of downstream pipeline specifications is considered sour. All other gas is considered sweet. Sour gas goes through more extensive processing – known as sweetening – in order to remove the hydrogen sulphide and ensure that the gas meets pipeline specifications. All natural gas must be processed through a natural gas plant to remove impurities and the various hydrocarbon components before the natural gas is delivered via downstream pipelines for ultimate sale and consumption. The amount and complexity of processing required before the raw gas is of saleable quality is a function of the quantity of NGLs and impurities present in the raw gas stream.

The raw natural gas is first gathered from the wellhead through natural gas gathering systems, and then delivered to and processed through a natural gas processing plant. The design of a natural gas processing plant is determined by the composition of the raw gas that it is intended to process. Natural gas that contains minimal or no amounts of NGLs or other elements will bypass certain processes within a typical natural gas plant configuration.

Raw natural gas entering the natural gas plant is subject to inlet separation where free water and any free NGLs are separated from the natural gas stream. If the natural gas is sour, it is sweetened by the removal of hydrogen sulphide. The natural gas is then usually dehydrated to remove any remaining water. If significant NGLs are still present in the sweet gas they are removed to meet downstream pipeline specifications. NGLs generally have greater value if extracted in liquid form and additional NGL recovery beyond downstream pipeline specifications may be carried out in order to capture the value of the NGLs. This additional recovery process can be done at field gas plants or at large-scale extraction plants. See "Gas Business – Extraction and Transmission". AltaGas has NGL extraction capability at 30 of its natural gas field processing facilities.

The remaining processed gas exiting the natural gas plant is delivered to the downstream transportation pipeline for eventual distribution to end-use markets. NGLs must be further processed (fractionated) into their individual components: propane, butane and pentanes-plus. The NGLs may be fractionated on site or trucked or pipelined to fractionation facilities.

Field Gathering and Processing - Facilities

AltaGas' Field Gathering and Processing business generates revenue from fees for volumes of natural gas processed at a processing facility or gathered through a gathering system.

AltaGas strives for continued improvement, operational excellence, and maximum utilization of all facilities over which it has operational control and to consistently exceed WCSB average utilization rates. Volume additions at facilities, which come from new well tie-ins and from reactivations, re-completions and well optimizations performed by producers, are offset by natural production declines. The focus on skid-mounted facilities allows AltaGas to redeploy

these assets in response to producer processing requirements, thereby increasing processing volumes, profitability and utilization.

Field Gathering and Processing Facility Capacity and Throughput		
	2011	2010
Capacity (gross Mmc/d) ⁽¹⁾⁽²⁾	1,187	1,191
Throughput (gross annual Mmc/d) ⁽²⁾	391	423
Capacity utilization (%)	33	35

Notes:

(1) As at December 31.

(2) Gross numbers are before and are not adjusted to reflect AltaGas' working interest.

There were an estimated 3,216 natural gas well completions in the WCSB for 2011. Total marketable gas production in the WCSB is currently estimated at approximately 14 Bcf/d. Average facility utilization declined to 33 percent in 2011 from 35 percent in 2010. AltaGas experienced declining throughput primarily due to lower drilling activity and natural declines. Producer activity was impacted by low commodity prices. While current relatively low natural gas prices are expected to persist into 2012, AltaGas expects demand for gathering and processing facilities will grow in 2012 as natural gas producers focus on drilling liquids rich gas and the associated gas from the higher level of oil targeted drilling in the WCSB.

Field Gathering and Processing - Significant Operating Areas

AltaGas' facilities are often physically linked, creating facility complexes that offer delivery options and revenue continuity in the event that one of the plants in a complex shuts down. With over 70 processing facilities in 30 operating areas, AltaGas' Field Gathering and Processing business is not dependent on any one facility or operating area.

Field Gathering and Processing - Customers

In 2011 AltaGas conducted business with more than 280 customers in its operating areas, with no customer representing more than 7 percent of Field Gathering and Processing net revenue. The Field Gathering and Processing business's top 10 customers represented approximately 9 percent of consolidated net revenue for 2011.

Field Gathering and Processing - Contracts

AltaGas gathers and processes natural gas under contracts with natural gas producers. There are approximately 1,400 active gathering and processing contracts. These contracts, in general:

- Establish fees for the gathering and processing services offered by AltaGas;
- Define the producers' access rights to gathering and processing services;
- Establish minimum throughput commitments with producers and use appropriate fee structures to recover invested capital early in the life of the contract where capital investment is required by AltaGas;
- Define the terms and conditions under which future production is processed at an AltaGas facility; and
- Seek to recover operating costs to mitigate the impact of volume declines.

The amount of capital that AltaGas commits to acquiring or developing gathering and processing facilities is linked to AltaGas' assessment of the production available to be processed at the facility, reserves in the area, the extent of the reserve dedication and the processing fees to be paid by producers for its services. When a facility is acquired, AltaGas conducts an independent review of the natural gas reserves and production in the area surrounding each facility using, among other sources, ERCB production data and reserve estimates and producers' reserve reports for the area. AltaGas also conducts a review of the physical plant and equipment and the operating and maintenance costs for each facility.

Fee Structure

In determining appropriate contractual provisions, including a reasonable payback period on its invested capital, AltaGas seeks to align its interests with the financial and business objectives of its producer customers. The vast majority of AltaGas' gathering and processing contracts are volumetric service fee structures, based on a rate per Mcf of throughput. Volumetric fee structures may include a provision for recovery of actual operating costs, which further mitigates the financial risk related to volume variability. Operating costs recovery in 2011 was approximately 45 percent compared with 40 percent in 2010. In addition, approximately 80 percent of contracts in place at December 31, 2011 were subject

to annual price escalation related to changes in the Consumer Price Index. This toll-for-service structure (as opposed to the commodity spread-based price structures predominantly used by midstream companies in the U.S.) avoids exposure to commodity price risk as revenue is a function of volumes processed. AltaGas' investment is generally protected by the life of reserves behind the facility, since producing wells typically remain connected to a gathering and processing system for their entire productive lives.

AltaGas may underpin capital commitments through the use of one or more of the following contractual provisions:

Take-or-Pay: Take-or-pay arrangements are designed to ensure AltaGas recovers its invested capital in a relatively short period of time. This is achieved by producers providing minimum volume or capital recovery commitments to AltaGas. With minimum volume commitments the producer must process a specified volume at a rate per Mcf over a specified period of time or pay any revenue shortfall. The sum of the processing revenue provides AltaGas with a return on and of capital within a specified period. Risk is limited to counterparty creditworthiness. In recent years, AltaGas' strategy has shifted to minimum monthly volume commitments to decrease credit risk and lead to predictable cash flow.

Capital and Operating Cost Recovery: The producer pays two distinct fees to AltaGas, one to provide a return of and on capital and the other to cover AltaGas' operating costs. Return of and on capital is made more certain by reducing the risk of unexpected operating costs. Risk is largely limited to the timing of production.

Area of Mutual Interest: When AltaGas acquires a facility the vendor is typically the largest producer using that facility. As a result, AltaGas is usually entitled to gather and process the majority of the natural gas production associated with the facilities it acquires due to its reserve dedication contracts, thus reducing the possibility of competitive plants being built in the same area. Risk is largely limited to the timing of production. The contract terms also ensure any future production brought on stream in a specified area must flow to an AltaGas facility. Future natural gas throughput is generally secured by contractually committing the vendor of the facility to dedicate any future production from specified reserves or future areas of development surrounding the facility.

Geographic Franchise with Economic Out: Contractual provisions allow AltaGas to terminate or renegotiate a contract if it is not economical to continue processing. Risk is largely limited to the timing of production and operating cost efficiencies.

Length of Term

Where natural gas reserves have been dedicated under contract, the contract normally extends beyond one year and up to the life of the reserves, depending on the amount of capital AltaGas has invested in the facility. Where reserves have not been dedicated under contract or AltaGas has not made a significant capital investment, the contracts are normally subject to termination by either party upon one to three months' notice. As mentioned previously, producing wells typically remain connected to a gathering and processing system for their entire productive lives.

Type of Service

In general, producers have access to either firm service or interruptible service. Firm service offers producers priority to have their natural gas processed at the applicable AltaGas facility subject to industry standard maintenance and force majeure. Interruptible service is available only if the applicable AltaGas facility has capacity available after all firm service commitments with respect to such facility have been satisfied. Firm service is normally provided to a producer when the producer's natural gas reserves have been dedicated to an AltaGas facility.

Field Gathering and Processing - Operating and Maintenance Expenses

Operating and maintenance expenses for gathering and processing facilities generally include: (i) labour costs for operations and maintenance staff; (ii) materials consumed in processing or maintenance, including chemicals and lubricants; (iii) land lease costs; (iv) property taxes; (v) fuel and power costs; and (vi) other overhead costs. For the plants operated by AltaGas, the most significant expenses are labour, utilities, property taxes and repairs and maintenance. Repairs and maintenance are scheduled, where possible, to minimize down time and coordinate with producers' well maintenance activities. One of AltaGas' strategies is to increase the number of contracts with flow-through operating costs provisions.

Field Gathering and Processing - Competition

AltaGas competes with other midstream entities operating in the WCSB. In 2011 AltaGas processed an average of 391 Mmcf/d, which was approximately 3 percent of volumes produced in the WCSB. The majority of processing capacity generally continues to be provided by the upstream natural gas exploration and production companies.

The field gathering and processing marketplace continues to evolve and the competitive environment also continues to change. AltaGas believes that its field gathering and processing strategies and competitive advantages will continue to allow it to effectively compete in the midstream marketplace. AltaGas also believes that its operational skills and market penetration make it a preferred business partner for many exploration and production companies.

GAS BUSINESS – ENERGY SERVICES

The Energy Services business consists of an energy management business and a gas services business.

Energy Management

The energy management business consists of providing energy consulting and supply management services and arranging natural gas and power supply for non-residential end-users. AltaGas' energy management services are provided under the brand name ECNG Energy and are supported by employees in: Burlington and Chatham, Ontario; Calgary, Alberta; and Vancouver, British Columbia.

The majority of the energy management fee-for-service revenue is based on one-to-three-year evergreen contracts. Fees are earned by providing advisory services, and arranging and managing supply on behalf of customers. These services allow customers to reduce exposure to gas and power price volatility and to match their energy supply arrangements with their risk and budget objectives.

In the energy management business, AltaGas primarily enters into agency retainer agreements with clients under which it provides natural gas and electricity supply and price management advice to its customers. Under these agency agreements AltaGas, on behalf of its end-use customers, also purchases, manages and fixes the price of the client's natural gas and electricity purchases. AltaGas acts as agent on behalf of its customers and is generally not exposed to changes in the commodity prices.

Gas Services

One of the key functions of the Energy Services business is to support AltaGas' infrastructure businesses. The gas services group contracts supply and shrinkage gas for AltaGas' extraction facilities. It also contracts and resells capacity on AltaGas' transmission pipelines and provides natural gas control services to balance natural gas flows. Gas services markets natural gas for Field Gathering and Processing customers and in the process earns margins, manages credit exposure, and provides additional value-added services to AltaGas' producer customers. Gas services also contracts and manages natural gas supply for AltaGas' gas-fired peaking plants.

In addition to supporting the other operating segments within AltaGas, the gas services business identifies opportunities to buy and resell natural gas, market natural gas for producers and exchange, reallocate or resell pipeline capacity and storage to earn a profit. Net revenues from these activities are derived from low-risk opportunities based on transportation cost differentials between pipeline systems and differences in natural gas prices from one period to another. Fixed margins are earned by simultaneously locking in buy and sell transactions in compliance with AltaGas' credit and commodity risk policies. AltaGas also provides energy procurement services for large industrial and utility gas users and manages the third-party pipeline transportation requirements for many of its gas marketing customers.

AltaGas' gas services business also includes transportation arrangements into eastern Canadian markets and within Alberta in the form of gas exchange arrangements. AltaGas markets or exchanges all of the volumes that flow through its Cold Lake and Summerdale pipeline systems. In a gas exchange transaction AltaGas receives natural gas from customers on an AltaGas system and delivers the gas to its customers on the TransCanada, ATCO or TransGas systems. By purchasing or exchanging gas on these pipeline systems and at other facilities, AltaGas has achieved positive margins while providing improved netbacks for producers.

The gas services business manages AltaGas' 50 percent share of Sarnia Airport Storage Pool Limited Partnership, which owns 5.3 Bcf of gas storage capacity. This facility became commercially operational on June 26, 2009. AltaGas is seeking to optimize value with gas inventory in storage. Market Hub Partners Management Inc., an affiliate of Spectra Energy Corp., has been contracted to manage the general partner of the limited partnership and operate the facility.

Energy Services - Customers

AltaGas energy management and gas service customers are commercial, industrial, agricultural and institutional end-users in Ontario, Alberta, British Columbia, Quebec, New Brunswick, Nova Scotia, Saskatchewan and Manitoba. Customer retention rates are over 92 percent. The AltaGas energy management business arranges natural gas and electricity supply on behalf of its customers through an array of qualified suppliers, including AltaGas.

In its gas services business, AltaGas buys natural gas from a wide array of suppliers including wholesale marketing companies and producers and sells natural gas to other wholesale marketing companies and commercial and industrial end-users.

No Energy Services customer represented more than 10 percent of consolidated revenue during 2011.

Energy Services - Competition

In the energy management business, AltaGas competes with other marketing and consulting firms. In the gas services business, AltaGas' competitors range from single person operations to large marketing and aggregation companies. The primary source of competition is the marketing arms of large oil and gas producers.

POWER BUSINESS

AltaGas' Power Business contributed net revenue of \$120 million for the year ended December 31, 2011, representing approximately 22 percent of AltaGas' total net revenue before intersegment eliminations.

The Power business is engaged in the sale of electricity and ancillary services in Alberta and the sale of electricity in British Columbia to BC Hydro. At December 31, 2011, AltaGas had 520 MW of installed power capacity, comprised of 353 MW of power generation capacity through a 50 percent ownership interest in the Sundance B PPAs, a capital lease for 25 MW of gas-fired peaking capacity, another 14 MW of gas-fired peaking capacity and 15 MW of cogeneration capacity in Alberta and 102 MW of wind power generation capacity in British Columbia. AltaGas also has an effective 15 percent interest in a 7 MW run-of-river hydroelectric power generation facility and a 97 percent interest in a 9.8 MW run-of-river hydroelectric power generation facility, both in British Columbia.

At December 31, 2011, AltaGas' 407 MW of installed power capacity in Alberta served approximately 5 percent of Alberta's power demand. The 102 MW Bear Mountain Wind Park is the first wind generation facility in British Columbia. The 195 MW Forrest Kerr Project is currently under construction. Civil works commenced in February 2011 and tunnelling activities began in late March 2011. Commercial operations at the Forrest Kerr Project are expected to begin in July 2014.

Additional growth in the Power business is expected to occur by advancing AltaGas' significant and growing portfolio of renewable energy projects and pursuing further gas-fired generation opportunities, including cogeneration. AltaGas has approximately 1,730 MW of wind and run-of-river hydroelectric projects under development. The renewable power portfolio consists of 1,400 MW of wind projects, 500 MW in Canada and 900 MW in the northern and western United States. The hydroelectric portfolio under development consists of approximately 137 MW in British Columbia.

Power Purchase Arrangements - Alberta

PPAs were established in 1999 under Alberta's program of power industry deregulation. PPAs were created to separate ownership of the physical power generation assets from control of output.

ASTC Power Partnership

AltaGas and TransCanada are partners in the ASTC Partnership. Each partner owns a 50 percent share of ASTC Partnership and contributed 50 percent of the \$223.1 million required for the ASTC Partnership to purchase the two Sundance B PPAs from Enron Canada Power Corporation on December 28, 2001. There are two Sundance B PPAs, one for each of Units 3 and 4 at the Sundance Plant. The ASTC Partnership holds the Sundance B PPAs as partnership property, with both partners having an equal interest in each PPA.

The indirect 50 percent interest in the Sundance B PPAs provides AltaGas with the rights to 353 MW of coal-fired generation capacity, as well as to ancillary services from Sundance Units 3 and 4, until December 31, 2020.

The ASTC Partnership started dispatching power effective December 29, 2001. AltaGas maintains the books and records of the ASTC Partnership, including providing accounting services. TransCanada manages daily operations, including the dispatch of power into the Pool. AltaGas and TransCanada are each responsible for managing the market risk associated with their individual shares of the power generation capacity.

The Sundance B Plant

TransAlta owns the coal-fired Sundance Plant, which is located approximately 70 km west of Edmonton, Alberta. The Sundance Plant consists of Units 1 through 6. An auction conducted on August 24, 2000 grouped the units into three

plants: Sundance A Plant - Units 1 and 2, Sundance B Plant - Units 3 and 4, and Sundance C Plant - Units 5 and 6. Sundance B Plant has been operating since 1976 (Unit 3) and 1977 (Unit 4).

The Sundance Plant is connected to the Alberta Interconnected Electric System, which allows access to markets in Alberta, British Columbia, Saskatchewan and the United States.

The Sundance B Plant - Power Sales

Revenue from the sale of power is largely driven by target availability, hedge prices (for the portion of capacity that is hedged) and Pool prices (for the portion of capacity that is not hedged). The inter-relationship of production, Pool prices and cost of sales is specified in the PPAs. Generally, the ASTC Partnership will be compensated when power production is less than target levels, at a rate based on the previous 30-day average Pool price, as described in more detail later in this section. AltaGas recognizes its share of revenue based on target production levels, with any increase or decrease relative to target credited or charged to cost of sales.

Under the Sundance B PPAs, the ASTC Partnership holds the rights to the power capacity and ancillary services from Units 3 and 4 of the Sundance Plant. Day-to-day operation requires the ASTC Partnership to communicate the volume of power available and the price of the power to the AESO. The ASTC Partnership is obligated to pay TransAlta a price which contributes to TransAlta's capital and operating costs as determined by formulas in the Sundance B PPAs. The majority of the ASTC Partnership's cost of sales is the fixed costs and variable operating costs paid to TransAlta and the variable costs of transmission and Pool trading charges.

Each of Units 3 and 4 has a contracted capacity of 353 MW. In September 2007, TransAlta increased the capacity of Unit 4 by 53 MW pursuant to their rights under the PPA. TransAlta provided all of the capital, is responsible for all operating costs and is entitled to all benefits associated with this increased capacity, although ASTC earns a fee associated with the administration of the agreement. The Sundance B PPAs recognize that the plants will not produce at 100 percent capacity all of the time. TransAlta is obligated to provide AltaGas financial compensation if actual generation of electricity from Units 3 and 4 falls below a specified target level, which was 86 percent of contracted capacity in 2011. This is accomplished by a monthly payment based on the difference between actual availability and target availability, multiplied by RAPP. Similarly, if Units 3 and 4 produce above target, then ASTC is obligated to pay TransAlta based on the difference between actual availability and target availability, multiplied by RAPP. ASTC pays transmission charges based on actual power delivered. During these under or over-generation periods AltaGas has financial exposure to the difference between the Alberta spot price and RAPP on the difference between volumes generated and target availability. The financial exposure may be positive or negative depending on the difference between the current Pool price and RAPP.

TransAlta is an experienced operator of coal-fired electrical generation facilities and has financial incentives to operate the Sundance B plant efficiently and at high levels of electricity generation. The plant uses coal from the adjacent Highvale Mine, which is anticipated to have sufficient reserves for the expected fuel requirements of the Sundance B Plant beyond the life of the Sundance B PPAs. The coal price formula, which is pre-defined in the PPAs, is subject to inflationary indices and is not linked to current market prices for coal.

The following chart provides a summary of power prices and volumes for the last two years.

Power Prices and Volumes	2011	2010
Volume of power sold (GWh) ⁽¹⁾⁽²⁾	3,003	2,828
Average price received on the sale of power (\$/MWh) ⁽¹⁾⁽²⁾	75.94	66.79
Alberta Power Pool average spot price (\$/MWh) ⁽¹⁾	76.22	50.76

Note:

(1) Annual average.

(2) Includes both Alberta and British Columbia sale of power.

Gas-Fired Peaking Capacity

On September 1, 2004 AltaGas entered into a long-term capital lease with Maxim Power Corp. for 25 MW of gas-fired peaking capacity on four sites in southern Alberta. The capital lease has a 10-year term that commenced September 1, 2004 and includes an option at the end of the initial term to extend the term for 15 years or to purchase the assets. The capital lease requires AltaGas to pay a monthly capacity fee. The operations and maintenance services contract that previously dealt with the peaking facilities expired March 15, 2007 and AltaGas assumed responsibility for operation of

the facilities. AltaGas retains 100 percent of the ancillary services and merchant peaking sales revenue. Effective January 1, 2012 AltaGas purchased the 25 MW gas-fired peaking generators that formed part of the lease agreement with Maxim Power Corp.

In 2008 AltaGas installed an additional 14 MW of gas-fired peaking generation at the Bantry and Parkland field gathering and processing facilities.

In Alberta, gas-fired peaking capacity generally provides energy during times of high prices or supplies operating reserves that can be used during system contingencies. AltaGas manages the gas requirement and dispatches the units. This gas-fired power capacity provides fuel diversity to AltaGas' power business, provides increased operational flexibility and partial backstopping to outages at Sundance.

Harmattan Cogeneration

Late in 2010, AltaGas commissioned a 15 MW cogeneration facility at the Harmattan Complex. The facility consists of a gas turbine which drives a 15 MW generator for delivery of electricity into the Alberta Power market, as well as a heat recovery steam generator that is capable of producing all of the steam required to process gas at Harmattan from the waste heat in the exhaust gases from the turbine. Cogeneration is an efficient, environmentally responsible means of producing electricity and is an attractive area of potential growth for AltaGas' power business.

AltaGas is currently constructing a second 15 MW cogeneration facility at the Harmattan Complex which is anticipated to be in service the second quarter of 2012. This unit will be essentially the same configuration as the existing cogeneration facility and will help meet the increased power demands at the plant as a result of the Harmattan Co-stream Project, with excess power being sold to the Alberta grid.

Biomass Generation

In 2011, AltaGas entered into an agreement to purchase DEI, a biomass development company with ownership interests in two operating plants in North Carolina and Michigan, totalling approximately 35 MW. The transaction closed in January 2012.

Wind Power Generation

In October 2009, AltaGas completed construction of the 102 MW Bear Mountain Wind Park near Dawson Creek in British Columbia. The Bear Mountain Wind Park consists of 34 turbines, a substation and transmission and collector lines. It is connected to the British Columbia Transmission Corporation's (now BC Hydro) transmission grid. The turbine manufacturer, Enercon GmbH of Germany, provides operating and maintenance services to BMWLP under a long-term service agreement.

All of the power from the Bear Mountain Wind Park is sold to BC Hydro under a 25-year EPA at a set price which increases annually by 50 percent of CPI. BMWLP has retained the green attributes and renewable energy credits and intends to sell them to provide an additional revenue stream.

Bear Mountain Wind Park is owned 100 percent by AltaGas. There are royalty agreements in place with Peace Energy Cooperative (a community-based group) and Aeolis Wind Power Corporation for a total of 0.912 percent of the project revenues and for 28.5 percent of any revenues from the sale of RECs above a cumulative threshold amount.

In August 2008 AltaGas acquired the remaining 45 percent interest in GreenWing with its portfolio of mature and early development wind projects and changed the name in December 2008 to AltaGas Renewable Energy Limited Partnership. In 2009 AltaGas acquired the 100 MW Glenridge wind development project near Medicine Hat, Alberta. With these acquisitions, AltaGas has a portfolio of 1,400 MW of wind power, 500 MW in Canada and 900 MW in the northern and western United States. The AltaGas wind portfolio is diverse geographically and its assets are located in regions that have strong support for renewable energy mandated through renewable portfolio standards and utility-sponsored PPA auctions. AltaGas believes these assets will generate further growth for the power infrastructure business.

AltaGas has two wind development projects, Reston and Yellowhead, located in Manitoba totalling 400 MW. These projects are mature projects that are eligible for future calls for power with Manitoba Hydro. AltaGas has completed most of the Environmental Assessment and has received an Interconnection Approval with the AESO for the Glenridge wind development project in Alberta. Once constructed, power from the Glenridge project will be sold into the Alberta merchant market and is expected to be integrated into the existing AltaGas Alberta power portfolio to optimize sales. The 900 MW of wind development projects in the United States are comprised of properties at Walker Ridge, Soledad, Ghost Town and Mojave in California, Chateau Hills in New Mexico, Roughrider in North Dakota, Vinegar Peak,

Rhyolite and other locations in Nevada and Burlington in Colorado. AltaGas intends to continue development of these projects by conducting transmission, wind resource and environmental studies at these sites.

In 2011, AltaGas acquired a 50 percent interest in the Busch Ranch Wind Project. This project is a 29 MW wind farm currently under construction in Colorado, with a commercial operation date of late 2012.

Hydroelectric Generation

In 2008 AltaGas acquired an effective 25 percent interest in Boston Bar Limited Partnership which owns a 7 MW run-of-river hydroelectric power generation facility on Scuzzy Creek, near Boston Bar, British Columbia and which is under a 20-year EPA with BC Hydro until 2015. At the same time, AltaGas acquired two 10 MW run-of-river hydroelectric project development projects near Boston Bar, British Columbia: Log Creek and Kookipi Creek. Both the Log Creek and Kookipi Creek run-of-river hydroelectric projects are supported by 40-year EPAs with BC Hydro. During 2010 AltaGas has advanced the environmental studies and engineering design of these projects. Based on the information gathered to date and the ongoing consultation with First Nations, AltaGas is reviewing the development timelines for these projects.

Also in 2008 AltaGas acquired four potential run-of-river hydroelectric projects in British Columbia ranging from 6.5 MW to 24 MW for \$4.5 million. The projects remain under review and provide AltaGas with the potential to develop approximately 50 MW of hydroelectric generation in British Columbia.

In March 2010 AltaGas received its amended Environmental Assessment Certificate for the largest of its three northwest British Columbia run-of-river hydroelectric projects, the Forrest Kerr Project. In May 2010 AltaGas entered into a 60-year EPA with BC Hydro for the Forrest Kerr Project, as well as an Impact Benefit Agreement with the Tahltan First Nation. In addition, AltaGas entered into an agreement with the British Columbia Transmission Corporation (now BC Hydro) to contribute to the development of the NTL. The Forrest Kerr Project will be the anchor tenant for the proposed NTL, along with the two smaller projects under development by AltaGas in the same vicinity, the 66 MW McLymont Creek Project and the 16 MW Volcano Creek Project, which will both feed into the BC Hydro electrical system through Forrest Kerr.

The Forrest Kerr Project is currently under construction. Civil works commenced in February 2011 and tunnelling activities began in late March 2011. Commercial operations at Forrest Kerr are expected to begin in July 2014.

In November 2011, AltaGas entered into two 60-year EPAs with BC Hydro for the McLymont Creek Project and the Volcano Creek Project, as well as two Impact Benefit Agreements with the Tahltan First Nation. The McLymont Creek Project has a capacity of 66 MW and is located 10 km west of the Forrest Kerr Project. The McLymont Creek Project will interconnect at the Forrest Kerr switchyard. Engineering feasibility work is underway and detailed design work will start in 2012. The Volcano Creek Project, which has a capacity of 16 MW, is currently going through environmental studies and is located 10 km east of the Forrest Kerr Project and will also interconnect at the Forrest Kerr switchyard.

The NW Projects have a combined generating capacity of approximately 277 MW and will contribute to the Province of British Columbia's goal to achieve energy self-sufficiency by 2016. They will also help the Province meet its clean energy needs in an environmentally and socially responsible manner by offsetting the use of electricity generated from fossil fuels.

As part of the PNG acquisition, AltaGas acquired a 97 percent interest in the operating 9.8 MW McNair run of river hydroelectric generating facility located on the Sunshine Coast of BC, near Port Mellon. The McNair facility has been operating under a long-term EPA with BC Hydro since 2004. In addition to acquiring the operating facility, AltaGas acquired the exclusive option to obtain a 50 percent interest in the 45 MW Narrows Inlet run of river development projects, currently being developed by Renewable Power Corp. and Altaqua Renewable Power Corp.

The main risk faced in the conventional power business is the fluctuation in the margin between power revenue and the cost for power. This is generally created through changes in power prices, increases in operating costs, changes in transmission rates and reductions in power available for sale mainly due to outage and force majeure events. AltaGas mitigates this risk through disciplined power hedging strategies, including direct marketing of electricity to end-use customers and portfolio diversity. AltaGas uses hedges to fix the selling prices on a portion of its available capacity prior to the beginning of any calendar year. Hedge contracts tend to have terms ranging from one to 36 months. AltaGas also satisfies its own electrical demand requirements of approximately 8 MW and supplies approximately 50 MW to Alberta commercial and industrial power customers for terms of up to 8 years.

In the event of any force majeure related to the Sundance B PPAs that results in permanent destruction of the units, ASTC is entitled to a termination payment from the Balancing Pool equal to its portion of the net present value of the

amortized Sundance B PPAs' purchase price to that date. AltaGas has further minimized the risk of a force majeure event by diversifying its supply over two independent base load Sundance B units, acquiring gas-fired peaking capacity and constructing cogeneration capacity. In addition, delivery obligations for certain hedges are suspended during outages.

The main risk faced in the renewable hydroelectric power business is variations in the stream flow necessary for power generation in AltaGas' run-of-river hydroelectric power projects once built. AltaGas mitigates this risk through hydrological studies and data to seek to confirm that sufficient water flow is available to generate sufficient electricity for the economic viability of its projects. Annual and seasonal deviations from the long-term average can be significant.

The main risk faced in the renewable wind power business AltaGas' is variations in wind which could affect the amount of power generated. AltaGas mitigates this risk through wind studies and data to seek to confirm that sufficient wind flows are available to generate sufficient electricity for the economic viability of its projects. Annual and seasonal deviations from the long-term average can be significant.

A part of AltaGas' business portfolio risk mitigation strategy is geographic and fuel type diversification. The Bear Mountain Wind Park in British Columbia has a capacity of 102 MW. In addition, AltaGas is also pursuing development of wind power and run-of-river hydroelectric power projects in western Canada and the United States.

Competition

All of the power produced in Alberta is currently sold into the Pool, which operates an open market for the exchange of electricity and is run by the AESO. The AESO establishes the power price based on offers from Pool participants using a uniform pricing model whereby the marginal unit establishes the price for all generators. AESO system controllers sort the offers by price into a merit order beginning with the lowest priced offer, thereby defining a supply curve for each hour. By matching energy supply with demand, the Pool establishes a uniform hourly market price, which is published on the AESO's website.

The Sundance plant is one of the lowest-cost power producers in Alberta and therefore among the lowest in the dispatch merit order. AltaGas does not expect this situation to change with the addition of new capacity on the grid. Power prices have been relatively strong in the spot market due to a combination of generator retirements and robust demand growth in the province and the supply demand balance is anticipated to remain tight over the medium term. AltaGas remains confident in the ongoing profitability of its power generation assets.

Power generated from the Bear Mountain Wind Park is not currently exposed to power price volatility as the power generated is sold to BC Hydro at a fixed price with 50 percent escalated by CPI for 25 years.

UTILITIES BUSINESS

AltaGas' Utilities Business owns and operates utility assets that deliver natural gas to end-users in Alberta, British Columbia and Nova Scotia. The Utilities Business is comprised of AUI, the Alberta utility business, PNG, the British Columbia utility business and Heritage Gas, the Nova Scotia utility business as well as a one third interest in Inuvik Gas. The Utilities Business contributed net revenue of \$86.2 million for the year ended December 31, 2011, representing approximately 16 percent of AltaGas' total net revenue before intersegment eliminations.

On December 20, 2011, AltaGas acquired all of the outstanding common shares of PNG. The acquisition added approximately \$174 million of regulated rate base and increased AltaGas' regulated rate base by 50 percent to over \$500 million. PNG operates a natural gas transmission and distribution systems in the west-central portion of northern British Columbia and in northeast British Columbia.

On February 1, 2012, AltaGas and AUH(US) entered into the Stock Purchase Agreement with Continental and SEMCO pursuant to which AUH(US) agreed to acquire all of the issued and outstanding SEMCO Shares for aggregate consideration of US\$1,135,000,000, subject to adjustment, including approximately US\$355,000,000 in assumed debt. SEMCO is the sole shareholder of SEMCO Energy, a privately held regulated public utility company headquartered in Port Huron, Michigan with natural gas distribution operations in Alaska and Michigan. See *"Development of the Business"*.

Regulatory Process

AUI, Heritage Gas and PNG operate in regulated marketplaces where, as franchise holders, they are allowed the opportunity to earn regulated rates that provide for recovery of costs and a return on capital from the franchise capital investment base. Return on rate base comprises regulatory allowed financing costs and return on common equity. Inuvik

Gas operates a natural gas distribution franchise in a light-handed regulatory environment where delivery service and natural gas pricing are market based.

The distribution of natural gas in Alberta, British Columbia, Nova Scotia and the Northwest Territories is regulated by the AUC, the BCUC, the NSUARB and the NWTPUB, respectively. The AUC, BCUC and NSUARB's jurisdiction includes the approval of distribution tariffs for regulated distribution utilities which includes the rates charged and the terms and conditions on which service is to be provided by those utilities. Inuvik Gas is regulated on a complaint basis and sets its rates to be market competitive.

The following description of the regulatory process applies to AUI, Heritage Gas and PNG. The regulators approve distribution rates based on a cost-of-service regulatory model. Under this model, the regulators seek to provide the distribution utility with an opportunity to recover all prudently incurred operating, depreciation, income tax, and financing costs, and to earn a reasonable return on equity. The regulators attempt to ensure that tariffs are just and reasonable, provide incentives for investments, and are not unduly preferential, arbitrary, or unjustly discriminatory. In Alberta and British Columbia, the natural gas delivered to the end consumer may be purchased from a retail gas supplier at contract prices or from the utility as the default supplier, at a regulated rate based on the current cost of gas to the utility.

Incentive regulation

On February 26, 2010, the AUC initiated the Rate Regulation Initiative aimed at implementation of formulaic based regulation, also referred to as Incentive Regulation, for Alberta gas and electric distribution utilities. As a result of the Rate Regulation Initiative, commencing in January 1, 2013, AUI and all other Alberta distribution utilities regulated by the AUC will be moving to Incentive Regulation. Under this form of regulation, a utility's allowed revenue requirement is generally determined on the basis of a formula which typically allows rates to increase by some inflation measure such as CPI, less a specified percentage to account for anticipated productivity improvements during the year.

Utilities Business Key Utility Metrics

The following table summarizes the gross and net rate base for AUI, Heritage Gas and PNG on a mid-year/weighted average basis and as at year end. The utilities earn their income on the mid-year/weighted average rate base each year.

(\$ millions)	Mid-year/ weighted average 2011	Mid-year/ weighted average 2010	Year end 2011	Year end 2010
AUI				
Gross rate base	208.0	190.0	223.4	206.0
Less: CIAC	(54.5)	(54.5)	(54.5)	(54.5)
Net rate base	153.5	135.5	168.9	151.5
Heritage Gas				
Gross rate base	182.2	149.2	195.3	177.0
Less: CIAC	(2.0)	(2.0)	(2.0)	(2.0)
Less: Province of Nova Scotia Loan	(5.6)	(5.6)	(5.6)	(5.6)
Net rate base	174.6	141.6	187.7	169.4
PNG ⁽¹⁾				
Gross rate base	188.7	184.7	189.4	181.9
Less: CIAC	(14.6)	(14.2)	(14.4)	(14.3)
Net rate base	174.1	170.5	175.0	167.6

Note: (1) AltaGas acquired PNG on December 20, 2011.

The following table summarizes the allowed rate of return on equity and cost of debt for AUI, Heritage Gas and PNG:

Operating year	Capital Structure Debt/Equity (%)	Allowed Rate of Return on Equity (%)	Cost of Debt (%)
AUI			
2010	57/43 ⁽¹⁾	9.00 ⁽¹⁾	6.789 ⁽²⁾
2011	57/43 ⁽¹⁾	8.75 ⁽¹⁾	6.858 ⁽²⁾
2012	57/43 ⁽¹⁾	8.75 ⁽¹⁾	6.858 ⁽²⁾
Heritage Gas			
2007-2011	55/45 ⁽¹⁾	13.0 ⁽¹⁾	8.75 ⁽¹⁾
2012-2014	55/45 ⁽¹⁾	11.0 ⁽¹⁾	7.25 ⁽¹⁾
PNG			
2011	56/44 ⁽³⁾	10.09	6.83
2012	56/44 ⁽³⁾	10.09	6.57 ⁽⁴⁾

Note:

(1) Approved by the respective regulator.

(2) As applied for in AUI's 2010-2012 General Rate Application. A decision on this application is expected in March 2012.

(3) PNG's capital structure for debt included preferred shares which were redeemed effective February 27, 2012.

(4) As applied for in PNG's 2012 Revenue Requirements Application. A decision on this application is expected in the second quarter of 2012.

AUI

AUI has operated as a provincially regulated natural gas distribution utility in Alberta since 1954. Its head office is located in Leduc, Alberta. AUI delivers natural gas to residential, farm, commercial and industrial consumers in more than 90 communities throughout Alberta. AUI also owns transmission facilities, including high-pressure pipelines that deliver natural gas from gas sources to the distribution systems. AUI's primary objective and responsibility is to recover its costs and earn a return of, and return on, capital while maintaining high operating standards to ensure safe, dependable, cost-effective and secure natural gas supply and delivery for its customers.

AUI operates in a mature market and has achieved nearly 100 percent saturation within its franchise areas, with the exception of those few consumers choosing alternate fuel sources or those living in more remote areas where natural gas service has been cost-prohibitive. The Alberta natural gas distribution market is dominated by a major distributor that serves approximately 85 percent of natural gas consumers. AUI serves approximately 6 percent of Alberta customers, with the remainder of the market served by member-owned natural gas cooperatives and municipally owned systems.

Within its existing franchise areas AUI averaged annual growth of 2.0 percent in the years 2000 through 2005, approximately 4 percent in the years 2006 and 2007, and 3.0 percent in 2008. In 2009 and 2010, the rate of growth in the number of customers returned to historical levels of 1.8 percent and 2.3 percent, respectively, as a result of the general slowdown in the Alberta new housing market in that year. The rate of growth in 2011 was 1.9 percent. AUI currently expects annual growth in new service sites of approximately 2.0 percent for 2012 and thereafter.

AUI aggressively pursues opportunities to develop service areas that are not currently served with natural gas. In recent years, these expansion opportunities have typically come with the extension of gas service to small aboriginal communities in northern Alberta. Expansion opportunities that currently exist represent relatively minor asset growth, but AUI remains committed to its strategy of pursuing expansion projects that meet management's target return on investment.

In 2010, AUI began a multi-year system rejuvenation program to maintain public and worker safety and to ensure reliable and efficient long-term operation of AUI's gas delivery systems, many of which are in their fifth or sixth decade of service.

AUI's cash expenditures for capital for the years ended December 31, 2011 and 2010 are shown in the following table:

(\$ millions)	2011	2010
New business	6.7	8.0
System betterment and gas supply	13.2	7.2
General plant	8.6	11.5
	28.5	26.7
Less: CIAC	3.4	2.1
Total	25.1	24.6

Operations

AUI's distribution system consists of 20,380 km of pipeline, operating at pressures ranging from 200 kilopascals to 8,755 kilopascals. AUI uses steel, aluminum and composite pipe to transport natural gas at pressures greater than 690 kilopascals, while natural gas at lower pressures is transported primarily by steel and plastic pipe. There are 742 small and mid-sized metering and pressure regulating stations throughout AUI's distribution network. AUI operates its gas distribution systems through a network of 16 district offices.

In 2011, the total throughput of natural gas transported for three producers and delivered to 71,856 end consumer service sites had a total energy value of approximately 21.4 PJ.

AUI's market consists primarily of residential and small commercial consumers located in smaller population centres or rural areas of Alberta. New service sites added totalled 1,331 in 2011 and 1,592 in 2010. Of the 21.4 PJ of natural gas AUI delivered through AUI's system in 2011, 13.0 PJ was attributed to 64,659 non-demand service sites that received default gas supply under the regulated rate, 2.0 PJ to 7,163 non-demand service sites that received gas supply from natural gas retailers, 1.8 PJ to 34 demand-based service sites and 4.6 PJ for three producer transporters. Producer transportation revenues are primarily derived from capacity charges and do not vary significantly with changes in energy transported. While producer transportation throughput comprises a significant percentage of total throughput, this service produces significantly less revenue than that derived from distribution services.

AUI Revenue by Service Type⁽¹⁾		
(%)	2011	2010
Residential	54.9	54.7
Commercial	23.9	24.4
Rural ⁽²⁾	17.2	16.7
Demand	4.0	4.2
Total	100.0	100.0

Notes:

(1) Excludes revenue from producer transportation service.

(2) Rural customers are located outside of incorporated areas and consist primarily of farms, irrigation pumps, grain dryers and greenhouses.

AUI provides service to designated areas in Alberta under the authority granted by franchise agreements or other agreements granted as permits or approvals issued pursuant to applicable statutes. As of December 31, 2011, AUI held a total of 75 such franchises and agreements: 46 municipal distribution franchises granted pursuant to the *Municipal Government Act* (Alberta), nine permits granted on four First Nations by Indian and Northern Affairs Canada (INAC) under the authority of the *Indian Act* (Canada) and 20 rural franchise approvals issued under the authority of the *Gas Distribution Act* (Alberta). Four of the rural franchises cover Métis settlements, each with its own operating agreement.

Franchises/Permits	# of Agreements	% of Total Service Sites	Average Remaining Term
Municipal Government Act Franchises	46	63.9	4.2 years
Indian and Northern Affairs Canada Permits	9	1.5	Varying
Gas Distribution Act Franchises	16	33.5	Perpetual
Métis Settlement Operating Agreements	4	1.1	1.4 years

The three largest municipalities served by AUI (City of Leduc, Town of Beaumont and Town of Drumheller) accounted for approximately 22 percent of AUI's total net revenue and 20 percent of energy delivered in 2011.

Seasonality

The natural gas distribution business in Alberta is highly seasonal, as the majority of natural gas demand occurs during the winter heating season that extends from November to March. Natural gas delivered during the winter season typically accounts for approximately two-thirds of annual natural gas deliveries, resulting in profitable first and fourth quarters and weaker second and third quarters. Accordingly, annualized individual quarterly revenues and earnings are not indicative of annual results.

Delivery rates for AUI are set based on the 20-year rolling average heating Degree Days expected for the application period. Variations from expected deliveries are for the account of the shareholders.

	2011				2010			
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1
Degree Days - actual	1,580	134	577	2,418	1,851	252	568	1,956
Degree Days - normal	1,773	203	552	2,180	1,773	205	552	2,180

2011 AUI Regulatory Overview

AUI participated in the AUC's Generic Cost of Capital hearing for Alberta utilities in June 2011 and received a decision on December 8, 2011 awarding a return on equity of 8.75 percent with a 43 percent equity component effective for years 2011 and 2012.

The record for AUI's 2010 – 2012 General Rate Application has now closed with a decision expected in the first quarter of 2012. The application included revenue requirement increases of 13 percent, 14 percent, 12 percent and rate base of \$135.5 million, \$153.5 million, and \$175.4 million for 2010, 2011, and 2012, respectively.

Pursuant to the AUC's direction, all Alberta gas and electric distribution utilities filed Incentive Rate based proposals on July 22, 2011. AUI's 2013-2017 Incentive Rate Application proposes a revenue-per-customer cap formula. Under this formula, rates for 2013 through 2017 would be largely based on the rates from the previous year, increased for inflation, less a specified percentage to account for deemed productivity improvements anticipated to occur during the year. The formula also adjusts for changes in customer usage to address the declining trend in the gas consumption over time. In addition to the revenues forecast under the formula, AUI also applied for a Major Projects Factor to flow through additional costs required to maintain the forecast level of system betterment projects during the test period. In particular, the Major Projects Factor will recover the forecast costs related to actual volumes of PVC, non-certified and steel pipe replacements not otherwise funded through the formula. Various items, such as deferral accounts, changes in law, regulations, accounting treatment or regulatory structures will be addressed as flow through items or re-openers depending on the impact on AUI's earnings. AUI is also proposing service quality metrics be based on continued compliance with the AUC's existing rules.

Heritage Gas

Heritage Gas is a greenfield natural gas distribution utility in Nova Scotia. Heritage Gas' franchise was granted on February 7, 2003 and gives it the exclusive right to distribute natural gas to all or part of six counties in Nova Scotia, including the Halifax Regional Municipality until December 31, 2028. Heritage Gas' head office is located in Dartmouth, N.S.

As a greenfield operation, Heritage Gas has a relatively small proportion of the Nova Scotia energy end-use market. The dominant energy source for space heating is oil, with over 50 percent of the market share. Most major industrial and institutional consumers use Bunker C heavy fuel oil, while smaller commercial and residential consumers use No. 2 fuel oil. Electricity, primarily used by residential consumers, has the second largest market share, with over 25 percent of the market share. This is followed by propane and wood fuel, which are mainly used by smaller residential customers. Natural gas is fifth in market share. At current prices, natural gas has a competitive price advantage compared to all alternative energy sources.

Natural gas is more efficient and provides environmental advantages when compared to the majority of the other forms of fuel in the market and there are some government incentives in place to reduce the cost of conversion to natural gas for residential and commercial customers. As a result of the significant customer savings when using natural gas, AltaGas believes that Heritage Gas will continue to expand its customer service base within the Nova Scotia market.

Potential customers are those with access to natural gas service, thereby having the opportunity to switch heating fuel sources, mainly from oil or electricity, to natural gas. At the end of 2011 there were approximately 10,000 potential

customers of whom approximately 4,000 were commercial energy consumers and approximately 6,000 were residential energy consumers with access to the Heritage Gas distribution system in the Halifax Regional Municipality and in the Town of Amherst and Cumberland County. Of the 10,000 potential customers, Heritage Gas had installed service lines to approximately 3,800 customers over its years of operations, of which approximately 3,600 were activated by December 31, 2011.

The following table illustrates the percentage of consumers who have access to the Heritage Gas system that have become customers of Heritage Gas.

Penetration rates (%)	2011	2010	2009	2008	2007	2006	2005
Activated residential	29	24	23	20	14	12	12
Activated commercial	46	40	38	35	28	23	19
All customers	37	31	29	26	20	16	15

In 2011, Heritage Gas connected 636 new customers, compared to 502 in 2010. Heritage Gas expects a growth in activations in 2012 as a result of the higher cost of heating oil compared to natural gas and customer awareness of the environmental benefits of natural gas. In 2012, Heritage Gas expects to attach and activate approximately 620 new customers and expects to increase annual natural gas deliveries to 5.3 PJ.

Capital expenditures by Heritage Gas for the years ended December 31, 2011 and 2010 are shown in the following table:

Capital Expenditures		
(\$ millions)	2011	2010
New business	13.1	30.9
General plant	0.1	0.1
Total	13.2	31.0

In 2011 Heritage Gas invested \$13.2 million to continue expanding in two of its franchise markets. The major focus in 2011 was the continued expansion into the Halifax mainland (in the areas of Bedford, Fairview, and Clayton Park) market adding 20 km of new pipelines to the Heritage Gas natural gas distribution system and continuing development of the Halifax peninsula.

Heritage Gas' capital expenditures for 2012 are expected to be approximately \$26 million.

In Heritage Gas' current development stage, the actual revenues billed to customers are less than the revenue required to earn the regulated rates of return. Heritage Gas is allowed to accumulate, up to a maximum of \$50 million, a RDA for this shortfall. The RDA is a component of Heritage Gas' rate base upon which it earns a return. Heritage Gas may, if necessary, apply to the NUASRB for increases to the RDA account limit.

The RDA for the years ended December 31, 2011 and 2010 is shown in the following table:

Revenue Deficiency Account		
(\$ millions)	2011	2010
	45.1	40.3

Heritage Gas expects to begin drawing down the RDA in 2012.

Operations

On December 31, 2011, Heritage Gas' distribution system consisted of approximately 292 km of pipeline mains infrastructure, approximately 233 km in the Halifax Regional Municipality and approximately 59 km in Amherst.

At the end of 2011 Heritage Gas had installed service lines to approximately 3,800 customers, of which approximately 3,600 were activated by year-end. In addition, Heritage Gas signed commitments for service from an additional 79 customers in the Halifax Regional Municipality and Amherst with expected connection dates in 2012. Heritage Gas is contemplating numerous future development projects throughout its franchise area and expects to pursue these and other

future growth opportunities that are contiguous to its current operations. In 2011 the total peak-day capacity of the Heritage Gas system was 124,000 GJ per day.

Heritage Gas purchases gas sourced from offshore Nova Scotia under negotiated annual contracts with a wholesale gas marketer. The current contract expires on October 31, 2012. The cost of gas purchased is flowed through to the distribution customers and does not impact net income. The natural gas received into the Heritage Gas system is delivered from Maritimes & Northeast Pipeline laterals.

Heritage Gas has access to gas supply from the western part of the North American pipeline system, which management believes will ensure that Heritage Gas has sufficient gas supplies to serve all its customers as it grows.

2011 Heritage Gas Regulatory Overview

On October 17, 2011 Heritage Gas reached an agreement with the active interveners to settle all matters related to its 2012 – 2014 GTA. The settlement agreement was presented to the NSUARB on October 17, 2011 and was approved on November 24, 2011. The agreement will result in an average annual rate increase of 8.25 percent, 6 percent, and 3 percent over the years 2012, 2013, and 2014 respectively.

The approved agreement includes allowed return on equity of 11 percent and cost of debt of 7.25 percent on a prescribed capital structure of 45 percent equity and 55 percent debt. Cost allocation and rate design matters were accepted as proposed by Heritage Gas for 2012, the parties to the agreement have agreed to a hearing in 2012 to re-visit these matters for 2013 rate design.

PNG

On December 20, 2011, AltaGas acquired all of the outstanding common shares of PNG pursuant to a statutory plan of arrangement. PNG's head office is located in Vancouver, British Columbia and its principal operating office is located in Terrace, British Columbia. PNG's wholly owned subsidiary, PNG(N.E.) has its main operating offices in Fort St. John and Dawson Creek, British Columbia.

PNG owns and operates the Western System, a regulated natural gas transmission and distribution utility within the west central portion of northern British Columbia. PNG(N.E.) owns and operates the Northeast System, a distribution utility in northeast British Columbia. PNG also operates and owns a non-regulated renewable energy business consisting of a 97 percent share in the 9.8 megawatt McNair Creek hydro-electricity generation facility in partnership with Skookum Power. See "*Power Business*".

Substantially all of PNG's and PNG(N.E.)'s pipeline facilities are located across Crown land or privately-owned property under rights-of-way granted by the Crown or the owners in perpetuity or for so long as they are used for pipeline purposes. Approximately three kilometres of main pipelines and approximately nine kilometres of lateral transmission pipelines cross reserves established under the *Indian Act* (Canada), for which PNG has appropriate land rights. Compressor and metering stations are principally located on land owned by PNG. PNG owns its local offices in Terrace, Prince Rupert, Kitimat, Burns Lake, Smithers, Dawson Creek, Tumbler Ridge and Fort St. John and leases office space in a number of other communities in its service area and in Vancouver.

All of the property and assets of PNG and PNG(N.E.) are subject to the lien of a deed of trust and mortgage dated as of April 15, 1982 between PNG and Computershare Trust Company of Canada, as trustee, as amended and supplemented from time to time, under which PNG's secured debentures have been issued.

All of the PNG and PNG(N.E.) residential customers, most of their commercial customers and a number of their smaller industrial customers continue to rely on PNG and PNG(N.E.) for arrangement of their gas supply, and pay tariffs which include PNG/PNG(N.E.)'s gas supply commodity and delivery costs. The large industrial customers, the majority of small industrial customers and a number of commercial customers purchase their gas supply requirements from third party gas suppliers and contract for gas transportation service on the PNG and PNG(N.E.) pipeline systems. In addition, some of the smaller commercial customers purchase their gas supply requirements directly from gas marketers. Since the income is earned from the distribution of natural gas and not from the sale of the commodity, distribution margin is not adversely affected by this practise.

In the Western System service area there are few remaining candidates for conversion to natural gas in the existing building stock and limited opportunity remains to extend gas mains into unserved rural areas.

PNG's cash expenditures for capital for the years ended December 31, 2011 and 2010 are shown in the following table:

(\$ millions)	2011 ⁽¹⁾	2010 ⁽¹⁾
New business	1.0	1.6
System betterment and gas supply	6.8	6.5
General plant	0.6	0.5
	8.4	8.6
Less: CIAC	(0.5)	(0.7)
Total	7.9	7.9

Note:

(1) AltaGas acquired all of the outstanding common shares of PNG on December 20, 2011.

PNG's capital expenditures for 2012 are expected to be approximately \$8 million.

Operations

PNG's transmission pipeline system in the Western System service area connects with the British Columbia pipeline system operated by Spectra Energy near Summit Lake, British Columbia, and extends 587 km to the west coast of British Columbia at Prince Rupert. The pipeline between Summit Lake and Terrace has been partially paralleled, or looped, with a second line to increase throughput capacity. PNG also owns and operates over 300 km of lateral transmission pipelines extending into the various communities served by PNG, the most significant being dual lines extending approximately 57 km into Kitimat. The Western System distribution system is comprised of approximately 1,180 km of distribution pipelines.

Five compressor units maintain pressure on PNG's Western System transmission pipeline system: two located at Summit Lake and one each at Vanderhoof, Burns Lake and Telkwa. The total installed rating of the compressor units is 16,120 kilowatts (21,610 horsepower). The sustainable capacity of the transmission pipeline system, with the present compressor and looping configuration, is approximately 3,260 10³m³ (115 Mmcf) per day. PNG deactivated its compressor stations at Vanderhoof and Telkwa, as well as 53 miles of 10 inch pipeline and 33 miles of 6 inch pipeline when the Methanex methanol/ammonia facility in Kitimat ceased operations. These facilities will continue to be maintained for potential future use, but are not forecast to be utilized in 2012. If service commences under the Transportation Service Agreement with LNG Partners, the Western System would be at full capacity utilization. The cost to reactivate the facilities left idle when Methanex ceased operations in 2005 would be recovered from these incremental revenues. PNG can give no assurances that LNG Partners will exercise its option to take capacity on the Western System.

PNG(N.E.)'s Northeast System serves the Fort St. John and Dawson Creek area through connections with the Spectra Energy pipeline system at several locations. The Northeast System also connects with a pipeline owned by Canadian Natural Resources Ltd. in two locations to obtain supply for the Fort St. John area, and with a producer's pipeline to serve the Dawson Creek area and with a Canadian Natural Resources Ltd. gas supply pipeline to serve the Tumbler Ridge area. The entire Northeast System consists of approximately 160 km of transmission lines, 1,490 km of distribution lines and a gas processing plant near Tumbler Ridge with a capacity of 120 10³m³ per day.

Total natural gas deliveries were 9.4 PJ in 2011 compared with 9.5 PJ in 2010. Deliveries to large industrial sales and transportation customers decreased approximately 33 percent from 2010 to 2011, primarily as a result of reduced deliveries to West Fraser which accounted for approximately 21 percent of large industrial customer deliveries in 2010. Deliveries to the remaining larger industrial customers were lower in 2011 compared to 2010. The reduction in deliveries to large industrial customers has no impact on PNG earnings due to a deferral mechanism whereby PNG is able to recover the lost margin from certain small and large industrial customers whose actual deliveries vary from the forecast used for rate setting purposes.

Deliveries to small industrial customers increased by approximately 4 percent compared to 2010. This was mainly due to higher consumption by small industrial customers in the western system. Deliveries to residential customers in 2011 increased by approximately 4 percent compared to 2010 mainly due to weather that was approximately 5 percent colder compared to 2010. Deliveries to commercial customers also increased in 2011 by approximately 4 percent from 2010 levels due to the colder weather experienced in 2011.

The following table sets out, by customer category, PNG's gas sales and deliveries:

	2011 ⁽¹⁾	2010 ⁽¹⁾
Deliveries: (in PJ)		
Residential	2.9	2.8
Commercial	2.8	2.7
Small industrial	2.9	2.8
Large industrial	0.8	1.2
Total deliveries	9.4	9.5
	2011 ⁽¹⁾	2010 ⁽¹⁾
Customers at Year End:		
Residential	34,302	34,163
Commercial	5,224	5,181
Small industrial	47	59
Large industrial	2	2
Total customers	39,575	39,405

Note:

(1) AltaGas acquired all of the outstanding common shares of PNG on December 20, 2011.

PNG currently has exclusive franchise agreements with the municipalities of Prince Rupert, Port Edward, Kitimat, Terrace, Smithers, Burns Lake, Houston, Fraser Lake and Vanderhoof, entitling it to supply and distribute natural gas within those municipalities. Each of the franchise agreements have a term of 21 years, expiring in 2032 (except in the cases of Port Edward, where the agreement expires on October 5, 2031, and Prince Rupert and Fraser Lake, where both agreements expire in 2015), and is renewable at the option of either party for a further term of 21 years.

PNG also has operating agreements with the municipalities of Telkwa and Fort St. James that entitle it to install and operate gas distribution facilities in those municipalities. The initial term of each of these operating agreements has expired, and PNG is operating within ten year renewal terms which expire in 2021 and 2019, respectively. Each operating agreement provides for an unlimited number of ten year renewal terms, which take effect automatically on the expiry of the preceding renewal term. If the parties cannot agree on alterations to an operating agreement for a renewal term, the BCUC may determine such alterations

PNG(N.E.) has exclusive franchise agreements with the cities of Dawson Creek and Fort St. John and the District of Taylor for 21-year terms, expiring in 2014, 2018 and 2033, respectively, as well as an operating agreement with the Village of Pouce Coupe which expires in 2016. PNG(N.E.) operates its gas distribution facilities in the Tumbler Ridge area pursuant to a certificate of public convenience and necessity issued by the BCUC. The franchise agreements with the City of Dawson Creek and the Village of Pouce Coupe are renewable for a further term of 21 years at the option of either party. The franchise agreements with the District of Taylor and City of Fort St. John give the municipalities the right to purchase the distribution system within the municipality on expiry of the franchise agreement, at the fair market value of the assets as a going concern.

2011 PNG Regulatory Overview

In November 2011, PNG and PNG(N.E.) filed their 2012 revenue requirements applications for all divisions. The applications sought approval to increase rates on an interim basis effective January 1, 2012 pending the BCUC's review of the applications. The BCUC approved interim rates effective January 1, 2012 at the levels set forth in the applications. The BCUC also directed PNG and PNG(N.E.) to update their application to include the effect of the acquisition by

AltaGas by March 15, 2012. The 2012 revenue deficiency projected for the Western System is approximately \$0.9 million. PNG(N.E.)'s divisions both have a forecast revenue deficiency of just over to \$0.3 million. The applied for delivery charge increases compared to October 2011 delivery rates for an average residential customer in each service area are 2.6 percent for the Western System, 2.7 percent for the Fort St. John/Dawson Creek division (\$11 per year) and 28 percent for the Tumbler Ridge division. A written hearing process is expected to be conducted with respect to the 2012 revenue requirements applications in the second quarter of 2012.

Inuvik Gas and Ikhil Joint Venture

Inuvik Gas is a corporation equally owned by AltaGas, the Inuvialuit Petroleum Corporation, and ATCO Midstream NWT Ltd. and the Ikhil Joint Venture ownership is comprised of AltaGas (33.3335 percent), Inuvialuit Petroleum Corporation (33.3335 percent) and ATCO Midstream NWT Ltd. (33.333 percent). The Ikhil Joint Venture owns and operates natural gas reserves, a processing facility and a 47 km pipeline that delivers natural gas to Inuvik Gas and NWTPC.

Inuvik Gas is a distribution company serving the Town of Inuvik in the Northwest Territories and the Ikhil Joint Venture holding natural gas reserves and related assets at Ikhil near the Town of Inuvik. In December 2010, Inuvik Gas and Ikhil announced their intention to perform repairs on a natural gas well as a result of natural gas deliverability issues. Repair work, which was concluded in March 2011, was not successful and the well was shut in.

Ikhil and Inuvik Gas are evaluating short and long-term strategies for maintaining gas supply and are currently taking steps to mitigate the impact of a shortage of gas supply from the currently producing well. These steps have included the decision by NWTPC to convert to 90 percent diesel for its power generation from natural gas. The conversion commenced in early 2012. Natural gas production from the second well at Ikhil currently meets the demands of Inuvik Gas, the gas supplier for the Town of Inuvik. A report on the estimated life of reserves has been finalized which indicates that there are approximately 1.2 to 2.3 years remaining at current and anticipated usage rates. The Ikhil Joint Venture operator, on behalf of the joint venture partners, continues to work with consultants and other parties to evaluate alternative gas supply production options for meeting future requirements.

During 2011 Inuvik Gas installed a propane air system to provide short-term, back-up energy supply to the Town Inuvik in the event of a natural gas outage. When activated, the propane air system uses the existing natural gas system to deliver continued service to Inuvik Gas' customers.

At the end of 2011 Inuvik Gas provided service to 921 (2010 – 932) residential and commercial customers.

CORPORATE SEGMENT

AltaGas makes investments where it considers it to be prudent to do so and where it sees an opportunity to create value. The resulting investments and related revenues and expenses not directly identifiable with the operating businesses are reported in the Corporate reporting segment. The Corporate segment reduced net revenue by \$17.1 million for the year ended December 31, 2011, representing less than one percent of AltaGas' total net revenue before intersegment eliminations.

AltaGas holds shares of Alterra Power Corp., formerly Magma Energy Corporation. Magma completed a merger with Plutonic Power Corporation and subsequently changed its name to Alterra Power Corp. on May 18, 2011. The initial Magma shares were acquired on January 14, 2009. Magma Energy Corporation began trading on the TSX on July 7, 2009 at which time AltaGas increased its ownership. In July 2010 AltaGas acquired additional shares of Magma. AltaGas held approximately six percent of the common shares of Alterra Power Corp. on December 31, 2011.

ALTAGAS LTD.

AltaGas is the resultant corporation from the amalgamation of AltaGas Ltd., AltaGas Conversion Inc. and AltaGas Conversion #2 Inc. pursuant to the Corporate Arrangement. As a result, AltaGas owns, directly or indirectly, all of the assets that the Trust owned, directly or indirectly, prior to the corporate conversion of the Trust.

Description of Capital Structure

The authorized capital of AltaGas consists of an unlimited number of common shares and such number of Preferred Shares issuable in series at any time as have aggregate voting rights either directly or on conversion or exchange that in the aggregate represent less than 50 percent of the voting rights attaching to the then issued and outstanding shares. The

summary below of the rights, privileges, restrictions and conditions attaching to the shares and the Preferred Shares is subject to, and qualified by reference to, AltaGas' articles and by-laws.

Common Shares

Holders of shares are entitled to one vote per share at meetings of shareholders of AltaGas, to receive dividends if, as and when declared by the Board of Directors and to receive the remaining property and assets of AltaGas upon its dissolution or winding-up, subject to the rights of shares having priority over the common shares.

On February 22, 2012, AltaGas closed an offering of 13,915,000 subscription receipts which entitle the holder thereof to receive, without payment of additional consideration or further action, one common share of AltaGas upon closing of the acquisition of SEMCO. See "*General Development of AltaGas' Business – Historical Development – Acquisition of SEMCO*".

Preferred Shares

The Board of Directors may divide any unissued Preferred Shares into series and fix the number of shares in each series and the designation, rights, privileges, restrictions and conditions thereof. The Preferred Shares of each series will rank on a parity with Preferred Shares of every other series with respect to accumulated dividends and return of capital and entitled to a preference over the common shares and over any other shares of AltaGas ranking junior to the Preferred Shares with respect to the priority in the payment of dividends and in the distribution of assets in the event of liquidation, dissolution or winding-up of AltaGas, whether voluntary or involuntary.

The rights, privileges, restrictions and conditions attaching to the Preferred Shares as a class may be repealed, altered, modified, amended or amplified or otherwise varied only with the sanction of the holders of the Preferred Shares given in such manner as may then be required by law, subject to a minimum requirement that such approval be given by resolution in writing executed by all holders of Preferred Shares entitled to vote on that resolution or passed by the affirmative vote of at least 66⅔ percent of the votes cast at a meeting of holders of Preferred Shares duly called for such purpose.

For the specific rights, privileges, restrictions and conditions attaching to the Series A Shares and the Series B Shares, reference should be had to the prospectus supplement of AltaGas dated August 11, 2010 relating to the issue of the Series A Shares, which prospectus supplement has been filed with, and may be retrieved from, SEDAR at www.sedar.com.

Employees

At December 31, 2011 there were 831 individuals employed in AltaGas' businesses.

Gas	376
Power	45
Utilities	293
Corporate	117
Total	831

Directors and Officers

As at March 7, 2012 the directors and executive officers of AltaGas Ltd., as a group, owned beneficially, directly or indirectly, or exercised control or direction over 2,695,940 of the outstanding shares, or approximately 3.0 percent of the outstanding shares. As at March 7, 2012 certain of the directors and officers also had been granted Trust options to acquire an aggregate of 1,911,400 shares.

Directors

The number of directors of AltaGas is to be determined from time to time by resolution of the Board of Directors. The number of directors currently comprises nine, of which eight are independent directors.

The term of office of any director continues until the annual meeting of shareholders of AltaGas next following the director's election or appointment or (if an election or appointment of a director is not held at such meeting or if such meeting does not occur) until the date on which the director's successor is elected or appointed, or earlier if the director

dies or resigns or is removed or disqualified, or until the director's term of office is terminated for any other reason in accordance with the constating documents of AltaGas. The shareholders are annually entitled to elect the Board of Directors.

The following table sets forth the names of the Directors of AltaGas Ltd. on March 7, 2012, their municipalities of residence and their principal occupations within the last five years.

Name of Director, Municipality of Residence and Position	Principal Occupation During the Past Five Years	Director Since
<i>David W. Cornhill</i> ⁽⁴⁾ Calgary, Alberta, Canada Chairman and Chief Executive Officer	Mr. Cornhill is a founding member of AltaGas Services, predecessor to AltaGas. He has served as Chairman and Chief Executive Officer since AltaGas Services' inception on April 1, 1994 and was appointed as a Director of the General Partner on May 1, 2004. Prior to forming AltaGas Services, Mr. Cornhill served in the capacities of Vice President Finance and Administration, and Treasurer of Alberta and Southern Co. Ltd. from 1991 to 1993 and as President and Chief Executive Officer until March 31, 1994.	July 1, 2010 Director of the General Partner from May 1, 2004 to June 30, 2010 Director of AltaGas Services from March 28, 1994 to April 30, 2004
<i>Catherine M. Best</i> ⁽¹⁾ Calgary, Alberta, Canada Director	Ms. Best is an independent businesswoman. Ms. Best was the Executive Vice-President, Risk Management and Chief Financial Officer of the Calgary Health Region from 2000 to March 2009. Before joining the Calgary Health Region she was with Ernst & Young in Calgary for nineteen years, the last ten as Corporate Audit Partner.	November 30, 2011
<i>Allan L. Edgeworth</i> ⁽¹⁾ Calgary, Alberta, Canada Director	Mr. Edgeworth has been the President of ALE Energy Inc., a private consulting company, since January 2005 and is a Commission Member of the Alberta Securities Commission. Mr. Edgeworth was the President and Chief Executive Officer of Alliance Pipeline Ltd. from 2001 until December 2004. Mr. Edgeworth joined Alliance Pipeline Ltd. in 1998 as Executive Vice President and Chief Operating Officer.	July 1, 2010 Director of the General Partner from March 2, 2005 to June 30, 2010
<i>Hugh A. Fergusson</i> ⁽¹⁾ Calgary, Alberta, Canada Director	Mr. Fergusson is an independent businessman. Mr. Fergusson is currently President of Argyle Resources Inc., a private petrochemical and energy consulting organization. He retired in 2004 as Vice President Hydrocarbons and Energy after over 25 years of service with The Dow Chemical Company, an international chemicals company listed on numerous stock exchanges.	July 1, 2010 Director of the General Partner from May 7, 2008 to June 30, 2010
<i>Daryl H. Gilbert</i> ⁽¹⁾⁽³⁾ Calgary, Alberta, Canada Director	Mr. Gilbert joined JOG Capital Inc. in May 2008 as a Managing Director and Investment Committee Member. Prior thereto, Mr. Gilbert was an Independent businessman since January 2005. Prior to that, Mr. Gilbert was President and Chief Executive Officer of Gilbert Lautsen Jung Associates Ltd., an engineering consulting firm.	July 1, 2010 Director of the General Partner from May 1, 2004 to June 30, 2010 Director of AltaGas Services from May 4, 2000 to April 30, 2004
<i>Robert B. Hodgins</i> ⁽¹⁾ Calgary, Alberta, Canada Director	Mr. Hodgins has been an Independent businessman since November 2004. Prior to that, Mr. Hodgins served as the Chief Financial Officer of Pengrowth Corporation from 2002 to 2004. Prior to that, Mr. Hodgins held the position of Vice President and Treasurer of Canadian Pacific Limited 1998 to 2002 and was Chief Financial Officer of TransCanada Pipelines Limited from 1993 to 1998.	July 1, 2010 Director of the General Partner from March 2, 2005 to June 30, 2010
<i>Myron F. Kanik</i> ⁽¹⁾⁽²⁾ Calgary, Alberta, Canada Director	Mr. Kanik has been the President of Kanik and Associates Ltd., an energy industry consulting company, since 1999. Mr. Kanik was President of the Canadian Energy Pipeline Association from 1993 to 1999, and prior thereto was with the Alberta Department of Energy where he served in various capacities, including Deputy Minister.	July 1, 2010 Director of the General Partner from May 1, 2004 to June 30, 2010 Director of AltaGas Services from June 1, 2001 to April 30, 2004

Name of Director, Municipality of Residence and Position	Principal Occupation During the Past Five Years	Director Since
<i>David F. Mackie</i> ⁽¹⁾ Houston, Texas, United States Director	Mr. Mackie is a U.S.-based natural gas industry consultant and venture capital investor. Mr. Mackie brings a broad range of experience to the Board of Directors, having spent more than 32 years in various executive capacities, primarily with El Paso Natural Gas Co. and Transco Energy Co. Mr. Mackie also has extensive consulting experience with many senior energy companies, including the Maritimes and Northeast Pipeline Project.	July 1, 2010 Director of the General Partner from May 1, 2004 to June 30, 2010 Director of AltaGas Services from January 12, 1995 to April 30, 2004
<i>M. Neil McCrank</i> ⁽¹⁾ Calgary, Alberta, Canada Director	Mr. McCrank is Counsel to the Calgary office of Borden Ladner Gervais LLP. Mr. McCrank was Chairman of the Alberta Energy and Utilities Board from 1998 until 2007. Prior thereto, Mr. McCrank was with the Alberta Department of Justice, serving in various capacities, including Deputy Minister of Justice from 1989 to 1998.	July 1, 2010 Director of the General Partner from December 10, 2007 to June 30, 2010

Notes:

- (1) Independent director.
- (2) Lead director.
- (3) Mr. Daryl H. Gilbert, a director of AltaGas, was a director of Globel Direct, Inc. (Globel) from December, 1998 to June 2009. Globel was the subject of cease trade orders issued by the Alberta Securities Commission (ASC) on November 22, 2002 and the British Columbia Securities Commission (BCSC) on November 20, 2002 for failure to file certain financial statements. Globel filed such financial statements and the cease trade orders were removed on December 20, 2002 and December 23, 2002, respectively. On June 12, 2007, Globel was granted protection from its creditors by the Court of Queen's Bench of Alberta pursuant to the *Companies' Creditors Arrangement Act*, which protection expired on December 7, 2007, following which the monitor was discharged on December 12, 2007 and a receiver/manager was appointed. Subject to the completion of matters relating to the wind-up of the administration of the receivership, the receiver was discharged on September 3, 2008. Globel has ceased operations, and as a result became the subject of cease trade orders issued by the ASC on September 24, 2008 and the BCSC on September 30, 2008 for failure to file certain disclosure documents. Globel was struck from the Alberta corporate registry on June 2, 2009.
- (4) Mr. Cornhill is not considered to be an independent director as he is an executive officer of AltaGas.

AltaGas has four committees of the Board of Directors: (1) Audit, (2) Governance, (3) Human Resources and Compensation (HRC) Committee and (4) Environment, Occupational Health and Safety (EOH&S) Committee. The members of each of these committees, as of December 31, 2011, are identified below:

Director	Audit Committee	Governance Committee	HRC Committee	EOH&S Committee
David W. Cornhill				✓
Catherine M. Best	✓			
Allan L. Edgeworth	✓			Chair
Hugh A. Fergusson	✓		✓	
Daryl H. Gilbert	✓		Chair	
Robert B. Hodgins	Chair	✓		
Myron F. Kanik		Chair	✓	
David F. Mackie		✓	✓	
M. Neil McCrank		✓		✓

Executive Officers

The names, municipality of residence and position of each of the current executive officers of AltaGas Ltd. are as follows:

Name of Officer, Municipality of Residence and Position with AltaGas Ltd.	Principal Occupation During the Past Five Years
<i>David W. Cornhill</i> Calgary, Alberta, Canada Chairman and Chief Executive Officer	Chairman and Chief Executive Officer of AltaGas since July 1, 2010 Chairman and Chief Executive Officer of the General Partner from 2004 to June 30, 2010 and of ASI from 1994 to 2004.
<i>David M. Harris</i> Vancouver, B.C., Canada President Power	President Power of AltaGas since May 2011. Vice President Major Projects Power of AltaGas from October 2010 to May 2011. General Manager Forrest Kerr of AltaGas from June 2010 to October 2010. Prior thereto President and Chief Operating Officer of MW Power Corp. from March 2009 to June 2010; Senior Vice President of Engineering, Procurement and Construction of NRG Energy Inc. from November 2006 to March 2009.
<i>John E. Lowe</i> Calgary, Alberta, Canada President AltaGas Utility Group Inc.	President AltaGas Utility Group Inc. from October 2011. Partner with the law firm of Burnet, Duckworth and Palmer LLP from September 2005 to October 2011.
<i>Deborah S. Stein</i> Calgary, Alberta, Canada Senior Vice President Finance and Chief Financial Officer	Senior Vice President Finance and Chief Financial Officer from May 2011. Vice President Finance and Chief Financial Officer of AltaGas from July 2010 to May 2011. Vice President Finance and Chief Financial Officer of the General Partner from January 2008 to June 2010. Vice President Finance from January 2007 to January 2008. Vice President Controller from October 2005 to January 2007. Vice President Corporate Risk from January to October 2005. Manager Investor Relations TransCanada Corporation from 2001 to 2005.
<i>Randy W. Toone</i> Calgary, Alberta, Canada President Gas	President Gas from January 2012. Co-President Gas of AltaGas from December 2010 to December 2011. Divisional Vice President Field Gathering and Processing and Energy Services of AltaGas from July 2010 to December 2010. Divisional Vice President Field Gathering and Processing and Energy Services of AltaGas from October 2009 to June 2010. Divisional Vice President Field Gathering and Processing of AltaGas from February 2009 to October 2009. Divisional Vice President Extraction and Transmission of AltaGas from January 2007 to February 2009. Operations Manager Extraction and Transmission of AltaGas from November 2004 to January 2007. Senior Operations Engineer of AltaGas from November 2003 to November 2004. Plant Engineer Williams Energy Canada January 2002 to November 2003.
<i>David R. Wright</i> Calgary, Alberta, Canada Executive Vice President Strategy and Corporate Development and Director	Executive Vice President Strategy and Corporate Development of the AltaGas from July 1, 2010. Executive Vice President Strategy and Corporate Development of the General Partner from January 2008 to June 30, 2010. Executive Vice President of the General Partner from January 2007 to January 2008. Executive consultant from 2005 to January 2007. Executive Vice President General Counsel and Corporate Secretary of EPCOR Utilities Inc. from 2001 to 2005. Prior thereto Partner with Borden Ladner Gervais LLP and Howard Mackie.

Audit Committee Mandate

See attached Schedule A for the Audit Committee Mandate.

Composition of the Audit Committee

The Committee is currently comprised of Catherine M. Best, Allan L. Edgeworth, Daryl H. Gilbert, Hugh A. Fergusson and Robert B. Hodgins. Robert B. Hodgins is the chair of the Committee. All of the members of the Committee are independent and financially literate as defined under Canadian securities law.

Relevant Education and Experience

Catherine M. Best was the Executive Vice-President, Risk Management and Chief Financial Officer of the Calgary Health Region from 2000 to March 2009. Before joining the Calgary Health Region she was with Ernst & Young LLP in Calgary for nineteen years, the last ten as Corporate Audit Partner.

Allan L. Edgeworth has been the President of ALE Energy Inc. since January 2005. Mr. Edgeworth was the President and Chief Executive Officer of Alliance Pipeline from 2001 until December 2004. Mr. Edgeworth joined Alliance Pipeline in 1998 as Executive Vice President and Chief Operating Officer. Prior to that, Mr. Edgeworth spent almost 20 years with Westcoast Energy where he held various positions including Vice President of Pipeline Operations, Senior Vice President of Regulatory Affairs and President Pipeline Division.

Hugh A. Fergusson has been President of Argyle Resources Inc., a private energy consulting organization, since 2004. Mr. Fergusson was employed for over 25 years with Dow Chemical Company, an international chemicals company. Prior to his retirement from Dow Chemical Company in 2004, Mr. Fergusson was Vice President, Hydrocarbons and Energy.

Daryl H. Gilbert has been an independent businessman since January 2005. Prior to 2005, Mr. Gilbert had a 26-year career with Gilbert Laustsen Jung Associates Ltd., a reservoir engineering company, most recently as President and Chief Executive Officer for 11 years.

Robert B. Hodgins has been an independent businessman since November 2004. Prior to that, Mr. Hodgins was Chief Financial Officer at Pengrowth Energy Trust from 2002 to 2004. Mr. Hodgins was Vice President and Treasurer at Canadian Pacific Limited from 1998 to 2002 and Chief Financial Officer of TransCanada PipeLines Limited from 1993 to 1998. Mr. Hodgins has an Honours Degree in Business from the Richard Ivey School of Business at the University of Western Ontario and is a Chartered Accountant in Ontario and Alberta.

Pre-Approval Policies and Procedures

As set forth in the Committee's charter, the Committee must pre-approve all non-audit services provided by the external auditor and has direct responsibility for overseeing the work of the external auditor.

External Auditor Service Fees by Category

The fees billed by Ernst & Young LLP (E&Y), AltaGas' external auditors, for 2010 and 2011 were as follows:

Category of External Auditor Service Fee	2011	2010
Audit Fees	\$779,213	\$767,587
Audit-Related Fees ⁽¹⁾	\$21,520	\$14,420
Tax Fees ⁽²⁾	\$0.0	\$0.0
All Other Fees ⁽³⁾	\$413,195	\$346,170
TOTAL	\$1,213,927	\$1,128,177

Notes:

- (1) Represent the aggregate fees billed by E&Y for assurance and related services that were reasonably related to the performance of the audit or review of AltaGas' financial statements and were not reported under "Audit Fees". The nature of the services was for accounting advice.
- (2) Represent the aggregate fees billed by E&Y for professional services for tax compliance, tax advice and tax planning. The nature of the services was tax services and tax planning.
- (3) Represent the aggregate fees billed by E&Y for products and services, other than those reported with respect to the other categories of service fees. The nature of the services was for translation services and non-audit/tax related fees.

RISK FACTORS

RISKS RELATING TO THE CORPORATION

A security holder should consider carefully the risk factors set out below. In addition, prospective security holders should carefully review and consider all other information contained in this Annual Information Form before making an investment decision and consult their own experts where necessary. These risks are applicable to AltaGas' current operations and AltaGas' expected future operations.

Capital Markets

AltaGas may have restricted access to capital and increased borrowing costs. As AltaGas' future capital expenditures will be financed out of cash generated from operations, borrowings and possible future equity sales, AltaGas' ability to do so is dependent on, among other factors, the overall state of capital markets and investor demand for investments in the energy industry and AltaGas' securities in particular.

To the extent that external sources of capital become limited or unavailable or available on onerous terms, AltaGas' ability to make capital investments and maintain existing assets may be impaired, and its assets, liabilities, business, financial condition, results of operations and dividends may be materially and adversely affected as a result.

Based on current funds available and expected cash from operations, AltaGas believes it has sufficient funds available to fund its projected capital expenditures. However, if cash flow from operations is lower than expected or capital costs for these projects exceed current estimates, or if AltaGas incurs major unanticipated expenses related to development or maintenance of its existing assets, it may be required to seek additional capital to maintain its capital expenditures at planned levels. Failure to obtain financing necessary for AltaGas' capital expenditure plans may result in a delay in AltaGas' capital program or a decrease in dividends.

Potential Sales of Additional Shares

AltaGas may issue additional shares in the future to directly or indirectly fund capital expenditure requirements of entities now or hereafter owned directly or indirectly by AltaGas, including financing acquisitions by those entities. Such additional shares may be issued without the approval of shareholders. Shareholders will have no pre-emptive rights in connection with such additional issues. The Board of Directors has discretion in connection with the price and the other terms of the issue of such additional shares.

Variability of Dividends

The cash available for dividend to shareholders is a function of numerous factors, including AltaGas' financial performance, the impact of interest rates, electricity prices, natural gas and NGL prices, debt covenants and obligations, working capital requirements and future capital requirements. Dividends may be reduced or suspended entirely depending on the operations of AltaGas and the performance of its assets.

The market value of AltaGas shares may deteriorate if AltaGas is unable to meet its dividend targets in the future, and that deterioration may be material.

Changes in Legislation

Environmental and applicable operating legislation may be changed in a manner which adversely affects AltaGas through the imposition of restrictions on its business activities or by the introduction of regulations that increase AltaGas' operating costs thereby indirectly affecting AltaGas and potentially reducing dividends to shareholders.

Income tax laws relating to AltaGas may be changed in a manner which adversely affects shareholders.

Debt Service

AltaGas or its affiliates may, from time to time, finance a significant portion of their operations through debt. Amounts paid in respect of interest and principal on debt incurred by these entities may impair the ability to satisfy any obligations under its indebtedness held by AltaGas directly or indirectly. Variations in interest rates and scheduled principal repayments could result in significant changes in the amount required to be applied to debt service. Ultimately, this could reduce dividends to shareholders.

Loans to AltaGas or its affiliates are subject to customary covenants and financial tests which may in certain circumstances restrict AltaGas' ability to make dividends to shareholders.

Refinancing Risk

Each of the credit facilities has a maturity date, on which date absent replacement, extension or renewal, the indebtedness under the respective credit facility becomes repayable in its entirety. To the extent any of the credit facilities are not replaced or extended on or before their respective maturity dates or are not replaced, extended or renewed for the same or similar amounts or on the same or similar terms, AltaGas' ability to fund ongoing operations and pay dividends could be impaired.

Operating Risk

As AltaGas continues to grow and diversify its energy infrastructure businesses, the risk profile of AltaGas may change. Operating entities may enter into or expand business segments where there is greater economic exposure and more "at risk" capital. AltaGas' expectation of higher returns from these businesses justifies the level of risk. In addition AltaGas enters into these businesses on the basis that these risks can be actively managed.

Current operations are subject to the risks normally associated with the operation and development of natural gas and power systems and facilities, including mechanical failure, physical degradation, operator error, manufacturer defects, sabotage, terrorism, failure of supply, weather, wind or water resource deviation, catastrophic events and natural disasters. The occurrence or continuation of any of these events could increase AltaGas' costs and reduce its ability to process, transport, deliver or distribute natural gas or generate or deliver power.

AltaGas does not operate certain facilities, including the power plant from which power is generated under the PPAs. Failure by the operators of these facilities to operate at the cost or in the manner projected by AltaGas could negatively affect AltaGas' results.

Facility Throughput

AltaGas' extraction and field gathering and processing facilities process natural gas from the WCSB and its transmission facilities transport natural gas, ethane and NGLs from the WCSB. Throughput at these facilities is dependent on a number of factors, including the level of exploration and development activity within the WCSB, the long-term supply and demand dynamics for natural gas, ethane and NGLs and the regulatory environment for market participants. These factors may result in AltaGas being unable to maintain throughput at its facilities. Consequently, AltaGas may be exposed to declining cash flows and profitability arising from reduced natural gas, ethane and NGL throughput and from rising operating costs.

Market Risk

AltaGas is exposed to market risks resulting from movements in commodity prices and interest rates. AltaGas seeks to manage its exposure to these risks through the use of various physical and financial instruments.

AltaGas' Commodity Risk Management Policy details the parameters used to measure, monitor and report commodity price risks. It also includes risk management guidelines and objectives, risk tolerance and approved products. This policy prohibits the use of physical and financial instruments for speculative purposes.

Composition Risk

The extraction business is influenced by the composition of natural gas produced in the WCSB and processed at AltaGas' facilities. The composition of the gas stream has the potential to vary over time due to factors such as the level of processing done at plants upstream of AltaGas' facilities and the composition of the natural gas produced from reservoirs upstream of AltaGas' facilities.

Supply Risk

Adequate supplies of natural gas may not be available to satisfy committed obligations as a result of economic events, natural occurrences and/or failure of a counterparty to perform under a gas purchase contract.

Electricity Prices

AltaGas' revenue from sales of power in Alberta are subject to Alberta electricity market factors such as fluctuating supply and demand, which may be affected by weather, customer usage, economic activity and growth. AltaGas reduces its exposure to floating electricity prices by locking in margins with financial instruments and signing fixed-price sales arrangements with end-use customers for terms of up to 8 years. All of the power from the Bear Mountain Wind Park is contracted to BC Hydro under a 25-year EPA at a set price which increases annually by 50 percent of CPI.

Interest Rates

AltaGas is exposed to interest rate fluctuations on variable rate debt. Interest rates are influenced by Canadian and global economic conditions beyond AltaGas' control. As part of its effort to mitigate the risk exposure associated with interest rate fluctuations, AltaGas monitors its level of fixed to variable rate debt and from time to time enters into interest rate swaps. AltaGas' target is to have approximately 70 to 75 percent of its debt at fixed interest rates.

Regulatory

AltaGas' businesses are subject to regulation in the jurisdictions in which they carry on business. Changes in the regulatory environment may be beyond AltaGas' control and may significantly affect AltaGas' businesses, results of operations and financial conditions. Pipelines and facilities can be subject to common carrier and common processor applications and to rate setting by the regulatory authorities in the event an agreement on fees or tariffs cannot be reached with producers. Power facilities are subject to regulatory approvals and regulatory changes in tariffs, market structure and penalties. AUI, PNG and Heritage Gas operate in regulated marketplaces where regulatory approval is required for the regulated returns that provide for recovery of costs and a return on capital.

Counterparty and Credit Risk

AltaGas is exposed to credit-related losses in the event that counterparties to contracts fail to fulfill their present or future obligations to AltaGas. AltaGas' credit policy details the parameters used to grant, measure, monitor and report on credit provided to counterparties. AltaGas seeks to reduce counterparty risk by conducting credit reviews on counterparties in order to establish specific credit limits on clients, both prior to providing products or services and on a recurring basis. In addition, AltaGas seeks to include credit mitigation clauses in its contracts which allow for AltaGas to obtain financial or performance assurances from counterparties under certain circumstances. AltaGas provides an allowance for doubtful accounts in the normal course of its business.

AltaGas has credit risk relating to numerous industrial, commercial and institutional counterparties. AltaGas seeks to avoid excessive concentration of risk associated with any particular industry or counterparty by diversifying its counterparties.

Collateral

AltaGas is able to obtain unsecured credit limits from its counterparties in order to lock in base load electricity margins and also to procure natural gas supply and services for its energy services business. If counterparties' credit exposure to AltaGas exceeds the unsecured credit limits granted, AltaGas may have to provide collateral in the form of letters of credit. AltaGas mitigates this risk through negotiation of contractual terms with counterparties related to unsecured credit, and diversification of electricity sales and natural gas purchases among a number of counterparties. Through accepted industry practices, AltaGas performs sensitivity analysis to ensure AltaGas has sufficient bank lines of credit available to withstand commodity price movements that may require AltaGas to provide counterparties with letters of credit.

REP Agreements

If AltaGas becomes insolvent or is in material default under the terms of the Rep Agreements for an extended period, effective ownership of the natural gas processing plant within the Harmattan Complex can be claimed by the original Harmattan Complex owners for a nominal fee. Accordingly, under these circumstances, AltaGas could lose its investment in the natural gas processing plant, excluding the Caroline Pipeline and various ancillary facilities that are owned 100 percent by AltaGas.

Harmattan Complex - Environment

Management has identified environmental issues associated with the prior activities of the Harmattan Complex. There are indications of significant groundwater and soil contamination resulting from the Harmattan Complex's prior activities. There is a risk that the costs of addressing these environmental issues could be significant. An environmental allocation agreement is in place with the former operator which allocates the liability. This agreement significantly reduces the soil contamination liability and eliminates the groundwater contamination liability to AltaGas.

Labour Relations

The operations and maintenance staff at the Younger Extraction Plant and some employees of AUI and PNG are members of a labour union. Labour disruptions could restrict the ability of the Younger Extraction Plant to process

natural gas and produce NGLs or could affect AUI's or PNG's operations and therefore could affect AltaGas' cash flow and net income.

Aboriginal Land Claims

Aboriginal peoples have claimed aboriginal title and rights to a substantial portion of the lands in western Canada. Such claims, if successful, could have a significant adverse effect on natural gas production and power development and generation in Alberta and British Columbia which could have a materially adverse effect on the volume of natural gas processed at AltaGas' facilities, the power produced by AltaGas facilities or on operation or development of facilities for gathering and processing, natural gas distribution, power generation or extraction and transmission.

Crown Duty to Consult First Nations

The federal and provincial governments in Canada have a duty to consult and, where appropriate, accommodate aboriginal people where the interests of the aboriginal peoples may be affected by a Crown action or decision. Accordingly, the Crown's duty may result in regulatory approvals being delayed or not being obtained.

Construction and Development

The development, construction and future operation of natural gas, natural gas distribution and power facilities can be affected adversely by changes in government policy and regulation, environmental concerns, increases in capital and construction costs, construction delays, increases in interest rates and competition in the industry. In the event that any one of these factors emerges, the actual results may vary materially from projections, including projections of costs, natural gas facility utilization or throughput, power production, future revenue and earnings.

The construction and development of AltaGas' natural gas, natural gas distribution and power projects and their future operations are subject to changes in the policies and laws of both Canadian and U.S. federal, provincial and state governments, including regulatory approvals and regulations relating to the environment, land use, health, culture, conflicts of interest with other parties and other matters beyond the direct control of AltaGas.

Weather and Long Term Wind or Hydrology Data

AltaGas' run-of-river hydroelectric power projects may be subject to significant variations in the stream flow necessary for power generation. AltaGas relies on hydrological studies and data to confirm that sufficient water flow is available to generate sufficient electricity to determine the economic viability of its projects. There can be no assurance that the long-term historical water availability will remain unchanged or that no material hydrologic event will impact the hydrologic conditions that exist within the watersheds. Annual and seasonal deviations from the long-term average can be significant.

AltaGas' Bear Mountain Wind Park, and its other wind power projects may be subject to significant variations in wind which could affect the amount of power generated. AltaGas relies on wind studies and data to confirm that sufficient wind flows are available to generate sufficient electricity to determine the economic viability of its projects. There can be no assurance that the long-term historical wind patterns will remain unchanged. Annual and seasonal deviations from the long-term average can be significant.

The utilities and natural gas distribution business is highly seasonal, with the majority of natural gas demand occurring during the winter heating season, the length of which varies in each jurisdiction. Natural gas distribution revenue during the winter typically accounts for the largest share of annual revenue in the Utilities business. There can be no assurance that the long-term historical weather patterns will remain unchanged. Annual and seasonal deviations from the long-term average can be significant.

Key Personnel

AltaGas' success has been largely dependent on the skills and expertise of its key personnel. The continued success of AltaGas will be dependent on its ability to retain such personnel. Costs associated with retaining key personnel could adversely affect AltaGas' business operations and financial results.

Risks Related to the Acquisition of SEMCO

See “*General Development of AltaGas’ Business – Historical Development – Acquisition of SEMCO*”.

Possible Failure to Realize Anticipated Benefits of the Acquisition of SEMCO

A variety of factors, including the risk factors set forth herein, may adversely affect the ability to achieve the anticipated benefits of the acquisition of SEMCO.

Satisfaction of Conditions Precedent to the Acquisition of SEMCO

The completion of the acquisition of SEMCO is subject to a number of conditions precedent, certain of which are outside the control of AltaGas or other parties to the Stock Purchase Agreement, including obtaining the Required Regulatory Approvals. There is no certainty, nor can AltaGas provide any assurance, that these conditions will be satisfied or, if satisfied, when they will be satisfied.

Pursuant to the Stock Purchase Agreement, AltaGas and AUH(US) must use their reasonable best efforts to agree to conditions to completion of the acquisition of SEMCO that may be imposed by governmental entities, including divestitures of assets of SEMCO, and to accept operational restrictions relating to SEMCO unless such would have a material adverse effect on SEMCO and its subsidiaries, taken as a whole, or AltaGas and its subsidiaries, taken as a whole. There can be no assurance that in order to satisfy their obligations under the Stock Purchase Agreement that AltaGas and AUH(US) will not be required to accept one or more such conditions or restrictions that could have a material effect on the business, operations and assets of SEMCO or AltaGas.

Additionally, AltaGas expects that closing of the acquisition of SEMCO will occur in third quarter, 2012. However, the Stock Purchase Agreement allows the transaction to close as late as June 2013 in certain circumstances. While during the period prior to closing SEMCO is to carry on business in the ordinary course, given the potentially long period prior to closing there can be no assurance that the business, operations and assets of SEMCO may not be adversely affected by intervening events. While it is a condition to closing the acquisition that SEMCO not be subject to a material adverse effect, it is possible that the business of SEMCO could be significantly affected prior to such a condition being breached. During the period prior to closing the acquisition, AltaGas and AUH(US) will have no right to control or direct the operations of SEMCO and SEMCO shall exercise complete unilateral control and supervision over its business operations, subject to the terms of the Stock Purchase Agreement and therefore AltaGas will indirectly be reliant on the business judgment and decisions of the board and management of SEMCO prior to closing the acquisition.

Regulatory Risk Related to the Acquisition of SEMCO

The acquisition of SEMCO is conditional upon, among other things, all waiting periods applicable to the acquisition under the HSR Act having expired or been terminated and the receipt of all Required Regulatory Approvals. A substantial delay in obtaining satisfactory approvals or the imposition of unfavourable terms or conditions in the approvals could have a material adverse effect on AltaGas’ ability to complete the acquisition and on AltaGas’ or SEMCO’s business, financial condition or results of operations.

Exchange Rate Risk Related to the Acquisition of SEMCO

The closing of the acquisition is expected to occur in the third quarter of 2012, but may close at any time up to and including June 30, 2013. As AltaGas anticipates funding a portion of the purchase price of the acquisition from a combination of Canadian and U.S. dollar denominated securities and credit lines, and the purchase price of the acquisition is denominated in U.S. dollars, a significant decline in the value of the Canadian dollar relative to the U.S. dollar could increase the cost to AltaGas of funding the purchase price of the acquisition.

Possible Failure to Complete the Acquisition of SEMCO

The acquisition is subject to normal commercial risk that the acquisition may not be completed on the terms negotiated or at all. If closing of the acquisition does not take place as contemplated, AltaGas could suffer adverse consequences, including the loss of investor confidence. The discovery or quantification of any material liabilities could have a material adverse effect on AltaGas’ business, financial condition or future prospects. In addition, the Stock Purchase Agreement limits the amount for which AltaGas is indemnified.

Potential Undisclosed Liabilities Associated with the Acquisition of SEMCO

In connection with the acquisition, there may be liabilities that AltaGas failed to discover or was unable to quantify in its due diligence which it conducted prior to the execution of the Stock Purchase Agreement and which could have a material adverse effect on AltaGas' business, financial condition or future prospects. In addition, AltaGas and AUH(US) may not be indemnified for some or all of these liabilities.

Increased Indebtedness upon the Acquisition of SEMCO

If the acquisition is completed on the terms contemplated in the Stock Purchase Agreement, AltaGas anticipates incurring additional debt which will represent a material increase in AltaGas' consolidated indebtedness. Such additional indebtedness will increase AltaGas' interest expense and debt service obligations and may have a negative effect on AltaGas' results of operations or credit ratings. The increased indebtedness will also make AltaGas' results more sensitive to increases in interest rates.

ENVIRONMENTAL REGULATION

The natural gas industry, utility industry and the power generation industry are subject to environmental regulation pursuant to local, provincial, state, territorial and federal legislation. Environmental legislation provides for restrictions and prohibitions on releases or emissions of various substances produced in association with certain oil and natural gas industry and power industry operations. Due to the highly toxic and corrosive nature of sour gas, numerous extra regulatory precautions are applied to sour gas wells, processing facilities and pipelines. Environmental legislation can affect the operation of facilities and limit the extent to which facility expansion is permitted. In addition, provincial, territorial and federal legislation requires that facility sites and pipelines be abandoned and reclaimed to the satisfaction of provincial authorities and local landowners. A breach of such legislation may result in the imposition of fines, the issuance of clean-up orders or the shutting down of facilities and pipelines. It is possible that increasingly strict environmental laws, regulations and enforcement policies, and potential claims for damages and injuries to property, employees, other persons and the environment resulting from current or discontinued operations, could result in substantial costs and liabilities in the future.

AltaGas takes its responsibility to protect the environment in which it operates very seriously. Its mandate is to fully comply with all environmental laws and regulations and to immediately and efficiently deal with any environmental incidents.

Greenhouse Gas

On March 8, 2007 the Alberta government introduced the *Climate and Emissions Management Amendment Act* and the *Specified Gas Emitters Regulation*. The act came into force April 20, 2007 and the *Specified Gas Emitters Regulation* took effect July 1, 2007. The regulation applies to large emitter facilities producing a minimum of 100,000 tonnes of annual greenhouse gas emissions. Large emitters with 8 or more years of commercial operation must achieve annual emissions intensity reductions of 12 percent relative to a baseline emissions intensity established for the facility. Annual emissions intensity reduction targets are phased in for newer facilities. Compliance options include making operating improvements, buying or developing an Alberta-based offset to apply against the emission total or contributing to the Alberta government's Climate Change and Emissions Management Fund that will invest in technology to reduce greenhouse gas emissions in the province. Owners of facilities that do not achieve the necessary reduction through operating improvements or offsets must pay \$15 per tonne into the Climate Change and Emissions Management Fund or they may be subject to fines and penalties.

AltaGas has completed an assessment of its field gathering and processing facilities to quantify the current levels of greenhouse gas emissions. Only the Harmattan Complex is subject to the Alberta regulation as its greenhouse emissions exceed 100,000 tonnes per year. The Complex has been generating Emission Performance Credits since 2007.

AltaGas has also identified several opportunities to create emission offsets which could be used to mitigate some of the costs associated with greenhouse gas emissions from the Sundance B facility. Emission offsets from these facilities were used to reduce greenhouse gas compliance costs for the 2011 compliance period and we expect them to be available again for 2012.

The Sundance B Plant is a large emitter and TransAlta, as the facility owner, must ensure that the facility complies with the Regulation. The Sundance B PPAs require TransAlta to take all reasonable steps as agreed to by ASTC, and at the cost of ASTC, to minimize any decrease in revenues or increase in the fixed or variable costs resulting from a Change in

Law as that term is defined in the PPAs. AltaGas' share of the cost of compliance in 2011 was approximately \$7.4 million

Mercury

On February 6, 2006 the Alberta government passed a regulation under the Alberta *Environmental Protection and Enhancement Act* related to control of mercury emissions from coal fired power plants. Holders of approvals to operate a coal-fired power plant were required to submit a proposal in accordance with the regulation for a mercury emissions control program at their coal-fired plant prior to April 1, 2007.

TransAlta submitted a mercury emission control program for the Sundance generating station to Alberta Environment on March 29, 2007. Based on discussions with Alberta Environment, TransAlta submitted a revised Proposal on April 3, 2009 that addressed Alberta Environment's comment. TransAlta selected Activated Carbon Injection (ACI) technology to meet the required 70 percent reduction in mercury emissions by January 1, 2011. TransAlta has advised that all civil and mechanical construction is now complete, as is the electrical tie-in. In addition, TransAlta has installed a Continuous Emission Monitoring System (CEMS) to ensure that the reductions are meeting the targeted levels. Testing was completed in December 2010 and the ACI and CEMS are now both fully operational. AltaGas will continue to follow up with TransAlta to assess the performance of the technology and seek to ensure that compliance is being met in an efficient and economic manner.

Changing Legislation and Regulations

In January 2010, Environment Canada listed a revised target to the *United Nations Framework Convention on Climate Change* as part of its submission for the *Copenhagen Accord*. The submitted target represents a 17 percent greenhouse gas emissions reduction by 2020 relative to 2005 levels. Until the relevant legislation and regulations are enacted, AltaGas is not in a position to accurately determine the long-term impact of any federal requirement to reduce greenhouse gas emission levels on its financial position.

In August, the Environment Minister announced that the Government of Canada is moving forward with regulations for the coal-fired electricity sector. The proposed regulations would essentially disallow the construction of any new coal-based plants after 2015 unless they included carbon capture and storage equipment. The regulations would also require existing coal-based plants to shut down after 45 years of operation, unless equipped with carbon capture and storage equipment. A final version of the regulations is expected to be released in the coming months.

On December 12, 2011 Environment Minister Peter Kent announced that Canada is invoking its legal right to formally withdraw from Kyoto and that the federal government remains committed to negotiating an international climate change agreement.

DIVIDENDS

AltaGas pays cash dividends on the shares on or about the 15th day of each month, or if that date is not a business day then the following business day, to shareholders of record on the 25th day of the previous month, or if that day is not a business day the following business day. Dividends on the Series A Shares are paid quarterly.

Dividends are at the discretion of the Board of Directors and dividend levels are reviewed periodically by the Board of Directors, giving consideration to the ongoing sustainable cash flow as impacted by the consolidated net income, maintenance and growth capital and debt repayment requirements of AltaGas. The Corporation targets to pay a portion of its ongoing cash flow through regular monthly dividends made to shareholders.

AltaGas' dividends may be limited by its debt covenants under its credit agreements if a default or event of default exists or would be reasonably expected to exist upon or as a result of making such dividend. In the event of liquidation, dissolution or winding-up of the Corporation, the preferred shareholders have priority in the payment of dividends over the common shareholders.

The following table summarizes the cash distributions of the Trust during 2009. On July 1, 2010 the Trust converted to a corporation and AltaGas commenced paying dividends. The table shows the total of distributions paid by the Trust and dividends paid by AltaGas in 2010. The table shows the total dividends paid by AltaGas on common shares in 2011.

The table also summarizes the cash dividends paid by AltaGas on the Series A Shares, issued in August 2010, in 2010 and 2011.

Canadian dollars per share	2011	2010	2009
Common shares (Trust units prior to Corporate Arrangement)	1.3250	1.7400	2.1600
Series A Shares	1.2500	0.4589	-

DIVIDEND REINVESTMENT PLAN

AltaGas has adopted a Dividend Reinvestment and Optional Share Purchase Plan (the "Plan") for holders of AltaGas shares.

The Plan, as may be amended from time to time, provides eligible holders of AltaGas shares with the opportunity to reinvest the cash dividends paid by AltaGas on their shares towards the purchase of new AltaGas shares at a 5 percent discount to the Average Market Price (as defined below) of the shares on the applicable dividend payment date (the dividend reinvestment component of the Plan). The Plan also provides AltaGas shareholders who are enrolled in the dividend reinvestment component of the Plan with the opportunity to purchase new AltaGas shares at the Average Market Price (with no discount) on the applicable dividend payment date (the optional cash payment component of the Plan). Each of the components of the Plan is subject to prorating and other limitations on availability of new AltaGas shares in certain events.

The "Average Market Price", in respect of a particular dividend payment date, refers to the arithmetic average (calculated to four decimal places) of the daily volume weighted average trading prices of AltaGas shares on the TSX for the trading days on which at least one board lot of AltaGas shares is traded during the 10 business days immediately preceding the applicable dividend payment date. Such trading prices will be appropriately adjusted for certain capital changes (including AltaGas share subdivisions, AltaGas share consolidations, certain rights offerings and certain dividends).

No brokerage commissions will be payable in connection with the purchase of AltaGas shares under the dividend reinvestment component of the Plan or optional share purchase component of the Plan and all administrative costs under the Plan are borne by AltaGas. Proceeds received by AltaGas upon the issuance of additional AltaGas shares under the Plan will be used by AltaGas for future acquisitions, capital improvements and working capital. Shareholders resident outside of Canada are not entitled to participate in the Plan. Upon ceasing to be a resident of Canada, shareholders will be required to terminate their participation in the Plan.

On July 1, 2010, in connection with the Corporate Arrangement, AltaGas amended and restated the Plan effective with the August 16, 2010 dividend payment. The regular component of the Plan remained in effect.

MARKET FOR SECURITIES

The following chart provides the reported high and low trading prices and volume of shares traded by month from January to December 2011 as reported by the TSX:

Month	High	Low	Volume
January	22.69	21.16	4,230,807
February	24.96	21.89	5,213,437
March	25.95	23.35	4,091,524
April	26.66	24.7	2,909,768
May	25.56	24.41	2,091,347
June	26.07	24.05	4,607,888
July	27.10	25.65	3,287,392
August	27.67	21.25	5,322,737
September	28.67	26.26	5,600,749
October	30.13	25.69	3,730,326
November	31.29	29.04	5,144,131
December	32.67	30.22	5,148,066

In addition, the Corporation's Series A Shares are traded on the TSX under the symbol ALA.PR.A. The following table sets forth the monthly price range and volume traded for AltaGas' Series A Shares from January to December 2011 as reported by the TSX:

Month	High	Low	Volume
January	26.04	25.55	246,053
February	25.94	25.46	244,895
March	25.89	25.24	142,729
April	25.83	25.45	127,363
May	25.90	25.50	109,145
June	25.93	25.30	121,514
July	25.91	25.49	112,591
August	25.94	25.35	159,582
September	25.90	25.47	128,584
October	25.83	24.99	149,834
November	26.12	25.63	82,501
December	26.15	25.50	72,726

SELECTED CONSOLIDATED FINANCIAL INFORMATION

The following table summarizes selected financial information for the last three financial years:

Year ended and as at December 31 (\$ millions unless otherwise indicated)	2011	2010	2009
Revenue			
Gas	1,183.9	1,064.3	1,098.9
Power	356.5	261.6	188.5
Utilities ⁽¹⁾	165.6	151.7	43.5
Corporate	(17.1)	1.6	18.7
Intersegment Eliminations	(125.1)	(125.1)	(81.3)
	<u>1,563.8</u>	<u>1,354.1</u>	<u>1,268.3</u>
Net revenue			
Gas	339.6	312.7	327.2
Power	120.0	101.8	102.2
Utilities ⁽¹⁾	86.2	71.9	13.0
Corporate	(17.1)	1.6	18.6
Intersegment Elimination	(1.9)	(2.5)	(4.4)
	<u>526.8</u>	<u>485.5</u>	<u>456.6</u>
EBITDA	267.3	245.2	247.8
Net income	83.6	97.2	141.3
- per share (basic)	\$0.99	\$1.19	\$1.80
Funds from operations	220.0	194.7	202.3
Total assets	3,542.4	2,752.5	2,628.9
Total debt	1,324.3	904.5	1,014.7

Note:

(1) AltaGas acquired this business in October 2009.

CREDIT RATINGS

Credit ratings are intended to provide investors with an independent measure of credit quality of an issue of securities and are indicators of the likelihood of payment and of the capacity and willingness of a company to meet its financial commitment on an obligation in accordance with the terms of an obligation.

S&P and DBRS are rating agencies that provide credit ratings. These rating agencies' ratings for debt instruments range from a high of AAA to a low of D. Both rating agencies also provide credit ratings for preferred shares. S&P ratings for preferred shares range from a high of P-1 to a low of D. DBRS ratings for preferred shares range from a high of Pfd-1 to a low of D. S&P also assigns a corporate rating which ranges from a high of AAA to a low of D.

S&P rates AltaGas BBB with a Stable outlook. DBRS rates AltaGas BBB with a stable trend.

According to the DBRS rating system, debt securities rated BBB are of adequate credit quality. Protection of interest and principal is considered acceptable, but the entity is fairly susceptible to adverse changes in financial and economic conditions, or there may be other adverse conditions present which reduce the strength of the entity and its rated securities. "High" or "low" grades are used to indicate the relative standing within a particular rating category.

According to the S&P rating system, an obligor rated BBB has adequate protection parameters. However, adverse economic conditions or changing circumstances are more likely to lead to a weakened capacity of the obligor to meet its financial commitments. The ratings from AA to CCC may be modified by the addition of a plus (+) or minus (-) sign to show relative standing within the major rating categories.

On August 10, 2010, S&P and DBRS commenced rating of AltaGas' preferred shares with an S&P rating of P-3H and DBRS rating of Pfd-3.

A Pfd-3 rating by DBRS is the third highest of six categories granted by DBRS. According to the DBRS rating system, preferred shares rated Pfd-3 are of adequate credit quality. While protection of dividends and principal is still considered acceptable, the issuing entity is more susceptible to adverse changes in financial and economic conditions, and there may be other adversities present which detract from debt protection. Pfd-3 ratings normally correspond with companies whose bonds are rated in the higher end of the BBB category. "High" or "low" grades are used to indicate the relative standing within a rating category. The absence of either a "high" or "low" designation indicates the rating is in the middle of the category.

A P-3 rating by S&P is the third highest of eight categories granted by S&P. According to the S&P rating system, while securities rated P-3 to P-5 are regarded as having significant speculative characteristics, they are less vulnerable to non-payment than other speculative issues. However, it faces ongoing uncertainties or exposure to adverse business, financial, or economic conditions, which could lead to the obligor's inadequate capacity to meet its financial commitment on the obligation. The ratings from P-1 to P-5 may be modified by "high" and "low" grades which indicate relative standing within the major rating categories.

The credit ratings accorded to the securities by the rating agencies are not recommendations to purchase, hold or sell the securities in as much as such ratings do not comment as to market price or suitability for a particular investor. There is no assurance that any rating will remain in effect for any given period of time or that any rating will not be revised or withdrawn entirely by a rating agency in the future if, in its judgment, circumstances so warrant.

Except as set forth above, neither DBRS nor S&P has announced that it is reviewing or intends to revise or withdraw the ratings on AltaGas.

MATERIAL CONTRACTS

Except for contracts entered into in the ordinary course of business, the only material contracts entered into by AltaGas within the most recently completed financial year, or before the most recently completed financial year but which are still material and are still in effect, are the following:

- \$600,000,000 Extendible Revolving Term Credit Facility Credit Agreement. This is an unsecured extendible revolving three-year credit facility with Royal Bank of Canada, Canadian Imperial Bank of Commerce, the Toronto Dominion Bank, Bank of Montreal, The Bank of Nova Scotia, Alberta Treasury Branches, National Bank of Canada, Canadian Western Bank, and the Hong Kong and Shanghai Banking Corporation maturing on May 30, 2016. Borrowings on the facility can be by way of prime loans, U.S. base rate loans, LIBOR loans, bankers' acceptances or letters of credit. Borrowings on the facility bear fees and interest at rates relevant to the nature of the draw made;
- Trust Indenture between AltaGas and Computershare Trust Company of Canada dated July 1, 2010 related to the issuance and sale of debentures pursuant to AltaGas' medium-term note program;
- Utility Group \$130 million Extendible Revolving Term Credit Facility with a syndicate of Canadian chartered banks which was restated and amended on November 17, 2010. The Utility Group unsecured extendible revolving credit facility with a syndicate of five banks was upsized to \$200 million and its term was extended by three years to mature on November 17, 2015. Borrowings on the facility can be made by way of prime loans, U.S. base rate loans, letters of credit, bankers' acceptances or LIBOR loans;
- Stock Purchase Agreement. On February 1, 2012, AltaGas and AUH(U.S.) entered into a Stock Purchase Agreement with Continental and SEMCO pursuant to which AUH(U.S.) agreed to acquire all of the issued and outstanding SEMCO Shares for aggregate consideration of US\$1,135,000,000, subject to adjustment, including approximately US\$355,000,000 in assumed debt.

Copies of each of these documents have been filed on SEDAR at www.sedar.com.

INTEREST OF MANAGEMENT AND OTHERS IN MATERIAL TRANSACTIONS

AltaGas Ltd. is not aware of any material interest, direct or indirect, of any director or officer of AltaGas Ltd., any director or officer of a corporation that is an insider or subsidiary of the Corporation, or any other insider of the Corporation, or any associate or affiliate of any such person, in any transaction since the commencement of AltaGas' last three completed financial years, or in any proposed transaction, that has materially affected or would materially affect the Corporation or any of its subsidiaries.

LEGAL PROCEEDINGS

AltaGas Ltd. is not aware of any material legal proceedings to which the Corporation or its affiliates is a party or to which their property is subject.

INTERESTS OF EXPERTS

The auditors of the Corporation are Ernst & Young LLP, Chartered Accountants, 1000, 440-2nd Ave. S.W., Calgary, Alberta T2P 5E9. Ernst & Young LLP is independent in accordance with the Rules of Professional Conduct as outlined by the Institute of Chartered Accountants of Alberta.

ADDITIONAL INFORMATION

Additional information, including directors and officer's remuneration and indebtedness, principal holders of AltaGas' securities, options to purchase AltaGas' securities, and interests of insiders in material transactions, where applicable, is contained in AltaGas' 2012 Information Circular, which is expected to be filed on or about March 16, 2012 in connection with the Annual Meeting of shareholders to be held April 26, 2012.

Additional financial information is contained in AltaGas' consolidated financial statements for the year ended December 31, 2011 and management's discussion and analysis contained in the 2011 Annual Report of the Corporation.

The Corporation routinely files all required documents through the SEDAR system and on its own website. Internet users may retrieve such material through the SEDAR website www.sedar.com. AltaGas' website is located at www.altagas.ca, but AltaGas' website is not incorporated by reference into this Annual Information Form.

TRANSFER AGENTS AND REGISTRARS

The registrar and transfer agent for the shares and the Preferred Shares is Computershare Investor Services Inc., 600, 530-8th Avenue S.W., Calgary, Alberta T2P 3S8, Tel: 1-800-564-6253.

The registrar and trustee for AltaGas' medium-term notes is Computershare Trust Company of Canada, 710, 530-8th Avenue S.W., Calgary, Alberta T2P 3S8, Tel: 1-800-564-6253.

EFFECTIVE DATE

Unless otherwise specifically herein provided, the information contained in this Annual Information Form is stated as at December 31, 2011.

SCHEDULE A: AUDIT COMMITTEE MANDATE

I. Constitution

The Board of Directors of AltaGas Ltd. (“AltaGas” or the “Company”) has established an Audit Committee (the “Committee”). Such committee shall be in compliance with the guidelines for corporate governance of The Toronto Stock Exchange (“TSX”) and any regulatory or legal authority having jurisdiction over AltaGas.

The Committee shall supervise the audit of AltaGas' financial records and will ensure the adequacy and effectiveness of its policies and procedures regarding AltaGas' financial reporting, internal accounting, financial controls, management information and risk management.

II. Membership

Following each annual meeting of shareholders of AltaGas, the Board shall elect from its Members, not less than three (3) Directors to serve on the Committee (the “Members”). The Members and the Chair of the Committee are nominated and elected by the Board. Every Audit Committee Member must be:

- A Director of the Company
- Independent, and
- Financially literate.

No Member of the Committee shall be an officer or employee of the Company or any other subsidiary or affiliate of AltaGas. Any Member may be removed or replaced at any time by the Board and shall cease to be a Member upon ceasing to be a Director of the Company. Each Member shall hold office until the Member resigns or is replaced, whichever first occurs.

The Board will appoint a Member as Chair of the Committee on an annual basis.

The Corporate Secretary of AltaGas shall be secretary to the Committee unless the Committee directs otherwise.

III. Meetings

The Committee shall convene no less than four times per year at such times and places designated by its Chair or whenever a meeting is requested by a Member, the Board, or an officer of the Company. A minimum of twenty-four (24) hours notice of each meeting, plus a copy of the proposed agenda, shall be given to each Member. The Corporate Secretary and Members of management shall attend whenever requested to do so by a Member.

A meeting of the Committee shall be duly convened if two Members are present. Where the Members consent, and proper notice has been given or waived, Members of the Committee may participate in a meeting of the Committee by means of such telephonic, electronic or other communication facilities as permit all persons participating in the meeting to communicate adequately with each other, and a Member participating in such a meeting by any such means is deemed to be present at that meeting.

In the absence of the chair of the Committee, the Members may choose one (1) of the Members to be the chair of the meeting.

The external auditor will be given notice of and be provided the opportunity to attend every meeting of the Committee.

The Audit Committee will hold in camera sessions with management, the internal and external auditors as may be deemed appropriate by the Members.

Minutes shall be kept of all meetings of the Committee by the Corporate Secretary or designate of the Corporate Secretary.

IV. Duties and Responsibilities

The Committee shall, as permitted by and in accordance with the requirements of the *Canada Business Corporations Act*, the Articles and By-Laws of the Company and any legal or regulatory authority having jurisdiction, periodically assess the adequacy of procedures for the public disclosure of financial information and review on behalf of the Board and report to the Board the results of its review and its recommendation regarding all material matters of a Financial Reporting and Audit nature, including, but not limited to the following main subject areas:

- a) Financial Statements, including Management's Discussion and Analysis;
- b) Reports to Shareholders and others;

- c) Annual and Interim Press releases regarding financial results;
- d) Internal controls;
- e) Audits and reviews of financial statements of AltaGas and its subsidiaries;
- f) Filings to securities regulators;
- g) Review and approval of issuer's hiring policies re: current and former partners and employees of the external auditor;
- h) Pre-approve non-audit work undertaken by the external audit firm;
- i) Accounting and Auditing Irregularity Reporting Policy; and
- j) Commodity risk management and related policies.

The Committee shall ensure satisfactory procedures for receipt, retention and resolution of complaints and for the confidential, anonymous submission by employees regarding any accounting, internal accounting controls or auditing matters.

The full Board will be kept informed of the Committee's activities by a report at each regular meeting of the Board.

The Committee will review the relevance and adequacy of this Mandate on at least an annual basis and will provide recommendations to the Governance Committee of the Board.

V. External Auditor

The Audit Committee shall recommend the appointment of the external auditor annually. Once appointed by the Shareholders, the external auditor shall report directly to Audit Committee.

The Audit Committee shall pre-approve all non-audit services provided by the external auditor, and shall have direct responsibility for overseeing the work of the external auditor engaged for the purpose of preparing or issuing an auditor's report or performing other audit, review or attest services, including the resolution of disagreements between the external auditor and management.

VI. Relations with Management

The Committee will ensure that it coordinates its activities with the CFO on audit and financial matters and will:

- Meet regularly with Management to discuss areas of concern;
- Review and assess the quality of the executives involved in financial reporting process; and
- Ensure Management provides adequate funding to the Committee so that it may independently engage and remunerate the Auditor and any advisors.

VII. Committee Timetable

The major activities of the Committee will be outlined in an annual Schedule.

AltaGas

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